

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, MARCH 20, 2013
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman
Robert S. Marcus, Board Member
Joe Conti, Chief Executive Officer
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Real Estate](#)
[Bureau of Product Selection/Marketing](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the Previous Board Meeting Minutes of the February 27, 2013 meeting.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

(1) **Caden, Inc. t/a Caden's Irish Pub** ALJ Citation Appeal
R-4565 (LID 55581)
6053-55 Castor Avenue
Philadelphia, Philadelphia County
Citation No. 10-1380

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Note: Board Minutes are not officially approved until all required signatures are affixed.

Board Decision: Unanimously agreed (2-0 vote) to Affirm the decision of the ALJ.

- (2) **Caden, Inc. t/a Caden's Irish Pub** ALJ Citation Appeal
R-4565 (LID 55581)
6053-55 Castor Avenue
Philadelphia, Philadelphia County
Citation No. 10-2644

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Affirm the decision of the ALJ.

- (3) **Tia M. Tatters t/a Tatters Tavern** ALJ Citation Appeal
R-18132 (LID 49705)
RR1 Box 58A
Cowansville , Armstrong County
Citation No. 12-0322C

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Affirm the decision of the ALJ.

- (4) **Sweetwater Grille, LLC** Proposal to Allow for the Renewal of the
R-12491 (LID 59785) Liquor License
424 Walnut Street
Sewickley, Allegheny County
Docket No. SA-11-001210

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve the Renewal of the Liquor License.

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*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

(1) **Controversy, LLC** Double Transfer - Restaurant
R-3583 (LID No. 67226) Case No. 12-9206
1635 West Carson Street
Pittsburgh, Allegheny County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse the Double Transfer

(2) **Ice Cold Beer Here, LLC** “Intermunicipal” Double Transfer
t/a Ice Cold Beer Here & Request for Interior Connections
E-5222 (LID No. 67736) with Another Business – Eating
501 West Harford Street Place Malt Beverage
Milford Township
Milford, Pike County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer & Request for Interior Connections with Another Business subject to the acceptance and approval of the stipulation.

(3) **Ragonia, Inc.** Stipulation – Eating Place
t/a Lords Valley Deli Malt Beverage
E-5222 (LID No. 46417)
Lords Valley Plaza Route 739
HC 8, Box 8461
Blooming Grove Township
Hawley, Pike County
Citation No. 02-1596

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Accept and Approve the Stipulation – Eating Place Malt Beverage.

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- (4) **Old Patton Township Social Club** “Intermunicipal” Double Transfer
CC-4339 (LID No. 66394) Case No. 12-9155 & Request for an Interior
1513 Maple Avenue Connection with Another
Turtle Creek, Allegheny County Business – Catering Club
HOLD – 12/5/12 SESSION

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Double Transfer and Request for an Interior Connection with Another Business with Conditional Licensing Agreement.

- (5) **Olde City Social Club** Person-to-Person Transfer - Club
C-1994 (LID No. 65006) Case No. 12-9145
125 Sansom Walkway
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Transfer.

- (6) **PNK Head House, LLC** Conditional Licensing Agreement -
R-1959 (LID No. 66919) Restaurant
421 South 2nd Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve the Conditional Licensing Agreement.

- (7) **Ristorante Castello, Inc.** Request for Hearing After
R-16202 (LID No. 59344) Case No. 13-9012 Revocation - Restaurant
1200 Welsh Road
Montgomery Township
North Wales, Montgomery County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

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Board Decision: Unanimously agreed (2-0 vote) to Grant *Nunc Pro Tunc* Relief and Reinstate License

- (8) **Taste of Italy of Scranton, LLC** “Intermunicipal” Place-to-Place
t/a Taste of Italy Transfer, Request for Interior
R-21270 (LID No. 55016) Connection with Another
1640 Main Street Business & Conditional
Dickson City, Lackawanna County Licensing Agreement - Restaurant

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Request for Interior Connection with Another Business with Conditional Licensing Agreement.

- (9) **Building 500, LLC** Renewal – District 10
R-15321 (LID No. 64172) Case No. 12-9175
200 Market Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Existing Conditional Licensing Agreement.

- (10) **C S T Entertainment, Inc.** Renewal – District 10
R-1928 (LID No. 63172) Case No. 12-9202
6206 Woodland Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal.

- (11) **Casa De Espana, Inc.** Conditional Licensing Agreement
R-9010 (LID No. 53611) Case No. 12-9174 Renewal – District 10
4210 Whitaker Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Note: Board Minutes are not officially approved until all required signatures are affixed.

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (12) **L.F.C. Incorporated** Renewal – District 10
R-12516 (LID No. 15584) Case No. 12-9184
4043 Lancaster Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Existing Conditional Licensing Agreement.

- (13) **Lucy’s Hat Shop, L.L.C.** Renewal – District 10
t/a The Blue Couch
R-30 (LID No. 41564) Case No. 12-9186
247 Market Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus

Seconded:

Board Decision: Hold by Board Member Marcus for an amended Conditional Licensing Agreement.

- (14) **Moka, Inc.** Conditional Licensing Agreement
t/a Hampton Lanes Renewal & Amusement Permit –
R-16392 (LID No. 31091) Case No. 12- District 4
326 Main Street
Northampton, Northampton County **HOLD – 1/16/13 SESSION**

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal and Amusement Permit with Conditional Licensing Agreement.

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(15) **Outsiders Restaurant & Bar, Inc.** Renewal – District 8
R-14690 (LID No. 49933) Case No. 12-9181
650 South Main Street
Wilkes Barre, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Renewal.

(16) **Smalls GNT, Inc.** Renewal – District 10
R-422 (LID No. 61095) Case No. 12-9203
2460 Germantown Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for a Conditional Licensing Agreement.

*From the Bureau of Human Resources Joe Conti, Acting Director of Administration
Chris O'Neal, Director, Bureau of Human Resources*

- (1) **Jeremy Eldred – Removal Action**
- (2) **Kenneth Finn – Removal Action**
- (3) **Nicole Goodie – Removal Action**
- (4) **Eric Holliman – Removal Action**
- (5) **Shonda Hoyer – Removal Action**
- (6) **Kyle Kennedy – Affirm Removal Action**
- (7) **Brian McGinnis – Affirm Removal Action**
- (8) **Suzanne Murphy – Affirm Removal Action**
- (9) **Kimberly Peterson – Removal Action**
- (10) **Guynail Plater – Removal Action**
- (11) **Stephen Reyes – Affirm Removal Action**
- (12) **Willie Stansbury – Removal Action**

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(13) Marsha Stong – Removal Action

(14) Keith Williams – Affirm Removal Action

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Personnel Actions.

*From the Bureau of Purchasing and ContractingAugust Hehemann, Chief Financial Officer
Elaine DiRienzo, Director, Bureau of Purchasing & Contracting*

- (1) IT Consulting Services** – Sole Source – **VENDOR:** Healthier Resources, Inc. – **TERM:** Exercise Option 1 –Provide Oracle expertise as the subject matter expert (SME) for the agency-wide upgrade of the Oracle-based enterprise resource project (ERP) – \$374,400.00 estimated cost.
- (2) Sprinkler System Repair Services** – Emergency Purchase Order – **VENDOR:** Oliver Fire Protection & Security – Repair water leak at the Philadelphia Distribution Center to regain water pressure in the sprinkler system – \$20,000.00 estimated cost.
- (3) Hearing Examiner Services** – Exercise Option One – **VENDOR:** Michelle Kondrad Santicola – **TERM:** One (1) year – Represent the Board in the capacity of a hearing examiner – \$75,000.00 estimated cost.
- (4) HVAC Service** – Invitation for Bid – **VENDOR:** Frey Lutz – **TERM:** One (1) year – Provide unit inspections, preventative maintenance and corrective service to the heating, ventilation and air conditioning system located within the Northwest Office Building – \$72,416.00 estimated cost.
- (5) Steel Shelving** – DGS Statewide Contract – **VENDOR:** Kent Fixture Corporation – Steel shelving for Store # 3608, Lancaster – \$30,593.52 estimated cost.
- (6) Steel Shelving** – DGS Statewide Contract – **VENDOR:** Kent Fixture Corporation – Steel shelving for Store # 0619, Reading – \$31,091.79 estimated cost.
- (7) Steel Shelving** – DGS Statewide Contract – **VENDOR:** Kent Fixture Corporation – Steel shelving for Store # 0404, East Rochester – \$15,607.03 estimated cost.
- (8) Store Shelving End Caps** – DGS Statewide Contract – **VENDOR:** Kent Fixture Corporation – Steel shelving end-caps for twenty (20) stores to allow for better merchandising strategies, decreased inventory costs and a more streamlined approach to product placement – \$92,276.90 estimated cost.
- (9) Hardware Refresh** – DGS Statewide Contract – **VENDOR:** Dell Marketing – Hardware refresh to replace thirty (30) laptops that are over four (4) years old – \$48,900.00 estimated cost.
- (10) System Administration Staff Augmentation** – DGS Statewide Contract – **VENDOR:** Computer Aid Inc. – Provide assistance to the security team in PCI audit related tasks – \$113,494.20 estimated cost.

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Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Purchasing and Contracting matters except #7 which was withdrawn before vote.

From the Bureau of Real Estate *August Hehemann, Chief Financial Officer*
William Matsko, Director, Bureau of Real Estate

- (1) **Store #0223** - 126 Grant Ave., Pittsburgh
Exercise Option
- (2) **Store #0405** – 508 Midland Ave., Midland
Exercise Option
- (3) **Store #0803**- 49 Canton Street, Troy
Exercise Option
- (4) **Store #1007** – Cranberry Mall, Room 302A, 20111Route 19, Cranberry Twp.
Exercise Option
- (5) **Store #1522** – Suburbia Shopping Center, 76 Glocker Way, Pottstown
Exercise Option
- (6) **Store #3002** – Brodak Commons, 554 South 88 Rd., Carmichaels
Exercise Option
- (7) **Store #0919**- 2223 Galloway Rd., Bensalem
Lease Renewal
- (8) **Store #0605**- Village Square Plaza, 45 Constitution Blvd., Kutztown
Amendment
- (9) **Store #2804**- 9 South Main St., Mercersburg
Amendment
- (10) **Store #3522**- 210 Meadow Ave., Scranton
Amendment
- (11) **Store #4814**- 3718 Easton – Nazareth Hwy., Easton
Amendment
- (12) **Store #6701**- Yorktowne Mall, 131 N. Duke St., York
Amendment
- (13) **Store #6703**- 1446 Baltimore Street, Unit G, Hanover
Amendment

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(14) Store #6709- The Crossroads Shopping Center, 351 Loucks Road, York
Amendment

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Real Estate Actions

From the Bureau of Product Selection/MarketingJim Short, Director of Marketing

(1) Cost and Retail Decreases – (cost 3-24-2013)

Cooper Spirits International

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
30980	Creme Yvette Delicieuse Liqueur 750 ML, 6 Units Per Case	\$112.32	\$29.99
30458	Hochstadter's Slow & Low Rock and Rye 750 ML, 6 Units Per Case	\$72.84	\$19.99

MHW, Ltd

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
8968	Chopin Potato Vodka 750 ML, 6 Units Per Case	\$92.02	\$24.99

Southern Wine and Spirits

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
7536	Black Tower Rivaner Rheinhessen 1.5 L, 6 Units Per Case	\$47.22	\$13.99

(2) One Time Buy – Recommended Listing

Brown Foreman

<u>Brand Description</u>	<u>Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Woodford Reserve Derby Bourbon	750 ML	\$145.32	\$38.99

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(3) Monthly Special Price Reductions – April 2013 - Revisions

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
Ecco Domani Moscato	8.99	3.00	750 ML	5077
Chocolate Rouge Chocolate Red Blend	7.99	2.00	750 ML	5991
New Amsterdam Peach	9.99	3.00	750 ML	6230
New Amsterdam Red Berry	9.99	3.00	750 ML	6232
Smoking Loon Cabernet Sauvignon	7.99	3.00	750 ML	5359
Fris Vodka	9.99	4.00	750 ML	5554
Sandeman Founders Reserve Port	16.99	3.00	750 ML	6332
Seagram's Extra Dry Gin	10.99	2.00	750 ML	5309

(4) Recommended Delistings

<u>Code</u>	<u>Brand Name</u>	<u>Size</u>	<u>Present Retail</u>	<u>Proposed Retail Effective 6/1/13</u>	<u>Proposed Retail Effective 8/1/13</u>
3029	Woodbridge Moscato	750 ML	7.99	6.99	4.99
3162	Bacardi Pina Colada Prepared Cocktail	1.75 L	19.99	14.99	11.99
3179	Toasted Head Untamed Red	750 ML	14.99	11.99	8.99
3193	Farnese Montepulciano	750 ML	11.99	8.99	6.99
3195	Villa Pozzi Cabernet Sauvignon	750 ML	10.99	8.99	6.99
3214	Firefly Southern Lemonade Prepared Cocktail - 4-200mL	800 ML	9.99	7.99	5.99
3215	Firefly Southern Lemonade Prepared Cocktail	1.75 L	19.99	14.99	11.99
3216	Firefly Sweet Tea Lemonade Prepared Cocktail	1.75 L	19.99	14.99	11.99
3227	White Diamond Vodka	750 ML	12.99	10.99	7.99
3249	The Seeker Sauvignon Blanc	750 ML	13.99	10.99	7.99
3251	The Seeker Pinot Noir	750 ML	13.99	10.99	7.99
3279	Old Grand Dad 114 Proof Bourbon	750 ML	22.99	17.99	13.99
3290	Old Forester Bourbon	750 ML	18.99	14.99	11.99
3340	Pro-Mis-Q-Ous White	750 ML	11.99	8.99	6.99
3346	Ty Ku Soju	750 ML	24.99	19.99	15.99
3357	Jeremiah Weed Cherry Whiskey	750 ML	15.99	12.99	9.99
3361	Cellar No 8 Chardonnay	750 ML	9.99	7.99	5.99
3378	Finca Luzon Verde Monastrell	750 ML	11.99	8.99	6.99
3379	Las Brisas Verdeho Sauvignon Blanc	750 ML	13.99	10.99	7.99
3391	Van Gogh Vodka	750 ML	21.99	16.99	13.99
3413	Cinzano Asti DOCG	750 ML	11.99	8.99	6.99

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3416	Santa Rita 120 Chardonnay	750 ML	8.99	6.99	4.99
3428	Firefly Sweet Tea Bourbon	750 ML	19.99	14.99	11.99
3438	Franz Reinhart Trittenheimer Altarchen Riesling Spatlese	750 ML	10.99	8.99	6.99
3469	McManis Pinot Grigio	750 ML	10.99	8.99	6.99
3473	Yellow Tail Rose	750 ML	7.99	6.99	4.99
3495	Stravinsky Vodka	1.75 L	18.99	14.99	11.99
3496	Dickel No 8 Tennessee Whiskey	750 ML	17.99	13.99	10.99
3507	Tarima Monastrell	750 ML	11.99	8.99	6.99
3542	Clos LaChance Meritage	750 ML	13.99	11.99	8.99
3558	Motos Liberty Cabernet Sauvignon	750 ML	9.99	7.99	5.99
3567	Belvedere Intense Unfiltered Vodka	750 ML	34.99	27.99	21.99
3630	Framingham Sauvignon Blanc	750 ML	14.99	11.99	8.99
3646	Twisted Moscato	1.5 L	13.99	10.99	7.99
3651	Wither Hills Pinot Noir	750 ML	22.99	17.99	13.99
3665	Dynasty Blanc De Blanc	750 ML	8.99	6.99	4.99
3702	Dynasty Cabernet Sauvignon	750 ML	7.99	6.99	4.99
3754	Dynasty Mrc White Blend	750 ML	7.99	6.99	4.99
3772	Lander-Jenkins Chardonnay	750 ML	15.99	12.99	9.99
3775	Purple Cowboy Tenacious Red	750 ML	11.99	8.99	6.99
3779	The Wishing Tree Shiraz	750 ML	9.99	7.99	5.99
3783	The Wishing Tree Unoaked Chardonnay	750 ML	9.99	7.99	5.99
3786	Jacquins Cotton Candy Vodka	1 L	10.99	8.99	6.99
3797	Alice White Red Lexia Moscato	1.5 L	14.99	11.99	8.99
3800	Blackstone Red Blend	750 ML	11.99	8.99	6.99
3804	Nobilo Pinot Noir	750 ML	14.99	11.99	8.99
3858	Zev Vodka	750 ML	17.99	13.99	10.99
3890	Nuvo Lemon Sorbet Liqueur	750 ML	24.99	19.99	15.99
3902	Seagram's 7 Crown Cherry Whiskey	750 ML	16.99	13.99	10.99
3913	Pucker Grape Gone Wild Vodka	750 ML	15.99	11.99	8.99
3921	Brinley Gold Shipwreck Spiced Rum	750 ML	18.99	14.99	11.99
3922	Citadelle Gin	750 ML	19.99	14.99	11.99
3928	Feudi Sanniti Falanghina	750 ML	14.99	11.99	8.99
3935	Motos Liberty Pinot Noir	750 ML	9.99	7.99	5.99
3958	Night Train Express	750 ML	5.99	3.99	2.99
3990	Anakena Carmenere	1.5 L	12.99	10.99	7.99
3995	Cono Sur Bicycle Cabernet Sauvignon	1.5 L	16.99	12.99	9.99
3996	Cono Sur Bicycle Sauvignon Blanc	1.5 L	16.99	12.99	9.99
4000	Revel Stoke Spiced Canadian Whisky	750 ML	16.99	13.99	10.99
4006	Twisted Chardonnay	1.5 L	13.99	10.99	7.99
4050	Chain Of Fire Chardonnay	750 ML	9.99	7.99	5.99
4053	Chain Of Fire Shiraz	750 ML	9.99	7.99	5.99
4061	De Bortoli Chardonnay	750 ML	8.99	6.99	4.99
4062	De Bortoli Petite Sirah	750 ML	8.99	6.99	4.99

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4070	De Bortoli Pinot Grigio	750 ML	8.99	6.99	4.99
4080	De Bortoli Shiraz	750 ML	8.99	6.99	4.99
4106	Debut Malbec Cabernet Sauvignon	750 ML	9.99	7.99	5.99
4107	Debut Chardonnay Chenin Blanc	750 ML	9.99	7.99	5.99
4114	Finger Prints Chardonnay	750 ML	10.99	8.99	6.99
4149	Kru 82 Vodka	750 ML	17.99	13.99	10.99
4205	Dimple Pinch 15 Yr Scotch	750 ML	34.99	27.99	21.99
4264	Laurenz Sophie Gruner Veltliner	750 ML	14.99	11.99	8.99
4383	Night Harvest Sauvignon Blanc	1.5 L	13.99	10.99	7.99
4437	99 Whipped Schnapps	750 ML	15.99	12.99	9.99
4452	Stolichnaya Chocolate Razberi Vodka	750 ML	19.99	14.99	11.99
4530	Luna Vineyards Pinot Grigio	750 ML	12.99	10.99	7.99
4544	Gozio Amaretto Liqueur	750 ML	24.99	18.99	14.99
4600	Ste Genevieve Sweet Red	1.5 L	10.99	7.99	5.99
4614	Tanqueray Rangpur Gin	1.75 L	43.99	34.99	27.99
4744	Kim Crawford Chardonnay	750 ML	16.99	13.99	10.99
4825	Thunderbird	750 ML	5.99	3.99	2.99
4835	Alice White Lexia	1.5 L	14.99	11.99	8.99
4891	Santa Margherita Chianti Classico Riserva	750 ML	22.99	17.99	13.99
4945	Folonari Riesling	1.5 L	12.99	10.99	7.99
4953	Raynal VSOP Brandy	750 ML	13.99	11.99	8.99
5135	Black Swan Cabernet Sauvignon	1.5 L	13.99	10.99	7.99
5140	Stone Cellars Merlot	1.5 L	14.99	11.99	8.99
5169	DeKuyper Red Apple Schnapps	750 ML	11.99	8.99	6.99
5277	Villa Sandi Prosecco	750 ML	16.99	12.99	9.99
5375	Arbor Mist Tropical Fruits Chardonnay	1.5 L	9.99	7.99	5.99
5393	Cake Jack Rum	750 ML	10.99	8.99	6.99
5396	Wild Horse Central Coast Merlot	750 ML	18.99	14.99	11.99
5458	Night Harvest Cabernet Sauvignon	1.5 L	13.99	10.99	7.99
5459	Night Harvest Chardonnay	1.5 L	13.99	10.99	7.99
5475	Ronrico Gold Rum	1.75 L	17.99	12.99	9.99
5476	Cono Sur Pinot Noir	750 ML	9.99	7.99	5.99
5490	Protocolo Tempranillo	1.5 L	16.99	12.99	9.99
5605	Mateus Rose	750 ML	6.99	5.99	3.99
5752	Voga Sparkling Pinot Grigio	750 ML	15.99	12.99	9.99
5883	Martini And Rossi Prosecco Frizzante 4-187mL	748 ML	14.99	11.99	8.99
5888	Windsor Spiced	750 ML	10.99	8.99	6.99
6031	Dragani Montepulciano	750 ML	6.99	5.99	3.99
6126	Wave Lemon Lime Vodka	1 L	9.99	7.99	5.99
6209	Whitetail Caramel Whiskey	750 ML	19.99	13.99	10.99
6219	Skinnygirl Island Coconut	750 ML	21.99	16.99	13.99
6229	Dailys Pomegranate Margarita Prepared Cocktail	946 ML	6.99	5.99	3.99
6377	Funky Llama Chardonnay	1.5 L	12.99	10.99	7.99

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6452	Columbia Crest TV Merlot	750 ML	10.99	7.99	5.99
6460	Nando Fragolino Strawberry Sparkling	750 ML	9.99	7.99	5.99
6815	Pirassununga 51 Cachaca	1 L	17.99	13.99	10.99
6940	Denaka Danish Vodka	1.75 L	22.99	14.99	11.99
6972	Sogrape Vinha Do Monte	750 ML	8.99	6.99	4.99
7196	Two Fingers Tequila	750 ML	13.99	11.99	8.99
7445	TGI Fridays Mudslide Prepared Cocktail	1.75 L	14.99	11.99	8.99
7447	TGI Fridays Pina Colada Prepared Cocktail	1.75 L	14.99	11.99	8.99
7448	TGI Fridays Strawberry Daiquiri Prepared Cocktail	1.75 L	14.99	11.99	8.99
7462	Tullamore Dew 10 Yr Irish Whiskey	750 ML	32.99	25.99	20.99
7555	Kenwood Sauvignon Blanc	750 ML	11.99	8.99	6.99
7712	Combiere Liqueur d'Orange	750 ML	29.99	23.99	18.99
7736	Great Western Extra Dry 4-187mL	748 ML	9.99	7.99	5.99
7738	Villa Sorono Pinot Grigio	750 ML	6.99	5.99	3.99
7807	Dynamite Cabernet Sauvignon	750 ML	14.99	11.99	8.99
8043	Crane Lake Chardonnay	750 ML	6.99	5.99	3.99
8069	Dynamite Zinfandel	750 ML	9.99	7.99	5.99
8088	TGI Fridays Orange Dream Prepared Cocktail	1.75 L	14.99	11.99	8.99
8175	Bolla Chianti 4-187mL	748 ML	10.49	8.99	6.99
8301	Captain Morgan Parrot Bay Strawberry Rum	750 ML	13.99	11.99	8.99
8445	Concha Y Toro Xplorador Merlot	750 ML	9.99	7.99	5.99
8738	E J Cask Cream Liqueur	750 ML	13.99	11.99	8.99
8749	Vina Calina Chardonnay Reserva	750 ML	11.99	7.99	5.99
8790	Kendall Jackson VR Summation White	750 ML	14.99	11.99	8.99
8871	Georges Duboeuf Beaujolais	1.5 L	24.99	18.99	14.99
8901	Smirnoff Mojito Prepared Cocktail	1.75 L	19.99	14.99	11.99
8968	Chopin Vodka	750 ML	29.99	23.99	18.99
9058	Little Penguin Merlot	1.5 L	12.99	10.99	7.99
9103	Yellow Plus Blue Malbec	1 L	9.99	7.99	5.99
9125	Kahlua French Vanilla Liqueur	750 ML	21.99	16.99	13.99
9262	Cline Syrah	750 ML	10.99	8.99	6.99
9308	Columbia Crest TV Cabernet Sauvignon	750 ML	10.99	7.99	5.99
9320	Hangar One Vodka	750 ML	29.99	24.99	19.99
9393	Anekana Ona Red Blend	750 ML	14.99	11.99	8.99
9544	Villa Sorono Pinot Noir	1.5 L	10.99	7.99	5.99
9671	Rodney Strong Charlotte's Sauvignon Blanc	750 ML	14.99	11.99	8.99
9704	Castello Banfi Grappa	750 ML	42.99	34.99	26.99
9768	Three Olives Chocolate Vodka	750 ML	18.99	14.99	11.99
9814	Seagram's Gin and Juice Tropical Thunder	750 ML	8.99	6.99	4.99
9889	Three Olives Bubble Vodka	750 ML	18.99	14.99	11.99
9901	Smirnoff Cherry Vodka	750 ML	14.99	11.99	8.99
30939	Hudson New York Corn Whiskey	750 ML	49.99	39.99	30.99

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(5) Cost and Retail Increases – May 2013

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
<u>BACARDI USA INC</u>			
4207	Dewar's White Label Scotch 750 ML, 12 Units Per Case Velocity Code: A Cost Per Unit:	\$182.04 \$15.17	\$24.99
7497	Bombay Sapphire Gin 750 ML, 12 Units Per Case Velocity Code: A Cost Per Unit:	\$213.12 \$17.76	\$28.99
8516	Bombay Dry Gin 1.75 L, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$143.88 \$23.98	\$38.99
<u>BANFI PRODUCTS CORP</u>			
4196	Bolla Amarone Della Valpolicella 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$152.52 \$25.42	\$40.99
4632	Bell'Agio Chianti 1 L, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$102.96 \$8.58	\$14.99
7358	Principessa Gavia Gavi 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$102.24 \$8.52	\$14.99
8112	Placido Pinot Grigio 1.5 L, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$46.74 \$7.79	\$13.99
9915	Banfi Chianti Classico 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$95.16 \$7.93	\$13.99
<u>BROWN FORMAN CORP</u>			
3290	Old Forester Bourbon 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$142.92 \$11.91	\$19.99
4081	Canadian Mist Canadian Whisky 1.75 L, 6 Units Per Case Velocity Code: A Cost Per Unit:	\$69.78 \$11.63	\$19.99

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4291	Jack Daniel's Black Label Whiskey 750 ML, 12 Units Per Case	\$173.52	\$23.99
	Velocity Code: A Cost Per Unit:	\$14.46	
4293	Jack Daniel's Green Label Whiskey 750 ML, 12 Units Per Case	\$150.72	\$20.99
	Velocity Code: B Cost Per Unit:	\$12.56	
4303	Jack Daniel's Black Label Whiskey 375 ML, 24 Units Per Case	\$179.76	\$12.99
	Velocity Code: A Cost Per Unit:	\$7.49	
4394	Gentleman Jack Whiskey 1.75 L, 6 Units Per Case	\$224.52	\$59.99
	Velocity Code: C Cost Per Unit:	\$37.42	
4468	Woodford Reserve Bourbon 1.75 L, 3 Units Per Case	\$131.82	\$69.99
	Velocity Code: C Cost Per Unit:	\$43.94	
4802	Korbel Brut 4-187ml 748 ML, 6 Units Per Case	\$55.38	\$15.99
	Velocity Code: B Cost Per Unit:	\$9.23	
4805	Korbel Brut 375 ML, 24 Units Per Case	\$115.92	\$8.99
	Velocity Code: B Cost Per Unit:	\$4.83	
5943	Korbel Brut 750 ML, 15 Units Per Case	\$138.45	\$15.99
	Velocity Code: A Cost Per Unit:	\$9.23	
5948	Korbel Extra Dry 750 ML, 15 Units Per Case	\$138.45	\$15.99
	Velocity Code: A Cost Per Unit:	\$9.23	
6448	Korbel Brut 1.5 L, 6 Units Per Case	\$104.70	\$28.99
	Velocity Code: C Cost Per Unit:	\$17.45	
6517	Korbel Sweet Rose 750 ML, 15 Units Per Case	\$138.45	\$15.99
	Velocity Code: B Cost Per Unit:	\$9.23	
6843	Korbel Natural 750 ML, 15 Units Per Case	\$157.95	\$17.99
	Velocity Code: C Cost Per Unit:	\$10.53	
7319	Jack Daniel's Black Label Whiskey 200 ML, 48 Units Per Case	\$189.12	\$7.49
	Velocity Code: A Cost Per Unit:	\$3.94	
8601	Jack Daniel's Green Label Whiskey 1.75 L, 6 Units Per Case	\$154.80	\$41.99
	Velocity Code: C Cost Per Unit:	\$25.80	

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8751	Herradura Reposado Tequila		
	750 ML, 6 Units Per Case	\$156.66	\$41.99
	Velocity Code: C Cost Per Unit:	\$26.11	
8752	Herradura Blanco Tequila		
	750 ML, 6 Units Per Case	\$141.12	\$37.99
	Velocity Code: C Cost Per Unit:	\$23.52	
8786	Southern Comfort - Pet		
	1.75 L, 6 Units Per Case	\$119.76	\$32.99
	Velocity Code: A Cost Per Unit:	\$19.96	

CAPITAL WINES SPIRITS

4361	Tapena Garnacha		
	750 ML, 12 Units Per Case	\$87.12	\$12.99
	Velocity Code: C Cost Per Unit:	\$7.26	
4659	Freixenet Cordon Negro Extra Dry		
	750 ML, 12 Units Per Case	\$102.12	\$14.99
	Velocity Code: C Cost Per Unit:	\$8.51	
5110	Freixenet Cordon Negro Brut		
	1.5 L, 6 Units Per Case	\$96.84	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.14	
6694	Tapena Tempranillo		
	750 ML, 12 Units Per Case	\$87.36	\$12.99
	Velocity Code: C Cost Per Unit:	\$7.28	
8778	Willamette Valley Pinot Noir		
	750 ML, 12 Units Per Case	\$209.64	\$28.99
	Velocity Code: C Cost Per Unit:	\$17.47	
30571	Compass Box Spice Tree Scotch		
	750 ML, 6 Units Per Case	\$234.34	\$61.99
	Velocity Code: C Cost Per Unit:	\$39.06	
30946	Compass Box Orangerie Scotch		
	750 ML, 6 Units Per Case	\$172.06	\$46.99
	Velocity Code: C Cost Per Unit:	\$28.68	
31000	Compass Box Oak Cross Scotch		
	750 ML, 6 Units Per Case	\$183.70	\$49.99
	Velocity Code: C Cost Per Unit:	\$30.62	

CONSTELLATION WINES U S

3260	Woodbridge Moscato		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: B Cost Per Unit:	\$8.14	

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3829	Woodbridge Malbec		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: C Cost Per Unit:	\$8.14	
4018	Cook's Extra Dry		
	750 ML, 12 Units Per Case	\$55.80	\$8.99
	Velocity Code: B Cost Per Unit:	\$4.65	
4690	Richards Wild Irish Rose		
	750 ML, 12 Units Per Case	\$23.28	\$4.99
	Velocity Code: B Cost Per Unit:	\$1.94	
5091	Richards Wild Irish Rose Wild Fruit		
	750 ML, 12 Units Per Case	\$23.28	\$4.99
	Velocity Code: C Cost Per Unit:	\$1.94	
5153	Woodbridge Pinot Grigio		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.14	
5447	Marcus James Cabernet Sauvignon		
	1.5 L, 6 Units Per Case	\$30.90	\$9.99
	Velocity Code: C Cost Per Unit:	\$5.15	
5448	Marcus James Chardonnay		
	1.5 L, 6 Units Per Case	\$30.90	\$9.99
	Velocity Code: B Cost Per Unit:	\$5.15	
5479	Cook's Brut 4-187ml		
	748 ML, 6 Units Per Case	\$31.92	\$9.99
	Velocity Code: B Cost Per Unit:	\$5.32	
5483	Black Velvet Canadian Whisky		
	750 ML, 12 Units Per Case	\$72.60	\$10.99
	Velocity Code: A Cost Per Unit:	\$6.05	
5629	Woodbridge Chardonnay		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.14	
5639	Black Velvet Canadian Whisky - Pet		
	750 ML, 12 Units Per Case	\$72.60	\$10.99
	Velocity Code: A Cost Per Unit:	\$6.05	
5838	Marcus James Merlot		
	1.5 L, 6 Units Per Case	\$30.90	\$9.99
	Velocity Code: C Cost Per Unit:	\$5.15	
6034	Marcus James Malbec		
	1.5 L, 6 Units Per Case	\$30.90	\$9.99
	Velocity Code: B Cost Per Unit:	\$5.15	
6205	Cook's Brut		
	750 ML, 12 Units Per Case	\$55.80	\$8.99
	Velocity Code: B Cost Per Unit:	\$4.65	

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6220	Cook's Spumante 4-187ml 748 ML, 6 Units Per Case	\$31.92	\$9.99
	Velocity Code: C Cost Per Unit:	\$5.32	
6668	Marcus James Riesling 1.5 L, 6 Units Per Case	\$30.90	\$9.99
	Velocity Code: B Cost Per Unit:	\$5.15	
7632	Woodbridge Sauvignon Blanc 1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.14	
7634	Woodbridge Cabernet Sauvignon 1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.14	
8791	Robert Mondavi Ps Central Coast Sauvignon Blanc 750 ML, 12 Units Per Case	\$78.24	\$11.99
	Velocity Code: B Cost Per Unit:	\$6.52	
8898	Woodbridge Merlot 1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.14	
8908	Richards Wild Irish Rose Wild Grape 750 ML, 12 Units Per Case	\$23.28	\$4.99
	Velocity Code: C Cost Per Unit:	\$1.94	

D'ANDREA W L IMPORTS

3831	Dragani Pinot Grigio 1.5 L, 6 Units Per Case	\$37.98	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.33	
7276	Dragani Montepulciano 1.5 L, 6 Units Per Case	\$38.70	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.45	
7904	Villa Sorono Pinot Grigio 1.5 L, 6 Units Per Case	\$37.98	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.33	
9544	Villa Sorono Pinot Noir 1.5 L, 6 Units Per Case	\$37.98	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.33	

DIAGEO CHATEAU EST WINE

8069	Dynamite Zinfandel 750 ML, 12 Units Per Case	\$77.28	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.44	

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DIAGEO NORTH AMERICA INC

2279	Johnnie Walker Blue Label Scotch 750 ML, 6 Units Per Case	\$984.36	\$231.99
	Velocity Code: C Cost Per Unit:	\$164.06	
3284	Crown Royal Black 750 ML, 12 Units Per Case	\$231.96	\$31.49
	Velocity Code: B Cost Per Unit:	\$19.33	
3358	Smirnoff Mango Vodka 750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	\$9.02	
3503	Johnnie Walker Gold Label Scotch 750 ML, 12 Units Per Case	\$700.08	\$91.99
	Velocity Code: C Cost Per Unit:	\$58.34	
3861	Buchanan's Scotch 750 ML, 12 Units Per Case	\$228.12	\$30.99
	Velocity Code: C Cost Per Unit:	\$19.01	
4066	Pimm's Cup No. 1 Liqueur 750 ML, 12 Units Per Case	\$134.40	\$18.99
	Velocity Code: C Cost Per Unit:	\$11.20	
4115	Crown Royal Canadian Whisky 375 ML, 24 Units Per Case	\$192.48	\$13.79
	Velocity Code: B Cost Per Unit:	\$8.02	
4227	Ciroc Vodka 1.75 L, 6 Units Per Case	\$228.78	\$60.99
	Velocity Code: C Cost Per Unit:	\$38.13	
4232	Ciroc Vodka 375 ML, 12 Units Per Case	\$136.44	\$18.99
	Velocity Code: B Cost Per Unit:	\$11.37	
4233	Johnnie Walker Black Label Scotch 750 ML, 12 Units Per Case	\$278.76	\$37.49
	Velocity Code: A Cost Per Unit:	\$23.23	
4235	Johnnie Walker Red Label Scotch 750 ML, 12 Units Per Case	\$185.76	\$25.49
	Velocity Code: A Cost Per Unit:	\$15.48	
4237	Johnnie Walker Red Label Scotch 1.75 L, 6 Units Per Case	\$163.20	\$43.99
	Velocity Code: B Cost Per Unit:	\$27.20	
4285	Yukon Jack Liqueur - Pet 375 ML, 24 Units Per Case	\$148.32	\$10.99
	Velocity Code: B Cost Per Unit:	\$6.18	

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4326	Black Bush Irish Whiskey		
	750 ML, 12 Units Per Case	\$282.60	\$37.99
	Velocity Code: C Cost Per Unit:	\$23.55	
4338	Smirnoff Vodka - Pet		
	750 ML, 12 Units Per Case	\$100.44	\$14.49
	Velocity Code: A Cost Per Unit:	\$8.37	
4342	Johnnie Walker Black Label Scotch		
	375 ML, 24 Units Per Case	\$301.68	\$20.79
	Velocity Code: C Cost Per Unit:	\$12.57	
4386	Bailey's Irish Cream Liqueur		
	375 ML, 12 Units Per Case	\$96.36	\$13.79
	Velocity Code: C Cost Per Unit:	\$8.03	
4493	Smirnoff Raspberry Vodka		
	1.75 L, 6 Units Per Case	\$96.96	\$26.99
	Velocity Code: B Cost Per Unit:	\$16.16	
4494	Smirnoff Vodka - Pet		
	200 ML, 48 Units Per Case	\$109.92	\$4.89
	Velocity Code: A Cost Per Unit:	\$2.29	
4496	Smirnoff Raspberry Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: A Cost Per Unit:	\$9.02	
4503	Johnnie Walker Double Black		
	750 ML, 6 Units Per Case	\$172.02	\$45.99
	Velocity Code: 0 Cost Per Unit:	\$28.67	
4517	Smirnoff 100 Proof Vodka		
	750 ML, 12 Units Per Case	\$123.12	\$17.49
	Velocity Code: B Cost Per Unit:	\$10.26	
4518	Smirnoff Vodka		
	1.75 L, 6 Units Per Case	\$93.06	\$25.99
	Velocity Code: A Cost Per Unit:	\$15.51	
4719	Smirnoff 100 Proof Vodka - Pet		
	375 ML, 24 Units Per Case	\$114.24	\$8.79
	Velocity Code: B Cost Per Unit:	\$4.76	
4815	Romana Sambuca		
	50 ML, 120 Units Per Case	\$171.60	\$2.99
	Velocity Code: A Cost Per Unit:	\$1.43	
4832	Rumple Minze Peppermint Schnapps		
	375 ML, 12 Units Per Case	\$91.92	\$13.29
	Velocity Code: C Cost Per Unit:	\$7.66	
4833	Ketel One Vodka		
	375 ML, 12 Units Per Case	\$112.08	\$15.79
	Velocity Code: C Cost Per Unit:	\$9.34	

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4866	Bushmills Irish Honey		
	750 ML, 12 Units Per Case	\$150.72	\$20.99
	Velocity Code: C Cost Per Unit:	\$12.56	
4873	Ciroc Coconut Vodka		
	1.75 L, 6 Units Per Case	\$228.78	\$60.99
	Velocity Code: C Cost Per Unit:	\$38.13	
4876	Ciroc Red Berry		
	1.75 L, 6 Units Per Case	\$228.78	\$60.99
	Velocity Code: C Cost Per Unit:	\$38.13	
4938	Smirnoff Vodka		
	1 L, 12 Units Per Case	\$116.04	\$16.49
	Velocity Code: A Cost Per Unit:	\$9.67	
5027	Crown Royal Canadian Whisky		
	50 ML, 60 Units Per Case	\$100.20	\$3.29
	Velocity Code: B Cost Per Unit:	\$1.67	
5164	Crown Royal Canadian Whisky		
	1.75 L, 6 Units Per Case	\$209.28	\$55.99
	Velocity Code: A Cost Per Unit:	\$34.88	
5192	Romana Black Sambuca		
	750 ML, 12 Units Per Case	\$169.56	\$23.49
	Velocity Code: C Cost Per Unit:	\$14.13	
5327	Johnnie Walker Red Label Scotch		
	375 ML, 24 Units Per Case	\$223.68	\$15.79
	Velocity Code: C Cost Per Unit:	\$9.32	
5709	Crown Royal Canadian Whisky		
	200 ML, 48 Units Per Case	\$194.40	\$7.69
	Velocity Code: B Cost Per Unit:	\$4.05	
5835	Baileys Hazelnut		
	750 ML, 12 Units Per Case	\$185.64	\$25.49
	Velocity Code: C Cost Per Unit:	\$15.47	
5837	Ciroc Peach Vodka		
	1.75 L, 6 Units Per Case	\$228.78	\$60.99
	Velocity Code: C Cost Per Unit:	\$38.13	
5856	Smirnoff Iced Cake		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	\$9.02	
5857	Smirnoff Kissed Caramel Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	\$9.02	
5903	Smirnoff Vanilla Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	\$9.02	

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5926	Bailey's Caramel Irish Cream Liqueur		
	750 ML, 12 Units Per Case	\$185.64	\$25.49
	Velocity Code: C Cost Per Unit:	\$15.47	
5996	Smirnoff Orange Vodka		
	1.75 L, 6 Units Per Case	\$96.96	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.16	
5997	Smirnoff Orange Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	\$9.02	
6052	Goldschlager Cinnamon Schnapps		
	750 ML, 12 Units Per Case	\$154.20	\$21.49
	Velocity Code: A Cost Per Unit:	\$12.85	
6223	Bailey's Irish Cream Liqueur		
	1 L, 12 Units Per Case	\$200.88	\$27.49
	Velocity Code: A Cost Per Unit:	\$16.74	
6318	Rumple Minze Peppermint Schnapps		
	1 L, 12 Units Per Case	\$177.60	\$24.49
	Velocity Code: A Cost Per Unit:	\$14.80	
6536	Smirnoff Vanilla Vodka		
	1.75 L, 6 Units Per Case	\$96.96	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.16	
6585	Smirnoff Green Apple Vodka		
	1.75 L, 6 Units Per Case	\$96.96	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.16	
6674	Bailey's Irish Cream Liqueur		
	1.75 L, 6 Units Per Case	\$174.60	\$46.99
	Velocity Code: B Cost Per Unit:	\$29.10	
6989	Ketel One Vodka		
	1 L, 12 Units Per Case	\$224.64	\$30.49
	Velocity Code: A Cost Per Unit:	\$18.72	
7078	Goldschlager Cinnamon Schnapps		
	375 ML, 12 Units Per Case	\$93.24	\$13.49
	Velocity Code: C Cost Per Unit:	\$7.77	
7085	Captain Morgan Original Spiced Rum - Pet		
	375 ML, 24 Units Per Case	\$130.08	\$9.79
	Velocity Code: A Cost Per Unit:	\$5.42	
7093	Smirnoff Raspberry Vodka		
	375 ML, 12 Units Per Case	\$53.88	\$8.29
	Velocity Code: B Cost Per Unit:	\$4.49	
7298	Captain Morgan Original Spiced Rum		
	200 ML, 48 Units Per Case	\$124.32	\$5.39
	Velocity Code: B Cost Per Unit:	\$2.59	

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7306	Smirnoff Citrus Vodka		
	1.75 L, 6 Units Per Case	\$96.96	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.16	
7461	Black Haus Blackberry Schnapps		
	1 L, 12 Units Per Case	\$177.60	\$24.49
	Velocity Code: A Cost Per Unit:	\$14.80	
7531	Smirnof Vodka		
	375 ML, 24 Units Per Case	\$92.16	\$7.29
	Velocity Code: A Cost Per Unit:	\$3.84	
7532	Smirnoff 100 Proof Vodka		
	1.75 L, 6 Units Per Case	\$112.50	\$30.99
	Velocity Code: B Cost Per Unit:	\$18.75	
7631	Tanqueray Sterling Vodka		
	750 ML, 12 Units Per Case	\$111.84	\$15.99
	Velocity Code: B Cost Per Unit:	\$9.32	
7651	Yukon Jack Liqueur		
	750 ML, 12 Units Per Case	\$142.20	\$19.99
	Velocity Code: A Cost Per Unit:	\$11.85	
7670	Ketel One Citroen Vodka		
	750 ML, 12 Units Per Case	\$201.36	\$27.49
	Velocity Code: C Cost Per Unit:	\$16.78	
7710	Johnnie Walker Black Label Scotch		
	1.75 L, 6 Units Per Case	\$267.84	\$70.99
	Velocity Code: C Cost Per Unit:	\$44.64	
7994	Dalwhinnie 15 Yr Scotch		
	750 ML, 12 Units Per Case	\$405.84	\$53.99
	Velocity Code: C Cost Per Unit:	\$33.82	
7995	Lagavulin 16 Yr Scotch		
	750 ML, 12 Units Per Case	\$661.32	\$86.99
	Velocity Code: C Cost Per Unit:	\$55.11	
7996	Oban 14 Yr Scotch		
	750 ML, 12 Units Per Case	\$583.32	\$76.99
	Velocity Code: C Cost Per Unit:	\$48.61	
8147	Ron Zacapa Centenario 23 Yr Rum		
	750 ML, 6 Units Per Case	\$175.98	\$46.99
	Velocity Code: C Cost Per Unit:	\$29.33	
8209	Crown Royal Special Reserve Canadian Whisky		
	750 ML, 12 Units Per Case	\$332.88	\$44.49
	Velocity Code: C Cost Per Unit:	\$27.74	
8214	Black Haus Blackberry Schnapps		
	750 ML, 12 Units Per Case	\$154.32	\$21.49
	Velocity Code: A Cost Per Unit:	\$12.86	

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8280	Smirnoff Green Apple Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	\$9.02	
8370	Rumple Minze Peppermint Schnapps		
	750 ML, 12 Units Per Case	\$154.32	\$21.49
	Velocity Code: A Cost Per Unit:	\$12.86	
8387	Ciroc Vodka		
	200 ML, 24 Units Per Case	\$161.28	\$11.79
	Velocity Code: B Cost Per Unit:	\$6.72	
8513	Yukon Jack Liqueur		
	1.75 L, 6 Units Per Case	\$116.16	\$31.99
	Velocity Code: B Cost Per Unit:	\$19.36	
8579	Goldschlager Cinnamon Schnapps		
	50 ML, 120 Units Per Case	\$120.00	\$2.29
	Velocity Code: A Cost Per Unit:	\$1.00	
8581	Rumple Minze Peppermint Schnapps		
	50 ML, 120 Units Per Case	\$121.20	\$2.29
	Velocity Code: A Cost Per Unit:	\$1.01	
8590	Captain Morgan Original Spiced Rum		
	50 ML, 120 Units Per Case	\$121.20	\$2.29
	Velocity Code: A Cost Per Unit:	\$1.01	
8609	Smirnoff Vodka		
	50 ML, 120 Units Per Case	\$104.40	\$2.09
	Velocity Code: A Cost Per Unit:	\$0.87	
8734	Ketel One Vodka		
	1.75 L, 6 Units Per Case	\$170.94	\$45.99
	Velocity Code: A Cost Per Unit:	\$28.49	
8833	Ketel One Vodka		
	50 ML, 120 Units Per Case	\$159.60	\$2.79
	Velocity Code: A Cost Per Unit:	\$1.33	
8879	Crown Royal Special Reserve Canadian Whisky		
	1.75 L, 6 Units Per Case	\$290.70	\$76.99
	Velocity Code: C Cost Per Unit:	\$48.45	
8907	Smirnoff Vodka Pet		
	1.75 L, 6 Units Per Case	\$91.08	\$25.99
	Velocity Code: 0 Cost Per Unit:	\$15.18	
9000	Bulleit Bourbon		
	750 ML, 12 Units Per Case	\$196.80	\$26.99
	Velocity Code: B Cost Per Unit:	\$16.40	
9139	Smirnoff Watermelon Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	\$9.02	

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9272	Johnnie Walker Green Label Scotch 750 ML, 12 Units Per Case	\$506.16	\$66.99
	Velocity Code: C Cost Per Unit:	\$42.18	
9285	Ciroc Vodka 1 L, 6 Units Per Case	\$137.22	\$36.99
	Velocity Code: A Cost Per Unit:	\$22.87	
9547	Talisker 10 Yr Scotch 750 ML, 12 Units Per Case	\$443.40	\$58.99
	Velocity Code: C Cost Per Unit:	\$36.95	
9641	Smirnoff Strawberry Vodka 750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	\$9.02	
9901	Smirnoff Cherry Vodka 750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	\$9.02	
30947	Glenkinchie 12 Yr Scotch 750 ML, 12 Units Per Case	\$433.08	\$58.99
	Velocity Code: C Cost Per Unit:	\$36.09	

GATEWAY W S, INC.

6658	Amarguinha Almond Liqueur 750 ML, 6 Units Per Case	\$55.86	\$15.99
	Velocity Code: C Cost Per Unit:	\$9.31	

H SCHMITT SOEHNE INC

9785	Schmitt Sohne Relax Riesling 750 ML, 12 Units Per Case	\$94.20	\$13.99
	Velocity Code: B Cost Per Unit:	\$7.85	

JIM BEAM BRANDS CO

3673	Calico Jack Pineapple Coconut Rum 750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: B Cost Per Unit:	\$6.71	
5393	Calico Jack Cake Rum 750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: C Cost Per Unit:	\$6.71	
9199	Calico Jack Mango Rum 750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: B Cost Per Unit:	\$6.71	

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KOBRAND CORP

6688	Grappa Di Sassicaia		
	375 ML, 6 Units Per Case	\$278.14	\$73.49
	Velocity Code: C Cost Per Unit:	\$46.36	

LAIRD WINE SPIRIT OF PA

4429	Laird's Blended Apple Jack		
	750 ML, 12 Units Per Case	\$125.76	\$17.99
	Velocity Code: C Cost Per Unit:	\$10.48	

MAJESTIC W S USA, INC.

3389	Sauvion Muscadet		
	750 ML, 12 Units Per Case	\$94.00	\$13.99
	Velocity Code: C Cost Per Unit:	\$7.83	
4774	Umberto Cesari Sangiovese Reserva		
	750 ML, 12 Units Per Case	\$148.96	\$20.99
	Velocity Code: C Cost Per Unit:	\$12.41	
6389	Funky Llama Shiraz		
	1.5 L, 6 Units Per Case	\$46.62	\$13.99
	Velocity Code: C Cost Per Unit:	\$7.77	
6821	Funky Llama Malbec		
	750 ML, 12 Units Per Case	\$53.88	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.49	
6824	Funky Llama Sauvignon Blanc		
	750 ML, 12 Units Per Case	\$53.88	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.49	
8884	Ramon Bilbao Crianza		
	750 ML, 12 Units Per Case	\$102.88	\$14.99
	Velocity Code: C Cost Per Unit:	\$8.57	
9068	Saintsbury Chardonnay		
	750 ML, 12 Units Per Case	\$178.20	\$24.99
	Velocity Code: C Cost Per Unit:	\$14.85	
9414	Funky Llama Cabernet Sauvignon		
	750 ML, 12 Units Per Case	\$53.88	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.49	
9417	Funky Llama Chardonnay		
	750 ML, 12 Units Per Case	\$53.88	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.49	

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9431	Funky Llama Shiraz		
	750 ML, 12 Units Per Case	\$53.88	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.49	
30549	Luxardo Maraschino Liqueur		
	750 ML, 12 Units Per Case	\$212.40	\$28.99
	Velocity Code: C Cost Per Unit:	\$17.70	
30556	Don Cesar Pisco Puro		
	750 ML, 12 Units Per Case	\$204.60	\$27.99
	Velocity Code: C Cost Per Unit:	\$17.05	
30944	Pisa Liqueur		
	750 ML, 12 Units Per Case	\$151.00	\$21.99
	Velocity Code: C Cost Per Unit:	\$12.58	

MOET HENNESSY USA

3396	Moet Chandon Nectar Imperial Rose Champagne		
	750 ML, 6 Units Per Case	\$217.50	\$57.99
	Velocity Code: C Cost Per Unit:	\$36.25	
5040	Moet Chandon Nectar Imperial Rose Nv		
	375 ML, 12 Units Per Case	\$216.60	\$29.49
	Velocity Code: C Cost Per Unit:	\$18.05	
5078	Veuve Clicquot Yellow Label Brut Champagne		
	375 ML, 24 Units Per Case	\$395.28	\$26.99
	Velocity Code: C Cost Per Unit:	\$16.47	
5938	Moet Imperial Brut Champagne		
	750 ML, 6 Units Per Case	\$163.68	\$43.99
	Velocity Code: B Cost Per Unit:	\$27.28	
6924	Veuve Clicquot Yellow Label Champagne		
	750 ML, 12 Units Per Case	\$374.16	\$49.99
	Velocity Code: B Cost Per Unit:	\$31.18	
7352	Belvedere Vodka		
	1 L, 6 Units Per Case	\$125.82	\$33.99
	Velocity Code: A Cost Per Unit:	\$20.97	
9597	Veuve Clicquot Rose Champagne		
	750 ML, 12 Units Per Case	\$467.04	\$61.99
	Velocity Code: C Cost Per Unit:	\$38.92	
30691	Glenmorangie Quinta Ruban 12 Year Old Scotch		
	750 ML, 6 Units Per Case	\$195.48	\$51.99
	Velocity Code: C Cost Per Unit:	\$32.58	

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MONSIEUR HENRI WINE CO

7375	Stock Sweet Vermouth		
	1.5 L, 6 Units Per Case	\$36.42	\$11.49
	Velocity Code: C Cost Per Unit:	\$6.07	

MONTEBELLO BRANDS, INC.

4575	Montebello Long Island Iced Tea Prepared Cocktail		
	750 ML, 12 Units Per Case	\$45.60	\$7.49
	Velocity Code: B Cost Per Unit:	\$3.80	
5017	Montebello Long Island Iced Tea Prepared Cocktail		
	1.75 L, 6 Units Per Case	\$44.10	\$13.49
	Velocity Code: A Cost Per Unit:	\$7.35	
6116	Vladimir Vodka		
	1 L, 12 Units Per Case	\$48.36	\$7.79
	Velocity Code: A Cost Per Unit:	\$4.03	
8524	Vladimir Vodka		
	1.75 L, 6 Units Per Case	\$38.88	\$11.99
	Velocity Code: A Cost Per Unit:	\$6.48	
8804	Gold Crown Blended Whiskey		
	1.75 L, 6 Units Per Case	\$48.00	\$14.49
	Velocity Code: B Cost Per Unit:	\$8.00	

NORTH WALES WINES

4513	Barefoot Bubbly Pink Moscato		
	750 ML, 12 Units Per Case	\$86.16	\$12.99
	Velocity Code: B Cost Per Unit:	\$7.18	
5096	Gallo Family Vineyards Sauvignon Blanc		
	1.5 L, 6 Units Per Case	\$37.14	\$11.49
	Velocity Code: C Cost Per Unit:	\$6.19	
5983	Alamos Chardonnay		
	750 ML, 12 Units Per Case	\$71.64	\$10.99
	Velocity Code: C Cost Per Unit:	\$5.97	
6753	Barefoot Bubbly Brut		
	750 ML, 12 Units Per Case	\$86.16	\$12.99
	Velocity Code: B Cost Per Unit:	\$7.18	
8125	Barefoot Bubbly Pinot Grigio		
	750 ML, 12 Units Per Case	\$84.72	\$12.99
	Velocity Code: B Cost Per Unit:	\$7.06	

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PALM BAY IMPORTS, INC.

4666	Williams And Humbert Dry Sack Sherry		
	750 ML, 12 Units Per Case	\$117.84	\$16.99
	Velocity Code: C Cost Per Unit:	\$9.82	

PARK STREET IMPORTS LLC

10819	Domaine De Canton Ginger Liqueur		
	750 ML, 6 Units Per Case	\$113.52	\$30.99
	Velocity Code: C Cost Per Unit:	\$18.92	

PATERNO IMPORTS LTD

9083	Chimney Rock Cabernet Sauvignon		
	750 ML, 6 Units Per Case	\$206.28	\$54.99
	Velocity Code: C Cost Per Unit:	\$34.38	

PERNOD RICARD USA

4254	Ballantine's Scotch		
	1.75 L, 6 Units Per Case	\$127.50	\$34.99
	Velocity Code: C Cost Per Unit:	\$21.25	
4638	Jameson Irish Whiskey		
	50 ML, 120 Units Per Case	\$180.00	\$2.99
	Velocity Code: A Cost Per Unit:	\$1.50	
7000	The Glenlivet 18 Yr Scotch		
	750 ML, 6 Units Per Case	\$341.64	\$89.99
	Velocity Code: C Cost Per Unit:	\$56.94	
8000	Absolut Citron Vodka		
	1 L, 12 Units Per Case	\$182.04	\$24.99
	Velocity Code: A Cost Per Unit:	\$15.17	
8015	Absolut Vodka		
	1 L, 12 Units Per Case	\$182.04	\$24.99
	Velocity Code: A Cost Per Unit:	\$15.17	

PIO IMPORTS LLC

4892	Alasia Moscato D'Asti		
	750 ML, 12 Units Per Case	\$101.83	\$14.99
	Velocity Code: B Cost Per Unit:	\$8.49	

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5839	Alasia Brachetto		
	750 ML, 12 Units Per Case	\$101.83	\$14.99
	Velocity Code: C Cost Per Unit:	\$8.49	
6088	Alta Max Malbec		
	750 ML, 12 Units Per Case	\$71.68	\$10.99
	Velocity Code: C Cost Per Unit:	\$5.97	
6092	Alta Max Torrontes		
	750 ML, 12 Units Per Case	\$71.68	\$10.99
	Velocity Code: C Cost Per Unit:	\$5.97	
9592	Mionetto Prosecco Brut		
	750 ML, 15 Units Per Case	\$138.35	\$15.99
	Velocity Code: B Cost Per Unit:	\$9.22	

PREMIUM PORT WINES INC

7199	Cockburn's Special Reserve Port		
	750 ML, 12 Units Per Case	\$134.16	\$18.99
	Velocity Code: C Cost Per Unit:	\$11.18	
8169	Cockburn's Lbv Port		
	750 ML, 12 Units Per Case	\$163.92	\$22.99
	Velocity Code: C Cost Per Unit:	\$13.66	

PROXIMO SPIRITS INC

5205	Three Olives Loopy Berry Vodka		
	750 ML, 12 Units Per Case	\$135.12	\$18.99
	Velocity Code: A Cost Per Unit:	\$11.26	

REMY COINTREAU USA INC

4266	Remy Martin Vsop Cognac		
	375 ML, 12 Units Per Case	\$167.64	\$22.99
	Velocity Code: C Cost Per Unit:	\$13.97	
4435	Metaxa Ouzo		
	750 ML, 12 Units Per Case	\$119.04	\$16.99
	Velocity Code: C Cost Per Unit:	\$9.92	
4767	Remy Martin Vsop Cognac		
	200 ML, 24 Units Per Case	\$179.28	\$12.99
	Velocity Code: C Cost Per Unit:	\$7.47	
4930	Piper Heidsieck Extra Dry Champagne		
	750 ML, 12 Units Per Case	\$327.36	\$43.99
	Velocity Code: C Cost Per Unit:	\$27.28	

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5540	The Macallan Fine Oak 15 Yr Scotch 750 ML, 12 Units Per Case	\$721.56	\$94.99
	Velocity Code: C Cost Per Unit:	\$60.13	
5710	Remy Martin Vs Cognac 750 ML, 12 Units Per Case	\$250.44	\$33.99
	Velocity Code: C Cost Per Unit:	\$20.87	
5717	St Remy Vsop Brandy Pet 1.75 L, 6 Units Per Case	\$92.34	\$25.99
	Velocity Code: C Cost Per Unit:	\$15.39	
8024	Mount Gay Eclipse Barbados Rum 1.75 L, 6 Units Per Case	\$127.56	\$34.99
	Velocity Code: C Cost Per Unit:	\$21.26	
8080	The Macallan 18 Yr Scotch 750 ML, 12 Units Per Case	\$1,670.40	\$199.99
	Velocity Code: C Cost Per Unit:	\$139.20	
8108	Remy Martin Louis Xiii Cognac 750 ML, 3 Units Per Case	\$6,595.68	\$2,899.99
	Velocity Code: C Cost Per Unit:	\$2,198.56	

SAZERAC COMPANY INC

3033	Benchmark Bourbon 1.75 L, 6 Units Per Case	\$81.42	\$22.99
	Velocity Code: C Cost Per Unit:	\$13.57	
4249	Crown Russe Vodka - Pet 1.75 L, 6 Units Per Case	\$37.86	\$11.69
	Velocity Code: A Cost Per Unit:	\$6.31	
6574	Canadian Hunter Canadian Whisky - Pet 1.75 L, 6 Units Per Case	\$61.98	\$17.99
	Velocity Code: C Cost Per Unit:	\$10.33	
6938	Crown Russe Vodka 1 L, 12 Units Per Case	\$45.72	\$7.39
	Velocity Code: A Cost Per Unit:	\$3.81	
7586	Nikolai Vodka 375 ML, 24 Units Per Case	\$45.60	\$4.29
	Velocity Code: A Cost Per Unit:	\$1.90	
8187	Sweet Carolina Sweet Tea Vodka 750 ML, 12 Units Per Case	\$119.52	\$16.99
	Velocity Code: B Cost Per Unit:	\$9.96	
9914	Sweet Carolina Sweet Tea Vodka 1.75 L, 6 Units Per Case	\$100.86	\$27.99
	Velocity Code: B Cost Per Unit:	\$16.81	

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SAZERAC NORTH AMERICA INC

4311	Crystal Palace Dry Gin		
	750 ML, 12 Units Per Case	\$38.40	\$6.49
	Velocity Code: A Cost Per Unit:	\$3.20	
4314	Crystal Palace Dry Gin		
	1.75 L, 6 Units Per Case	\$40.92	\$12.49
	Velocity Code: B Cost Per Unit:	\$6.82	
9740	1792 Ridgemont Reserve Bourbon		
	750 ML, 6 Units Per Case	\$110.10	\$29.99
	Velocity Code: C Cost Per Unit:	\$18.35	

SL WINES LTD

4550	Domaine Ste Michelle Brut		
	750 ML, 12 Units Per Case	\$87.36	\$12.99
	Velocity Code: B Cost Per Unit:	\$7.28	
6480	Domaine Ste Michelle Extra Dry		
	750 ML, 12 Units Per Case	\$87.36	\$12.99
	Velocity Code: C Cost Per Unit:	\$7.28	

SOUTHERN WINE SPIRITS PA

3226	Hazlitt Red Cat 4-187ml		
	748 ML, 6 Units Per Case	\$28.32	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.72	
3444	Hazlitt White Cat 4-187ml		
	748 ML, 6 Units Per Case	\$28.32	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.72	
3998	Hazlitt Bramble Berry		
	750 ML, 12 Units Per Case	\$57.96	\$8.99
	Velocity Code: B Cost Per Unit:	\$4.83	
4124	Wild Turkey 101 Proof Bourbon		
	375 ML, 12 Units Per Case	\$85.80	\$12.49
	Velocity Code: C Cost Per Unit:	\$7.15	
5247	Bota Box Zinfandel		
	3 L, 3 Units Per Case	\$37.47	\$21.99
	Velocity Code: B Cost Per Unit:	\$12.49	
5251	Bota Box Malbec		
	3 L, 3 Units Per Case	\$37.71	\$21.99
	Velocity Code: C Cost Per Unit:	\$12.57	

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5270	Hazlitt White Cat		
	750 ML, 12 Units Per Case	\$56.64	\$8.99
	Velocity Code: C Cost Per Unit:	\$4.72	
5423	Wild Turkey Rare Breed Bourbon		
	750 ML, 6 Units Per Case	\$137.40	\$36.99
	Velocity Code: C Cost Per Unit:	\$22.90	
5484	Campari Bitter Aperitivo		
	750 ML, 12 Units Per Case	\$212.76	\$28.99
	Velocity Code: C Cost Per Unit:	\$17.73	
5730	Hazlitt Cabin Fever		
	1.5 L, 6 Units Per Case	\$46.86	\$13.99
	Velocity Code: C Cost Per Unit:	\$7.81	
5736	Hazlitt Red Cat		
	1.5 L, 6 Units Per Case	\$46.86	\$13.99
	Velocity Code: A Cost Per Unit:	\$7.81	
5750	Wild Turkey 101 Proof Bourbon		
	1.75 L, 6 Units Per Case	\$170.10	\$45.99
	Velocity Code: C Cost Per Unit:	\$28.35	
6270	Paul Jaboulet Parallel 45 Rhone		
	750 ML, 12 Units Per Case	\$93.96	\$13.99
	Velocity Code: C Cost Per Unit:	\$7.83	
7933	Roederer Estate Anderson Valley Brut		
	750 ML, 12 Units Per Case	\$187.32	\$25.99
	Velocity Code: C Cost Per Unit:	\$15.61	
8150	Cuvaison Chardonnay		
	750 ML, 12 Units Per Case	\$179.28	\$24.99
	Velocity Code: C Cost Per Unit:	\$14.94	
9103	Yellow Plus Blue Malbec		
	1 L, 12 Units Per Case	\$72.84	\$10.99
	Velocity Code: C Cost Per Unit:	\$6.07	
9186	Louis Latour Pinot Noir		
	750 ML, 12 Units Per Case	\$140.28	\$19.99
	Velocity Code: C Cost Per Unit:	\$11.69	
9247	Bota Box Chardonnay		
	3 L, 3 Units Per Case	\$37.47	\$21.99
	Velocity Code: B Cost Per Unit:	\$12.49	
9988	Bota Box Pinot Grigio		
	3 L, 3 Units Per Case	\$37.47	\$21.99
	Velocity Code: B Cost Per Unit:	\$12.49	
9991	Bota Box Shiraz		
	3 L, 3 Units Per Case	\$37.47	\$21.99
	Velocity Code: B Cost Per Unit:	\$12.49	

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30161	Rose's Lime Juice Non Al 355 ML, 12 Units Per Case	\$34.08	\$5.49
	Velocity Code: B Cost Per Unit:	\$2.84	
30162	Mr And Mrs T's Bloody Mary Mix Non Al 1 L, 12 Units Per Case	\$29.64	\$4.79
	Velocity Code: B Cost Per Unit:	\$2.47	
30981	The Yamazaki 12 Yr Single Malt Whiskey 750 ML, 12 Units Per Case	\$411.96	\$54.99
	Velocity Code: C Cost Per Unit:	\$34.33	

SURVILLE ENTERPRISES CORP

5525	B And G Vouvray 750 ML, 12 Units Per Case	\$87.16	\$12.99
	Velocity Code: C Cost Per Unit:	\$7.26	
9020	B And G Bistro Pinot Noir 750 ML, 12 Units Per Case	\$71.56	\$10.99
	Velocity Code: C Cost Per Unit:	\$5.96	

SUTTER HOME WINERY

3661	Napa Cellars Pinot Noir 750 ML, 12 Units Per Case	\$141.24	\$19.99
	Velocity Code: C Cost Per Unit:	\$11.77	

THE WINE GROUP INC

3270	Big House Pinot Evil Pinot Noir 3 L, 3 Units Per Case	\$40.38	\$23.79
	Velocity Code: B Cost Per Unit:	\$13.46	
3461	Big House Cardinal Zinfandel 3 L, 3 Units Per Case	\$40.38	\$23.79
	Velocity Code: C Cost Per Unit:	\$13.46	
5317	Cupcake Prosecco 750 ML, 12 Units Per Case	\$87.36	\$12.99
	Velocity Code: B Cost Per Unit:	\$7.28	

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(6) Cost and Retail Increases – June 2013

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
<u>BACARDI USA INC</u>			
4238	Dewar's White Label Scotch 1.75 L, 6 Units Per Case Velocity Code: A Cost Per Unit:	\$159.42 26.57	\$42.99
4629	Grey Goose Cherry Noir Vodka 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$118.02 19.67	\$31.99
5394	Bombay Dry Gin 750 ML, 12 Units Per Case Velocity Code: B Cost Per Unit:	\$150.96 12.58	\$20.99
7076	Grey Goose Le Citron Vodka 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$118.02 19.67	\$31.99
7971	Dewar's 12 Yr Scotch 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$259.56 21.63	\$34.99
8023	Grey Goose L'Orange Vodka 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$118.14 19.69	\$31.99
8963	Grey Goose Vodka 750 ML, 12 Units Per Case Velocity Code: A Cost Per Unit:	\$236.28 19.69	\$31.99
9483	Grey Goose La Poire Vodka 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$118.02 19.67	\$31.99
<u>BANFI PRODUCTS CORP</u>			
4633	Banfi Chianti Superiore 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$79.56 6.63	\$11.99
6699	Placido Chianti 1.5 L, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$46.74 7.79	\$13.99

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BROWN FORMAN CORP

3763	Korbel Sweet Cuvee		
	750 ML, 15 Units Per Case	\$138.45	\$15.99
	Velocity Code: C Cost Per Unit:	9.23	
4484	Gentleman Jack Whiskey		
	750 ML, 12 Units Per Case	\$235.68	\$31.99
	Velocity Code: B Cost Per Unit:	19.64	
4699	Jack Daniel's Tennessee Honey		
	1.75 L, 6 Units Per Case	\$174.42	\$46.99
	Velocity Code: C Cost Per Unit:	29.07	
6479	Jack Daniel's Black Label Whiskey		
	1.75 L, 6 Units Per Case	\$174.24	\$46.99
	Velocity Code: A Cost Per Unit:	29.04	
7788	Korbel Brut Rose		
	750 ML, 15 Units Per Case	\$138.45	\$15.99
	Velocity Code: C Cost Per Unit:	9.23	
8078	El Jimador Reposado Tequila		
	750 ML, 12 Units Per Case	\$150.72	\$20.99
	Velocity Code: C Cost Per Unit:	12.56	
30451	Woodford Reserve Double Oaked Bourbon		
	750 ML, 6 Units Per Case	\$199.20	\$52.99
	Velocity Code: C Cost Per Unit:	33.2	

CASTLE BRANDS (USA) CORP

6913	Gosling's Black Seal Bermudian Rum		
	750 ML, 12 Units Per Case	\$126.60	\$17.99
	Velocity Code: B Cost Per Unit:	10.55	

CONSTELLATION WINES U S

3252	Rex Goliath Chardonnay		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: B Cost Per Unit:	7.49	
3254	Rex Goliath Merlot		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: B Cost Per Unit:	7.49	
3255	Rex Goliath Pinot Grigio		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: B Cost Per Unit:	7.49	

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3344	Rex Goliath Moscato		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: C Cost Per Unit:	7.49	
3696	Rex Goliath Free Range Red		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: C Cost Per Unit:	7.49	
3802	Rex Goliath Pinot Noir		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: B Cost Per Unit:	7.49	
3803	Rex Goliath Sauvignon Blanc		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: C Cost Per Unit:	7.49	
4129	Woodbridge Pinot Noir		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: A Cost Per Unit:	8.14	
4487	Woodbridge Cabernet Merlot		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: C Cost Per Unit:	8.14	
4700	Estancia Chardonnay		
	750 ML, 12 Units Per Case	\$87.84	\$12.99
	Velocity Code: B Cost Per Unit:	7.32	
5158	Woodbridge Shiraz		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: C Cost Per Unit:	8.14	
5407	Black Velvet Canadian Whisky - Pet		
	1.75 L, 6 Units Per Case	\$69.78	\$19.99
	Velocity Code: A Cost Per Unit:	11.63	
5762	Rex Goliath Cabernet Sauvignon		
	1.5 L, 6 Units Per Case	\$44.94	\$13.49
	Velocity Code: A Cost Per Unit:	7.49	
7814	Woodbridge Zinfandel		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: C Cost Per Unit:	8.14	
8350	Black Velvet Reserve Canadian Whisky		
	750 ML, 12 Units Per Case	\$96.12	\$13.99
	Velocity Code: B Cost Per Unit:	8.01	
8560	Woodbridge Riesling		
	1.5 L, 6 Units Per Case	\$48.84	\$14.49
	Velocity Code: B Cost Per Unit:	8.14	

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DIAGEO CHATEAU EST WINE

8890	Navarro Correas Malbec		
	750 ML, 12 Units Per Case	\$94.56	\$13.99
	Velocity Code: C Cost Per Unit:	7.88	

DIAGEO NORTH AMERICA INC

623	Don Julio Anejo Tequila		
	750 ML, 6 Units Per Case	\$203.28	\$53.99
	Velocity Code: C Cost Per Unit:	33.88	
644	Don Julio Silver Tequila		
	750 ML, 6 Units Per Case	\$183.96	\$48.99
	Velocity Code: C Cost Per Unit:	30.66	
3402	Don Julio Reposado Tequila		
	750 ML, 6 Units Per Case	\$191.70	\$50.99
	Velocity Code: C Cost Per Unit:	31.95	
3881	Crown Royal Black		
	1.75 L, 6 Units Per Case	\$228.78	\$60.99
	Velocity Code: C Cost Per Unit:	38.13	
4224	Ciroc Vodka		
	750 ML, 12 Units Per Case	\$251.28	\$33.99
	Velocity Code: B Cost Per Unit:	20.94	
4251	Bushmills Irish Whiskey		
	750 ML, 12 Units Per Case	\$152.16	\$20.99
	Velocity Code: B Cost Per Unit:	12.68	
4515	Smirnoff Vodka		
	750 ML, 12 Units Per Case	\$100.44	\$14.49
	Velocity Code: A Cost Per Unit:	8.37	
5186	Crown Royal Canadian Whisky		
	750 ML, 12 Units Per Case	\$201.00	\$27.49
	Velocity Code: A Cost Per Unit:	16.75	
6064	Ketel One Vodka		
	750 ML, 12 Units Per Case	\$201.36	\$27.49
	Velocity Code: A Cost Per Unit:	16.78	
6075	Johnnie Walker Black Label Scotch		
	1 L, 12 Units Per Case	\$301.80	\$40.49
	Velocity Code: A Cost Per Unit:	25.15	
6117	Romana Sambuca		
	750 ML, 12 Units Per Case	\$169.56	\$23.49
	Velocity Code: A Cost Per Unit:	14.13	

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6195	Romana Sambuca		
	375 ML, 12 Units Per Case	\$97.92	\$13.99
	Velocity Code: C Cost Per Unit:	8.16	
6260	Smirnoff Sorbet Light Lemon		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	9.02	
6265	Smirnoff Sorbet Light Mango Passion Fruit		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	9.02	
6267	Smirnoff Sorbet Light Raspberry Pomegranate		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: C Cost Per Unit:	9.02	
6426	Smirnoff Citrus Vodka		
	750 ML, 12 Units Per Case	\$108.24	\$15.49
	Velocity Code: B Cost Per Unit:	9.02	
6538	Johnnie Walker Black Label Scotch		
	50 ML, 120 Units Per Case	\$240.00	\$3.79
	Velocity Code: C Cost Per Unit:	2	
6847	Crown Royal Canadian Whisky		
	1 L, 12 Units Per Case	\$224.28	\$30.49
	Velocity Code: A Cost Per Unit:	18.69	
6928	Bushmills Irish Whiskey		
	1.75 L, 6 Units Per Case	\$151.80	\$40.99
	Velocity Code: C Cost Per Unit:	25.3	
8010	Bailey's Irish Cream Liqueur		
	750 ML, 12 Units Per Case	\$185.64	\$25.49
	Velocity Code: A Cost Per Unit:	15.47	

H SCHMITT SOEHNE INC

4500	Schmitt Sohne Piesporter Michelsberg Spat Mosel		
	750 ML, 12 Units Per Case	\$95.28	\$13.99
	Velocity Code: C Cost Per Unit:	7.94	
6292	Schmitt Sohne Riesling Qba		
	1.5 L, 6 Units Per Case	\$65.82	\$18.99
	Velocity Code: C Cost Per Unit:	10.97	
8403	Schmitt Sohne Riesling Qba Mosel		
	750 ML, 12 Units Per Case	\$79.68	\$11.99
	Velocity Code: B Cost Per Unit:	6.64	

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JIM BEAM BRANDS CO

3479	Calico Jack Tropical Punch Rum		
	750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: B Cost Per Unit:	6.71	
4164	Calico Jack Whipped Rum		
	750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: C Cost Per Unit:	6.71	
7481	Calico Jack Cherry Rum		
	750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: B Cost Per Unit:	6.71	
9568	Calico Jack Coconut Rum		
	750 ML, 12 Units Per Case	\$80.52	\$11.99
	Velocity Code: A Cost Per Unit:	6.71	

MAJESTIC W S USA, INC.

6352	Cesari Mara Valpolicella Ripasso		
	750 ML, 12 Units Per Case	\$165.28	\$22.99
	Velocity Code: C Cost Per Unit:	13.77	
6377	Funky Llama Chardonnay		
	1.5 L, 6 Units Per Case	\$46.62	\$13.99
	Velocity Code: C Cost Per Unit:	7.77	
7237	Georges Duboeuf Beaujolais Villages		
	750 ML, 12 Units Per Case	\$82.63	\$12.99
	Velocity Code: B Cost Per Unit:	6.89	

MONSIEUR HENRI WINE CO

386	Cherry Heering Liqueur		
	750 ML, 12 Units Per Case	\$181.08	\$24.99
	Velocity Code: C Cost Per Unit:	15.09	

NORTH WALES WINES

3198	Barefoot Bubbly Moscato Spumante		
	750 ML, 12 Units Per Case	\$86.16	\$12.99
	Velocity Code: B Cost Per Unit:	7.18	
6486	Barefoot Bubbly Extra Dry		
	750 ML, 12 Units Per Case	\$86.16	\$12.99
	Velocity Code: B Cost Per Unit:	7.18	

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PALM BAY IMPORTS, INC.

4292	Alexander Grappa Di Cabernet		
	750 ML, 6 Units Per Case	\$109.74	\$29.99
	Velocity Code: C Cost Per Unit:	18.29	

PERNOD RICARD USA

5763	John Power And Son Irish Whiskey		
	750 ML, 12 Units Per Case	\$195.24	\$26.99
	Velocity Code: B Cost Per Unit:	16.27	

PROXIMO SPIRITS INC

5199	1800 Coconut Tequila		
	750 ML, 12 Units Per Case	\$197.28	\$26.99
	Velocity Code: C Cost Per Unit:	16.44	
5212	Three Olives Supercola Vodka		
	750 ML, 12 Units Per Case	\$135.12	\$18.99
	Velocity Code: C Cost Per Unit:	11.26	

REMY COINTREAU USA INC

4588	St Remy Vsop Brandy		
	750 ML, 12 Units Per Case	\$95.16	\$13.99
	Velocity Code: B Cost Per Unit:	7.93	
4663	Remy Martin Vsop Cognac		
	1.75 L, 6 Units Per Case	\$332.46	\$87.99
	Velocity Code: C Cost Per Unit:	55.41	
8668	Piper Heidsieck Cuvee Brut Champagne		
	750 ML, 12 Units Per Case	\$327.36	\$43.99
	Velocity Code: C Cost Per Unit:	27.28	

SAZERAC COMPANY INC

6017	Eagle Rare Single Barrel Bourbon		
	750 ML, 6 Units Per Case	\$98.64	\$26.99
	Velocity Code: C Cost Per Unit:	16.44	
6946	Blanton's Bourbon		
	750 ML, 6 Units Per Case	\$195.48	\$51.99
	Velocity Code: C Cost Per Unit:	32.58	

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SAZERAC NORTH AMERICA INC

3218	1792 Ridgemont Reserve Bourbon		
	1.75 L, 3 Units Per Case	\$106.59	\$56.99
	Velocity Code: C Cost Per Unit:	35.53	
6781	Canadian Ltd Canadian Whisky		
	1.75 L, 6 Units Per Case	\$58.08	\$16.99
	Velocity Code: C Cost Per Unit:	9.68	

SOUTHERN WINE SPIRITS PA

4669	Hazlitt White Cat		
	1.5 L, 6 Units Per Case	\$46.86	\$13.99
	Velocity Code: B Cost Per Unit:	7.81	
5127	Wild Turkey 101 Proof Bourbon		
	750 ML, 12 Units Per Case	\$173.52	\$23.99
	Velocity Code: B Cost Per Unit:	14.46	
5252	Bota Box Redvolution		
	3 L, 3 Units Per Case	\$37.71	\$21.99
	Velocity Code: C Cost Per Unit:	12.57	
6297	Hazlitt Red Cat		
	750 ML, 12 Units Per Case	\$56.64	\$8.99
	Velocity Code: B Cost Per Unit:	4.72	
7557	Louis Roederer Champagne		
	750 ML, 6 Units Per Case	\$210.00	\$55.99
	Velocity Code: C Cost Per Unit:	35	
8181	Midori Melon Liqueur		
	750 ML, 12 Units Per Case	\$150.60	\$20.99
	Velocity Code: C Cost Per Unit:	12.55	
9248	Bota Box Merlot		
	3 L, 3 Units Per Case	\$37.47	\$21.99
	Velocity Code: B Cost Per Unit:	12.49	

THE WINE MERCHANT, LTD.

8173	Graham's Six Grapes Port		
	750 ML, 12 Units Per Case	\$180.72	\$24.99
	Velocity Code: C Cost Per Unit:	15.06	

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(7) Luxury One Time Buy Items - Recommended Approvals

Allegro Vineyards

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Allegro Chardonnay 750 ML, 12 Units Per Case, Current Vintage	\$117.48	\$16.99

Alphawolf Ranch LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Eagle Eye Voluptuous Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$156.91	\$21.99

Broc Cellars LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Broadside Cabernet Sauvignon Paso Robles Margarita Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$142.87	\$19.99

Brown Forman Corp

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Sonoma Cutrer Les Pierres Chardonnay 750 ML, 6 Units Per Case, Current Vintage	\$110.16	\$29.99

Capital Wine & Spirits

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Chateau Smith Cabernet Sauvignon Columbia Valley 750 ML, 12 Units Per Case, Current Vintage	\$142.87	\$19.99
Saint Clair Pioneer Block 18 Sauvignon Blanc Marlborough 750 ML, 12 Units Per Case, Current Vintage	\$173.95	\$23.99
Shatter Grenache 750 ML, 12 Units Per Case, Current Vintage	\$220.32	\$29.99
Willakenzie Estate Pinot Noir Pierre Leon Willamette Valley 750 ML, 6 Units Per Case, Current Vintage	\$156.55	\$41.99

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CBL Wine Company LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Pfneiszl Kekfrankos Hungary 750 ML, 12 Units Per Case, 2011 (Wine Club)	\$111.79	\$15.99
Testarossa Chardonnay Santa Lucia Highlands 750 ML, 12 Units Per Case, Current Vintage	\$235.75	\$31.99
Testarossa Pinot Noir Santa Lucia Highlands 750 ML, 12 Units Per Case, Current Vintage	\$297.67	\$39.99

F Wildman Sons Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Paul Jaboulet La Chapelle Hermitage 750 ML, 6 Units Per Case, Current Vintage	\$1,135.34	\$264.99

Fruit of the Vines Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine des Carteresses Tavel 750 ML, 12 Units Per Case, Current Vintage	\$88.25	\$12.99

Gateway W S, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine JL Chave Blanc Hermitage 750 ML, 6 Units Per Case, Current Vintage	\$989.10	\$232.99
Domaine JL Chave Rouge Hermitage 750 ML, 6 Units Per Case, Current Vintage	\$989.10	\$232.99
Domaine JL Chave Rouge St Joseph 750 ML, 12 Units Per Case, Current Vintage	\$491.52	\$64.99

Grand Cru Estates

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Solena Estate Grand Cuvee Pinot Noir Willamette Valley 750 ML, 12 Units Per Case, Current Vintage	\$171.07	\$23.99

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Grand Cru Imports Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Dunn Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$630.00	\$82.99
Dunn Cabernet Sauvignon Napa Valley Howell Mountain 750 ML, 12 Units Per Case, Current Vintage	\$710.40	\$93.99

International Trade & Marketing Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Nicolas Potel Bourgogne Controles 750 ML, 12 Units Per Case, Current Vintage	\$103.80	\$14.99
Nicolas Potel Macon Villages Controles 750 ML, 12 Units Per Case, Current Vintage	\$103.80	\$14.99
Nicolas Potel Pouilly Fuisse Controles 750 ML, 12 Units Per Case, Current Vintage	\$157.80	\$21.99

Kobrand Corp

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Tenuta San Guido Le Difese 750 ML, 6 Units Per Case, Current Vintage	\$110.12	\$29.99

Majestic W S USA Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
The Calling Chardonnay Russian River Valley Dutton Ranch 750 ML, 12 Units Per Case, Current Vintage	\$181.63	\$24.99
Montinore Pinot Gris Willamette Valley 750 ML, 12 Units Per Case, Current Vintage	\$96.43	\$13.99

Marietta Cellars, Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Marietta Cellars Old Vine Red Lot Number 59 NV 750 ML, 12 Units Per Case	\$83.11	\$12.99

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MHW Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine de Pellehaut Harmonie Blanc Cotes de Gascogne 750 ML, 12 Units Per Case, Current Vintage	\$49.04	\$7.99
Domaine de Pellehaut Harmonie Rosé Cotes de Gascogne 750 ML, 12 Units Per Case, Current Vintage	\$49.04	\$7.99

Moet Hennessy USA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Cloudy Bay Chardonnay 750 ML, 12 Units Per Case, Current Vintage	\$220.32	\$29.99
Domaine Chandon Pinot Meunier 750 ML, 12 Units Per Case, Current Vintage	\$212.64	\$28.99
Veuve Clicquot Grande Dame Blanc Champagne 750 ML, 6 Units Per Case, Current Vintage	\$563.46	\$139.99

Palm Bay Imports, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Trimbach Riesling Cuvee Frederic Emile Alsace 750 ML, 6 Units Per Case, Current Vintage	\$225.20	\$59.99

Southern Wine and Spirits of PA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Drouhin Arthur Chardonnay Willamette Valley 750 ML, 6 Units Per Case, Current Vintage	\$110.17	\$29.99
EnRoute Pinot Noir Les Pommiers Russian River Valley 750 ML, 6 Units Per Case, Current Vintage	\$226.39	\$59.99
Franciscan Estate Chardonnay Cuvee Sauvage Carneros 750 ML, 6 Units Per Case, Current Vintage	\$148.93	\$39.99
Grgich Hills Fumé Blanc Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$204.91	\$27.99

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Grgich Hills Merlot Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$313.27	\$41.99
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Heitz Cellar Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$336.55	\$44.99
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Laurent Perrier Champagne Vintage Brut 750 ML, 6 Units Per Case, Current Vintage	\$207.02	\$54.99
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Northstar Merlot Columbia Valley 750 ML, 6 Units Per Case, Current Vintage	\$137.22	\$36.99
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Ridge Estate Cabernet Sauvignon Santa Cruz Mountains 750 ML, 12 Units Per Case, Current Vintage	\$321.07	\$42.99
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Rodney Strong Symmetry Meritage Alexander Valley 750 ML, 6 Units Per Case, Current Vintage	\$226.39	\$59.99
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Vine Street Imports

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Orin Swift Palermo Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$292.08	\$39.99

Vintage Imports Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Duckhorn Migration Chardonnay Russian River Valley 750 ML, 12 Units Per Case, Current Vintage	\$220.15	\$29.99

Trefethen Estate Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$490.27	\$64.99
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Weisler Imports LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Valent Bianco Veneto 750 ML, 12 Units Per Case, Current Vintage	\$88.68	\$12.99

Winebow, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Kuentz Bas Blanc Alsace 750 ML, 12 Units Per Case, Current Vintage	\$88.76	\$12.99

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Domaine Kuentz Bas Pinot Blanc Alsace 750 ML, 12 Units Per Case, Current Vintage	\$111.92	\$15.99
Domaine Kuentz Bas Riesling Cuvee Tradition Alsace 750 ML, 12 Units Per Case, Current Vintage	\$111.92	\$15.99
Heron Cabernet Sauvignon 750 ML, 12 Units Per Case, Current Vintage	\$104.24	\$14.99
Hook and Ladder Pinot Noir Estate Russian River Valley 750 ML, 12 Units Per Case, Current Vintage	\$204.80	\$27.99
Kanonkop Pinotage 750 ML, 12 Units Per Case, Current Vintage	\$297.80	\$39.99

The Wine Merchant, Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Conde Villar Alvarinho Minho 750 ML, 6 Units Per Case, 2011 (Wine Club)	\$52.04	\$14.99
Conditia Vino de la Tierra de Castilla y Leon 750 ML, 6 Units Per Case, 2007 (Wine Club)	\$90.72	\$24.99
CrossBarn by Paul Hobbs Pinot Noir Sonoma Coast 750 ML, 12 Units Per Case, Current Vintage	\$274.39	\$36.99
Elk Cove Vineyards Pinot Noir Clay Court Vineyard 750 ML, 6 Units Per Case, Current Vintage	\$148.81	\$39.99
Iron Horse Vineyards Pinot Noir Sonoma County Estate 750 ML, 12 Units Per Case, Current Vintage	\$313.03	\$41.99
Isaac Fernandez Selection Bovale 750 ML, 12 Units Per Case, 2011 (Wine Club)	\$96.24	\$13.99
MontGras Antu Ninquen Cabernet Sauvignon Carmenere Colchagua Valley 750 ML, 6 Units Per Case, 2011 (Wine Club)	\$79.14	\$21.99

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Sean Minor Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$127.27	\$17.99
Vinaceous Divine Light Sauvignon Blanc Margaret River 750 ML, 12 Units Per Case, 2012 (Wine Club)	\$127.28	\$17.99
Vinaceous Voodoo Moon Malbec Margaret River 750 ML, 12 Units Per Case, 2011 (Wine Club)	\$127.28	\$17.99

(8) Wine Club Special Price Reduction effective 04/01/2013

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
Montepulciano d' Abruzzo 2010	\$6.99	\$5.00	750 ML	2678
Ritratti Pinot Grigio 2010	\$9.99	\$6.00	750 ML	2679
Fattoria di Basciano Chianti Rufina 2009	\$8.99	\$6.00	750 ML	2681
San Michele Muller Thurgau Trentino DOC 2010	\$11.99	\$8.00	750 ML	2682
Villa Sant'Anna Chianti Colli Senesi 2008	\$12.99	\$9.00	750 ML	2684
Bodegas Elias Mora Crianza DO Toro 2007	\$16.99	\$10.00	750 ML	2685
Jose Pariente Varietal Verdejo 2011	\$11.99	\$7.00	750 ML	2686
Paroles de Femme Cotes du Rhone 2010	\$8.99	\$5.00	750 ML	2687
Chateau Freynelle Bordeaux Rouge 2009	\$7.99	\$5.00	750 ML	2688
Handley Gewurztraminer 2011	\$8.99	\$7.00	750 ML	2689
Foppiano Vineyards Petite Sirah RRV Estate 2009	\$12.99	\$8.00	750 ML	2691
Quivira Sauvignon Blanc Fig Tree Vineyard 2011	\$13.99	\$9.00	750 ML	2692
Jacuzzi Estate Merlot 2009	\$8.99	\$6.00	750 ML	2693
Lot 96 Petite Sirah Sonoma County 2009	\$6.99	\$6.00	750 ML	2694
Quivira Sauvignon Blanc Dry Creek Valley 2011	\$8.99	\$7.00	750 ML	2695
Easton 'E' Organic Zinfandel 2009	\$12.99	\$9.00	750 ML	2696
Bonny Doon Le Cigare Blanc White 2010	\$14.99	\$10.00	750 ML	2698
Sebastiani Sonoma Zinfandel 2009	\$8.99	\$7.00	750 ML	2699
Easton Zinfandel Amador County 2010	\$8.99	\$7.00	750 ML	2700
Clayhouse Adobe White 2010	\$8.99	\$6.00	750 ML	2701
Cameron Hughes Lot 302 Sauvignon Blanc Leyda Valley 2010	\$16.99	\$3.00	750 ML	2704
It's a Headsnapper Malbec Mendoza 2011	\$10.99	\$2.00	750 ML	2705
It's a Headsnapper Pinot Noir Sonoma 2010	\$10.99	\$2.00	750 ML	2706
It's a Headsnapper Sauvignon Blanc Mendoza 2011	\$10.99	\$2.00	750 ML	2707
Chapel Hill Winery Bushvine Grenache 2010	\$25.99	\$4.00	750 ML	2709
Torbreck Woodcutter's Semillon Barossa 2010	\$16.99	\$3.00	750 ML	2710
Kingston Estate Shiraz 2009	\$11.49	\$2.00	750 ML	2711
Schild Estate GMS Barossa Estate 2011	\$12.99	\$3.00	750 ML	2712

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Wagtail Chardonnay Adelaide Hills 2009	\$10.99	\$2.00	750 ML	2713
Shingleback Shiraz McLaren Vale 2010	\$17.99	\$4.00	750 ML	2714
Presidential Ten Year Tawny Port	\$25.99	\$6.00	750 ML	2715
Presidential Late Bottled Vintage Port 2007	\$17.99	\$4.00	750 ML	2716
Presidential White Port	\$12.99	\$2.00	750 ML	2717
Maritavora Ruby Port NV	\$12.99	\$2.00	750 ML	2718
Maritavora Tawny Port NV	\$12.99	\$2.00	750 ML	2719
Maritavora White Tawny Port NV	\$12.99	\$2.00	750 ML	2720

(9) Online Exclusive Items – Recommended Approvals

BRAND DESCRIPTION

SOUTHERN WINE & SPIRITS

	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Marie Brizard Crème de Cassis Liqueur 750 ML, 6 Units per case	\$91.14	\$24.99
The Dalmore 1974 Scotch Whisky 750 ML, 1 unit per case	\$898.40	\$1199.99
The Dalmore Astrum 40 Year Old 750ML, 1 unit per case	\$2271.34	\$2999.99

JAO WINE IMPORTS

Quivy Gevrey Chambertin Les Corbeaux 1er Cru 2010 750 ML, 12 units per case	\$719.40	\$94.99
Marc Sorrel Hermitage La Greal 2010 750ML, 12 units per case	\$1,135.20	\$141.49
Vallet Freres Charmes Chambertin Grand Cru 2010 750 ML, 12 units per case	\$1,122.00	\$139.99
Vallet Freres Chambertin Grand Cru 2010 750 ML, 12 units per case	\$1,768.80	\$210.99
Jean Jacques Conforon Nuits St Georges Les Chaboeufs 1er Cru 750 ML, 12 units per case	\$ 917.40	\$117.99
Jean Jacques Conforon Clos Vougeot Grand Cru 2010 750 ML, 12 units per case	\$1,290.36	\$158.49
Jean Jacques Conforon Romanee St Vivant Grand Cru 2010 750 ML, 6 units per case	\$1260.60	\$292.99
Jacques Cacheux Vosne Romanee La Croix Rameau 1er Cru 2010 750 ML, 12 units per case	\$1,042.80	\$131.49
Jacques Cacheux Echezeaux Grand Cru 2010 750 ML, 12 units per case	\$ 881.16	\$113.99
Robert Groffier Chambolle Musigny Les Sentiers 1er Cru 2010 750 ML, 12 units per case	\$1181.40	\$146.49

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Robert Groffier Chambolle Musigny Les Hauts Doix 1er Cru 2010 750 ML, 12 units per case	\$1046.16	\$131.99
Robert Groffier Bonnes Mares Grand Cru 2010 750 ML, 12 units per case	\$1722.60	\$205.99
Fontaine Gagnard Criots Batard Montrachet Grand Cru 2010 750 ML, 12 units per case	\$1527.90	\$184.99

KEYSTONE STATE WINE & SPIRITS LLC

Proposed Cost

Proposed Retail

Modern Spirits Hibiscus Organic Liqueur 750 ML, 3 units per case	\$57.00	\$31.99
Charbay R5 Hop Flavored Whiskey 750 ML, 6 units per case	\$241.80	\$64.99

REGAL WINE IMPORTS INC

Beauchene Grande Reserve Chateauneuf du Pape 2010 750 ML, 12 units per case	\$278.64	\$38.99
Palazzo Cuvee Blanc Napa 2010 750 ML, 12 units per case	\$333.00	\$45.99
Palazzo Napa Valley Red 2008 750 ML, 12 units per case	\$447.00	\$59.99

PALATEUR IMPORTS LLC

Comandon Single Barrel XO Cognac 750 ML, 12 units per case	\$763.08	\$129.99
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THE WINE MERCHANT

Blandy's Colheita Gift Pack 500 ML, 3 units per case	\$352.38	\$186.99
Keenan Mernet Reserve Spring Mountain District 2009 750 ML, 6 units per case	\$356.76	\$94.99
Vya Dry Vermouth 750 ML, 12 units per case	\$149.40	\$21.49

BUFFALO TRACE DISTILLERY

Buffalo Trace Single Oak Project Release #8 375 ML, 12 units per case	\$364.80	\$48.49
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WEYGANDT METZLER IMPORTING

Raymond Usseglio Chateaufneuf du Pape Cuvee Girard 2010	\$303.00	\$41.99
750 ML, 12 units per case		
Domanie Michel Juillot Mercurey Clos des Barraults 2010	\$237.00	\$32.99
750 ML, 12 units per case		
Domaine Gauby Muntada Rousillon 2009	\$389.00	\$102.99
750 ML, 6 units per case		

CAPITAL WINE & SPIRITS

A Portela Mencia Valdeorras Spain 2011	\$115.68	\$16.99
750 ML, 12 units per case		
Naveran Perles Blanques Penedes Spain	\$121.56	\$33.99
750 ML, 12 units per case		
Bodega Exopto Bozeto Rioja Spain	\$138.84	\$19.99
750 ML, 12 units per case		

WINEBOW

Jack from Brooklyn Sorel Liqueur	\$232.80	\$31.99
750 ML, 12 units per case		

MAJESTIC WINE & SPIRITS

Blackbird Vineyards Paramour Napa Valley 2009	\$421.02	\$109.99
750 ML, 6 units per case		
Blackbird Vineyards Arise Napa Valley 2010	\$163.14	\$44.99
750 ML, 6 units per case		
No. 3 London Dry Gin Netherlands	\$136.88	\$37.99
750 ML, 6 units per case		
Plantation 5 YO Rum Barbados	\$139.80	\$19.99
750 ML, 12 units per case		
Pierre Ferrand Dry Curacao France	\$106.62	\$29.99
750 ML, 6 units per case		
Springbank 18 YO Single Malt Scotch Cambletown	\$491.34	\$124.99
750 ML, 6 units per case		
Springbank 15 YO Single Malt Scotch Cambletown	\$338.94	\$89.99
750 ML, 6 units per case		
Stronachie 12 YO Single Malt Scotch	\$190.98	\$51.99
750, 6 units per case		

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(10) Online Cost and Retail Increases – March 2013

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>Southern Wine and Spirits</u>					
10911	Marie Brizard Crème de Menthe				
	750 ml 6 units per case	\$178.44	\$24.99	\$91.14	\$24.99
	Cost Per Unit:	\$14.87		\$ 15.19	
	Pack Change No change in retail price				
10846	Marie Brizard Anisette	\$178.44	\$24.99	\$91.14	\$24.99
	750 ml 6 units per case	\$14.87		\$15.19	
	Cost Per Unit:				

(11) Online Promotion – April 2013

Palm Bay Imports

30598	Bauchant Orange Liqueur				
	750 ml 12 units per case	\$170.64	\$23.99	\$170.64	\$21.99
	Cost Per Unit:	\$14.22		\$14.22	

(12) Chairman’s Selection Items – Recommended Approvals

Winebow Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Falesco Montiano Merlot 2009 750 ML, 12 Units Per Case	\$220.40	\$29.99

X Winery and Amicus Cellars

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
X Winery Chardonnay 2012 750 ML, 12 Units Per Case	\$57.55	\$8.99

Appellation Trading Company

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Vidal Cabernet Sauvignon 2004	\$111.79	\$15.99

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750 ML, 12 Units Per Case

Vidal Cabernet Sauvignon 2005 750 ML, 12 Units Per Case	\$111.79	\$15.99
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Palm Bay International

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Chateau Bellevue Entre-Deux-Mers Blanc 2011 750 ML, 12 Units Per Case	\$65.24	\$9.99

Trimbach Muscat Reserve 2009 750 ML, 12 Units Per Case	\$104.00	\$14.99
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Trimbach Gewurztraminer Vendange Tardive 2000 750 ML, 3 Units Per Case	\$64.04	\$34.99
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Chateau Fayan Puisseguin St. Emilion 2010 750 ML, 12 Units Per Case	\$140.00	\$14.99
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Domaine de Verquiere Rasteau Cotes du Rhone 2011 750 ML, 12 Units Per Case	\$111.80	\$15.99
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Southern Wine and Spirits of PA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Veramonte Primus Malbec 2010 750 ML, 12 Units Per Case	\$88.63	\$12.99

Pariaso Pinot Noir Santa Lucia Highlands 2010 750 ML, 12 Units Per Case	\$111.96	\$15.99
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Domaine Ste. Michelle Brut Rose NV 750 ML, 12 Units Per Case	\$53.88	\$8.49
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Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Bureau of Product Selection/Marketing actions, with a change to the agenda of three items for May Cost and Retail Increases being moved to June Cost and Retail Increases.

FINANCIAL REPORT*Joseph Lawruk, Comptroller, Governor's Office of Budget*

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Assets
(Unaudited)**

	<u>February 28, 2013</u>	<u>February 29, 2012</u>
Assets:		
Current Assets:		
Cash	\$ 17,550,311	\$ 16,225,739
Investments-Short Term	171,636,629	101,062,702
Accounts and Claims Receivable (Net)	1,917,751	1,015,483
Inventory - Merchandise	176,366,041	269,899,463
Inventory - Operating Supplies	599,103	725,010
Prepaid Expenses	<u>1,843,905</u>	<u>1,919,811</u>
 Total Current Assets	 <u>369,913,740</u>	 <u>390,848,208</u>
Fixed Assets:		
Land	322,973	322,973
Buildings	19,620,370	19,620,370
Leasehold Improvements	2,911,838	3,142,013
Machinery and Equipment	35,507,170	35,081,529
Computer Software - Internally Generated	<u>59,479,042</u>	<u>61,567,031</u>
	117,841,393	119,733,916
 Less: Accumulated Depreciation/Amortization	 <u>72,135,601</u>	 <u>63,682,919</u>
 Total Fixed Assets	 <u>45,705,792</u>	 <u>56,050,997</u>
 Total Assets	 <u>\$ 415,619,532</u>	 <u>\$ 446,899,205</u>
 <u>Liabilities and Fund Equity</u>		
Liabilities:		
Trade Accounts Payable	\$ 203,441,287	\$ 170,762,722
Other Accounts Payable	10,936,170	9,749,156
Other Accounts Payable - OPEB	52,946,688	44,824,227
Accrued Payroll-Related Expenses	34,612,405	41,253,019
Workers' Compensation Liability	30,917,411	32,327,798
Due to Other Funds	2,185,377	4,962,406
Advances From the General Fund	<u>-</u>	<u>110,000,000</u>
 Total Liabilities	 335,039,338	 413,879,328
 Net Assets:		
Invested in Capital Assets, net of related debt	45,705,792	56,050,997
Unrestricted	<u>34,874,402</u>	<u>(23,031,120)</u>
 Total Net Assets	 <u>\$ 80,580,194</u>	 <u>\$ 33,019,877</u>

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending February 28, 2013 and February 29, 2012
(Unaudited)**

	February 2012-13	February 2011-12
Sales Net of Taxes	\$ 127,642,091	\$ 124,504,811
Cost of Goods Sold	88,726,097	86,727,116
Gross Revenue from Sales	38,915,994	37,777,695
Operating Expenses:		
Purchasing, Storage & Transportation	899,143	1,352,638
Stores' Operations & Supervision (Note 1)	14,341,085	22,508,751
Central Administrative Support	5,834,127	5,214,892
Comptroller Operations	379,961	403,094
Commonwealth-Provided Services	1,145,529	941,420
Total	22,599,845	30,420,795
Operating Income	16,316,149	7,356,900
Nonoperating Revenues (Expenses):		
Enforcement Fines	112,434	112,475
Interest Income	59,167	24,987
License Fees	876,259	963,965
Miscellaneous Income	43,984	94,788
Administrative Law Judge	(227,369)	(195,135)
Legal	(221,320)	(242,962)
Licensing & Investigations	(929,497)	(892,454)
Total	(286,342)	(134,336)
Income Before Operating Transfers	16,029,807	7,222,564
Operating Transfers Out:		
PSP Enforcement	1,773,308	1,732,992
Income After Enforcement/Before Other Transfers	14,256,499	5,489,572
Change in Net Assets	14,256,499	5,489,572
Total Net Assets - Beginning	66,323,695	27,530,305
Total Net Assets - Ending	\$ 80,580,194	\$ 33,019,877
Liquor tax	23,160,259	22,558,857
State Sales Tax	9,019,222	8,784,964
Local Tax	628,638	620,734
Taxes remitted to Dept.of Revenue PTD	32,808,119	31,964,555

Note1: The Pennsylvania Employees Benefit Trust Fund issued a credit as a result of an error in the rates charged for employer contributions for part-time Liquor store clerks. The credit is retroactive to January 2009. The portion of the credit that is attributable to prior fiscal year is \$8.4 million and is recognized in the current fiscal year.

Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Eight Months Ending February 28, 2013 and February 29, 2012
(Unaudited)

	February 2012-13	February 2011-12	
Sales Net of Taxes	\$ 1,164,485,630	\$ 1,110,351,929	
Cost of Goods Sold	801,403,872	766,849,866	
Gross Revenue from Sales	363,081,758	343,502,063	
Operating Expenses:			
Purchasing, Storage & Transportation	11,807,096	11,157,051	
Stores' Operations & Supervision (Note 1)	187,998,313	196,730,046	
Central Administrative Support	46,131,864	44,959,570	
Comptroller Operations	3,248,467	3,464,098	
Commonwealth-Provided Services	7,698,694	7,640,603	
Total	256,884,434	263,951,368	
Operating Income	106,197,324	79,550,695	
Nonoperating Revenues (Expenses):			
Enforcement Fines	882,027	961,402	
Interest Income	367,065	131,895	
License Fees	7,483,624	7,392,854	
Miscellaneous Income	1,226,239	1,610,543	
Administrative Law Judge	(1,461,160)	(1,410,032)	
Legal	(1,806,178)	(2,046,483)	
Licensing & Investigations	(7,130,445)	(7,339,650)	
Total	(438,828)	(699,471)	
Income Before Operating Transfers	105,758,496	78,851,224	
Operating Transfers Out:			
PSP Enforcement	15,359,777	14,588,178	
Income After Enforcement/Before Other Transfers	90,398,719	64,263,046	
Change in Net Assets	90,398,719	64,263,046	
Total Net Assets - Beginning	(9,818,525)	(31,243,169)	
Total Net Assets - Ending	\$ 80,580,194	\$ 33,019,877	
Liquor tax	209,408,266	199,848,155	
State Sales Tax	81,505,135	77,798,650	
Local Tax	5,406,187	5,188,179	
Taxes remitted to Dept. of Revenue YTD	296,319,588	282,834,984	

Note1: The Pennsylvania Employees Benefit Trust Fund issued a credit as a result of an error in the rates charged for employer contributions for part-time Liquor store clerks. The credit is retroactive to January 2009. The portion of the credit that is attributable to prior fiscal year is \$8.4 million and is recognized in the current fiscal year.

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OTHER ISSUES

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, April 3, 2013 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Chairman Brion, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary