

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, JUNE 19, 2013

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman
Robert S. Marcus, Board Member
Joe Conti, Chief Executive Officer
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Real Estate](#)
[Bureau of Product Selection/Marketing](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the Previous Board Meeting Minutes of the June 5, 2013 meeting.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

(1) **Becker's Café, Inc.**
R-12182 (LID 15374)
315 Olivia Street
McKees Rocks, Allegheny County
Docket Nos. 834 C.D. 2012 & 881 C.D. 2012
(Commonwealth Court)

Appeal to Supreme Court

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) – Do Not Appeal

- (2) **Sharyn L. Williams and Angelo F. Perigo** Appeal to Supreme Court
R-14384 (LID 60592)
470 Broadway
Pitcairn, Allegheny County
Docket No. 500 C.D. 2012
(Commonwealth Court)

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) – Do Not Appeal

- (3) **Oxford Township** Municipal Petition for Noise Exemption
(Scozzaro)
Case No. 13-NE-04

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Noise Exemption until June 19, 2016.

- (4) **Oxford Township** Municipal Petition for Noise Exemption
(Michael K's)
Case No. 13-NE-05

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Noise Exemption until June 19, 2016.

- (5) **Rico's Inc.** Permission to Conduct Another
R-14956 (LID 67534) Business on the Premises
18462 Bennetts Valley Highway
Weedville, Pennsylvania 15868

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Disapprove Request to Sell Bulk Food.

- (6) **York Eagle, Inc.** Request to Modify Conditional Licensing Agreement
R-15104 (LID 55458)
2519 Mount Rose Avenue
York, Pennsylvania 17402-9202

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Modified Conditional Licensing Agreement.

*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

- (1) **1518 Bar & Grille, Inc.** Request for Hearing After Administrative Cancellation – Person-to-Person Transfer – Restaurant
R-7279 (LID No. 66885) Case No. 13-9032
1518 Sansom Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Reinstate and Approve Transfer.

- (2) **A & S Pizza & Pasta, Inc.** “Intermunicipal” Double Transfer - Restaurant
R-19006 (LID No. 67548) Case No. 13-9048
1501 Edgely Road
Bristol Township
Levittown, Bucks County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer.

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- (3) **Kresge Wadsworth Enterprises, LLC** Request for Hearing – *Nunc Pro Tunc* – Renewal & Validation - Restaurant
R-10554 (LID No. 55194) Case No. 13-9039
271 West Ludlow Street
Summit Hill, Carbon County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Grant Request for *Nunc Pro Tunc* and Reinstate License.

- (4) **Price Chopper Operating Co. of PA, Inc.** “Intermunicipal” Double Transfer & Requests for an Interior Connection with Another Business & to Conduct Another Business on the Licensed Premises – Restaurant
R-3451 (LID No. 67957)
245 Wilkes Barre Township Boulevard
Wilkes Barre Township
Wilkes Barre, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer & Requests for Interior Connection with Another Business and to Conduct Another Business on the Licensed Premises.

- (5) **Shadowood IV, Inc.** Request for Hearing After Revocation - Restaurant
R-9932 (LID No. 28517) Case No. 13-9035
4844 1/2 McKnight Road
Ross Township
Pittsburgh, Allegheny County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Affirm the Administrative Revocation of License. Debbie Cuthbert of the law firm Flaherty & O’Hara was present to hear the decision.

- (6) **She-Visc, LLC** “Intermunicipal” Double Transfer - Restaurant
R-17946 (LID No. 66337) Case No. 13-9005
750 Country Club Lane
Warrington Township
Warrington, Bucks County

HOLD – 4/3/13 SESSION

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Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer with Conditional Licensing Agreement.

- (7) **VRAJ, Inc.** Double Transfer - Distributor
t/a Jack's Market
D-1370 (LID No. 67000) Case No. 13-9037
222 Northampton Street
Easton, Northampton County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Transfer.

- (8) **5231 Hattie's Place, LLC** Conditional Licensing Agreement
R-13606 (LID No. 61539) Renewal – District 10
5231 Market Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (9) **Cossu Lounge, Inc.** Conditional Licensing Agreement
R-11330 (LID No. 61842) Case No. 13-9049 Renewal – District 10
808-810 North 40th Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

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(10) Estate of Frances M. Beard Renewal – District 1
Richard A. Douma, Jr., Executor
t/a Fran’s Inn
R-18406 (LID No. 19371) Case No. 13-9044
107 North Franklin Street, P. O. Box 1059
Chambersburg, Franklin County

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for a Conditional Licensing Agreement.

(11) J.M.I.G., Inc. Renewal – District 8
t/a Club 570
R-4592 (LID No. 53957) Case No. 13-9033
6 Laurel Hill
Hazleton, Luzerne County

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for a Conditional Licensing Agreement.

From the Bureau of Human Resources Chris O’Neal, Director of Administration

- (1) Traci Bey – Removal Action**
- (2) Nathaniel Blackwell – Removal Action**
- (3) Shaneka Brown – Rescind Removal Action**
- (4) Rodney Burton – Removal Action**
- (5) Cassandra Frey – Affirm Removal Action**
- (6) Susan Fry – Removal Action**
- (7) Theresa Holland – Removal Action**

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve all Personnel Actions.

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*From the Bureau of Purchasing and ContractingAugust Hehemann, Chief Financial Officer
Elaine DiRienzo, Director, Bureau of Purchasing & Contracting*

- (1) **Assesment of Oracle eBusiness Suite Maintenance** – Request for Quotation (RFQ) – VENDOR: KPMG, LLC – TERM: Approximately four (4) weeks – Assist the PLCB with an assessment of the on-going maintenance, support and application management for the Oracle eBusiness suite and compare to industry norms. This project will also provide total cost of ownership benchmarking so that the PLCB can be compared to similar industry organizations – \$49,900.00 estimated cost.
- (2) **On-line Legal Research** – DGS Statewide Contract – VENDOR: West Publishing Corporation – TERM: One (1) year – On-line legal research services for Office of Chief Counsel – \$12,000.00 estimated cost.
- (3) **Office Furniture** – DGS Statewide Contract – VENDOR: HMU LLC – Office furniture for the renovation of room #217 in the Northwest office building– \$78,140.68 estimated cost.
- (4) **Staff Augmentation Business Analyst** – DGS Statewide Contract – VENDOR: Computer Aid Inc. – TERM: Three (3) months – Develop processes for the financial statements to reconcile PLCB inventory which moves between warehouses and stores plus implement an inventory control function within the PLCB – \$37,956.16 estimated cost.
- (5) **IT Consulting Services** – DGS Statewide Contract – VENDOR: Appalachia Technologies – TERM: One (1) year – Provide assistance in configuring and administering the PLCB’s internal networks – \$20,000.00 estimated cost.
- (6) **IBM DS4500 Support** – DGS Statewide Contract – VENDOR: IBM Inc. – TERM: One (1) year – The IBM DS4500 is a high volume, shared storage device, providing disk space for servers including LBSVR01 and other production systems at the NWOB as well as servers at the disaster recovery site on Cameron Street – \$18,623.05 estimated cost.
- (7) **Calculation of Bailment Penalties** – Request for Quotations (RFQ) – VENDOR: Deloitte Consulting, LLP – TERM – July 1 to August 6, 2013 – Update the IBMS System to invoice bailment penalties on a monthly basis instead of weekly. The changes to the current calculation logic and reporting will provide more flexibility to meet overstock and service level requirements - \$49,980.00 estimated cost.

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Purchasing & Contracting matters.

*From the Bureau of Real EstateAugust Hehemann, Chief Financial Officer
William Matsko, Director, Bureau of Real Estate*

- (1) **Store #2516** – 3702 Liberty Street, Erie
Exercise Option
- (2) **Store #3611** – 1575 South Market Street, Elizabethtown
New Lease / Relocation in same Shopping Center w/Additional Space

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(3) **Store #0213**- 217 Atwood Street, Pittsburgh (Oakland)
Amendment

(4) **Store #3510** – 1531 Main Street, Peckville
Amendment

(5) **Store #3607** – 1020 Lititz Pike, Lititz
Amendment

(6) **Store #6305** – 301 West Barr Street, McDonald
Amendment

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve all Real Estate Actions.

From the Bureau of Product Selection/MarketingJim Short, Director of Marketing

1. Cost Increase – Regular Stock – June

| <u>Code</u> | <u>Brand Name and Size</u> | <u>Proposed Cost</u> | <u>Proposed Retail</u> |
|--------------------------|--|--------------------------|----------------------------|
| <u>North Wales Wines</u> | | | |
| 4463 | Naked Grape Moscato 750 ML, 12 Units Per Case | \$57.36 | \$8.99 |

2. Cost and Retail Price Increases – Regular Stock – August 2013

| <u>Code</u> | <u>Brand Name and Size</u> | <u>Proposed Cost</u> | <u>Proposed Retail</u> |
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| <u>BACARDI USA INC</u> | | | |
| 4317 | Di Saronno Amaretto Liqueur 375 ML, 12 Units Per Case | \$112.56 | \$15.99 |
| 5111 | Di Saronno Amaretto Liqueur 50 ML, 120 Units Per Case | \$200.40 | \$3.29 |
| 6082 | Di Saronno Amaretto Liqueur 750 ML, 12 Units Per Case | \$189.12 | \$25.99 |

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| 7739 | Di Saronno Amaretto Liqueur 1.75 L, 6 Units Per Case | \$170.76 | \$45.99 |
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BANFI PRODUCTS CORP

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| 5535 | Bolla Valpolicella 1.5 L, 6 Units Per Case | \$57.96 | \$16.99 |
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CAPITAL WINES SPIRITS

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| 3257 | Masi Masianco 750 ML, 12 Units Per Case | \$110.52 | \$15.99 |
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| 5715 | Compass Box Peat Monster Malt Scotch 750 ML, 6 Units Per Case | \$222.04 | \$59.99 |
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| 5986 | Montes Malbec 750 ML, 12 Units Per Case | \$94.92 | \$13.99 |
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| 5993 | Montes Sauvignon Blanc 750 ML, 12 Units Per Case | \$94.92 | \$13.99 |
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| 6188 | Masi Campofiorin 750 ML, 12 Units Per Case | \$134.16 | \$18.99 |
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| 6993 | Hess Select Cabernet Sauvignon 750 ML, 12 Units Per Case | \$126.72 | \$17.99 |
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| 9189 | Fernet Branca Liqueur 750 ML, 6 Units Per Case | \$98.34 | \$26.99 |
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| 9372 | Oberon Sauvignon Blanc 750 ML, 12 Units Per Case | \$117.60 | \$16.99 |
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CONSTELLATION WINES U S

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| 6198 | Franciscan Napa Cabernet Sauvignon 750 ML, 12 Units Per Case | \$195.84 | \$26.99 |
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| 7600 | Robert Mondavi Napa Cabernet Sauvignon 750 ML, 12 Units Per Case | \$203.64 | \$27.99 |
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DIAGEO NORTH AMERICA INC

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| 3098 | Ciroc Coconut Vodka 750 ML, 12 Units Per Case | \$251.28 | \$33.99 |
| 5849 | Godiva Chocolate Liqueur 750 ML, 12 Units Per Case | \$220.20 | \$29.99 |
| 8309 | Seagram's - VO Canadian Whisky - Pet 750 ML, 12 Units Per Case | \$103.92 | \$14.99 |
| 8510 | Godiva White Chocolate Liqueur 750 ML, 12 Units Per Case | \$220.20 | \$29.99 |
| 30690 | Don Julio 1942 Tequila 750 ML, 6 Units Per Case | \$435.48 | \$111.99 |

FIFTH GENERATION INC

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| 6152 | Tito'S Vodka 1.75 L, 6 Units Per Case | \$119.70 | \$32.99 |
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J LOHR WINES

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| 8785 | J Lohr Cabernet Sauvignon 750 ML, 12 Units Per Case | \$118.56 | \$16.99 |
| 9897 | J Lohr Cabernet Sauvignon 375 ML, 12 Units Per Case | \$65.52 | \$9.99 |

JIM BEAM BRANDS CO

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| 3368 | Maker'S Mark 46 Bourbon 750 ML, 6 Units Per Case | \$144.72 | \$38.99 |
| 3910 | Pucker Cherry Tease Vodka 750 ML, 12 Units Per Case | \$110.88 | \$15.99 |
| 3914 | Pucker Sour Apple Sass Vodka 750 ML, 12 Units Per Case | \$110.88 | \$15.99 |
| 5224 | Maker'S Mark Bourbon 375 ML, 12 Units Per Case | \$120.00 | \$16.99 |

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| 5474 | Jim Beam Black Bourbon 750 ML, 12 Units Per Case | \$173.52 | \$23.99 |
| 7270 | Jim Beam Black Bourbon 1.75 L, 6 Units Per Case | \$174.06 | \$46.99 |
| 7624 | Knob Creek Bourbon 1.75 L, 6 Units Per Case | \$263.10 | \$69.99 |
| 7965 | Maker'S Mark Bourbon 1.75 L, 6 Units Per Case | \$216.48 | \$57.99 |
| 8454 | Maker'S Mark Bourbon 750 ML, 12 Units Per Case | \$211.92 | \$28.99 |

KOBRAND CORP

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| 4865 | Taylor Fladgate 10 Year Tawny Port 750 ML, 12 Units Per Case | \$219.16 | \$29.99 |
| 7175 | Taylor Fladgate Lbv Port 750 ML, 12 Units Per Case | \$156.88 | \$21.99 |

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| 5513 | Galliano Liqueur 750 ML, 12 Units Per Case | \$219.40 | \$29.99 |
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NORTH WALES WINES

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| 4168 | Turning Leaf Merlot 1.5 L, 6 Units Per Case | \$44.16 | \$12.99 |
| 4268 | Peter Vella White Zinfandel 5 L, 4 Units Per Case | \$38.48 | \$17.99 |
| 4962 | E J Brandy 200 ML, 24 Units Per Case | \$52.80 | \$4.79 |

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| 5485 | E J Brandy 375 ML, 24 Units Per Case | \$87.84 | \$6.99 |
| 5650 | William Hill Napa Valley Cal Cabernet Sauv 750 ML, 12 Units Per Case | \$251.28 | \$34.99 |
| 5984 | Barefoot Pink Moscato 1.5 L, 6 Units Per Case | \$50.52 | \$14.99 |
| 5990 | Barefoot Red Moscato 1.5 L, 6 Units Per Case | \$50.52 | \$14.99 |
| 6488 | E J Vsop Brandy 200 ML, 24 Units Per Case | \$56.16 | \$4.99 |
| 7914 | William Hill Napa Merlot 750 ML, 12 Units Per Case | \$171.12 | \$23.99 |
| 8079 | E J Vsop Brandy 375 ML, 24 Units Per Case | \$90.72 | \$7.19 |
| 9077 | Louis M Martini Napa Cabernet Sauvignon 750 ML, 12 Units Per Case | \$194.76 | \$26.99 |

PERNOD RICARD USA

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| 3206 | Campo Viejo Tempranillo 750 ML, 12 Units Per Case | \$70.20 | \$10.99 |
| 4464 | Kahlua Coffee Liqueur 1 L, 12 Units Per Case | \$187.92 | \$25.99 |
| 4509 | Kahlua Coffee Liqueur 750 ML, 12 Units Per Case | \$165.12 | \$22.99 |
| 4737 | Absolut Citron Vodka 1.75 L, 6 Units Per Case | \$135.54 | \$36.99 |
| 4994 | Absolut Mandrin Vodka 1.75 L, 6 Units Per Case | \$135.54 | \$36.99 |
| 5030 | The Glenlivet 12 Yr Scotch 50 ML, 120 Units Per Case | \$253.20 | \$3.99 |

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| 5584 | Absolut Vodka 200 ML, 24 Units Per Case | \$114.72 | \$8.99 |
| 5613 | The Glenlivet 12 Yr Scotch 375 ML, 12 Units Per Case | \$166.68 | \$22.99 |
| 5763 | John Power And Son Irish Whiskey 750 ML, 12 Units Per Case | \$202.44 | \$27.99 |
| 5789 | The Glenlivet 21 Yr Scotch 750 ML, 3 Units Per Case | \$304.23 | \$149.99 |
| 6690 | Beefeater Dry Gin 1 L, 12 Units Per Case | \$180.72 | \$24.99 |
| 6899 | Presidente Brandy 750 ML, 12 Units Per Case | \$133.68 | \$18.99 |
| 7303 | Jameson Irish Whiskey 750 ML, 12 Units Per Case | \$196.80 | \$26.99 |
| 7446 | Kahlua Coffee Liqueur 375 ML, 24 Units Per Case | \$186.48 | \$13.49 |
| 7609 | Kahlua Coffee Liqueur - Pet 1.75 L, 6 Units Per Case | \$158.70 | \$42.99 |
| 7859 | The Glenlivet 12 Yr Scotch 1 L, 12 Units Per Case | \$372.96 | \$49.99 |
| 9325 | Jameson Irish Whiskey 1 L, 12 Units Per Case | \$227.52 | \$30.99 |
| 9327 | Campo Viejo Reserve Red 750 ML, 12 Units Per Case | \$101.76 | \$14.99 |
| 9556 | The Glenlivet Nadurra 16 Yr Scotch 750 ML, 6 Units Per Case | \$253.02 | \$66.99 |

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REMY COINTREAU USA INC

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| 3426 | The Macallan 12 Yr Scotch 1.75 L, 6 Units Per Case | \$470.58 | \$119.99 |
| 4099 | The Macallan 12 Yr Scotch 750 ML, 12 Units Per Case | \$428.88 | \$56.99 |
| 5532 | The Macallan Fine Oak 10 Yr Scotch 750 ML, 12 Units Per Case | \$335.52 | \$44.99 |
| 8001 | Highland Park 12 Yr Scotch 750 ML, 6 Units Per Case | \$186.78 | \$49.99 |

SAZERAC COMPANY INC

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|------|--|----------|---------|
| 6015 | Buffalo Trace Bourbon 750 ML, 12 Units Per Case | \$172.92 | \$23.99 |
| 6946 | Blanton'S Bourbon 750 ML, 6 Units Per Case | \$202.98 | \$53.99 |
| 8137 | Buffalo Trace Bourbon 1.75 L, 6 Units Per Case | \$170.16 | \$45.99 |

SHAW ROSS INTERNATIONAL

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| 3026 | Gato Negro Cabernet Sauvignon Merlot 750 ML, 12 Units Per Case | \$45.52 | \$7.99 |
| 3034 | Gato Negro Cabernet Sauvignon Merlot 1.5 L, 6 Units Per Case | \$33.94 | \$10.99 |
| 3873 | Gato Negro Chardonnay 750 ML, 12 Units Per Case | \$45.52 | \$7.99 |

SL WINES LTD

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| 4581 | Chateau Ste Michelle Sauvignon Blanc 750 ML, 12 Units Per Case | \$87.36 | \$12.99 |
| 6963 | Chateau Ste Michelle Merlot 750 ML, 12 Units Per Case | \$126.36 | \$17.99 |

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| 8408 | Chateau Ste Michelle Cabernet Sauvignon 750 ML, 12 Units Per Case | \$126.36 | \$17.99 |
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SOUTHERN WINE SPIRITS PA

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| 3454 | Wente Chardonnay Morning Fog 750 ML, 12 Units Per Case | \$93.96 | \$13.99 |
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| 3989 | Anakena Cabernet Sauvignon 1.5 L, 6 Units Per Case | \$49.86 | \$14.99 |
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| 5739 | Frangelico Hazelnut Liqueur 375 ML, 12 Units Per Case | \$94.08 | \$13.49 |
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| 7557 | Louis Roederer Champagne 750 ML, 6 Units Per Case | \$221.28 | \$58.99 |
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| 7818 | Frangelico Hazelnut Liqueur 750 ML, 12 Units Per Case | \$173.88 | \$23.99 |
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| 9028 | Grgich Hills Estate Chardonnay 750 ML, 12 Units Per Case | \$319.56 | \$42.99 |
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| 30161 | Rose'S Lime Juice Non Al 355 ML, 12 Units Per Case | \$34.80 | \$5.69 |
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| 30162 | Mr And Mrs T'S Bloody Mary Mix Non Al 1 L, 12 Units Per Case | \$30.84 | \$4.99 |
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THE WINE MERCHANT, LTD.

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| 3014 | Washington Hills Riesling 3 L, 4 Units Per Case | \$54.48 | \$23.99 |
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| 3246 | Liberty School Cabernet Sauvignon Paso Robles 750 ML, 12 Units Per Case | \$109.80 | \$15.99 |
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| 3694 | The Crusher Pinot Noir 750 ML, 12 Units Per Case | \$101.76 | \$14.99 |
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| 7280 | Jaboulet Vercherre Pouilly Fuisse 750 ML, 12 Units Per Case | \$141.36 | \$19.99 |
| 7289 | Jaboulet Vercherre Cotes Du Rhone Chassy 750 ML, 12 Units Per Case | \$55.92 | \$8.99 |

WILLIAM GRANT SONS INC

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|-------|--|----------|----------|
| 4002 | Tullamore Dew Irish Whiskey 1.75 L, 6 Units Per Case | \$177.96 | \$47.99 |
| 4430 | Tullamore Dew 12 Yr Irish Whiskey 750 ML, 6 Units Per Case | \$167.16 | \$44.99 |
| 7693 | The Balvenie Doublewood 12 Yr Scotch 750 ML, 12 Units Per Case | \$412.92 | \$54.99 |
| 7694 | The Balvenie Single Barrel 15 Yr Scotch 750 ML, 12 Units Per Case | \$604.08 | \$79.99 |
| 8760 | Glenfiddich 18 Yr Scotch 750 ML, 12 Units Per Case | \$682.56 | \$89.99 |
| 9481 | The Balvenie Portwood 21 Yr Scotch 750 ML, 6 Units Per Case | \$835.26 | \$199.99 |
| 30354 | Balvenie 14 Year Old Carribean Cask Scotch 750 ML, 6 Units Per Case | \$245.28 | \$64.99 |

3. Cost and Retail Price Increases – Regular Stock – September 2013

| <u>Code</u> | <u>Brand Name and Size</u> | <u>Proposed Cost</u> | <u>Proposed Retail</u> |
|------------------------|---|--------------------------|----------------------------|
| <u>BACARDI USA INC</u> | | | |
| 8206 | Bombay Sapphire Gin 1.75 L, 6 Units Per Case | \$175.02 | \$46.99 |

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BANFI PRODUCTS CORP

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|------|--|---------|---------|
| 7505 | Bolla Soave 1.5 L, 6 Units Per Case | \$57.96 | \$16.99 |
| 8351 | Bolla Bardolino 1.5 L, 6 Units Per Case | \$57.96 | \$16.99 |

CAPITAL WINES SPIRITS

| | | | |
|------|--|----------|---------|
| 4741 | Montes Cabernet Sauvignon 750 ML, 12 Units Per Case | \$95.16 | \$13.99 |
| 6226 | Hess Select Chardonnay 750 ML, 12 Units Per Case | \$94.08 | \$13.99 |
| 7901 | Masi Costasera Amarone 750 ML, 6 Units Per Case | \$205.74 | \$54.99 |
| 8727 | Danzante Pinot Grigio 750 ML, 12 Units Per Case | \$86.04 | \$12.99 |

DIAGEO NORTH AMERICA INC

| | | | |
|------|---|----------|---------|
| 3099 | Ciroc Red Berry Vodka 750 ML, 12 Units Per Case | \$251.28 | \$33.99 |
| 3864 | Bulleit Rye Whiskey 750 ML, 12 Units Per Case | \$197.28 | \$26.99 |
| 3877 | Ciroc Peach Vodka 750 ML, 12 Units Per Case | \$251.28 | \$33.99 |
| 4367 | Smirnoff Fluffed Marshmallow Vodka 750 ML, 12 Units Per Case | \$106.56 | \$15.49 |
| 4370 | Smirnoff Whipped Cream Vodka 750 ML, 12 Units Per Case | \$106.56 | \$15.49 |

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NORTH WALES WINES

| | | | |
|------|--|---------|---------|
| 8274 | Peter Vella Chablis 5 L, 4 Units Per Case | \$38.20 | \$17.99 |
|------|--|---------|---------|

PERNOD RICARD USA

| | | | |
|------|--|----------|---------|
| 3136 | Beefeater 24 Gin 750 ML, 6 Units Per Case | \$106.62 | \$28.99 |
|------|--|----------|---------|

| | | | |
|------|--|----------|---------|
| 3513 | Avion Silver Tequila 750 ML, 6 Units Per Case | \$176.40 | \$46.99 |
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|------|---|----------|---------|
| 3970 | Malibu Black Rum 750 ML, 12 Units Per Case | \$127.32 | \$17.99 |
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|------|---|----------|---------|
| 5178 | Malibu Red Rum 750 ML, 12 Units Per Case | \$142.92 | \$19.99 |
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|------|---|----------|---------|
| 5722 | Absolut Vodka 1.75 L, 6 Units Per Case | \$135.54 | \$36.99 |
|------|---|----------|---------|

| | | | |
|------|---|----------|---------|
| 9698 | The Glenlivet French Oak 15 Yr Scotch 750 ML, 6 Units Per Case | \$210.72 | \$55.99 |
|------|---|----------|---------|

REMY COINTREAU USA INC

| | | | |
|------|---|----------|---------|
| 7868 | Mount Gay Eclipse Barbados Rum 750 ML, 12 Units Per Case | \$141.36 | \$19.99 |
|------|---|----------|---------|

SL WINES LTD

| | | | |
|------|---|---------|---------|
| 7157 | Saint M Riesling 750 ML, 12 Units Per Case | \$95.16 | \$13.99 |
|------|---|---------|---------|

SOUTHERN WINE SPIRITS PA

| | | | |
|------|--|---------|---------|
| 3991 | Anakena Sauvignon Blanc 1.5 L, 6 Units Per Case | \$49.86 | \$14.99 |
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|------|--------------------------------------|----------|---------|
| 7933 | Roederer Estate Anderson Valley Brut | | |
| | 750 ML, 12 Units Per Case | \$194.52 | \$26.99 |

TAKARA SAKE USA INC

| | | | |
|------|---------------------------|---------|---------|
| 3366 | Hana Fuji Apple Sake | | |
| | 750 ML, 12 Units Per Case | \$79.48 | \$11.99 |

4. Monthly Special Price Reductions – Regular Stock – August 2013

| <u>Brand Name</u> | <u>Special Price</u> | <u>Customer Savings</u> | <u>Size</u> | <u>Code</u> |
|---------------------------------------|----------------------|-------------------------|-------------|-------------|
| Delamain Pale and Dry XO Cognac | 71.99 | 13.00 | 750 mL | 30990 |
| Illegal Joven Mezcal | 45.99 | 9.00 | 750 mL | 3681 |
| Beefeater 24 Gin | 19.99 | 8.00 | 750 mL | 3136 |
| Remy Martin VSOP Cognac | 79.99 | 8.00 | 1.75 L | 4663 |
| Chivas Regal 12 Yr Scotch | 62.99 | 7.00 | 1.75 L | 4288 |
| Famous Grouse Scotch | 34.99 | 7.00 | 1.75 L | 4911 |
| Firefly Sweet Tea Vodka | 27.99 | 7.00 | 1.75 L | 9969 |
| Domaine Drouhin Pinot Noir | 33.99 | 6.00 | 750 mL | 3621 |
| Absolut Vodka | 29.99 | 6.00 | 1.75 L | 5722 |
| Plymouth Gin | 21.99 | 6.00 | 750 mL | 7764 |
| Herradura Blanco Tequila | 31.99 | 6.00 | 750 mL | 8752 |
| Barefoot Pinot Noir | 9.99 | 5.00 | 1.5 L | 3200 |
| Avion Silver Tequila | 39.99 | 5.00 | 750 mL | 3513 |
| Bastille 1789 French Whiskey | 24.99 | 5.00 | 750 mL | 3961 |
| Effen Vodka | 19.99 | 5.00 | 750 mL | 5101 |
| Beefeater Dry Gin | 34.99 | 5.00 | 1.75 L | 5319 |
| Three Olives Cherry Vodka | 24.99 | 5.00 | 1.75 L | 6108 |
| Marchesi Di Barolo Barolo Tradizione | 37.99 | 5.00 | 750 mL | 8618 |
| Fris Vodka | 19.99 | 5.00 | 1.75 L | 8978 |
| The Glenlivet French Oak 15 Yr Scotch | 49.99 | 5.00 | 750 mL | 9698 |
| Three Olives Grape Vodka | 24.99 | 5.00 | 1.75 L | 9836 |
| Sweet Carolina Sweet Tea Vodka | 22.99 | 5.00 | 1.75 L | 9914 |
| Solerno Blood Orange Liqueur | 29.99 | 5.00 | 750 mL | 30450 |
| Tuaca Liqueur | 19.99 | 4.00 | 750 mL | 966 |
| Ardbeg Scotch 10 Year | 45.99 | 4.00 | 750 mL | 3262 |
| Hennessy Black Cognac | 35.99 | 4.00 | 750 mL | 3263 |
| Knob Creek Single Barrel Bourbon | 40.99 | 4.00 | 750 mL | 3276 |
| Villa Mt Eden Pinot Noir | 18.99 | 4.00 | 750 mL | 3982 |
| Black Tower Moscato | 10.99 | 4.00 | 1.5 L | 3993 |
| Chocovine | 15.99 | 4.00 | 1.5 L | 3994 |
| Taittinger Brut Champagne | 43.99 | 4.00 | 750 mL | 4001 |
| Brancott Pinot Noir | 12.99 | 4.00 | 750 mL | 4045 |
| Carl Reh Riesling | 11.99 | 4.00 | 1.5 L | 4265 |
| Ezra Brooks Bourbon | 19.99 | 4.00 | 1.75 L | 4319 |
| Bacardi Oakheart Spiced Rum | 25.99 | 4.00 | 1.75 L | 4352 |
| Black Velvet Reserve Canadian Whisky | 20.99 | 4.00 | 1.75 L | 4390 |

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|---|-------|------|--------|-------|
| Admiral Nelson Spiced Rum | 15.99 | 4.00 | 1.75 L | 4643 |
| Jack Daniel's Tennessee Honey | 42.99 | 4.00 | 1.75 L | 4699 |
| Rutherford Hill Cabernet Sauvignon | 31.99 | 4.00 | 750 mL | 4888 |
| Columbia Crest GE Pinot Gris | 9.99 | 4.00 | 750 mL | 4893 |
| Chateau Ste Michelle Riesling | 17.99 | 4.00 | 1.5 L | 5223 |
| BR Cohn Silver Label Cabernet Sauvignon | 19.99 | 4.00 | 750 mL | 5226 |
| Seagram's Extra Dry Gin | 17.99 | 4.00 | 1.75 L | 5293 |
| Captain Morgan Black Spiced Rum | 32.99 | 4.00 | 1.75 L | 5416 |
| Dom Benedictine Liqueur | 29.99 | 4.00 | 750 mL | 5501 |
| Yangarra Estate Vineyard Shiraz | 19.99 | 4.00 | 750 mL | 5900 |
| Mirassou Moscato | 8.99 | 4.00 | 750 mL | 6005 |
| Ice 101 Peppermint Schnapps | 11.99 | 4.00 | 750 mL | 6065 |
| Sauza Gold Tequila - PET | 29.99 | 4.00 | 1.75 L | 6090 |
| Brinley Gold Shipwreck Vanilla Rum | 14.99 | 4.00 | 750 mL | 6511 |
| Malibu Coconut Rum | 24.99 | 4.00 | 1.75 L | 7310 |
| Absolut Peppar Vodka | 15.99 | 4.00 | 750 mL | 7382 |
| Hennessy VSOP Cognac | 48.99 | 4.00 | 750 mL | 7707 |
| Chateau Ste Michelle Chardonnay | 22.99 | 4.00 | 1.5 L | 7898 |
| Bacardi Limon Rum | 24.99 | 4.00 | 1.75 L | 8085 |
| Bombay Sapphire Gin | 41.99 | 4.00 | 1.75 L | 8206 |
| Clos du Bois Chardonnay | 20.99 | 4.00 | 1.5 L | 8558 |
| Hennessy VS Cognac | 65.99 | 4.00 | 1.75 L | 8739 |
| Leblon Cachaca | 22.99 | 4.00 | 750 mL | 9322 |
| Pama Pomegranate Liqueur | 19.99 | 4.00 | 750 mL | 9603 |
| Hirsch Small Batch Reserve Bourbon Kentucky | 33.99 | 4.00 | 750 mL | 30657 |
| Dusse Cognac | 44.99 | 4.00 | 750 mL | 30999 |
| Chartreuse Green Liqueur | 52.99 | 3.00 | 750 mL | 619 |
| Kendall Jackson GR Cabernet Sauvignon | 22.99 | 3.00 | 750 mL | 2887 |
| Pinnacle Whipped Vodka | 22.99 | 3.00 | 1.75 L | 3084 |
| 1800 Reposado Tequila | 36.99 | 3.00 | 1.75 L | 3158 |
| Brazin Old Vine Zinfandel Lodi | 14.99 | 3.00 | 750 mL | 3219 |
| Cambria Pinot Noir Julia's Vineyard | 19.99 | 3.00 | 750 mL | 3242 |
| Crown Royal Black | 28.49 | 3.00 | 750 mL | 3284 |
| Maschio Prosecco Sparkling Brut | 10.99 | 3.00 | 750 mL | 3332 |
| Bonterra Riesling | 10.99 | 3.00 | 750 mL | 3334 |
| Ty Ku Junmai Ginjo Sake | 19.99 | 3.00 | 720 mL | 3345 |
| Murphy-Goode Chardonnay | 11.99 | 3.00 | 750 mL | 3380 |
| Murphy-Goode Merlot | 11.99 | 3.00 | 750 mL | 3381 |
| Murphy-Goode Pinot Noir | 11.99 | 3.00 | 750 mL | 3382 |
| Art In the Age Ginger Snap Liqueur | 29.99 | 3.00 | 750 mL | 3383 |
| Belvedere Grapefruit Vodka | 27.99 | 3.00 | 750 mL | 3395 |
| Graffigna Centenario Reserve Pinot Grigio | 9.99 | 3.00 | 750 mL | 3421 |
| Byron Pinot Noir | 15.99 | 3.00 | 750 mL | 3520 |
| Sofia Blanc De Blancs | 15.99 | 3.00 | 750 mL | 3778 |
| Buchanan's Scotch | 27.99 | 3.00 | 750 mL | 3861 |
| Bulleit Rye Whiskey | 22.99 | 3.00 | 750 mL | 3864 |
| Cruzan Strawberry Rum | 9.99 | 3.00 | 750 mL | 3907 |
| SkinnyGirl Sangria | 11.99 | 3.00 | 750 mL | 3915 |

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|--|-------|------|--------|------|
| Platte Valley Corn Whiskey | 21.99 | 3.00 | 750 mL | 3942 |
| Malibu Black Rum | 13.99 | 3.00 | 750 mL | 3970 |
| Art In The Age Rhubarb Tea | 29.99 | 3.00 | 750 mL | 4166 |
| Alexander Grappa di Cabernet | 26.99 | 3.00 | 750 mL | 4292 |
| Kenwood Cabernet Sauvignon | 14.99 | 3.00 | 750 mL | 4320 |
| Cruzan Coconut Rum | 9.99 | 3.00 | 750 mL | 4363 |
| Smirnoff Vodka | 22.99 | 3.00 | 1.75 L | 4518 |
| Luna Vineyards Sangiovese | 16.99 | 3.00 | 750 mL | 4524 |
| Bolla Cabernet Sauvignon | 12.99 | 3.00 | 1.5 L | 4538 |
| Bolla Chardonnay | 12.99 | 3.00 | 1.5 L | 4587 |
| Skinnygirl White Peach Margarita Prepared Cocktail | 11.99 | 3.00 | 750 mL | 4609 |
| Skinnygirl Pina Coloda Prepared Cocktail | 11.99 | 3.00 | 750 mL | 4613 |
| Brugal Anejo Dominican Republic Rum | 16.99 | 3.00 | 750 mL | 4640 |
| Mumm Napa Brut Rose | 18.99 | 3.00 | 750 mL | 4652 |
| Trivento Amado Sur Malbec | 11.99 | 3.00 | 750 mL | 4687 |
| BV Napa Cabernet Sauvignon | 15.99 | 3.00 | 750 mL | 4746 |
| Rainstorm Pinot Noir | 16.99 | 3.00 | 750 mL | 4768 |
| Piper Heidsieck Extra Dry Champagne | 40.99 | 3.00 | 750 mL | 4930 |
| Art in the Age Root Liqueur | 29.99 | 3.00 | 750 mL | 5039 |
| Pinnacle Cherry Vodka | 22.99 | 3.00 | 1.75 L | 5052 |
| Pinnacle Grape Vodka | 22.99 | 3.00 | 1.75 L | 5070 |
| Pinnacle Raspberry Vodka | 22.99 | 3.00 | 1.75 L | 5074 |
| Geyser Peak Cabernet Sauvignon | 16.99 | 3.00 | 750 mL | 5087 |
| Corbett Canyon Pinot Noir | 11.99 | 3.00 | 3 L | 5093 |
| Stone Cellars Chardonnay | 11.99 | 3.00 | 1.5 L | 5117 |
| Stone Cellars Cabernet Sauvignon | 11.99 | 3.00 | 1.5 L | 5132 |
| Malibu Red Rum | 15.99 | 3.00 | 750 mL | 5178 |
| Starborough Sauvignon Blanc | 11.99 | 3.00 | 750 mL | 5189 |
| Villa Calcinaia Chianti Classico | 14.99 | 3.00 | 750 mL | 5191 |
| Three Olives Vodka | 15.99 | 3.00 | 750 mL | 5310 |
| Concannon Glen Ellen Reserve Pinot Noir | 8.99 | 3.00 | 1.5 L | 5326 |
| Red Truck Pinot Noir | 8.99 | 3.00 | 750 mL | 5360 |
| Be Pink Moscato | 7.99 | 3.00 | 750 mL | 5362 |
| Be Pinot Grigio | 7.99 | 3.00 | 750 mL | 5365 |
| Be Riesling | 7.99 | 3.00 | 750 mL | 5369 |
| Georges Duboeuf Macon Villages | 10.99 | 3.00 | 750 mL | 5553 |
| Riunite Lambrusco | 5.49 | 3.00 | 750 mL | 5663 |
| Bolla Moscato | 12.99 | 3.00 | 1.5 L | 5675 |
| Estancia Cabernet Sauvignon | 13.99 | 3.00 | 750 mL | 5677 |
| Little Black Dress Riesling | 8.99 | 3.00 | 750 mL | 5696 |
| Columbia Crest TV Chardonnay | 14.99 | 3.00 | 1.5 L | 5706 |
| Riunite Bianco | 8.49 | 3.00 | 1.5 L | 5810 |
| Courvoisier Gold | 23.99 | 3.00 | 750 mL | 5874 |
| Murphy Goode Sauvignon Blanc | 9.99 | 3.00 | 750 mL | 5894 |
| Russian Standard Platinum Vodka | 21.99 | 3.00 | 750 mL | 5979 |
| Shellback Spiced Rum | 11.99 | 3.00 | 750 mL | 6007 |
| Layer Cake Shiraz | 13.99 | 3.00 | 750 mL | 6129 |
| Art in the Age Sage | 29.99 | 3.00 | 750 mL | 6165 |

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| Fat Bastard Chardonnay | 8.99 | 3.00 | 750 mL | 6177 |
| Black Tower Riesling | 6.99 | 3.00 | 750 mL | 6193 |
| Cruzan Mango Rum | 9.99 | 3.00 | 750 mL | 6630 |
| Bolla Merlot | 12.99 | 3.00 | 1.5 L | 6764 |
| Cavicchioli 1928 | 11.99 | 3.00 | 750 mL | 6789 |
| Stolichnaya Ohranj Vodka | 33.99 | 3.00 | 1.75 L | 6906 |
| Irony Chardonnay | 10.99 | 3.00 | 750 mL | 7110 |
| Bolla Sangiovese | 12.99 | 3.00 | 1.5 L | 7135 |
| Bolla Pinot Grigio | 12.99 | 3.00 | 1.5 L | 7136 |
| Saint M Riesling | 9.99 | 3.00 | 750 mL | 7157 |
| Bolla Soave | 12.99 | 3.00 | 1.5 L | 7505 |
| Glenmorangie 10 Yr Scotch | 38.99 | 3.00 | 750 mL | 7561 |
| Calico Jack Spiced Rum | 16.99 | 3.00 | 1.75 L | 7723 |
| Mount Gay Eclipse Barbados Rum | 15.99 | 3.00 | 750 mL | 7868 |
| Masi Costasera Amarone | 48.99 | 3.00 | 750 mL | 7901 |
| Roederer Estate Anderson Valley Brut | 22.99 | 3.00 | 750 mL | 7933 |
| Seagrams Extra Smooth Vodka | 18.99 | 3.00 | 1.75 L | 8016 |
| Bolla Bardolino | 12.99 | 3.00 | 1.5 L | 8351 |
| Turning Leaf Pinot Noir | 11.99 | 3.00 | 1.5 L | 8367 |
| Cruzan Dark Rum | 9.99 | 3.00 | 750 mL | 8384 |
| Cruzan Light Rum | 9.99 | 3.00 | 750 mL | 8385 |
| Columbia Crest TV Merlot | 14.99 | 3.00 | 1.5 L | 8421 |
| Belvedere Vodka | 27.99 | 3.00 | 750 mL | 8435 |
| Fetzer Sauvignon Blanc | 13.99 | 3.00 | 1.5 L | 8436 |
| Hornitos Plata Tequila | 19.99 | 3.00 | 750 mL | 8496 |
| Danzante Pinot Grigio | 7.99 | 3.00 | 750 mL | 8727 |
| Jacob's Creek Reserve Shiraz | 9.99 | 3.00 | 750 mL | 8843 |
| Castle Rock Cabernet Sauvignon | 8.99 | 3.00 | 750 mL | 8846 |
| Castle Rock Merlot Cental Coast | 7.99 | 3.00 | 750 mL | 8848 |
| Captain Morgan Original Spiced Rum | 14.49 | 3.00 | 750 mL | 8865 |
| Luna Di Luna Chardonnay Pinot Grigio | 15.99 | 3.00 | 1.5 L | 8875 |
| Pine Ridge Chenin Blanc Viognier | 11.99 | 3.00 | 750 mL | 8881 |
| DaVinci Pinot Grigio | 11.99 | 3.00 | 750 mL | 8966 |
| Bolla Pinot Noir | 12.99 | 3.00 | 1.5 L | 9011 |
| Bolla Riesling | 12.99 | 3.00 | 1.5 L | 9012 |
| Cruzan Black Cherry Rum | 9.99 | 3.00 | 750 mL | 9069 |
| Chimney Rock Cabernet Sauvignon | 51.99 | 3.00 | 750 mL | 9083 |
| Jacob's Creek Reserve Pinot Noir | 9.99 | 3.00 | 750 mL | 9174 |
| Bolla Chianti | 12.99 | 3.00 | 1.5 L | 9335 |
| X-Rated Liqueur | 22.99 | 3.00 | 750 mL | 9658 |
| Pinnacle Citrus Vodka | 22.99 | 3.00 | 1.75 L | 9670 |
| Milagro Reposado Tequila | 26.99 | 3.00 | 750 mL | 9780 |
| 1800 Anejo Tequila | 36.99 | 3.00 | 750 mL | 9834 |
| Chartreuse Yellow Liqueur | 52.99 | 3.00 | 750 mL | 30557 |
| Shine White Whiskey | 21.99 | 3.00 | 750 mL | 30640 |
| Pinnacle Vodka | 10.99 | 3.00 | 750 mL | 6491 |
| Kahlua Midnight | 24.99 | 3.00 | 750 mL | 6564 |
| Kijafa Cherry Wine | 8.49 | 2.50 | 750 mL | 4823 |

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|---|-------|------|--------|------|
| Fontana Candida Frascati Superiore | 6.49 | 2.50 | 750 mL | 8850 |
| Cline Viognier | 8.99 | 2.00 | 750 mL | 3006 |
| Tozai Nigori Snow Maiden Sake | 14.99 | 2.00 | 750 mL | 3013 |
| Ciroc Red Berry Vodka | 30.99 | 2.00 | 750 mL | 3099 |
| Bacardi Strawberry Daiquiri Prepared Cocktail | 17.99 | 2.00 | 1.75 L | 3161 |
| Shannon Ridge Wrangler Red | 10.99 | 2.00 | 750 mL | 3245 |
| Rutherford Ranch Napa Chardonnay | 14.99 | 2.00 | 750 mL | 3305 |
| El Jimador Blanco Tequila | 17.99 | 2.00 | 750 mL | 3336 |
| Simply Naked Merlot | 8.99 | 2.00 | 750 mL | 3353 |
| Smirnoff Mango Vodka | 13.49 | 2.00 | 750 mL | 3358 |
| Cruzan 9 Spiced Rum | 10.99 | 2.00 | 750 mL | 3367 |
| Admiral Nelson Coconut Rum | 6.99 | 2.00 | 750 mL | 3375 |
| Funky Llama Malbec | 17.99 | 2.00 | 3 L | 3385 |
| Mazza Vineyards Merlot | 10.99 | 2.00 | 750 mL | 3427 |
| Yellow Tail Tree Free Unoaked Chardonnay | 12.99 | 2.00 | 1.5 L | 3475 |
| Bella Sera Moscato | 11.99 | 2.00 | 1.5 L | 3577 |
| Naked Grape Cabernet Sauvignon | 6.99 | 2.00 | 750 mL | 3583 |
| Naked Grape Chardonnay | 6.99 | 2.00 | 750 mL | 3586 |
| Naked Grape Pinot Grigio | 6.99 | 2.00 | 750 mL | 3594 |
| Cheval Noir Saint Emilion | 17.99 | 2.00 | 750 mL | 3614 |
| La Marca Prosecco | 13.99 | 2.00 | 750 mL | 3636 |
| Joel Gott 815 Cabernet Sauvignon | 14.99 | 2.00 | 750 mL | 3657 |
| Joel Gott Sauvignon Blanc | 10.99 | 2.00 | 750 mL | 3658 |
| Calico Jack Pineapple Coconut Rum - PET | 17.99 | 2.00 | 1.75 L | 3675 |
| Calico Jack Tropical Rum | 17.99 | 2.00 | 1.75 L | 3679 |
| Elmo Pio Sweet Red Brachetto | 7.49 | 2.00 | 750 mL | 3742 |
| Bacardi Arctic Grape Rum | 14.99 | 2.00 | 750 mL | 3747 |
| Walnut Crest Malbec | 9.99 | 2.00 | 1.5 L | 3759 |
| Red Guitar Traditional Sangria | 9.99 | 2.00 | 1.5 L | 3807 |
| Dragani Pinot Grigio | 9.99 | 2.00 | 1.5 L | 3831 |
| A By Acacia Pinot Noir | 12.99 | 2.00 | 750 mL | 3859 |
| Pearl Vodka | 9.99 | 2.00 | 750 mL | 3917 |
| Ramona Singer Pinot Grigio | 12.99 | 2.00 | 750 mL | 3936 |
| E J XO Brandy | 22.99 | 2.00 | 1.75 L | 3955 |
| Principato Pinot Grigio | 9.99 | 2.00 | 1.5 L | 3963 |
| Jacob's Creek Pinot Grigio | 12.99 | 2.00 | 1.5 L | 3969 |
| Joel Gott Unoaked Chardonnay | 13.99 | 2.00 | 750 mL | 4010 |
| Estancia Pinot Grigio | 10.99 | 2.00 | 750 mL | 4038 |
| Santa Cristina Campogrande Orvieto DOC | 11.99 | 2.00 | 750 mL | 4044 |
| McManis Pinot Noir | 8.99 | 2.00 | 750 mL | 4084 |
| Smoking Loon Chardonnay | 8.99 | 2.00 | 750 mL | 4094 |
| Smoking Loon Merlot | 8.99 | 2.00 | 750 mL | 4095 |
| Bottega Vinaia Pinot Grigio | 14.99 | 2.00 | 750 mL | 4097 |
| Early Times Whisky | 19.99 | 2.00 | 1.75 L | 4189 |
| Myers's Original Dark Jamaican Rum | 14.99 | 2.00 | 750 mL | 4290 |
| Tanqueray Dry Gin | 23.99 | 2.00 | 750 mL | 4304 |
| Tapena Garnacha | 10.99 | 2.00 | 750 mL | 4361 |
| Smirnoff Fluffed Marshmallow Vodka | 12.99 | 2.00 | 750 mL | 4367 |

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| Smirnoff Whipped Cream Vodka | 12.99 | 2.00 | 750 mL | 4370 |
| Adult Chocolate Milk | 14.99 | 2.00 | 750 mL | 4374 |
| Absolut Vanilia Vodka | 17.99 | 2.00 | 750 mL | 4385 |
| Gallo Family Vineyards Merlot | 9.49 | 2.00 | 1.5 L | 4392 |
| Gabbiano Chianti Classico | 11.99 | 2.00 | 750 mL | 4440 |
| Castello Di Verrazzano Chianti Classico DOCG | 17.99 | 2.00 | 750 mL | 4449 |
| Naked Grape Moscato | 6.99 | 2.00 | 750 mL | 4463 |
| Smirnoff Raspberry Vodka | 13.49 | 2.00 | 750 mL | 4496 |
| Domaine Ste Michelle Brut | 10.99 | 2.00 | 750 mL | 4550 |
| Yellow Tail Pinot Grigio | 12.99 | 2.00 | 1.5 L | 4565 |
| Cockburn's Fine Ruby Port | 10.99 | 2.00 | 750 mL | 4601 |
| Skinnygirl Red Wine | 12.99 | 2.00 | 750 mL | 4622 |
| Skinnygirl Rose Wine | 12.99 | 2.00 | 750 mL | 4624 |
| Skinnygirl White Wine | 12.99 | 2.00 | 750 mL | 4627 |
| Freixenet Cordon Negro Extra Dry | 12.99 | 2.00 | 750 mL | 4659 |
| Bacardi 8 Rum | 17.99 | 2.00 | 750 mL | 4691 |
| Deep Purple Zinfandel | 10.99 | 2.00 | 750 mL | 4722 |
| Hob Nob Pinot Noir | 9.99 | 2.00 | 750 mL | 4735 |
| Arboleda Cabernet Sauvignon | 17.99 | 2.00 | 750 mL | 4738 |
| Montes Cabernet Sauvignon | 10.99 | 2.00 | 750 mL | 4741 |
| Walnut Crest Merlot | 9.99 | 2.00 | 1.5 L | 4797 |
| Walnut Crest Chardonnay | 9.99 | 2.00 | 1.5 L | 4798 |
| Beringer White Zinfandel PVS | 7.99 | 2.00 | 750 mL | 4801 |
| Jacob's Creek Chardonnay | 12.99 | 2.00 | 1.5 L | 4811 |
| Gallo Family Vineyards Moscato | 9.49 | 2.00 | 1.5 L | 4831 |
| Clos du Bois Shiraz | 11.99 | 2.00 | 750 mL | 4855 |
| Absolut Ruby Red Vodka | 17.99 | 2.00 | 750 mL | 4906 |
| Sauza Blue Silver Tequila | 17.99 | 2.00 | 750 mL | 4942 |
| Rocca Delle Macie Chianti Classico Riserva | 20.99 | 2.00 | 750 mL | 4969 |
| 1800 Silver Tequila | 13.99 | 2.00 | 375 mL | 4996 |
| Funky Llama Cabernet Sauvignon | 17.99 | 2.00 | 3 L | 5001 |
| Girard Old Vine Zinfandel | 21.99 | 2.00 | 750 mL | 5005 |
| Llai Llai Pinot Noir | 10.99 | 2.00 | 750 mL | 5012 |
| Mottura Bianco Del Salento | 7.99 | 2.00 | 750 mL | 5014 |
| Montefiore Moscato D'Asti DOCG | 9.99 | 2.00 | 750 mL | 5021 |
| Columbia Winery Cellarmaster's Riesling | 7.99 | 2.00 | 750 mL | 5048 |
| Pinnacle Strawberry Kiwi Vodka | 12.99 | 2.00 | 750 mL | 5081 |
| Kahlua Original Mudslide Prepared Cocktail | 13.99 | 2.00 | 1.75 L | 5082 |
| Smoking Loon Pinot Grigio | 8.99 | 2.00 | 750 mL | 5128 |
| Naked Grape Pinot Noir | 6.99 | 2.00 | 750 mL | 5133 |
| Jean Luc Colombo Les Abeilles Rhone Red | 9.99 | 2.00 | 750 mL | 5163 |
| Absolut Grapevine Vodka | 17.99 | 2.00 | 750 mL | 5173 |
| Bacardi O Rum | 14.99 | 2.00 | 750 mL | 5174 |
| Bacardi Mojito Prepared Cocktail | 17.99 | 2.00 | 1.75 L | 5200 |
| 99 Blackberries Schnapps | 13.99 | 2.00 | 750 mL | 5242 |
| Hugel Gentil Alsace | 11.99 | 2.00 | 750 mL | 5259 |
| Svedka Colada Vodka | 11.99 | 2.00 | 750 mL | 5272 |
| Dona Paula Estate Malbec | 14.99 | 2.00 | 750 mL | 5273 |

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|---|-------|------|--------|------|
| Napa Cellars Chardonnay | 15.99 | 2.00 | 750 mL | 5284 |
| Sutter Home Pink Moscato | 9.99 | 2.00 | 1.5 L | 5299 |
| Smoking Loon Cabernet Sauvignon | 8.99 | 2.00 | 750 mL | 5359 |
| Yellow Tail Sweet Red Roo | 12.99 | 2.00 | 1.5 L | 5382 |
| Kapali Coffee Liqueur | 8.99 | 2.00 | 750 mL | 5408 |
| Arboleda Carmenere | 17.99 | 2.00 | 750 mL | 5427 |
| Arboleda Chardonnay | 14.99 | 2.00 | 750 mL | 5429 |
| Chateau St Jean Chardonnay | 12.99 | 2.00 | 750 mL | 5524 |
| Absolut Mandrin Vodka | 17.99 | 2.00 | 750 mL | 5527 |
| Bolla Valpolicella | 7.49 | 2.00 | 750 mL | 5531 |
| Black Velvet Canadian Whisky - PET | 8.99 | 2.00 | 750 mL | 5639 |
| Rutherford Hill Merlot | 19.99 | 2.00 | 750 mL | 5640 |
| Kunde Chardonnay | 16.99 | 2.00 | 750 mL | 5682 |
| Jacob's Creek Shiraz Cabernet | 12.99 | 2.00 | 1.5 L | 5705 |
| Kinky Liqueur | 17.99 | 2.00 | 750 mL | 5732 |
| Bacardi Zombie Prepared Cocktail | 14.99 | 2.00 | 1.75 L | 5748 |
| Thorny Rose Chardonnay | 10.99 | 2.00 | 750 mL | 5816 |
| Thorny Rose Red | 10.99 | 2.00 | 750 mL | 5817 |
| Melini Borghi D'Elsa Chianti | 13.99 | 2.00 | 1.5 L | 5822 |
| Nuvo Peach Cobbler | 22.99 | 2.00 | 750 mL | 5846 |
| Smirnoff Kissed Caramel Vodka | 13.49 | 2.00 | 750 mL | 5857 |
| Burnetts Sugar Cookie Vodka | 7.99 | 2.00 | 750 mL | 5866 |
| Yellow Tail Merlot | 12.99 | 2.00 | 1.5 L | 5909 |
| Vox Vodka PET | 27.99 | 2.00 | 1.75 L | 5959 |
| Walnut Crest Cabernet Sauvignon | 9.99 | 2.00 | 1.5 L | 5965 |
| Smirnoff Orange Vodka | 13.49 | 2.00 | 750 mL | 5997 |
| Las Rocas Red Blend | 9.99 | 2.00 | 750 mL | 6003 |
| Blue Nun Qualitatswein Rivaner | 6.99 | 2.00 | 750 mL | 6011 |
| Yellow Tail Shiraz Cabernet Sauvignon | 12.99 | 2.00 | 1.5 L | 6022 |
| Bacardi Bahama Mama Prepared Cocktail | 14.99 | 2.00 | 1.75 L | 6027 |
| Bacardi Hurricane Prepared Cocktail | 14.99 | 2.00 | 1.75 L | 6033 |
| Bacardi Rum Island Iced Tea Prepared Cocktail | 14.99 | 2.00 | 1.75 L | 6039 |
| Fizz 56 Brachetto | 14.99 | 2.00 | 750 mL | 6054 |
| Absolut Cherrykran Vodka | 17.99 | 2.00 | 750 mL | 6057 |
| Chi Chis Skinny Margarita | 9.99 | 2.00 | 1.75 L | 6114 |
| Clos de Los Siete | 16.99 | 2.00 | 750 mL | 6128 |
| Chateau St Jean Pinot Noir | 13.99 | 2.00 | 750 mL | 6160 |
| Jacob's Creek Shiraz | 12.99 | 2.00 | 1.5 L | 6164 |
| Concannon Crimson and Clover | 11.99 | 2.00 | 750 mL | 6170 |
| Spicebox Spiced Canadian Whisky | 17.99 | 2.00 | 750 mL | 6203 |
| Luksusowa Vodka | 22.99 | 2.00 | 1.75 L | 6216 |
| Hess Select Chardonnay | 10.99 | 2.00 | 750 mL | 6226 |
| Captain Morgan Silver Spiced Rum | 15.49 | 2.00 | 750 mL | 6227 |
| Smoking Loon Syrah | 8.99 | 2.00 | 750 mL | 6238 |
| Smirnoff Sorbet Light Lemon | 13.49 | 2.00 | 750 mL | 6260 |
| Smirnoff Sorbet Light Mango Passion Fruit | 13.49 | 2.00 | 750 mL | 6265 |
| Smirnoff Sorbet Light Raspberry Pomegranate | 13.49 | 2.00 | 750 mL | 6267 |
| Schmitt Sohne Riesling QBA | 16.99 | 2.00 | 1.5 L | 6292 |

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|--|-------|------|--------|------|
| Walnut Crest Pinot Grigio | 9.99 | 2.00 | 1.5 L | 6323 |
| Smoking Loon Pinot Noir | 8.99 | 2.00 | 750 mL | 6324 |
| Skyy Infusions Citrus Vodka | 13.99 | 2.00 | 750 mL | 6366 |
| Ooh La La Pinot Grigio | 7.99 | 2.00 | 750 mL | 6376 |
| Ooh La La Riesling | 7.99 | 2.00 | 750 mL | 6380 |
| Svedka Orange Cream Pop Vodka | 11.99 | 2.00 | 750 mL | 6388 |
| Svedka Strawberry Colada Vodka | 11.99 | 2.00 | 750 mL | 6392 |
| The Dreaming Tree Everyday White Central Coast | 14.99 | 2.00 | 750 mL | 6395 |
| Thorny Rose Cabernet Sauvignon Columbia Valley | 10.99 | 2.00 | 750 mL | 6397 |
| Smirnoff Citrus Vodka | 13.49 | 2.00 | 750 mL | 6426 |
| Yellow Tail Sparkling White | 9.99 | 2.00 | 750 mL | 6456 |
| Domaine Ste Michelle Extra Dry | 10.99 | 2.00 | 750 mL | 6480 |
| Jaume Serra Cristalino Brut Cava | 8.99 | 2.00 | 750 mL | 6501 |
| Barefoot Refresh Perfectly Pink | 6.99 | 2.00 | 750 mL | 6535 |
| Barefoot Refresh Summer Red | 6.99 | 2.00 | 750 mL | 6539 |
| Barefoot Refresh Sweet White | 6.99 | 2.00 | 750 mL | 6541 |
| The Naked Grape Harvest Red Blend | 6.99 | 2.00 | 750 mL | 6550 |
| Malibu Island Spiced Rum | 14.99 | 2.00 | 750 mL | 6565 |
| Dona Paula Estate Cabernet Sauvignon | 14.99 | 2.00 | 750 mL | 6597 |
| Joel Gott Pinot Gris | 13.99 | 2.00 | 750 mL | 6602 |
| Joel Gott Zinfandel | 14.99 | 2.00 | 750 mL | 6604 |
| Ruffino Chianti | 12.99 | 2.00 | 1.5 L | 6614 |
| La Vieille Ferme Red | 7.99 | 2.00 | 750 mL | 6618 |
| Trimbach Riesling | 15.99 | 2.00 | 750 mL | 6625 |
| Honey Badger Sweet Red Blend | 8.99 | 2.00 | 750 mL | 6642 |
| The Beach House Red | 8.99 | 2.00 | 750 mL | 6673 |
| The Beach House White Blend | 8.99 | 2.00 | 750 mL | 6676 |
| Rib Shack Red Blend | 10.99 | 2.00 | 750 mL | 6680 |
| Yellow Tail Sweet White Roo | 12.99 | 2.00 | 1.5 L | 6705 |
| Bird Dog Peach Whiskey | 15.99 | 2.00 | 750 mL | 6708 |
| Perrin Cotes du Rhone Villages Red | 10.99 | 2.00 | 750 mL | 6794 |
| Funky Llama Malbec | 6.99 | 2.00 | 750 mL | 6821 |
| Funky Llama Sauvignon Blanc | 6.99 | 2.00 | 750 mL | 6824 |
| Jim Beam Bourbon - PET | 15.99 | 2.00 | 750 mL | 6892 |
| Sauza Silver Tequila | 14.99 | 2.00 | 750 mL | 6905 |
| 99 Apples Schnapps | 13.99 | 2.00 | 750 mL | 7015 |
| Clos du Bois Zinfandel | 11.99 | 2.00 | 750 mL | 7047 |
| Beringer Founders Pinot Noir | 9.99 | 2.00 | 750 mL | 7166 |
| Broquel Malbec | 12.99 | 2.00 | 750 mL | 7179 |
| Georges Duboeuf Beaujolais Villages | 10.99 | 2.00 | 750 mL | 7237 |
| Paul Masson Grande Amber Brandy | 9.99 | 2.00 | 750 mL | 7271 |
| BV Coastal Merlot | 8.99 | 2.00 | 750 mL | 7396 |
| Villa Antinori White | 11.99 | 2.00 | 750 mL | 7407 |
| Cline Ancient Vines Zinfandel | 12.99 | 2.00 | 750 mL | 7579 |
| Absolut Citron Vodka | 17.99 | 2.00 | 750 mL | 7594 |
| 99 Peaches Schnapps | 13.99 | 2.00 | 750 mL | 7599 |
| Bertani Due Uve Pinot Grigio-Sauvignon Blanc | 12.99 | 2.00 | 750 mL | 7641 |
| Korbel Brut Rose | 13.99 | 2.00 | 750 mL | 7788 |

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|---|-------|------|--------|-------|
| Hob Nob Chardonnay | 9.99 | 2.00 | 750 mL | 7794 |
| Hob Nob Merlot | 9.99 | 2.00 | 750 mL | 7830 |
| Nuvo Sparkling Liqueur | 22.99 | 2.00 | 750 mL | 7839 |
| Artesa Carneros Chardonnay | 19.99 | 2.00 | 750 mL | 8036 |
| Chateau St Jean Cabernet Sauvignon | 13.99 | 2.00 | 750 mL | 8168 |
| Meridian Chardonnay | 14.99 | 2.00 | 1.5 L | 8229 |
| Firestone Chardonnay | 9.99 | 2.00 | 750 mL | 8304 |
| Freixenet Cordon Negro Brut | 12.99 | 2.00 | 750 mL | 8422 |
| Casa Lapostolle Cabernet Sauvignon Alex Reserve | 17.99 | 2.00 | 750 mL | 8423 |
| Casa Lapostolle Chardonnay Alex Reserve | 17.99 | 2.00 | 750 mL | 8424 |
| Andretti Chardonnay | 8.99 | 2.00 | 750 mL | 8443 |
| Concannon Pinot Noir | 7.99 | 2.00 | 750 mL | 8451 |
| Seagram's Lime Twisted Gin | 10.99 | 2.00 | 750 mL | 8512 |
| Andretti Cabernet Sauvignon | 8.99 | 2.00 | 750 mL | 8627 |
| Smoking Loon Zinfandel | 8.99 | 2.00 | 750 mL | 8665 |
| Franciscan Napa Merlot | 17.99 | 2.00 | 750 mL | 8708 |
| Hahn Estates Cabernet Sauvignon | 13.99 | 2.00 | 750 mL | 8832 |
| Kreusch Zeller Schwarze Katz Mosel | 13.99 | 2.00 | 1.5 L | 8853 |
| Hahn Estates Meritage | 17.99 | 2.00 | 750 mL | 8877 |
| 10 Cane Rum | 24.99 | 2.00 | 750 mL | 8886 |
| Elmo Pio Chianti | 7.99 | 2.00 | 750 mL | 8946 |
| Yellow Tail Reserve Shiraz | 10.99 | 2.00 | 750 mL | 9026 |
| Saintsbury Chardonnay | 22.99 | 2.00 | 750 mL | 9068 |
| Malibu Pineapple Rum | 12.99 | 2.00 | 750 mL | 9120 |
| Smirnoff Watermelon Vodka | 13.49 | 2.00 | 750 mL | 9139 |
| Merryvale Starmont Chardonnay | 19.99 | 2.00 | 750 mL | 9145 |
| Sokol Blosser Evolution | 12.99 | 2.00 | 750 mL | 9215 |
| Rancho Zabaco Dry Creek Zinfandel | 14.99 | 2.00 | 750 mL | 9231 |
| Simi Merlot | 16.99 | 2.00 | 750 mL | 9254 |
| Simi Sauvignon Blanc | 12.99 | 2.00 | 750 mL | 9255 |
| Canadian Club Canadian Whisky - PET | 11.99 | 2.00 | 750 mL | 9323 |
| Absolut Raspberri Vodka | 17.99 | 2.00 | 750 mL | 9347 |
| Funky Llama Cabernet Sauvignon | 6.99 | 2.00 | 750 mL | 9414 |
| Funky Llama Shiraz | 6.99 | 2.00 | 750 mL | 9431 |
| A By Acacia Chardonnay | 11.99 | 2.00 | 750 mL | 9465 |
| Blackstone Merlot | 17.99 | 2.00 | 1.5 L | 9496 |
| Bella Sera Pinot Noir | 11.99 | 2.00 | 1.5 L | 9557 |
| Veuve Clicquot Rose Champagne | 59.99 | 2.00 | 750 mL | 9597 |
| Verdi Spumante | 14.99 | 2.00 | 1.5 L | 9630 |
| Monkey Bay Sauvignon Blanc | 9.99 | 2.00 | 750 mL | 9636 |
| Ravenswood Sonoma Zinfandel | 13.99 | 2.00 | 750 mL | 9678 |
| Absolut Pears Vodka | 17.99 | 2.00 | 750 mL | 9755 |
| Absolut Apeach Vodka | 17.99 | 2.00 | 750 mL | 9761 |
| Banfi Chianti Classico | 11.99 | 2.00 | 750 mL | 9915 |
| The Dreaming Tree Cabernet Sauvignon | 14.99 | 2.00 | 750 mL | 21123 |
| The Dreaming Tree Chardonnay | 14.99 | 2.00 | 750 mL | 21124 |
| The Dreaming Tree Crush Red | 14.99 | 2.00 | 750 mL | 21125 |
| Absolut Hibiskus | 17.99 | 2.00 | 750 mL | 6561 |

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|---|-------|------|----------|------|
| Seagram's Peach Twisted Gin | 10.99 | 2.00 | 750 mL | 6569 |
| Chocolate Rouge Creamy Chocolate | 7.99 | 2.00 | 750 mL | 5998 |
| Beringer Moscato | 6.49 | 1.50 | 750 mL | 3360 |
| Folonari Moscato | 7.49 | 1.50 | 750 mL | 3629 |
| Jack Daniel's and Ginger Ale Prepared Cocktail | 8.49 | 1.50 | 1.42 L | 3703 |
| Italo Cescon Pinot Grigio | 11.39 | 1.50 | 750 mL | 3752 |
| Anakena Sauvignon Blanc | 11.49 | 1.50 | 1.5 L | 3991 |
| Monte Antico Red | 12.49 | 1.50 | 750 mL | 5507 |
| Mateus Rose | 9.99 | 1.50 | 1.5 L | 6176 |
| Redwood Creek Cabernet Sauvignon | 10.49 | 1.50 | 1.5 L | 6635 |
| Maui Blue Hawaiian Schnapps | 7.99 | 1.50 | 750 mL | 7526 |
| Beringer White Merlot | 6.49 | 1.50 | 750 mL | 7608 |
| HpnotiQ Liqueur | 9.49 | 1.50 | 375 mL | 8177 |
| Porcupine Ridge Cabernet Sauvignon | 9.49 | 1.50 | 750 mL | 9633 |
| Porcupine Ridge Sauvignon Blanc | 9.49 | 1.50 | 750 mL | 9637 |
| Yellow Tail Sauvignon Blanc | 6.99 | 1.00 | 750 mL | 3043 |
| Yellow Tail Pinot Noir | 6.99 | 1.00 | 750 mL | 3097 |
| Franz Reinhard Riesling | 20.99 | 1.00 | 3 L | 3184 |
| Laboure Roi Pinot Noir Vin De Pays | 6.99 | 1.00 | 750 mL | 3204 |
| Crane Lake Malbec | 5.99 | 1.00 | 750 mL | 3222 |
| Hazlitt Red Cat | 7.99 | 1.00 | 4-187 mL | 3226 |
| Sutter Home Sauvignon Blanc | 5.99 | 1.00 | 4-187 mL | 3228 |
| Don Pantaleon Tequila | 11.89 | 1.00 | 1 L | 3233 |
| Rex Goliath Merlot | 5.99 | 1.00 | 750 mL | 3253 |
| Rex Goliath Zinfandel | 5.99 | 1.00 | 750 mL | 3256 |
| Ruffino Lumina Pinot Grigio | 12.99 | 1.00 | 1.5 L | 3259 |
| Opici Red | 17.99 | 1.00 | 3 L | 3261 |
| Willamette Valley Riesling | 11.99 | 1.00 | 750 mL | 3348 |
| Si Soave | 8.99 | 1.00 | 750 mL | 3354 |
| Franz Reinhard Bernkasteler Kurfurstlay Ries Kabinett | 8.99 | 1.00 | 750 mL | 3363 |
| Hana Fuji Apple Flavored Sake | 10.49 | 1.00 | 750 mL | 3366 |
| Yellow Tail Moscato | 6.99 | 1.00 | 750 mL | 3376 |
| Tisdale Pinot Noir | 5.99 | 1.00 | 750 mL | 3410 |
| Mandrarossa Nero D'Avola | 7.99 | 1.00 | 750 mL | 3414 |
| Hazlitt White Cat | 7.99 | 1.00 | 4-187 mL | 3444 |
| Patron Silver Tequila | 15.99 | 1.00 | 200 mL | 3448 |
| Sutter Home Sweet Red | 5.99 | 1.00 | 4-187 mL | 3459 |
| Hey Mambo Swanky White | 9.99 | 1.00 | 750 mL | 3555 |
| Corbett Canyon Malbec | 8.99 | 1.00 | 1.5 L | 3684 |
| Fish Eye Moscato | 5.99 | 1.00 | 750 mL | 3692 |
| Ciroc Peach Vodka | 31.99 | 1.00 | 750 mL | 3877 |
| Bully Hill Grower's Blush | 12.49 | 1.00 | 1.5 L | 4030 |
| Sutter Home Cabernet Sauvignon | 5.99 | 1.00 | 4-187 mL | 4040 |
| Bully Hill Niagara | 12.49 | 1.00 | 1.5 L | 4072 |
| Windsor Canadian Whisky - PET | 8.99 | 1.00 | 750 mL | 4117 |
| Ciroc Vodka | 32.99 | 1.00 | 750 mL | 4224 |
| Swedish Hill Doobie Blues | 12.49 | 1.00 | 1.5 L | 4307 |
| Kreusch Liebfraumilch | 6.99 | 1.00 | 750 mL | 4384 |

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|---|-------|------|----------|------|
| Sutter Home Merlot | 5.99 | 1.00 | 4-187 mL | 4415 |
| Sutter Home White Merlot | 5.99 | 1.00 | 750 mL | 4417 |
| Christian Brothers Brandy - PET | 9.99 | 1.00 | 750 mL | 4583 |
| Lobster Reef Sauvignon Blanc | 12.99 | 1.00 | 750 mL | 4729 |
| Carlo Rossi White Zinfandel | 15.99 | 1.00 | 5 L | 4796 |
| Mouton Cadet White | 7.99 | 1.00 | 750 mL | 4834 |
| Simply Naked Moscato | 8.99 | 1.00 | 750 mL | 4837 |
| Simply Naked Sauvignon Blanc | 8.99 | 1.00 | 750 mL | 4843 |
| Cavit Lunetta Prosecco | 9.99 | 1.00 | 3-187 mL | 4877 |
| Sutter Home Moscato | 5.99 | 1.00 | 4-187 mL | 5015 |
| Vine Smoothie Peach | 9.99 | 1.00 | 750 mL | 5025 |
| Barefoot Chardonnay | 5.99 | 1.00 | 4-187 mL | 5066 |
| Blue Fish Sweet Reel Red | 7.99 | 1.00 | 750 mL | 5141 |
| Bertani Valpolicella | 15.99 | 1.00 | 750 mL | 5167 |
| Bella Sera Pinot Grigio | 6.99 | 1.00 | 750 mL | 5233 |
| Ten High Bourbon | 14.99 | 1.00 | 1.75 L | 5244 |
| Courvoisier VS Cognac | 13.99 | 1.00 | 375 mL | 5353 |
| Arbor Mist Sangria Zinfandel | 8.99 | 1.00 | 1.5 L | 5373 |
| Santa Margherita Pinot Grigio | 21.99 | 1.00 | 750 mL | 5514 |
| Foxhorn Cabernet Sauvignon | 8.99 | 1.00 | 1.5 L | 5589 |
| Foxhorn White Zinfandel | 8.99 | 1.00 | 1.5 L | 5591 |
| Royal Bitch Chardonnay | 9.99 | 1.00 | 750 mL | 5594 |
| Royal Bitch Shiraz | 9.99 | 1.00 | 750 mL | 5595 |
| Santa Ana Eco Torrontes | 8.99 | 1.00 | 750 mL | 5678 |
| Mouton Cadet Red Bordeaux | 7.99 | 1.00 | 750 mL | 5742 |
| Juarez Silver Tequila | 9.99 | 1.00 | 1 L | 5746 |
| Revive Riesling | 9.99 | 1.00 | 750 mL | 5858 |
| Canadian Club Canadian Whisky - PET | 6.49 | 1.00 | 375 mL | 5893 |
| Yellow Tail Chardonnay | 6.99 | 1.00 | 750 mL | 5907 |
| Bully Hill Banty Red | 12.49 | 1.00 | 1.5 L | 5923 |
| Arbor Mist Cranberry Twist White Merlot | 8.99 | 1.00 | 1.5 L | 5928 |
| Woodbridge Zinfandel | 5.99 | 1.00 | 750 mL | 5933 |
| Barefoot Pinot Noir | 5.99 | 1.00 | 4-187 mL | 5985 |
| Concha Y Toro Xplorador Malbec | 8.99 | 1.00 | 750 mL | 5995 |
| Alta Max Malbec | 9.99 | 1.00 | 750 mL | 6088 |
| Wave Baja Vodka | 8.99 | 1.00 | 1 L | 6125 |
| Yellow Tail Cabernet Sauvignon | 6.99 | 1.00 | 750 mL | 6140 |
| Flipflop Cabernet Sauvignon | 6.99 | 1.00 | 750 mL | 6186 |
| Flipflop Chardonnay | 6.99 | 1.00 | 750 mL | 6190 |
| Flipflop Pinot Grigio | 6.99 | 1.00 | 750 mL | 6197 |
| Flipflop Pinot Noir | 6.99 | 1.00 | 750 mL | 6202 |
| Middle Sister Mojito | 13.99 | 1.00 | 750 mL | 6240 |
| Middle Sister Margarita | 13.99 | 1.00 | 750 mL | 6253 |
| Middle Sister Cosmo | 13.99 | 1.00 | 750 mL | 6256 |
| Corbett Canyon Cabernet Sauvignon | 8.99 | 1.00 | 1.5 L | 6286 |
| Lillet White | 17.99 | 1.00 | 750 mL | 6359 |
| Marques De Riscal Rueda White | 7.99 | 1.00 | 750 mL | 6371 |
| Lancers Rose | 10.99 | 1.00 | 1.5 L | 6431 |

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|--|-------|------|----------|-------|
| Gilbey's Vodka | 13.99 | 1.00 | 1.75 L | 6454 |
| Vine Smoothie Strawberry | 9.99 | 1.00 | 750 mL | 6524 |
| Sutter Home White Zinfandel | 5.99 | 1.00 | 4-187 mL | 6577 |
| Wave Frosted Cinnamon Bun Vodka | 8.99 | 1.00 | 1 L | 6591 |
| Almaden Rhine | 17.99 | 1.00 | 5 L | 6650 |
| Villa Pozzi Nero D'Avola | 9.99 | 1.00 | 750 mL | 6675 |
| Sutter Home Pinot Grigio | 5.99 | 1.00 | 4-187 mL | 6687 |
| Franzia White Zinfandel | 10.99 | 1.00 | 3 L | 6709 |
| Bully Hill Sweet Walter Rose | 12.49 | 1.00 | 1.5 L | 7080 |
| Woodbridge Riesling | 6.99 | 1.00 | 750 mL | 7228 |
| Rex Goliath Chardonnay | 5.99 | 1.00 | 750 mL | 8090 |
| Sutter Home Sweet Red | 5.99 | 1.00 | 750 mL | 8184 |
| Peter Vella Delicious Blush | 13.99 | 1.00 | 5 L | 8272 |
| Peter Vella Delicious White | 13.99 | 1.00 | 5 L | 8273 |
| Peter Vella Chablis | 15.99 | 1.00 | 5 L | 8274 |
| Franzia Burgundy | 15.99 | 1.00 | 5 L | 8289 |
| Concha Y Toro Xplorador Cabernet Sauvignon | 8.99 | 1.00 | 750 mL | 8444 |
| Terrazas Chardonnay | 10.49 | 1.00 | 750 mL | 8453 |
| Knob Creek Bourbon | 17.99 | 1.00 | 375 mL | 8503 |
| Peter Vella Delicious Red | 13.99 | 1.00 | 5 L | 8549 |
| Fish Eye Shiraz | 5.99 | 1.00 | 750 mL | 8636 |
| Vina San Estaban Malbec Reserve | 9.99 | 1.00 | 750 mL | 8638 |
| Franzia Chianti | 15.99 | 1.00 | 5 L | 8830 |
| Plungerhead Old Vine Zinfandel Lodi | 13.99 | 1.00 | 750 mL | 8883 |
| Barefoot Pinot Grigio | 5.99 | 1.00 | 4-187 mL | 8955 |
| Mouton Cadet Rose | 7.99 | 1.00 | 750 mL | 9016 |
| B And G Bistro Pinot Noir | 9.99 | 1.00 | 750 mL | 9020 |
| Arbor Mist Island Fruits Pinot Grigio | 8.99 | 1.00 | 1.5 L | 9062 |
| Casa Lapostolle Sauvignon Blanc | 8.99 | 1.00 | 750 mL | 9659 |
| Blue Fish Riesling | 7.99 | 1.00 | 750 mL | 9772 |
| Fish Eye Chardonnay | 5.99 | 1.00 | 750 mL | 9841 |
| Fish Eye Pinot Grigio | 5.99 | 1.00 | 750 mL | 9853 |
| Rex Goliath Pinot Grigio | 5.99 | 1.00 | 750 mL | 9874 |
| Daily's Pina Colada Cocktail Mix Non AL | 6.99 | 1.00 | 1.75 L | 30153 |
| Arbor Mist Strawberry White Zinfandel | 4.49 | 0.50 | 750 mL | 4519 |
| Carlo Rossi Cabernet Sauvignon | 17.49 | 0.50 | 5 L | 4795 |
| Black Box Cabernet Sauvignon | 5.49 | 0.50 | 500 mL | 4803 |
| Black Box Chardonnay | 5.49 | 0.50 | 500 mL | 4807 |
| Black Box Merlot | 5.49 | 0.50 | 500 mL | 4808 |
| Arbor Mist Blackberry Merlot | 4.49 | 0.50 | 750 mL | 5925 |
| Actum Red | 9.49 | 0.50 | 750 mL | 6236 |
| Arbor Mist Lime Margarita Frozen RTD | 2.49 | 0.50 | 296 mL | 6355 |
| Arbor Mist Pina Colada Frozen RTD | 2.49 | 0.50 | 296 mL | 6356 |
| Arbor Mist Strawberry Daiquiri Frozen RTD | 2.49 | 0.50 | 296 mL | 6367 |
| Black Box Moscato | 5.49 | 0.50 | 500 mL | 6370 |
| Black Box Pinot Grigio | 5.49 | 0.50 | 500 mL | 6373 |
| Arbor Mist Blackberry Merlot Frozen RTD | 2.49 | 0.50 | 296 mL | 6768 |
| Arbor Mist Strawberry White Zinfandel Frozen RTD | 2.49 | 0.50 | 296 mL | 6774 |

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|---|-------|------|--------|-------|
| Arbor Mist White Pear Pinot Grigio Frozen RTD | 2.49 | 0.50 | 296 mL | 6775 |
| Yago Sant'Gria | 12.99 | 0.50 | 3 L | 7934 |
| Daily's Sweet and Sour Cocktail Mix Non AL | 3.99 | 0.50 | 1 L | 30149 |
| Daily's Strawberry Daiquiri Cocktail Non AL | 3.99 | 0.50 | 1 L | 30155 |

5. Monthly Special Price Reductions – Merchant Label – Regular Stock – August 2013

| <u>Brand Name</u> | <u>Special Price</u> | <u>Customer Savings</u> | <u>Size</u> | <u>Code</u> |
|------------------------------|----------------------|-------------------------|-------------|-------------|
| Zita Pinot Grigio | \$8.99 | \$4.00 | 750 mL | 4414 |
| Zita Sangiovese Merlot | \$8.99 | \$4.00 | 750 mL | 4419 |
| Zita Montepulciano | \$8.99 | \$4.00 | 750 mL | 4408 |
| Dialed In Red | \$8.99 | \$3.00 | 750 mL | 3925 |
| Dialed In White | \$8.99 | \$3.00 | 750 mL | 3926 |
| TableLeaf Chardonnay | \$12.99 | \$2.00 | 1.5 L | 3125 |
| TableLeaf Cabernet Sauvignon | \$12.99 | \$2.00 | 1.5 L | 3118 |
| TableLeaf Merlot | \$12.99 | \$2.00 | 1.5 L | 3134 |
| TableLeaf Pinot Grigio | \$12.99 | \$2.00 | 1.5 L | 3937 |

6. New Item – Recommended Listings – Regular Stock

| <u>Brand Description</u> | <u>Reason</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|----------------------------------|---------------|-------------|------------------|---------------|
| <u>CBL Wine Company</u> | | | | |
| Our Daily Red | 13 | 750 mL | \$60.36 | \$9.99 |
| <u>Diageo North America</u> | | | | |
| Ciroc Amaretto Vodka | 3 | 1.75 L | \$228.90 | \$60.99 |
| <u>Johnson Estate Winery</u> | | | | |
| Johnson Estate Niagara | 3 | 1.5 L | \$31.62 | \$9.99 |
| <u>La Dorita LLC</u> | | | | |
| La Dorita Dulce de Leche Liqueur | 9 | 750 mL | \$87.24 | \$23.99 |

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Pernod Ricard USA

Paddy Irish Whiskey 10 750 mL \$159.00 \$21.99

7. Recommended Delistings – Regular Stock

| <u>Code</u> | <u>Brand Name</u> | <u>Size</u> | <u>Present Retail</u> | <u>Proposed Retail Effective 8/1/2013</u> | <u>Proposed Retail Effective 10/1/2013</u> |
|-------------|-------------------------------|-------------|---------------------------|---|--|
| 5062 | Chaddsford Pinot Noir | 750 mL | \$14.99 | \$11.99 | 8.99 |
| 6081 | Paddy Irish Whiskey | 1 L | \$26.49 | \$21.99 | 16.99 |
| 7511 | Chaddsford Cabernet Sauvignon | 750 mL | \$16.99 | \$13.49 | 9.99 |

8. Recommended Accessory Delistings – Regular Stock

| <u>Code</u> | <u>Brand Name</u> | <u>Present Retail</u> | <u>Proposed Retail Effective 8/1/2013</u> | <u>Proposed Retail Effective 10/1/2013</u> |
|-------------|----------------------------------|---------------------------|---|--|
| 29900 | CORKSCREW/WAITER STYLE | \$4.99 | \$3.99 | \$2.99 |
| 30051 | CORKSCREW/DOUBLE HINGED WAITER'S | \$8.99 | \$6.99 | \$4.99 |
| 29994 | BOTTLE STOPPERS/SET OF 3 | \$3.99 | \$2.99 | \$1.99 |
| 29940 | CHAMPAGNE RECORKER | \$5.99 | \$4.49 | \$2.99 |
| 29951 | VACU-VIN PUMP W/STOPPER | \$9.99 | \$6.99 | \$4.99 |
| 29950 | VACU-VIN STOPPERS 2-PACK | \$4.49 | \$2.99 | \$1.99 |
| 29915 | CORKSCREW/MODERN WING | \$5.99 | \$4.49 | \$2.99 |
| 29914 | MAXIMUS CORKSCREW/SOFT WAITERS | \$5.99 | \$4.49 | \$2.99 |

9. Revision to New Listings – Cost and Price – Regular Stock

| <u>Brand Description</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|--------------------------|-------------|----------------------|---------------|
| <u>Jim Beam Brands</u> | | | |
| Cruzan Velvet Cinn | 750 mL | \$143.52 | \$19.99 |

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10. Revision to PA Preferred Listings – Cost and Price – Regular Stock

| <u>Brand Description</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|--------------------------|-------------|----------------------|---------------|
|--------------------------|-------------|----------------------|---------------|

Allegro Wine Company

| | | | |
|----------------|--------|---------|---------|
| Allegro Fusion | 750 mL | \$80.64 | \$11.99 |
| Allegro Punk | 750 mL | \$72.84 | \$10.99 |

Mount Nittany Vineyard

| | | | |
|------------------------|--------|---------|---------|
| Mt Nittany Bergwein | 750 mL | \$80.64 | \$11.99 |
| Mt Nittany Blush | 750 mL | \$72.84 | \$10.99 |

11. One Time Buys – Recommended Listings – Regular Stock

| <u>Brand Description</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|--------------------------|-------------|----------------------|---------------|
|--------------------------|-------------|----------------------|---------------|

Brown Forman Corp

| | | | |
|---|--------|----------|---------|
| Jack Daniel's Master Distiller Collection | 750 mL | \$106.62 | \$28.99 |
|---|--------|----------|---------|

Constellation Brands

| | | | |
|-------------------------------|--------|----------|---------|
| Ravenswood Besieged Red Blend | 750 mL | \$111.60 | \$15.99 |
|-------------------------------|--------|----------|---------|

D'Andrea Wine & Liquor Imports LLC

| | | | |
|------------------|--------|---------|---------|
| Zombie Zinfandel | 750 mL | \$78.72 | \$11.99 |
|------------------|--------|---------|---------|

Gateway Wine and Spirits Inc

| | | | |
|----------------------------|--------|---------|---------|
| Vampire Cabernet Sauvignon | 750 mL | \$80.64 | \$11.99 |
| Vampire Merlot | 750 mL | \$80.64 | \$11.99 |
| Vampire Pinot Grigio | 750 mL | \$80.64 | \$11.99 |
| Vampire Pinot Noir | 750 mL | \$80.64 | \$11.99 |

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North Wales

| | | | |
|------------------|--------|---------|--------|
| Apothic Dark Red | 750 mL | \$65.16 | \$9.99 |
|------------------|--------|---------|--------|

Southern Wine and Spirits

| | | | |
|-----------------|--------|---------|--------|
| Hazlitt Red Cat | 750 mL | \$56.64 | \$8.99 |
|-----------------|--------|---------|--------|

| | | | |
|-------------------|--------|---------|--------|
| Hazlitt White Cat | 750 mL | \$56.64 | \$8.99 |
|-------------------|--------|---------|--------|

12. Holiday Item One Time Buys – Recommended Listings – Regular Stock

| <u>Brand Description</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|--|-------------|------------------|---------------|
| <u>Bacardi USA</u> | | | |
| Dewar's 12 Yr Res Glass Pack | 750 mL | \$129.66 | \$34.99 |
| DiSaronno Amaretto Glass Pack | 750 mL | \$94.50 | \$25.99 |
| Dom B & B Glass Pack | 750 mL | \$122.10 | \$32.99 |
| Drambuie Liqueur with Flask | 750 mL | \$258.96 | \$34.99 |
| <u>Banfi Products Corp</u> | | | |
| Bolla 2 bottle gift | 750 mL | \$54.91 | \$15.99 |
| Bolla 4 bottle gift | 750 mL | \$57.34 | \$31.99 |
| <u>Brown Forman Corp</u> | | | |
| Chambord Liq with 2 glasses | 750 mL | \$110.46 | \$29.99 |
| El Jimador Reposado with glasses | 750 mL | \$75.60 | \$20.99 |
| Gentleman Jack Gift with glasses | 750 mL | \$118.20 | \$31.99 |
| Jack Daniel's Black Label with 2 glasses | 750 mL | \$87.24 | \$23.99 |
| Jack Daniel's Single Barrel with 2 glasses | 750 mL | \$175.92 | \$46.99 |
| Jack Daniel's TN Honey with 2 glasses | 750 mL | \$174.48 | \$23.99 |
| Jack Daniel's Winter Jack | 750 mL | \$112.56 | \$15.99 |
| Old Forester Birthday Bourbon 2013 | 750 mL | \$187.92 | \$49.99 |
| Southern Comfort with Egg nog | 1.75 L | \$60.24 | \$32.99 |
| Tuaca Liqueur with 2 shot glasses | 750 mL | \$174.48 | \$23.99 |
| Woodford Reserve Master Collection Classic Malt | 750 mL | \$254.36 | \$99.99 |
| Woodford Reserve Master Collection Straight Malt | 750 mL | \$254.36 | \$99.99 |
| Woodford Reserve with 2 glasses | 750 mL | \$129.66 | \$34.99 |

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Capital Wine and Spirits

| | | | |
|---------------------------------|----------|----------|---------|
| Crystal Head with martini glass | 750 mL | \$125.28 | \$49.99 |
| Crystal Head with shot glasses | 750 mL | \$125.28 | \$49.99 |
| Reindeer Ranch Red | 750 mL | \$55.92 | \$8.99 |
| Reindeer Ranch White | 750 mL | \$55.92 | \$8.99 |
| Sofia Blanc de Blancs | 4-187 mL | \$51.90 | \$14.99 |
| Zaya Rum with rocks glass | 750 mL | \$122.10 | \$32.99 |

Castle Brands

| | | | |
|--------------------------------|--------|---------|---------|
| Pallini Limoncello Liqueur VAP | 750 mL | \$79.50 | \$21.99 |
|--------------------------------|--------|---------|---------|

Chaddsford Winery

| | | | |
|---|--------|---------|---------|
| Chaddsford Holiday Spirit Concord Spiced Wine | 750 mL | \$72.84 | \$10.99 |
|---|--------|---------|---------|

Charles Jacquin

| | | | |
|---|--------|---------|---------|
| Jacquin's Flavored Vodka Variety Pack | 50 mL | \$18.80 | \$4.99 |
| Original Bartenders Im Banana's Over You Gift Set | 750 mL | \$32.70 | \$9.99 |
| Original Bartenders Im Coconut Over You Gift Set | 750 mL | \$33.00 | \$9.99 |
| Pennsylvania Dutch Egg Nog | 200 mL | \$39.60 | \$3.99 |
| Pennsylvania Dutch Egg Nog | 1.75 L | \$56.10 | \$16.49 |
| Pennsylvania Dutch Egg Nog | 750 mL | \$57.60 | \$8.99 |
| Pennsylvania Dutch Pumpkin Cream | 1.75 L | \$56.58 | \$16.49 |
| Pennsylvania Dutch Pumpkin Cream | 750 mL | \$57.60 | \$8.99 |
| Pravda Imp Vodka Clamshell Tasting Kit | 50 mL | \$24.00 | \$1.89 |
| Pravda Imp Vodka Counter Display in Gift Box | 200 mL | \$35.40 | \$5.99 |
| Pravda Polish Vodka with 4 Flavored Minis | 750 mL | \$91.08 | \$24.99 |

Clover Hill Winery

| | | | |
|--------------------------|--------|---------|---------|
| Clover Hill Holiday Wine | 750 mL | \$68.40 | \$10.49 |
|--------------------------|--------|---------|---------|

Diageo North America

| | | | |
|------------------------------------|--------|----------|---------|
| Bailey's with 2 glasses | 750 mL | \$93.06 | \$25.49 |
| Crown Royal with 2 glasses | 750 mL | \$116.28 | \$31.49 |
| Crown Royal with 2 glasses | 750 mL | \$100.80 | \$27.49 |
| Johnnie Walker Black with Coasters | 750 mL | \$139.50 | \$37.49 |

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| | | | |
|----------------------------------|--------|----------|---------|
| Johnnie Walker Blue with glasses | 750 mL | 492.42 | 231.99 |
| Ketel One with Shaker | 750 mL | \$100.80 | \$27.49 |

Heaven Hill Distillery

| | | | |
|--|--------|---------|---------|
| Burnett's Flavored Vodka Candy Cane | 750 mL | \$66.00 | \$9.99 |
| Burnett's Flavored Vodka Pumpkin Spice | 750 mL | \$66.00 | \$9.99 |
| Christian Brothers Holiday Egg Nog | 750 mL | \$53.64 | \$8.49 |
| Evan Williams Apple Orchard Apple Cider | 750 mL | \$66.00 | \$9.99 |
| Evan Williams Egg Nog | 750 mL | \$53.64 | \$8.49 |
| Evan Williams Peppermint Chocolate Egg Nog | 750 mL | \$54.24 | \$8.49 |
| Fulton's Harvest Apple Pie Liqueur Cream | 750 mL | \$66.00 | \$9.99 |
| Fulton's Harvest Pumpkin Pie Cream Liqueur | 750 mL | \$66.00 | \$9.99 |
| Hpnotiq Holiday Keepsake gift set with 2 glasses | 750 mL | \$79.50 | \$21.99 |
| O'Mara's Irish Country Cream Gift Set with 2 glasses | 750 mL | \$32.70 | \$9.99 |

Jim Beam Brands

| | | | |
|--|--------|----------|---------|
| Canadian Club with Glasses | 750 mL | \$48.48 | \$13.99 |
| Courvoisier VS with Flask | 750 mL | \$98.88 | \$26.99 |
| Jim Beam Black with Glasses | 750 mL | \$87.24 | \$23.99 |
| Jim Beam Signature Craft Spanish Brandy Finish | 750 mL | \$149.22 | \$39.99 |
| Jim Beam with 3 - 50 mLs | 750 mL | \$64.02 | \$17.99 |
| Kamora with Coffee Mug | 750 mL | \$40.74 | \$11.99 |
| Knob Creek with Whiskey Stones | 750 mL | \$129.84 | \$34.99 |
| Pinnacle Classic with 3 - 50 mLs | 750 mL | \$48.48 | \$13.99 |
| Pinnacle Peachberry Cobbler | 750 mL | \$104.76 | \$14.99 |
| Pinnacle Pecan Pie | 750 mL | \$104.76 | \$14.99 |
| Pinnacle Peppermint Bark | 750 mL | \$104.76 | \$14.99 |
| Pinnacle Pumpkin Pie | 750 mL | \$104.76 | \$14.99 |
| Pinnacle Whipped with 3 - 50 mLs | 750 mL | \$52.38 | \$14.99 |
| Red Stag with 3 - 50 mLs | 750 mL | \$71.76 | \$19.99 |
| Skinnygirl Prosecco | 750 mL | \$143.52 | \$19.99 |

Majestic Fine Wines

| | | | |
|---|--------|----------|---------|
| Murphy-Goode Operation Homefront Red Wine Blend | 750 mL | \$103.68 | \$14.99 |
|---|--------|----------|---------|

Majestic Wine and Spirits

| | | | |
|---------------------------------|--------|---------|---------|
| Brotherhood Holiday Spiced Wine | 750 mL | \$57.28 | \$8.99 |
| Carpineto Two Bottle Gift Box | 750 mL | \$82.00 | \$22.99 |

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| | | | |
|--|--------|---------|---------|
| Luksusowa Vodka with 4 Shot Glasses | 750 mL | \$52.18 | \$14.99 |
| Opici Twist Gift Bottle | 750 mL | \$48.04 | \$13.99 |
| Villa Massa Limoncello with 2 shot Glasses | 750 mL | \$87.34 | \$23.99 |

McCormick Distilling

| | | | |
|--|--------|---------|---------|
| Tequila Rose Strawberry with 2 glasses | 750 mL | \$63.36 | \$17.99 |
|--|--------|---------|---------|

MHW

| | | | |
|------------------------------------|--------|----------|---------|
| Double Cross Vodka | 750 mL | \$149.20 | \$39.99 |
| Grande Absente Absinthe Originale | 750 mL | \$245.98 | \$66.99 |
| Russian Standard with Shot Glasses | 750 mL | \$64.01 | \$17.99 |

Moet Hennessy

| | | | |
|--|--------|----------|----------|
| Ardbeg 10 Year old glass gift pack | 750 mL | \$187.92 | \$49.99 |
| Dom Perignon Blanc Jeff Koons Gift Box | 750 mL | \$631.92 | \$154.99 |
| Glenmorangie Discovery Pack | 750 mL | \$156.66 | \$41.99 |
| Glenmorangie Original | 750 mL | \$156.66 | \$41.99 |
| Hennessy VS Gift with 50 mL Hennessy Black | 750 mL | \$114.36 | \$30.99 |

MS Walker

| | | | |
|---------------------------------------|--------|---------|---------|
| Old New England Chocolate Egg Nog | 750 mL | \$50.44 | \$7.99 |
| Old New England Egg Nog | 750 mL | \$50.44 | \$7.99 |
| Old New England Egg Nog | 1.75 L | \$50.80 | \$14.99 |
| Old New England Pumpkin Spice Egg Nog | 750 mL | \$50.44 | \$7.99 |

Palm Bay

| | | | |
|--|--------|---------|---------|
| Williams & Humbert Drysack Medium Sherry 750 mL with 2 glasses | 750 mL | \$53.20 | \$14.99 |
|--|--------|---------|---------|

Pernod Ricard

| | | | |
|--|--------|----------|----------|
| Chivas Regal 12 Yr Old with 2 rock glasses | 750 mL | \$118.20 | \$31.99 |
| Hiram Walker Carmel Apple | 750 mL | \$58.32 | \$8.99 |
| Hiram Walker Pumpkin Spice | 750 mL | \$58.32 | \$8.99 |
| Jameson Irish Whiskey Tin | 750 mL | \$98.88 | \$26.99 |
| Kahlua Peppermint Mocha | 750 mL | \$143.40 | \$19.99 |
| Kahlua Pumpkin Spice | 750 mL | \$143.40 | \$19.99 |
| Perrier Jouet Belle Expoque Gift Box with 2 Flutes | 750 mL | \$304.62 | \$149.99 |

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| | | | |
|---|--------|----------|---------|
| Perrier Jouet Grand Brut Champagne Bloom Gift Box | 750 mL | \$179.88 | \$47.99 |
| The Glenlivet with 2 spey glasses | 750 mL | \$156.96 | \$41.99 |

Remy

| | | | |
|---------------------------------|--------|----------|---------|
| Cointreau Coupe glass pack | 750 mL | \$129.84 | \$34.99 |
| Remy Martin VSOP with 2 glasses | 750 mL | \$149.22 | \$39.99 |

Robert Mazza

| | | | |
|---------------------------------------|--------|---------|--------|
| Mazza Vineyard Victorian Holiday Wine | 750 mL | \$57.36 | \$8.99 |
| South Shore Wine Co Cranberry | 750 mL | \$61.20 | \$9.49 |

Sazerac North America

| | | | |
|----------------------------|--------|---------|---------|
| Amaretto di Amore Gift Set | 750 mL | \$81.48 | \$11.99 |
| Caravella Limoncello | 750 mL | \$71.70 | \$19.99 |
| Sambuca di Amore | 750 mL | \$81.48 | \$11.99 |

Sidney Frank

| | | | |
|-----------------------------|--------|----------|---------|
| Jagermeister Party Bucket | 1.75 L | \$79.53 | \$42.99 |
| Jagermeister Shot Glass Set | 750 mL | \$143.40 | \$19.99 |

Southern Wine and Spirits

| | | | |
|--|----------|----------|---------|
| Aviation Batch Dist Gin American Gin Bar Set | 750 mL | \$102.72 | \$27.99 |
| Carolans Irish Cream with glasses | 750 mL | \$44.64 | \$12.99 |
| Frangelico Liqueur with Glass | 750 mL | \$87.24 | \$23.99 |
| Hazlitt 1852 Vineyards Red Cat Holiday | 750 mL | \$56.64 | \$8.99 |
| Hazlitt 1852 Vineyards White Cat Holiday | 750 mL | \$56.64 | \$8.99 |
| Patron XO Café 750 mL with 2 Mini Pilsner Glasses Gift Set | 750 mL | \$106.62 | \$28.99 |
| Pyrat Rum with Wooden Canister Gift Set | 750 mL | \$110.46 | \$29.99 |
| RumChata Liqueur with Thermal Cup | 750 mL | \$77.58 | \$21.49 |
| Ty Ku Premium Sake Collection – 3 – 330 ml bottles | 3-300 mL | \$73.36 | \$29.99 |
| Wild Turkey 101 Bourbon | 750 mL | \$87.24 | \$23.99 |
| Wild Turkey American Honey Shot Trap | 750 mL | \$71.76 | \$19.99 |
| Wild Turkey Straight 81 Proof with Hat | 750 mL | \$71.76 | \$19.99 |

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The Wine Merchant

| | | | |
|--|----------|---------|---------|
| Momokawa Moonstone Sake Sampler - 3 pack | 3-300 mL | \$67.38 | \$18.99 |
| Murai Family Sake Sampler - 3 pack | 3-300 mL | \$68.16 | \$27.99 |

13. Holiday Item One Time Buys – Recommended Rejections – Regular Stock

| <u>Brand Description</u> | <u>Size</u> | <u>Case Cost</u> | <u>Retail</u> |
|--|-------------|------------------|---------------|
| <u>Capital Wine and Spirits</u> | | | |
| Conundrum 2 bottle gift - Red and White | 2/750 mL | 143.04 | 39.99 |
| <u>Jim Beam</u> | | | |
| Courvoisier VS with Snifter | 750 mL | 137.58 | 36.99 |
| Kilbeggan with Flask | 750 mL | 94.98 | 25.99 |
| Pucker Vodka Sour Apple Sass with Drink Charms | 750 mL | 112.56 | 15.99 |
| <u>Kobrand</u> | | | |
| Alize Gold Passion with Shaker | 750 mL | 71.26 | 19.99 |
| Alize Red Passion with Shaker | 750 mL | 71.26 | 19.99 |
| <u>Majestic Wine and Spirits</u> | | | |
| Bodegas Franco Two Bottle Gift Box | 2/750 mL | 70.36 | 19.99 |
| Brotherhood 2 bottle gift box | 2/750 mL | 70.36 | 19.99 |
| Cesari Due Torri 2 Bottle Gift Set 750 ml each of Merlot, PG | 2/750 mL | 58.78 | 16.99 |
| J B Stetson Bourbon | 750 mL | 94.96 | 25.99 |
| Pisa Liquore with 2 rocks glasses | 750 mL | 79.48 | 21.99 |
| Ruca Malen Yauguen Gift Pack | 750 mL | 70.36 | 19.99 |
| Santa Julia Gift with 1 Olive Oil 500 ml, Cab Reserva 750 ml | 2/750 mL | 72.72 | 29.99 |
| TXT Cellars Two Bottle Gift Box | 2/750 mL | 51.04 | 14.99 |

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Palm Bay

| | | | |
|--|--------|-------|-------|
| Williams & Humbert Drysack Shery one 750 mL with 187ml | 750 mL | 53.20 | 14.99 |
|--|--------|-------|-------|

Paterno Imp

| | | | |
|--|--------|--------|-------|
| Santa Margherita Pinot Grigio Alto Adige & Prosecco Gift Set | 750 mL | 170.94 | 45.99 |
|--|--------|--------|-------|

Shaw Ross

| | | | |
|--|--------|--------|-------|
| Liquore Strega Gift Box with 2 glasses | 750 mL | 122.08 | 32.99 |
|--|--------|--------|-------|

| | | | |
|--|--------|-------|-------|
| Fifty Pounds London Gin with 2 glasses | 750 mL | 55.24 | 29.99 |
|--|--------|-------|-------|

Southern Wine and Spirits

| | | | |
|---------------------|--------|-------|-------|
| TY KU Sake Bomb Kit | 750 mL | 71.28 | 19.99 |
|---------------------|--------|-------|-------|

| | | | |
|---------------------------------|--------|--------|-------|
| Skinos Mastiha Liqueur Gift Set | 750 mL | 129.84 | 34.99 |
|---------------------------------|--------|--------|-------|

Survile Enterprises

| | | | |
|-----------------------------|-----|-------|-------|
| Schwartzhog Krauter Liqueur | 1 L | 79.45 | 21.99 |
|-----------------------------|-----|-------|-------|

| | | | |
|---|--------|-------|-------|
| Schwartzhog Krauter Liqueur with shot glass | 750 mL | 63.94 | 17.99 |
|---|--------|-------|-------|

14. Luxury One Time Buy Items - Recommended Approvals

Boutique Wine Collection

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Hermann Moser Rosi Mosi Niederosterreich 750 ML, 12 Units Per Case, Current Vintage | \$96.48 | \$13.99 |
| Love Over Money Green Eyes Gruner Veltliner Niederosterreich 750 ML, 12 Units Per Case, Current Vintage | \$81.00 | \$11.99 |
| Six Hats Pinotage Western Cape 750 ML, 12 Units Per Case, Current Vintage | \$65.52 | \$9.99 |

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Capital Wine & Spirits

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Dutton Goldfield Gewurztraminer Green Valley 750 ML, 12 Units Per Case, Current Vintage | \$220.39 | \$29.99 |
| Dutton Goldfield Pinot Noir Green Valley Emerald Ridge 750 ML, 12 Units Per Case, Current Vintage | \$437.23 | \$57.99 |
| Peju Cabernet Franc Napa Valley 750 ML, 12 Units Per Case, Current Vintage | \$385.68 | \$51.99 |
| Peju Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage | \$359.76 | \$47.99 |

Classic Wines Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Chateau de Clermont Muscadet Sur Lie Tradition 750 ML, 12 Units Per Case, Current Vintage | \$88.20 | \$12.99 |

Erik Miller Wines Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Kokomo Winery Grenache Rosé Dry Creek Valley 750 ML, 12 Units Per Case, Current Vintage | \$125.11 | \$17.99 |
| Kokomo Winery Sauvignon Blanc Dry Creek Valley 750 ML, 12 Units Per Case, Current Vintage | \$113.11 | \$16.99 |

Frey Vineyards

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Frey Vineyards Chardonnay North Coast 750 ML, 12 Units Per Case, Current Vintage | \$88.51 | \$12.99 |
| Frey Vineyards Petite Sirah Redwood Valley 750 ML, 12 Units Per Case, Current Vintage | \$88.51 | \$12.99 |
| Frey Vineyards Zinfandel Redwood Valley 750 ML, 12 Units Per Case, Current Vintage | \$88.51 | \$12.99 |

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Grand Cru Imports Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Spottswood Sauvignon Blanc Napa Valley 750 ML, 12 Units Per Case, Current Vintage | \$297.84 | \$39.99 |

Liparita Cellars

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Liparita Cellars Cabernet Sauvignon Oakville 750 ML, 12 Units Per Case, Current Vintage | \$345.07 | \$46.99 |

Majestic W S USA Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Penner Ash Pinot Noir Yamhill Carlton Dussin Vineyard 750 ML, 6 Units Per Case, Current Vintage | \$207.01 | \$54.99 |

Northstar Foods Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Domaine Bousquet Malbec Cabernet Rosé Mendoza 750 ML, 12 Units Per Case, Current Vintage | \$80.84 | \$11.99 |
| Rutini Apartado Malbec Mendoza Grand Reserve 750 ML, 6 Units Per Case, Current Vintage | \$245.10 | \$64.99 |
| Trumpeter Rosé de Malbec Mendoza Reserve 750 ML, 12 Units Per Case, Current Vintage | \$96.00 | \$13.99 |

Regal Wine Imports Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Christmas Asti NV 750 ML, 12 Units Per Case | \$104.24 | \$14.99 |
| Christmas Red 750 ML, 12 Units Per Case, Current Vintage | \$65.48 | \$9.99 |
| Christmas White 750 ML, 12 Units Per Case, Current Vintage | \$65.48 | \$9.99 |

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Southern Starz, Inc.

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Tait Ball Buster Barossa Valley 750 ML, 12 Units Per Case, Current Vintage | \$111.91 | \$15.99 |

Southern Wine and Spirits of PA

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Boekenhoutskloof Syrah Wellington 750 ML, 6 Units Per Case, Current Vintage | \$187.64 | \$49.99 |
| Chateau Ste Michelle Eroica Riesling Columbia Valley 750 ML, 6 Units Per Case, Current Vintage | \$79.20 | \$21.99 |
| Clos du Bois Calcaire Chardonnay Russian River Valley 750 ML, 6 Units Per Case, Current Vintage | \$110.17 | \$29.99 |
| Dominus Estate Napanook Proprietary Red Wine Napa Valley 750 ML, 12 Units Per Case, Current Vintage | \$452.71 | \$59.99 |
| Dominus Estate Proprietary Red Wine Napa Valley 750 ML, 6 Units Per Case, Current Vintage | \$837.79 | \$199.99 |
| Fairview Eenzaamheid Shiraz Swartlands 750 ML, 6 Units Per Case, Current Vintage | \$110.17 | \$29.99 |
| Fairview Goats do Roam White Paarl 750 ML, 12 Units Per Case, Current Vintage | \$65.47 | \$9.99 |
| Fairview Pinotage South Africa 750 ML, 12 Units Per Case, Current Vintage | \$96.43 | \$13.99 |
| Mohua Sauvignon Blanc Marlborough 750 ML, 12 Units Per Case, Current Vintage | \$88.75 | \$12.99 |
| Robert Mondavi Winery Cabernet Sauvignon Oakville District 750 ML, 6 Units Per Case, Current Vintage | \$187.63 | \$49.99 |
| Tomasello Blueberry Moscato New Jersey NV 750 ML, 12 Units Per Case | \$65.36 | \$9.99 |
| Tomasello Red Raspberry Moscato New Jersey NV 750 ML, 12 Units Per Case | \$65.36 | \$9.99 |

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Thomas Deschere

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Cor Cellars Alba Columbia Gorge 750 ML, 12 Units Per Case, Current Vintage | \$135.12 | \$18.99 |
| Sheldrake Point Cabernet Franc Rosé Finger Lakes 750 ML, 12 Units Per Case, Current Vintage | \$88.68 | \$12.99 |
| Sparkman Cellars Apparition Yakima Valley 750 ML, 12 Units Per Case, Current Vintage | \$173.88 | \$23.99 |
| Sparkman Cellars Birdie Riesling Columbia Valley 750 ML, 12 Units Per Case, Current Vintage | \$135.12 | \$18.99 |

Weygandt Metzler Imp

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Chapelle Saint Theodoric Chateauneuf du Pape La Guigasse 750 ML, 12 Units Per Case, Current Vintage | \$374.60 | \$49.99 |
| Holloran Vineyard Chardonnay Willamette Valley 750 ML, 12 Units Per Case, Current Vintage | \$158.12 | \$21.99 |
| Holloran Vineyard La Chenaie Pinot Noir Willamette Valley 750 ML, 12 Units Per Case, Current Vintage | \$196.52 | \$26.99 |
| Memo Montepulciano d'Abruzzo 750 ML, 12 Units Per Case, Current Vintage | \$70.04 | \$10.99 |

Winebow, Inc

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Chateau Saint Cosme Chateauneuf du Pape 750 ML, 12 Units Per Case, Current Vintage | \$452.72 | \$59.99 |
| Chateau Saint Cosme Gigondas 750 ML, 12 Units Per Case, Current Vintage | \$321.08 | \$42.99 |
| Chateau Saint Cosme Gigondas Valbelle 750 ML, 6 Units Per Case, Current Vintage | \$265.10 | \$69.99 |
| Domaine Charles Joguet Chinon Cuvee Terroir 750 ML, 12 Units Per Case, Current Vintage | \$158.36 | \$21.99 |

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| | | |
|--|----------|---------|
| Dr Wagner Ockfener Bockstein Riesling Germany Kabinett 750 ML, 12 Units Per Case, Current Vintage | \$142.88 | \$19.99 |
| Dr Wagner Ockfener Bockstein Riesling Germany Spatlese 750 ML, 12 Units Per Case, Current Vintage | \$181.64 | \$24.99 |
| Gai'a 14 18H Rosé Agiorgitiko Peloponnese 750 ML, 12 Units Per Case, Current Vintage | \$96.44 | \$13.99 |

The Wine Merchant, Ltd

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Catherine et Pierre Breton Bourgueil Trinch Loire 750 ML, 12 Units Per Case, Current Vintage | \$157.85 | \$21.99 |
| Chateau Gombaude Guillot Pomerol 750 ML, 12 Units Per Case, Current Vintage | \$598.73 | \$78.99 |
| Chateau Gombaude Guillot Pomerol Magnum 1.5L, 6 Units Per Case, 1995 Vintage | \$600.11 | \$148.99 |
| Rudi Wiest Riesling Mosel 750 ML, 12 Units Per Case, Current Vintage | \$88.51 | \$12.99 |

15. Wine Club Special Price Reduction effective 07/01/2013

| <u>Brand Name</u> | <u>Special Price</u> | <u>Customer Savings</u> | <u>Size</u> | <u>Code</u> |
|---|----------------------|-------------------------|-------------|-------------|
| Abbaye Saint Hilaire Cuvee du Prieur 2006 | \$8.99 | \$5.00 | 750 ML | 1008 |
| Abbaye Saint Hilaire Domeni White 2009 | \$7.99 | \$5.00 | 750 ML | 1035 |
| Dry Creek Vineyard Meritage 2007 | \$14.99 | \$10.00 | 750 ML | 1041 |
| Baron Ladron de Guevara 2004 | \$12.99 | \$9.00 | 750 ML | 1143 |
| Chateau Fournas Bernadotte Medoc Rouge 2005 | \$13.99 | \$8.00 | 750 ML | 1149 |
| Curtis Mourvedre 2005 | \$11.99 | \$8.00 | 750 ML | 1287 |
| Melville Viognier 2009 | \$14.99 | \$10.00 | 750 ML | 1304 |
| Margan Shiraz 2006 Hunter Valley | \$9.99 | \$6.60 | 750 ML | 1503 |
| Bruni Plinio Vermentino Maremma 2009 | \$8.99 | \$7.00 | 750 ML | 2557 |
| Camigliano Rosso di Montalcino 2008 | \$12.99 | \$9.00 | 750 ML | 2560 |
| Cordillera Chardonnay 2007 | \$10.99 | \$9.00 | 750 ML | 2563 |
| Cordillera Carinena 2006 | \$13.99 | \$11.00 | 750 ML | 2564 |
| Miguel Torres Santa Digna Carmenere 2008 | \$5.99 | \$6.00 | 750 ML | 2568 |

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| | | | | |
|---|---------|---------|--------|------|
| Elvio Cogno Dolcetto d Alba Vigna Mandorlo 2008 | \$12.99 | \$9.50 | 750 ML | 2571 |
| Castelvero Barbera 2009 | \$5.99 | \$4.00 | 750 ML | 2577 |
| Wild Horse Viognier 2009 | \$12.99 | \$9.00 | 750 ML | 2580 |
| James Petite Domaine de la Petite Mairie Bourgeuil Cuvee Ronsard 2007 | \$13.99 | \$9.00 | 750 ML | 2585 |
| Marc Deschamps Pully Fume Cuvee Les Porcheronnes 2007 | \$13.99 | \$9.00 | 750 ML | 2586 |
| Domaine Verdier Logel Cuvee des Gourmets Cotes des Forez 2010 | \$6.99 | \$5.00 | 750 ML | 2588 |
| Sebastiani Cabernet Sauvignon Alexander Valley 2008 | \$14.99 | \$10.00 | 750 ML | 2590 |
| Calistoga Cellars Chardonnay Napa 2009 | \$14.99 | \$10.00 | 750 ML | 2592 |
| Calistoga Cellars Sauvignon Blanc 2009 | \$7.99 | \$5.50 | 750 ML | 2595 |
| Granger Chenas 2008 | \$14.99 | \$9.00 | 750 ML | 2596 |
| San Michele all Adige Nosiola Terentino 2009 | \$12.99 | \$8.00 | 750 ML | 2611 |
| Chateau Valcombe Epicure Ventoux White 2010 | \$11.99 | \$8.00 | 750 ML | 2623 |
| Domaine de Berane Cotes du Ventoux Les Agapes 2007 | \$7.99 | \$5.50 | 750 ML | 2625 |
| Cathedral Cellars Cabernet Sauvignon 2006 | \$11.99 | \$8.00 | 750 ML | 2628 |
| Machherndl Gruner Veltliner Smaragd Steinwand Wachau 2009 | \$11.99 | \$8.00 | 750 ML | 2635 |
| Mediterra Mirambelo 2007 | \$12.99 | \$9.00 | 750 ML | 2646 |
| Mediterra Xerolithia 2009 | \$14.99 | \$9.00 | 750 ML | 2647 |
| Cambas Korinthia 2008 | \$7.99 | \$5.50 | 750 ML | 2649 |
| Cambas Mantinia 2010 | \$7.99 | \$5.50 | 750 ML | 2650 |
| Elizabeth Spencer Cabernet Sauvignon Napa Valley 2009 | \$14.99 | \$10.00 | 750 ML | 2652 |
| Domaine de Bel Air Pouilly Fume 2010 | \$12.99 | \$8.00 | 750 ML | 2653 |
| Markham Merlot Napa Valley 2008 | \$14.99 | \$10.00 | 750 ML | 2657 |
| Carpe Diem Cabernet Sauvignon Napa Valley 2008 | \$16.99 | \$10.00 | 750 ML | 2658 |
| Zeepaard Shiraz Western Australia 2009 | \$7.99 | \$5.00 | 750 ML | 2675 |
| Pali Pinot Noir Riviera Sonoma 2009 | \$11.99 | \$8.00 | 750 ML | 2690 |
| Cameron Hughes Lot 263 Tempranillo Gran Reserva Ribera Del Duero 2002 | \$16.99 | \$10.00 | 750 ML | 2703 |
| Cameron Hughes Lot 302 Sauvignon Blanc Leyda Valley 10 | \$11.99 | \$8.00 | 750 ML | 2704 |
| It's a Headsnapper Malbec Mendoza 2011 | \$7.99 | \$5.00 | 750 ML | 2705 |
| It's a Headsnapper Pinot Noir Sonoma 2010 | \$7.99 | \$5.00 | 750 ML | 2706 |
| It's a Headsnapper Sauvignon Blanc Mendoza 11 | \$7.99 | \$5.00 | 750 ML | 2707 |
| Chapel Hill Winery Bushvine Grenache 2010 | \$17.99 | \$12.00 | 750 ML | 2709 |
| Torbreck Woodcutter's Semillon Barossa 2010 | \$11.99 | \$8.00 | 750 ML | 2710 |
| Kingston Estate Shiraz 2009 | \$7.99 | \$5.50 | 750 ML | 2711 |
| Schild Estate GMS Barossa Estate 2011 | \$8.99 | \$7.00 | 750 ML | 2712 |
| Wagtail Chardonnay Adelaide Hills 2009 | \$7.99 | \$5.00 | 750 ML | 2713 |
| Shingleback Shiraz McLaren Vale 2010 | \$12.99 | \$9.00 | 750 ML | 2714 |
| Presidential Ten Year Tawny Port | \$18.99 | \$13.00 | 750 ML | 2715 |
| Presidential Late Bottled Vintage Port 2007 | \$12.99 | \$9.00 | 750 ML | 2716 |
| Presidential White Port | \$8.99 | \$6.00 | 750 ML | 2717 |
| Maritavora Ruby Port | \$8.99 | \$6.00 | 750 ML | 2718 |
| Maritavora Tawny Port | \$8.99 | \$6.00 | 750 ML | 2719 |
| Maritavora White Tawny Port | \$8.99 | \$6.00 | 750 ML | 2720 |

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| | | | | |
|---|---------|--------|--------|------|
| Milbrandt Vineyards The Estates Syrah Washington 2010 | \$17.99 | \$5.00 | 750 ML | 2721 |
| Canoe Ridge Merlot Columbia Valley 2009 | \$17.99 | \$4.00 | 750 ML | 2722 |
| L'Ecole No 41 Semillon Columbia Valley 2011 | \$12.99 | \$4.00 | 750 ML | 2723 |
| Waterbrook Merlot Columbia Valley 2010 | \$9.99 | \$3.00 | 750 ML | 2724 |
| Iris Vineyards Pinot Noir Oregon 2008 | \$12.99 | \$3.00 | 750 ML | 2725 |
| Iris Vineyards Pinot Gris Oregon 2011 | \$10.99 | \$3.00 | 750 ML | 2726 |
| Louis Picamelot Cremant de Bourgogne Brut Rosé NV | \$15.99 | \$4.00 | 750 ML | 2727 |
| Yorkville Cellars Sparkling Malbec Mendocino 2011 | \$19.99 | \$5.00 | 750 ML | 2728 |
| Bisol Crede Prosecco di Valdobbiadene 2011 | \$18.99 | \$4.00 | 750 ML | 2729 |
| Moncontour Cremant de Loire Rosé NV | \$12.99 | \$3.00 | 750 ML | 2730 |
| Secco Italian Bubbles Rosé 2011 | \$9.99 | \$3.00 | 750 ML | 2731 |
| Bellenda Prosecco Miraval Extra Dry 2011 | \$12.99 | \$3.00 | 750 ML | 2732 |
| Château Moulin de Lagnet Saint Emilion France 2010 | \$19.99 | \$5.00 | 750 ML | 2733 |
| Yorkville Cellars Malbec Mendocino 2010 | \$19.99 | \$5.00 | 750 ML | 2734 |
| Lawson's Dry Hills Sauvignon Blanc Marlborough 2011 | \$13.99 | \$4.00 | 750 ML | 2735 |
| Casa L'Angel Valencia 2011 | \$10.99 | \$3.00 | 750 ML | 2736 |
| Yorkville Cellars Hi Rollr Red Mendocino County 2010 | \$11.99 | \$4.00 | 750 ML | 2737 |
| Purato Catarratto Pinot Grigio IGT Sicilia 2011 | \$8.99 | \$3.00 | 750 ML | 2738 |

16. Online Cost and Retail Increases- June 2013

Moet Hennessy USA

| <u>Code</u> | <u>Brand Name, Size, and Vintage</u> | <u>Proposed Cost</u> | <u>Proposed Retail</u> |
|-------------|--|----------------------|------------------------|
| 30548 | Don Julio 70th Anniversary Tequila 750 ML, 6 Units Per Case | \$269.34 | \$70.99.99 |

17. Online Cost Decreases- June 2013

Southern Wine & Spirits

| <u>Code</u> | <u>Brand Name, Size, and Vintage</u> | <u>Proposed Cost</u> | <u>Proposed Retail</u> |
|-------------|--|----------------------|------------------------|
| 10917 | Ty Ku White Junmai Daiging Sake 750 ML, 6 Units Per Case | \$377.10 | \$99.99 |
| 6314 | Ty Ku White Asian Citrus Liqueur 750 ML, 6 Units Per Case | \$87.18 | \$24.99 |

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18. Chairman's Selection Items - Recommended Approvals

The Wine Merchant, LTD

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Steven Kent Chardonnay Central Coast 2012 750 ML, 12 Units Per Case | \$103.99 | \$14.99 |

8 Vini, Inc.

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Mederfil Lambrusco NV 750 ML, 12 Units Per Case | \$50.00 | \$7.99 |

| | | |
|---|---------|---------|
| Secoli Ripasso della Valpolicella 2011 750 ML, 12 Units Per Case | \$96.44 | \$13.99 |
|---|---------|---------|

Century Oak Winery

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Housley's Century Oak Winery Cabernet Sauvignon 'Judys Vineyard' 2011 750 ML, 12 Units Per Case | \$102.04 | \$14.99 |

Fruit of the Vines

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|---|-------------|---------------|
| Cave des Producteurs de Vouvray Lieu Dit Rosnay 2011 750 ML, 12 Units Per Case | \$88.65 | \$12.99 |

Bordeaux Wine Locators

| <u>Brand Name, Size, and Vintage</u> | <u>Cost</u> | <u>Retail</u> |
|--|-------------|---------------|
| Chateau Leon Prestige Cadillac Cotes dr Bordeaux 2010 750 ML, 12 Units Per Case | \$104.25 | \$14.99 |

| | | |
|--|---------|--------|
| Forca Premium Cotes du Roussillon Villages 2011 750 ML, 12 Units Per Case | \$49.98 | \$7.99 |
|--|---------|--------|

| | | |
|--|----------|---------|
| Domaine Francois Millet Empreinte Sancerre 2012 750 ML, 12 Units Per Case | \$119.73 | \$16.99 |
|--|----------|---------|

| | | |
|--|---------|---------|
| Domaine Les Pins Cuvee Les Rochettes Bourqueil 2011 750 ML, 12 Units Per Case | \$80.97 | \$11.99 |
|--|---------|---------|

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Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve all Bureau of Product Selection/Marketing actions.

FINANCIAL REPORT *Anna Maria Kiehl, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
 Pennsylvania Liquor Control Board
 State Stores Fund
 Comparative Statement of Net Assets
 (Unaudited)**

| | <u>May 31, 2013</u> | <u>May 31, 2012</u> |
|--|-----------------------|-----------------------|
| Assets: | | |
| Current Assets: | | |
| Cash | \$ 22,994,944 | \$ 17,471,581 |
| Investments-Short Term | 242,039,818 | 227,224,186 |
| Accounts and Claims Receivable (Net) | 919,513 | 5,199,380 |
| Inventory - Merchandise | 192,642,970 | 187,383,400 |
| Inventory - Operating Supplies | 661,499 | 679,157 |
| Prepaid Expenses | <u>336,892</u> | <u>273,539</u> |
| Total Current Assets | <u>459,595,636</u> | <u>438,231,243</u> |
| Fixed Assets: | | |
| Land | 322,973 | 322,973 |
| Buildings | 19,620,370 | 19,620,370 |
| Leasehold Improvements | 2,911,837 | 3,142,013 |
| Machinery and Equipment | 36,338,661 | 36,114,050 |
| Computer Software - Internally Generated | <u>61,532,841</u> | <u>57,035,415</u> |
| | 120,726,682 | 116,234,821 |
| Less: Accumulated Depreciation/Amortization | <u>75,789,368</u> | <u>62,895,049</u> |
| Total Fixed Assets | <u>44,937,314</u> | <u>53,339,772</u> |
| Total Assets | <u>\$ 504,532,950</u> | <u>\$ 491,571,015</u> |
| <u>Liabilities and Fund Equity</u> | | |
| Liabilities: | | |
| Trade Accounts Payable | \$ 261,418,816 | \$ 195,145,046 |
| Other Accounts Payable | 6,833,208 | 8,869,802 |
| Other Accounts Payable - OPEB (Note 4) | 55,496,688 | 48,124,227 |
| Accrued Payroll-Related Expenses | 37,399,264 | 37,106,703 |
| Workers' Compensation Liability (Note 5) | 31,067,411 | 33,227,798 |
| Due to Other Funds | 1,891,495 | 43,617,805 |
| Advances From the General Fund | <u>-</u> | <u>110,000,000</u> |
| Total Liabilities | 394,106,882 | 476,091,381 |
| Net Assets: | | |
| Invested in Capital Assets, net of related debt | 44,937,314 | 53,339,772 |
| Unrestricted | <u>65,488,754</u> | <u>(37,860,138)</u> |
| Total Net Assets | <u>\$ 110,426,068</u> | <u>\$ 15,479,634</u> |

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending May 31 2013 and May 31, 2012
(Unaudited)**

| | May 2012-13 | May 2011-12 |
|--|-----------------------|----------------------|
| Sales Net of Taxes | \$ 150,448,880 | \$ 140,460,517 |
| Cost of Goods Sold | 103,187,297 | 98,167,878 |
| Gross Revenue from Sales | 47,261,583 | 42,292,639 |
| Operating Expenses: | | |
| Purchasing, Storage & Transportation | 872,222 | 1,569,359 |
| Stores' Operations & Supervision | 24,117,890 | 23,219,170 |
| Central Administrative Support | 6,373,366 | 5,899,549 |
| Comptroller Operations | 532,426 | 365,740 |
| Commonwealth-Provided Services (Note 2) | 862,925 | 888,871 |
| Total | 32,758,828 | 31,942,689 |
| Operating Income | 14,502,755 | 10,349,950 |
| Nonoperating Revenues (Expenses): | | |
| Enforcement Fines | 125,472 | 136,411 |
| Interest Income | 33,989 | 28,610 |
| License Fees | 1,090,012 | 1,208,270 |
| Miscellaneous Income | 133,727 | 302,482 |
| Administrative Law Judge | (175,444) | (186,417) |
| Legal | (232,802) | (249,145) |
| Licensing & Investigations | (902,333) | (914,962) |
| Total | 72,621 | 325,249 |
| Income Before Operating Transfers | 14,575,376 | 10,675,199 |
| Operating Transfers Out: | | |
| PSP Enforcement (Note 3) | 1,865,569 | 1,669,878 |
| Income After Enforcement/Before Other Transfers | 12,709,807 | 9,005,321 |
| Change in Net Assets | 12,709,807 | 9,005,321 |
| Total Net Assets - Beginning | 97,716,261 | 6,474,313 |
| Total Net Assets - Ending | \$ 110,426,068 | \$ 15,479,634 |
| | | |
| Liquor tax | 27,257,454 | 25,456,766 |
| State Sales Tax | 10,599,672 | 9,902,882 |
| Local Tax | 726,267 | 677,281 |
| Taxes remitted to Dept.of Revenue PTD | 38,583,393 | 36,036,929 |

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Eleven Months Ending May 31, 2013 and May 31, 2012
(Unaudited)**

| | May 2012-13 | May 2011-12 |
|--|-----------------------|----------------------|
| Sales Net of Taxes | \$ 1,592,708,845 | \$ 1,517,095,143 |
| Cost of Goods Sold | 1,096,838,687 | 1,047,869,821 |
| Gross Revenue from Sales | 495,870,158 | 469,225,322 |
| Operating Expenses: | | |
| Purchasing, Storage & Transportation | 15,088,473 | 16,555,829 |
| Stores' Operations & Supervision | 261,293,090 | 268,581,562 |
| Central Administrative Support | 62,549,775 | 63,007,121 |
| Comptroller Operations | 4,532,528 | 4,474,701 |
| Commonwealth-Provided Services (Note 2) | 10,476,175 | 10,284,301 |
| Total | 353,940,041 | 362,903,514 |
| Operating Income | 141,930,117 | 106,321,808 |
| Nonoperating Revenues (Expenses): | | |
| Enforcement Fines | 1,177,478 | 1,392,673 |
| Interest Income | 466,592 | 210,851 |
| License Fees | 11,032,798 | 10,674,752 |
| Miscellaneous Income | 2,091,789 | 2,476,297 |
| Administrative Law Judge | (1,958,456) | (1,892,006) |
| Legal | (2,489,277) | (2,719,686) |
| Licensing & Investigations | (9,852,996) | (9,617,943) |
| Total | 467,928 | 524,938 |
| Income Before Operating Transfers | 142,398,045 | 106,846,746 |
| Operating Transfers Out: | | |
| PSP Enforcement (Note 3) | 22,153,452 | 20,123,943 |
| Income After Enforcement/Before Other Transfers | 120,244,593 | 86,722,803 |
| Other Operating Transfers Out: | | |
| General Fund Appropriations (Note 3) | - | 40,000,000 |
| Total | - | 40,000,000 |
| Change in Net Assets | 120,244,593 | 46,722,803 |
| Total Net Assets - Beginning | (9,818,525) | (31,243,169) |
| Total Net Assets - Ending | \$ 110,426,068 | \$ 15,479,634 |
| Liquor tax | 286,373,195 | 272,919,657 |
| State Sales Tax | 111,446,092 | 106,219,318 |
| Local Tax | 7,492,885 | 7,177,753 |
| Taxes remitted to Dept. of Revenue YTD | 405,312,172 | 386,316,728 |

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OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

No public comments.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, July 10, 2013 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

Chairman Brion announced the meeting on July 10, 2013 may be changed due to a scheduling conflict and a decision will be made in the near future. Notification of any change will be through the normal channels and he also suggested that everyone check the PLCB website. He also stated that if this meeting is cancelled, the next meeting will be on Wednesday, July 24, 2013.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Chairman Brion, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary