

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

WEDNESDAY, JANUARY 16, 2013
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman
Robert S. Marcus, Board Member
Joe Conti, Chief Executive Officer
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Real Estate](#)
[Bureau of Product Selection/Marketing](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the Previous Board Meeting Minutes of the December 19, 2012 meeting.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

(1) **Hunlock Creek Bar & Grill, Inc.** ALJ Citation Appeal
t/a Hunlock Creek Tavern
R-14730 (LID 51183)
7 Old Tavern Road
Hunlock Creek, Luzerne County
Citation No. 12-0275 (Luzerne County)

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) vote to Affirm the ALJ.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (2) **Prospect Street Café, Inc.** ALJ Citation Appeal
R-10788 (LID 51293)
23 South Prospect Street
Nanticoke, Luzerne County
Citation No. 12-0144 (Luzerne County)
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0) vote to Affirm the ALJ as to Counts 1,2,4,5 and 6; Reverse ALJ as to Count 3, Dismissing the Charge.
- (3) **VFW Sgt. Emmor Williams Post 2404** Appeal to Commonwealth Court
C-2563 (LID 1315)
109-113 N 7th Avenue
Coatesville, Chester County
Docket No. 2011-10707 (Chester County)
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0) vote to file an Appeal
- (4) **Mary Lou Nolter t/a Nolter's Cafe** Appeal to Supreme Court
R-17377 (LID 54636)
1732 East Tioga Street
Coal Township, Northumberland County
Docket No. CV 11-1907 (Northumberland County)
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0) to not file an Appeal,
- (5) **Innocence E. Polacek III t/a Elmo's Cyber Cafe** Conditional Licensing Agreement
R-3952 (LID 48125) Renewal
206-210 Second Street
Brownsville, Fayette County
Docket No. 457 MD 2012 (Fayette County)
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously approved (2-0) renewal with Conditional Licensing Agreement.

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- (6) **Rising Sun Motel Corp. and Dakota Steakhouse, Joint Venture** Conditional Licensing Agreement Renewal
 H-6045 (LID 56097)
 1095 Wayne Avenue
 Chambersburg, Franklin County
 Docket No. 2011-3767 (Franklin-Fulton Counties)

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) renewal with Conditional Licensing Agreement.

- (7) **Verne N. Schalles t/a Circus Bar** Conditional Licensing Agreement Renewal
 R-9633 (LID 13910)
 7526 Center Street
 Pittsburgh, Allegheny County
 Docket No. SA-11-1049 (Allegheny County)

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) renewal with Conditional Licensing Agreement.

- (8) **Lil' Bit Of Chicago, Inc.** ALJ Citation Appeal
 R-17919 (LID 19013)
 20 McKinley Avenue
 Hanover, PA 17331
 Citation No. 11-2106 (York County)

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) vote to Affirm the ALJ.

*Licensee provided public comment regarding perceived violations of Due Process as well as complaints regarding the ALJ who presided over the matter.

*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
 Tisha Albert, Director, Bureau of Licensing*

- (1) **Benjamin Franklin Beer Distributor, LLC** Double Transfer & Request to be Engaged in Other Businesses/Dual Employment Distributor
 D-2326 (LID No. 66124)
 27 South 2nd Street
 Philadelphia, Philadelphia County
 Case No. 12-9169

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to approve Transfer And Request To Be Engaged In Other Businesses/Dual Employment With Conditional Licensing Agreement Signed In July 2012.

- (2) **Dooleys Deli, LLC** "Intermunicipal" Double Transfer & Request for
t/a Dooleys Deli Interior Connections with Another Business -
R-17326 (LID No. 67480) Restaurant
2203 State Route 118
Lake Township
Hunlock Creek, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to approve Transfer And Request For Interior Connections With Another Business

- (3) **Linfield National Golf Club, Inc.** Renewal – Privately-Owned
t/a Linfield National Public Golf Course
PGR-311 (LID No. 63018)
66 Church Road
Limerick Township
Royersford, Montgomery County
Case No. 12-9161

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse renewal.

- (4) **Market Street Six Packs To Go, LLC** Double Transfer & Request for
R-10998 (LID No. 67442) Interior Connections with Another
400 Market Street Business - Restaurant
Kingston, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Transfer And Request For Interior Connections With Another Business.

- (5) **Saint Benjamin Brewing Company** Place-to-Place Transfer - Brewery
G-435 (LID No. 64967)
1710 North 5th Street
Philadelphia, Philadelphia County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Transfer.

- (6) **Shake Shack Sansom Street Philadelphia, LLC** Extension of License - Restaurant
t/a Shake Shack
R-2603 (LID No. 65605)
2000-02 Sansom Street
Philadelphia, Philadelphia County
Case No. 12-9147

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Extension With Existing Conditional Licensing Agreement.

- (7) **Coopers Bar and Grill, Inc.** Renewal – District 10
R-9029 (LID No. 66269)
100 West Wyoming Avenue
Philadelphia, Philadelphia County
Case No. 12-9178

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Extension With Existing Conditional Licensing Agreement.

- (8) **Dandee Marc, Inc.** Renewal – District 4
t/a Towne House
R-12756 (LID No. 38445)
64 South Broad Street
Nazareth, Northampton County
Case No. 12-9106

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse renewal.

- (9) **Eastvale Inn & Restaurant, Inc.** Conditional Licensing Agreement
R-17511 (LID No. 18727) Renewal – District 6
318 Second Avenue
Eastvale **HOLD – 9/25/12 SESSION**
Beaver Falls, Beaver County
Case No. 12-9118

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Renewal With Conditional Licensing Agreement.

- (10) **Gemstar Enterprises, Inc.** Renewal - District 8
t/a Ruby's Saloon
H-1182 (LID No. 56804)
298 Bridge Street
Lehighon, Carbon County
Case No. 12-9157

Motion Made: Board Member Marcus
Seconded:

Board Decision: Held for Conditional Licensing Agreement by Board Member Marcus.

- (11) **I.B.P.O.E. of W.** Renewal - District 6
Brighton Pioneer Lodge No. 219
C-2807 (LID No. 3349)
610 7th Street
P. O. Box 478
Beaver Falls, Beaver County
Case No. 12-9120

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse Renewal.

- (12) **J & B Enterprise, LLC** Renewal - District 6
t/a J & B Bar and Grille
R-9808 (LID No. 51978)
46 Searight Avenue
Uniontown, Fayette County
Case No. 12-9154

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse Renewal.

- (13) **Kaldes, Inc.** Conditional Licensing Agreement
t/a Al's Café Renewal – District 2
R-167 (LID No. 34233)
268 Verbeke Street **HOLD – 7/11/12 SESSION**
Harrisburg, Dauphin County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Case No. 12-9041

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Renewal With Conditional Licensing Agreement.

- (14) **La Solidarite Association** Renewal - District 6
Branch No. 1
C-1013 (LID No. 789)
345 Center Avenue
McDonald, Washington County
Case No. 12-9133

Motion Made: Board Member Marcus
Seconded:

Board Decision: Held for Conditional Licensing Agreement by Board Member Marcus.

- (15) **Metro Brunswick Hotel, LLC** Renewal - District 2
H-6241 (LID No. 63938)
151 North Queen Street
Lancaster, Lancaster County
Case No. 12-9101

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse Renewal.

- (16) **Moka, Inc.** Renewal & Amusement Permit -
t/a Hampton Lanes District 4
R-16392 (LID No. 31091)
326 Main Street
Northampton, Northampton County
Case No. 12-9126

Motion Made: Board Member Marcus
Seconded:

Board Decision: Held for Conditional Licensing Agreement by Board Member Marcus.

- (17) **NCK, Inc.** Renewal - District 6
t/a Wolfie's Wolfendales
H-25 (LID No. 34796)
560-566 Philadelphia Street
Indiana, Indiana County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Case No. 12-9137

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Renewal.

(18) PHKD, LLC Conditional Licensing Agreement
R-11736 (LID No. 57343) Renewal – District 2
637 North Plum Street
Lancaster, Lancaster County
Case No. 12-9164
LID No. 57343 36-005

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Approve Renewal With Conditional Licensing Agreement.

(19) Thomasines, Inc. Renewal - District 6
t/a Thomasine’s Place
R-5812 (LID No. 59603)
446-448 Merchant Street
Ambridge, Beaver County
Case No. 12-9156

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0) to Refuse Renewal.

*From the Bureau of Human ResourcesJoe Conti, Acting Director of Administration
Chris O’Neal, Director, Bureau of Human Resources*

- (1) Brittany Johnson – Removal Action**
- (2) Jodi Kay – Removal Action**
- (3) Wendy Pidgeon – Removal Action**
- (4) Nicole Rowdon – Removal Action**
- (5) Ryan Rubachko – Removal Action**
- (6) Theresa Ryan-Sandrick – Removal Action**

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Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously (2-0) Approved all Personnel Actions.

*From the Bureau of Purchasing and ContractingAugust Hehemann, Chief Financial Officer
Elaine DiRienzo, Director, Bureau of Purchasing & Contracting*

- (1) **Drafting and Design Services** - PO 63004179 Amendment – VENDOR: Hammel Associates Architects, LLC – Hammel Associates Architects provides architect and engineering services as well as supplements existing in-house drafting and design services to produce permit plans for refurbished or new stores. This amended purchase order is valid through 5/31/2013. - \$60,000.00 estimated cost.
- (2) **Renewal of Discover Credit Card Contract** – Sole Source – VENDOR: DFS Services, LLC – TERM: One (1) Year – Provide for the acceptance of the Discover Network Cards for customer purchases at Pennsylvania wine and spirits stores - \$750,000.00 estimated cost.
- (3) **Hearing Examiner Services** - Exercise Option 1 – VENDOR: Thomas R. Miller – TERM: One (1) year – Represent the Board in the capacity of a hearing examiner - \$125,000.00 estimated cost.
- (4) **Security Guard Service** - PO 63009134 Amendment – VENDOR: Schaad Detective Agency, Inc. – Funding adjustment to pay outstanding invoices for the services of a uniformed armed security guard at Store 2208, Uptown Plaza, 2943 N. 7th Street, Harrisburg, PA. Because of a robbery at this store, Retail Operations requested additional security. - \$2,257.50.
- (5) **Hardware Maintenance for DataPowerHouse (DPH) Servers** - DGS Statewide Contract – VENDOR: IBM – TERM: One (1) year – Maintenance for eight (8) p5 servers plus one (1) DS6800 SAN server located at the DPH. These systems currently support our IBMS non-production environment - \$126,467.76.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) all Purchasing and Contracting matters.

*From the Bureau of Real Estate.....August Hehemann, Chief Financial Officer
William Matsko, Director, Bureau of Real Estate*

- (1) **Store 0926 - 132 Veterans Lane, Doylestown – Lease Amendment**
- (2) **Store 3610 – Muddy Creek Shoppes, 2350 N. Reading Road, Space 11, Denver – Temporary Space**
- (3) **Store 0281 – 1706 Mt. Royal Boulevard, Glenshaw – Proposed Lease Amendment**
- (4) **Store 6601 – 2 Village Center, Tunkhannock – Proposed Lease Amendment**

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- (5) **Store 5103 – 2238 Washington Ave, Philadelphia – Lease Renewal**
- (6) **Store 3619 – Kendig Square Shopping Center, 2600 Willow Street Pike, Suite 307 & 308, Willow Street – New Store**
- (7) **Store 5174 – Baker’s Centre, Space #6-A, 3413 Fox Street, Philadelphia – New Store**

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) all Real Estate Actions.

From the Bureau of Product Selection/MarketingJim Short, Director of Marketing

- (1) **Cost and Retail Increase - Revision - (cost 2-3-13, retail 2-1-13)**

Diageo North America Inc

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
3496	Dickel No 8 Tennessee Whiskey 750 ML, 12 Units Per Case	\$125.75	\$17.99

- (2) **Cost and Retail Increases (cost 3-3-13, retail 3-1-13)**

The Wine Group

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
6650	Almaden Rhine 5 L, 4 Units Per Case	\$41.16	\$18.99

- (3) **Cost and Retail Decreases - (cost 1-20-13, retail 4-1-13)**

Paterno Imports Ltd

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
9215	Sokol Blosser Evolution White Wine 750 ML, 12 Units Per Case	\$105.12	\$14.99

- (4) **Delistings - Retail Reductions - (Effective 2-1-13)**

<u>Code</u>	<u>Brand Name and Size</u>	<u>Present Retail</u>	<u>Proposed Retail</u>
5877	Duboeuf Beaujolais Nouveau 2012 750 ML, 12 Units Per Case	\$12.99	\$7.99

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8398	Duboeuf Beaujolais Nouveau 2012	\$23.99	\$14.99
	1.5 L, 6 Units Per Case		

(5) One Time Buy Listing Recommendation

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Jack Daniel's Unaged Rye Whiskey	\$187.92	\$49.99
750 ML, 6 Units Per Case		

(6) Monthly Special Price Reductions - February 2013 - additions/revisions

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
E J VSOP Brandy	\$21.99	\$2.00	1.75 L	8493
Adult Strawberry Milk	\$15.99	\$2.00	750 mL	5902
Crown Royal Maple	\$24.99	\$2.00	750 mL	5841
Smirnoff Kissed Caramel Vodka	\$12.99	\$2.00	750 mL	5857
Smirnoff Iced Cake Vodka	\$12.99	\$2.00	750 mL	5856
Nuvo Red Velvet	\$21.99	\$3.00	750 mL	5855

(7) Luxury One Time Buy Items - Recommended Approvals

Anne Amie Vineyards

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Anne Amie Cuvee A Pinot Noir Willamette Valley	\$136.44	\$19.99
750 ML, 12 Units Per Case, Current Vintage		

Capital Wine & Spirits

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Rocca Cerrina Tempranillo Moscato Valencia DOP		
NV	\$61.44	\$9.99
750 ML, 12 Units Per Case		

Wakefield Estate St Andrews Cabernet Sauvignon		
Clare Valley	\$182.46	\$49.99
750 ML, 6 Units Per Case, Current Vintage		

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CBL Wine Company LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Cristom Pinot Noir Eileen Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$354.36	\$47.99
Cristom Pinot Noir Jessie Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$354.36	\$47.99
Cristom Pinot Noir Louise Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$354.36	\$47.99
Cristom Pinot Noir Marjorie Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$462.96	\$61.99
Il Palazzino Argenina Chianti Classico 375 ML, 12 Units Per Case, Current Vintage	\$78.96	\$11.49

Classic Wines

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Bodegas Olarra Erudito Rioja 750 ML, 12 Units Per Case, Current Vintage	\$59.04	\$9.99
Bodegas Vall Sanzo T Sanzo Castilla y Leon 750 ML, 12 Units Per Case, Current Vintage	\$76.80	\$11.99
Robalino Albarino Rias Baixas 750 ML, 12 Units Per Case, Current Vintage	\$103.08	\$14.99
San Esteban Bierzo 750 ML, 12 Units Per Case, Current Vintage	\$103.08	\$14.99

Diageo Chateau & Estate Wine

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Alain Chavy Puligny Montrachet 1er Cru Folatieres 750 ML, 12 Units Per Case, Current Vintage	\$448.68	\$59.99
Almaviva Puente Alto 750 ML, 6 Units Per Case, Current Vintage	\$530.88	\$132.99

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Gateway W S Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Paul Thomas Rosé Sancerre 750 ML, 12 Units Per Case, Current Vintage	\$166.08	\$24.99
Domaine de la Solitude Rosé Cotes du Rhone 750 ML, 12 Units Per Case, Current Vintage	\$104.16	\$16.99

Halo Wines and Spirits

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
eLunae Mango Moscato Piedmont NV 750 ML, 12 Units Per Case	\$78.60	\$11.99
eLunae Peach Moscato Piedmont NV 750 ML, 12 Units Per Case	\$78.60	\$11.99

Kermit Lynch Wine Merchant

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
J Lassalle Rose Brut NV 750 ML, 12 Units Per Case	\$399.00	\$53.99

Kobrand Corp

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Louis Jadot 150th Anniversary Magnum Beaune 1er Cru 1.5L, 3 Units Per Case, Current Vintage	\$186.00	\$99.99
Louis Jadot Bonnes Mares Domaine Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$946.80	\$224.99
Louis Jadot Chambertin Clos de Beze Domaine Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$1,066.14	\$250.99
Louis Jadot Clos St Denis Domaine Andre Gagey 750 ML, 6 Units Per Case, Current Vintage	\$950.88	\$225.99

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Louis Jadot Corton Charlemagne Domaine des Heritiers Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$535.92	\$134.99
Louis Jadot Gevrey Chambertin 750 ML, 12 Units Per Case, Current Vintage	\$371.28	\$49.99
Louis Jadot Gevrey Chambertin Clos St Jacques Domaine Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$490.75	\$124.99
Louis Jadot Gevrey Chambertin Les Cazetiers 750 ML, 6 Units Per Case, Current Vintage	\$299.64	\$79.99
Louis Jadot Le Montrachet 750 ML, 6 Units Per Case, Current Vintage	\$1,854.00	\$422.99
Louis Jadot Le Musigny Domaine Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$1,900.14	\$432.99
Louis Jadot Mazis Chambertin 750 ML, 6 Units Per Case, Current Vintage	\$626.82	\$154.99
Louis Jadot Meursault 750 ML, 12 Units Per Case, Current Vintage	\$371.04	\$49.99
Louis Jadot Nuits St Georges 750 ML, 12 Units Per Case, Current Vintage	\$371.04	\$49.99
Louis Jadot Nuits St Georges Les Boudots Domaine Andre Gagey 750 ML, 6 Units Per Case, Current Vintage	\$357.84	\$94.99
Louis Jadot Pommard Clos de la Commaraine 750 ML, 6 Units Per Case, Current Vintage	\$222.24	\$59.99
Louis Jadot Pommard Les Rugiens Domaine Louis Jadot 750 ML, 6 Units Per Case, Current Vintage	\$280.32	\$74.99

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Louis Jadot Puligny Montrachet Clos de la Garenne Duc de Magenta 750 ML, 6 Units Per Case, Current Vintage	\$298.02	\$79.99
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Louis Jadot Savigny les Beaune Clos des Guettes Domaine Andre Gagey 750 ML, 6 Units Per Case, Current Vintage	\$125.46	\$34.99
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Louis Jadot Vosne Romanee 750 ML, 12 Units Per Case, Current Vintage	\$446.04	\$59.99
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Majestic W S USA Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Recuerdo Malbec Uco Valley 750 ML, 12 Units Per Case, Current Vintage	\$137.76	\$19.99

Recuerdo Torrontes La Rioja 750 ML, 12 Units Per Case, Current Vintage	\$99.12	\$14.99
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Martine's Wines Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Charles Hours Cuvee Marie Sec Jurancon 750 ML, 12 Units Per Case, Current Vintage	\$144.00	\$20.99

Maximum Wine Co

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Von Hovel Oberemmeler Hutte Riesling Spatlese 750 ML, 12 Units Per Case, Current Vintage	\$115.68	\$16.99

Monsieur Touton Selection

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Cantina Gabriele Vino Sweet Red Lazio Mevushal NV 750 ML, 12 Units Per Case	\$69.12	\$10.99

Cantina Gabriele Vino Sweet White Lazio Mevushal NV 750 ML, 12 Units Per Case	\$61.44	\$9.99
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Kraemer Blanc de Blancs Landiras Brut Mevushal NV 750 ML, 12 Units Per Case	\$100.20	\$14.99
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Morchella Wine Cellars LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Syncline Cuvee Elena Columbia Valley 750 ML, 12 Units Per Case, Current Vintage	\$282.00	\$38.99

Syncline Subduction Red Columbia Valley 750 ML, 12 Units Per Case, Current Vintage	\$130.08	\$18.99
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Syncline Subduction White Columbia Valley 750 ML, 12 Units Per Case, Current Vintage	\$130.08	\$18.99
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P R Grisley Company

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Emilio Lustau Almacenista Manzanilla Amontillada 1 21 Manuel Cuevas Jurado Jerez Xeres Sherry NV 500 ML, 12 Units Per Case	\$206.40	\$27.99

Emilio Lustau Dry Amontillado Los Arcos NV 375 ML, 24 Units Per Case	\$158.16	\$11.99
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Emilio Lustau Amontillado La Plaza Vieja Solera Reserva NV 375 ML, 24 Units Per Case	\$158.16	\$11.99
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Palm Bay Imports Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Recanati Diamond Shiraz Galilee Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$92.28	\$13.99

Recanati White Galilee Special Reserve Non Mevushal 750 ML, 6 Units Per Case, Current Vintage	\$195.12	\$52.99
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Southern Starz

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Edgebaston Pepper Pot Stellenbosch 750 ML, 12 Units Per Case, Current Vintage	\$75.48	\$11.99

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Southern Wine and Spirits of PA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Barkan Classic Cabernet Sauvignon Adulam Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$76.92	\$11.99
Barkan Classic Merlot Argaman Adulam Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$76.92	\$11.99
Barkan Classic Merlot Adulam Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$76.92	\$11.99
Barkan Classic Pinot Noir Samson Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$76.92	\$11.99
Baron Herzog Old Vine Zinfandel Lodi Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$92.40	\$13.99
Baron Herzog Pinot Grigio Central Coast Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$84.72	\$12.99
Barons Edmund et Benjamin de Rothschild Haut Medoc Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$208.56	\$28.99
Binyamina Cabernet Sauvignon Galilee Reserve Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$216.36	\$29.99
Binyamina Chardonnay Galilee Reserve Mevushal 750 ML, 12 Units Per Case, Current Vintage	\$216.36	\$29.99
Chateau D'Esclans Whispering Angel Rosé Cotes de Provence 750 ML, 12 Units Per Case, Current Vintage	\$138.84	\$19.99
Robert Mondavi Chardonnay Napa Valley Reserve 750 ML, 6 Units Per Case, Current Vintage	\$143.82	\$39.99
Two Hands Bella's Garden Shiraz Barossa Valley 750 ML, 6 Units Per Case, Current Vintage	\$221.28	\$59.99

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UVE Enterprises Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Vietti Barbera d'Asti DOC 750 ML, 12 Units Per Case, Current Vintage	\$107.52	\$16.99
Vietti Moscato d'Asti Cascinetta DOCG 750 ML, 12 Units Per Case, Current Vintage	\$91.32	\$13.99

Vine Street Imports

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Alvaro Palacios Finca Dofi Priorat 750 ML, 12 Units Per Case, Current Vintage	\$584.04	\$76.99
Bodegas Olivares Rosado Jumilla 750 ML, 12 Units Per Case, Current Vintage	\$56.64	\$8.99
Giuseppe E Figlio Mascarello Barolo Monprivato 750 ML, 12 Units Per Case, Current Vintage	\$898.08	\$114.99
Montepeloso Eneo Toscana IGT 750 ML, 12 Units Per Case, Current Vintage	\$372.00	\$49.99
Montepeloso Gabbro IGT 750 ML, 6 Units Per Case, Current Vintage	\$732.00	\$176.99
Rusden Driftsand Barossa Valley 750 ML, 12 Units Per Case, Current Vintage	\$181.56	\$24.99

Vintage Imports Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Duckhorn The Discussion Napa Valley 750 ML, 6 Units Per Case, Current Vintage	\$443.64	\$114.99
Goldeneye Pinot Noir Gowan Creek Vineyard 750 ML, 6 Units Per Case, Current Vintage	\$298.68	\$79.99
Ponzi Pinot Noir Willamette Valley 750 ML, 12 Units Per Case, Current Vintage	\$215.28	\$29.99

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Weygandt Metzler

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Font Sarade Ventoux 750 ML, 12 Units Per Case, Current Vintage	\$89.50	\$13.99
Pradio Pinot Grigio Priara 750 ML, 12 Units Per Case, Current Vintage	\$93.50	\$13.99
Pradio Prosecco Brut NV 750 ML, 12 Units Per Case	\$105.00	\$15.99
Reverdito Barbera d'Alba 750 ML, 12 Units Per Case, Current Vintage	\$89.50	\$13.99

Winebow Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Foillard Fleurie 750 ML, 12 Units Per Case, Current Vintage	\$363.36	\$48.99
Domaine Foillard Morgon Cote du Py 750 ML, 12 Units Per Case, Current Vintage	\$278.28	\$37.99
Domaine Foillard Morgon Cote du Py Magnum 1.5L, 6 Units Per Case, Current Vintage	\$318.24	\$84.99
Domaine Gramenon La Sagesse Cotes du Rhone 750 ML, 12 Units Per Case, Current Vintage	\$270.60	\$36.99
Domaine Minet Pouilly Fume Vieilles Vignes 750 ML, 12 Units Per Case, Current Vintage	\$138.84	\$19.99
Tasca D'Almerita Leone D'Almerita Bianco 750 ML, 12 Units Per Case, Current Vintage	\$115.68	\$16.99
Tasca D'Almerita Nero d'Avola Lamuri Sicilia IGT 750 ML, 12 Units Per Case, Current Vintage	\$115.68	\$16.99

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The Wine Merchant Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Bitch Bubbly NV 750 ML, 12 Units Per Case	\$75.72	\$11.99
Bitch Grenache 750 ML, 12 Units Per Case, Current Vintage	\$75.72	\$11.99
Bitch White 750 ML, 12 Units Per Case, Current Vintage	\$75.72	\$11.99
Chateau de Paillet Quancard Cotes de Bordeaux 1er Magnum 1.5L, 6 Units Per Case, Current Vintage	\$85.86	\$24.99
JJ Prum Riesling Mosel Kabinett 750 ML, 12 Units Per Case, Current Vintage	\$138.84	\$19.99
Lawson's Dry Hills Sauvignon Blanc Marlborough 750 ML, 12 Units Per Case, Current Vintage	\$107.76	\$15.99
Le Salette Valpolicella Ripasso I Progni DOC 750 ML, 6 Units Per Case, Current Vintage	\$117.90	\$31.99
Neyers Chardonnay Vendimia Vineyard 750 ML, 12 Units Per Case, Current Vintage	\$292.56	\$39.99
Neyers Merlot Neyers Ranch 750 ML, 12 Units Per Case, Current Vintage	\$269.28	\$36.99
Neyers Mourvedre Rossi Ranch 750 ML, 12 Units Per Case, Current Vintage	\$284.76	\$38.99
Neyers Syrah Old Lakeville Road 750 ML, 12 Units Per Case, Current Vintage	\$253.80	\$34.99
Neyers Zinfandel Del Barba 750 ML, 12 Units Per Case, Current Vintage	\$176.28	\$24.99
Principe Pallavicini Frascati 750 ML, 12 Units Per Case, Current Vintage	\$88.56	\$12.99

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**Robert Oatley Signature Series Cabernet Sauvignon
Margaret River** \$129.84 \$18.99
750 ML, 12 Units Per Case, Current Vintage

Robert Oatley Signature Series Shiraz McLaren Vale \$129.84 \$18.99
750 ML, 12 Units Per Case, Current Vintage

Vina Cobos Bramare Malbec Marchiori Vineyard \$318.00 \$84.99
750 ML, 6 Units Per Case, Current Vintage

**(8) Luxury One Time Buy Cost/Retail Decreases -
costs effective 01/17/2013; retail effective 01/28/2013**

Palm Bay Imports Inc

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
19696	Santa Rita Triple C Maipo Valley 750 ML, 6 Units Per Case	\$144.78	\$39.99

Southern Wine and Spirits of PA

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
10948	Choya Ume Blanc NV 500 ML, 12 Units Per Case	\$116.40	\$16.99

**(9) Luxury One Time Buy Retail Increase
- retail effective 01/28/2013**

T Edwards Wines Ltd

<u>Code</u>	<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
39716	Billecart Salmon Nicolas Francois Billecart 750 ML, 6 Units Per Case	\$ 282.00	\$ 84.99

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(10) Cost and Retail Increases—Online Exclusives

Blue Coast Imports

<u>Code</u>	<u>Brand Name & Size</u>	<u>Present Retail</u>	<u>Proposed Retail</u>
31459	Weinhof Herrenberg Loch Riesling Q 750 ML, 6 units Per Case	\$31.99	\$32.49
31458	Weinhof Herrenberg Loch Riesling 750 ML, 6 units Per Case	\$24.99	\$25.49
31460	Weinhof Herrenberg Loch Rielsing STV 750 ml 6 units per case	\$37.99	\$38.49

Regal Wine Imports, LLC

<u>Code</u>	<u>Brand Name & Size</u>	<u>Present Retail</u>	<u>Proposed Retail</u>
31626	Coulet Cornas Brise Cailloux 2010 750 ML, 12 units Per Case	\$34.99	\$42.49
31628	Corte Majoli Amarone Veneto 2007 750 ML, 12 units Per Case	\$29.99	\$31.99

(11) Online Exclusive—New Listings

Palateur Imports, LLC

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Delord 25 Year Old Bas Armagnac 750 ML, 6 Units Per Case	\$277.02	\$73.99

Blue Coast International, LLC

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Christophe Pichon Cote Rotie 2009 750 ML, 6 Units Per Case	\$336.54	\$89.49
Chateau Rieussec Sauternes 2009 375 ML, 12 units Per Case	\$634.32	\$83.99

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Le Petit Mouton de Mouton 2009 750 ML, 12 Units Per Case	\$ 642.12	\$84.99
Haut Chaigneau Cuvee Prestige 1995 750 ML, 12 Units Per Case	\$254.58	\$34.99
Chateau La Sergue 1999 750 ML, 12 Units Per Case	\$278.16	\$37.99
Chateau Lestruelle Medoc 2009 750 ML, 12 Units Per Case	\$138.84	\$19.99

Capital Wine & Spirits

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Ramey Annum Cabernet Sauvignon 2008 750 ML, 6 Units Per Case	\$323.10	\$84.99
Il Palagio Sister Moon Tuscany 750 ML, 6 units Per Case	\$221.16	\$59.99
Andre Brunel Chat du Pape 2009 750 ML, 12 Units Per Case	\$336.50	\$44.99
Michter's Original Sour Mash Whisky 750 ML, 6 Units Per Case	\$140.04	\$38.99

Regal Wine Imports Inc

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Domaine Vallet Saint Joseph Meribets 2009 750 ML, 12 Units Per Case	\$249.00	\$34.49
Bailly LaPierre Cremant Pinot Noir NV 750ML, 12 units Per Case	\$156.00	\$22.49
Bailly LaPierre Cremant Reserve NV 750 ML, 12 Units Per Case	\$156.00	\$22.49
Bailly LaPierre Cremant Rose NV 750 ML, 12 Units Per Case	\$138.84	\$19.99

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Clos Alivu Partimonio Corsica 2010 750 ML, 12 Units Per Case	\$177.00	\$24.99
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Vine Street Imports

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Giuseppe Mascarello Ca di Morroissio 2004 750 ML, 6 Units Per Case	\$1860.00	\$423.49

Winebow, Inc

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Tasca D'Almerita Leone IGT Sicily Italy 2011 750 ML,12 Units Per Case	\$115.68	\$16.99
Tasca D'Almerita Regaleali Lamuri Nero d' Avola 2010 750ML, 12 units Per Case	\$115.68	\$16.99

The Wine Merchant

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Quady Vya Sweet Vermouth 750 ML, 12 Units Per Case	\$149.40	\$21.49

BUFFALO TRACE DISTLLERY

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Buffalo Trace Experimental Char 7 375 ML, 12 Units Per Case	\$364.80	\$48.49

(12) Chairman's Selection One Time Buy Items

Winebow

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Maculan Brentino IGT 2010 750 ML, 12 Units Per Case	\$84.72	\$12.99
Marchesa Gavi DOCG Gold Label 2011 750 ML, 12 Units Per Case	\$100.20	\$14.99
Rocca Dei Sanniti Rosé 2012 750 ML, 12 Units Per Case	\$78.72	\$13.99

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Mastroberardino Lacryma Christi Del Vesuvio Rosso DOC 2011 750 ML, 12 Units Per Case	\$100.20	\$14.99
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D'Andrea Wine & Liquor Imports, Inc.

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Castle Rock Central Coast Pinot Noir 2009 750ML, 12 Units Per Case	\$44.88	\$7.99

Regal Wine Imports, Inc.

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
The Secretary Bird Sauvignon Blanc 2012 750ML, 12 Units Per Case	\$53.60	\$8.99

Altos los Pumas Pinot Noir 2011 750ML, 12 Units Per Case	\$61.60	\$9.99
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Alto los Pumas Sauvignon Blanc 2012 750ML, 12 Units Per Case	\$61.60	\$9.99
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Villanova Rose Vino Spumante Demi Dec NV 750ML, 12 Units Per Case	\$108.00	15.99
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R Rufena Chianti Classico 2009 750ML, 12 Units Per Case	\$108.00	\$15.99
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Fruit of the Vines

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Cave des Vignerons Reserve des Vignerons Saumur Champigny 2010 750ML, 12 Units Per Case	\$57.60	\$10.99

Chateau L'Ermitage Costieres de Nimes Reserve du Selection Vieilles Vignes 2010 750ML, 12 Units Per Case	\$50.04	\$9.99
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Les Lys Vouvray 2011 750ML, 12 Units Per Case	\$57.60	\$10.99
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The Wine Merchant, LTD

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Steven Kent Winemaker's Selection Sauvignon Blanc Livermore Valley 2011 750ML, 12 Units Per Case	\$91.20	\$13.99
Steven Kent Winemaker's Selection Cabernet Sauvignon Central Coast 2010 750ML, 12 Units Per Case	\$106.68	\$15.99
<u>X Winery and Amicus Cellars</u>		

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
X Winery Highwire Cabernet Sauvignon Napa Valley 2011 750ML, 12 Units Per Case	\$105.96	\$15.99

Capital Wine & Spirits

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Silver Palm Chardonnay 2009 750ML, 12 Units Per Case	\$67.20	\$9.99
Don Olegario Albarino 2011 750ML, 12 Units Per Case	\$79.56	\$11.99
Tenuta La Fuga Brunello di Montalcino 2007 750ML, 6 Units Per Case	\$118.22	\$34.99
Christophe Cordier St. Veran en Faux 2011 750ML, 12 Units Per Case	\$137.76	\$19.99
Domaine Cazes Muscat de Rivesaltes 2010 375ML, 12 Units Per Case	\$112.00	\$16.99
Etude Chardonnay Estate Carneros 2010 750ML, 12 Units Per Case	\$122.10	\$17.99
Columbia Winery Syrah 2007 750ML, 12 Units Per Case	\$44.16	\$7.99

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Michel-Schlumberger Cabernet Sauvignon DCV 2010 750ML, 12 Units Per Case	\$98.88	\$14.99
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J & F Lurton Malbec Reserva 2011 750ML, 12 Units Per Case	\$67.20	\$9.99
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Palm Bay Imports

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Bertani Sereole 2011 750ML, 6 Units Per Case	\$44.16	\$12.99

Enrico Serafino Nebbiolo Roero 2009 750ML, 12 Units Per Case	\$92.28	\$13.99
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Seela & Mosca Tanca Fara 2006 750ML, 6 Units Per Case	\$52.00	\$15.99
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Wine Buzz

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Sachet Pinot Noir 2009 750ML, 12 Units Per Case	\$83.40	\$12.99

Lux Vintages

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Pear Valley Inspiration 2009 750ML, 12 Units Per Case	\$78.00	\$11.99

Vini 8

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Secoli Pinot Grigio 2012 750ML, 12 Units Per Case	\$60.12	\$8.99

Terre daVino La Casa in Collina Barbaresco 2009 750ML, 12 Units Per Case	\$137.76	\$19.99
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Terre daVino Conte di Gropello Brachetto d'AcQui NV 750ML, 12 Units Per Case	\$83.40	\$12.99
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Majestic

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Corolila Bobal 2010 750ML, 12 Units Per Case	\$68.00	\$9.99
De Martino Estate Organic Sauvignon Blanc 2012 750ML, 12 Units Per Case	\$52.00	\$8.99
Ormarine Picpoul de Pinet 2012 750ML, 12 Units Per Case	\$52.00	\$8.99
Gordon Brothers Merlot Columbia Valley 2008 750ML, 12 Units Per Case	\$67.00	\$10.99
Renwood Old Vine Zinfandel DCV 2010 750ML, 12 Units Per Case	\$83.40	\$12.99
Deep Sea Red 2008 750ML, 12 Units Per Case	\$92.28	\$13.99

Southern Wine & Spirits

<u>Brand Name and Size</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Barnardus Marinus 2008 750ML, 12 Units Per Case	\$98.88	\$14.99
Buena Vista Pinot Noir Ramal Road 2006 750ML, 6 Units Per Case	\$77.00	\$19.99
Finca Flichman Gestos Malbec 2012 750ML, 12 Units Per Case	\$60.12	\$8.99
Heitz Cellars Cabernet Sauvignon Martha's Vineyard 2000 750ML, 12 Units Per Case	\$416.00	\$59.99
Robert Hall Winery Cabernet Sauvignon PR 2010 750ML, 12 Units Per Case	\$98.88	\$14.99

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Terlato Family Pinot Noir 2008 750ML, 12 Units Per Case	\$137.76	\$19.99
Dry Creek Vineyard Chardonnay 2010 750ML, 12 Units Per Case	\$83.40	\$12.99
Louis Latour Pouilly-Vinzelles 2011 750ML, 12 Units Per Case	\$106.10	\$15.99

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0) all Marketing Actions.

FINANCIAL REPORT*Joseph Lawruk, Comptroller, Governor's Office of Budget*

Note: Board Minutes are not officially approved until all required signatures are affixed.

**Commonwealth of Pennsylvania - Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Assets
(Unaudited)**

DRAFT	<u>December 31, 2012</u>	<u>December 31, 2011</u>
Assets:		
Current Assets:		
Cash	\$ 59,765,537	\$ 51,663,471
Investments-Short Term	274,733,004	80,483,188
Accounts and Claims Receivable (Net)	1,623,723	1,188,265
Inventory – Merchandise	191,641,393	297,775,431
Inventory – Operating Supplies	563,623	676,858
Prepaid Expenses	<u>2,589,169</u>	<u>2,602,872</u>
Total Current Assets	<u>530,916,449</u>	<u>434,390,084</u>
Fixed Assets:		
Land	322,973	322,973
Buildings	19,620,370	19,620,370
Leasehold Improvements	2,932,667	3,142,013
Machinery and Equipment	36,578,179	34,726,679
Computer Software – Internally Generated	<u>58,164,931</u>	<u>61,453,469</u>
	117,619,120	119,265,504
Less: Accumulated Depreciation/Amortization	<u>70,739,999</u>	<u>61,209,351</u>
Total Fixed Assets	<u>46,879,121</u>	<u>58,056,153</u>
Total Assets	\$ <u>577,795,570</u>	\$ <u>492,446,236</u>
<u>Liabilities and Fund Equity</u>		
Liabilities:		
Trade Accounts Payable	\$ 264,675,112	\$ 225,268,041
Other Accounts Payable	12,226,174	11,617,468
Other Accounts Payable – OPEB (Note 4)	51,246,688	42,624,228
Accrued Payroll-Related Expenses	41,496,404	40,414,450
Workers’ Compensation Liability (Note 5)	30,817,411	31,727,798
Due to Other Funds	2,084,945	3,722,299
Advances From the General Fund	<u>110,000,000</u>	<u>110,000,000</u>
Total Liabilities	512,546,734	465,374,283
Net Assets:		
Invested in Capital Assets, net of related debt	46,879,121	58,056,153
Unrestricted	<u>18,369,715</u>	<u>(30,984,199)</u>
Total Net Assets	\$ <u>65,248,836</u>	\$ <u>27,071,953</u>

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Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending December 31, 2012 and December 31, 2011
(Unaudited)

DRAFT	<u>December</u> <u>2012-13</u>	<u>December</u> <u>2011-12</u>
Sales Net of Taxes	\$ 218,365,940	\$ 214,271,234
Cost of Goods Sold	<u>148,181,114</u>	<u>145,070,557</u>
Gross Revenue from Sales	70,184,826	69,200,677
Operating Expenses:		
Purchasing, Storage & Transportation	1,460,314	903,277
Stores' Operations & Supervision	26,155,010	27,273,165
Central Administrative Support	6,159,774	5,883,752
Comptroller Operations	522,722	520,863
Commonwealth-Provided	-	-
Services (Note 2)	922,450	945,637
Total	<u>35,220,270</u>	<u>35,526,694</u>
Operating Income	34,964,556	33,673,983
Nonoperating Revenues (Expenses)		
Enforcement Fines	74,910	137,657
Interest Income	44,511	8,412
License Fees	935,480	942,445
Miscellaneous Income	170,446	129,545
Administrative Law Judge	(165,217)	(189,842)
Legal	(213,220)	(276,887)
Licensing & Investigations	(803,992)	<u>(957,961)</u>
Total	<u>42,918</u>	<u>(206,631)</u>
Income Before Operating Transfers	35,007,474	33,467,352
Operating Transfers Out:		
PSP Enforcement (Note 3)	<u>1,798,647</u>	<u>1,670,572</u>
Income After Enforcement/Before Other Transfers	33,208,827	31,796,780
Change in Net Assets	33,208,827	31,796,780
Total Net Assets – Beginning	<u>32,040,009</u>	<u>(4,724,827)</u>
Total Net Assets – Ending	<u>\$ 65,248,836</u>	<u>\$ 27,071,953</u>
Taxes remitted to Dept. of Revenue – PTD	\$ 55,774,233	\$ 55,735,754

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Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Six Months Ending December 31, 2012 and December 31, 2011
(Unaudited)

DRAFT	<u>December 2012-13</u>	<u>December 2011-12</u>
Sales Net of Taxes	\$ 918,206,379	\$ 874,929,211
Cost of Goods Sold	<u>630,079,212</u>	<u>602,350,761</u>
Gross Revenue from Sales	288,127,167	272,578,450
Operating Expenses:		
Purchasing, Storage & Transportation	9,563,116	8,722,944
Stores' Operations & Supervision	149,066,688	150,492,083
Central Administrative Support	34,791,877	34,911,557
Comptroller Operations	2,493,878	2,669,308
Commonwealth-Provided Services (Note 2)	5,625,803	-
Total	<u>201,541,362</u>	<u>202,487,940</u>
Operating Income	86,585,805	70,090,510
Nonoperating Revenues (Expenses)		
Enforcement Fines	688,251	754,768
Interest Income	252,029	87,658
License Fees	5,558,199	5,355,243
Miscellaneous Income	1,208,508	1,323,479
Administrative Law Judge	(1,067,218)	(1,032,486)
Legal	(1,333,704)	(1,539,793)
Licensing & Investigations	(5,346,451)	<u>(5,518,472)</u>
Total	<u>(40,386)</u>	<u>(569,603)</u>
Income Before Operating Transfers	86,545,419	69,520,907
Operating Transfers Out:		
PSP Enforcement (Note 3)	<u>11,478,058</u>	<u>11,205,785</u>
Income After Enforcement/Before Other Transfers	75,067,361	58,315,122
Change in Net Assets	75,067,361	58,315,122
Total Net Assets – Beginning	<u>(9,818,525)</u>	<u>(31,243,169)</u>
Total Net Assets – Ending	<u>\$ 65,248,836</u>	<u>\$ 27,071,953</u>
Taxes remitted to Dept. of Revenue – YTD	\$ 233,335,549	\$ 223,413,504

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OTHER ISSUES

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, January 30, 2013 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Chairman Brion, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary