

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

TUESDAY, APRIL 15, 2014

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman	Office of Chief Counsel	Bureau of Retail Operations
Robert S. Marcus, Board Member	Bureau of Licensing	Bureau of Product Selection/Marketing
Tim Holden, Board Member	Bureau of Human Resources	Financial Report
John E. Metzger, Acting Executive Director	Bureau of Purchasing and Contracting	Other Issues
John Stark, Board Secretary		

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the April 2, 2014 meeting.

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously approved (3-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

- (1) **Star Social Club** Appeal to Commonwealth Court
C-601 (LID 642)
212 East Market Street
West Chester, Pennsylvania 19380-6702
Docket No. 13-07824 (Chester County)

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) – Do Not Appeal to Commonwealth Court.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (2) **JKT GOLF, LLC** Proposed Renewal of Liquor License
PGR-255 (LID 60731)
750 Slocum Avenue
Exeter, Pennsylvania 18643-1084
Docket No. 2014-03076 (Luzerne County)

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal.

- (3) **OA Lip, Inc., Transferor** Proposed Conversion of Suspension to
D-1969 (LID58628) Fine
6100-02 Torresdale Avenue
Philadelphia, Pennsylvania 19135-3718

Golden Coast, LLC, Transferee
D-1969 (LID 69193)
1218-22 Snyder Avenue
Philadelphia, Pennsylvania 19148-5513

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Conversion of Suspension to a Fine of \$1,100.00

- (4) **MEDINAS HOTEL GRAND LLC** Administrative Law Judge Citation
t/a Medinas Hotel Grand Appeal
42-46 North Tenth Street
Allentown, PA 18102-1125
H-585 LID 57111
Citation No. 11-2224

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Affirm Administrative Law Judge; Deny *Nunc Pro Tunc* Appeal

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*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

(1) **10 Penn, Inc.** Double Transfer – Catering Club
t/a The Ten Club
CC-81 (LID No. 68239) Case No. 13-9196
210 10th Street
Pittsburgh, Allegheny County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer

(2) **1301 W. Moyamensing, LLC** Double Transfer – Restaurant
R-4689 (LID No. 68424) Case No. 14-9009
1301-03 West Moyamensing Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Transfer

(3) **Den Dee Restaurants, Inc.** Request for Hearing – *Nunc*
t/a The Primadonna Restaurant *Pro Tunc* – Renewal &
R-12592 (LID No. 50342) Case No. 14-9004 Validation – Restaurant
801 Broadway Avenue
Stowe Township
McKees Rocks, Allegheny County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Deny Request for *Nunc Pro Tunc* Relief and Refuse Applications.

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- (4) **J. V. Lounge, Inc.** Request for Hearing – *Nunc Pro Tunc* – Renewal & Validation - Restaurant
t/a J. V.'s Lounge
R-19642 (LID No. 20415) Case No. 14-9005
6024 Saltsburg Road
Penn Hills Township
Verona, Allegheny County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Deny Request for *Nunc Pro Tunc* Relief and Refuse Applications.

- (5) **Lochgen, LP** Double Transfer & Request for an Interior Connection with Another Business – Restaurant
t/a The Market at Woodloch
R-19685 (LID No. 69311)
1623 Route 590
Lackawaxen Township
Hawley, Pike County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for an Interior Connection with Another Business.

- (6) **Sorrel's Pub, LLC** Person-to-Person Transfer – Restaurant
R-5325 (LID No. 68388) Case No. 14-9007
5238 Butler Street
Pittsburgh, Allegheny County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Transfer.

- (7) **Stargazers Vineyard, LLC** Conditional Licensing Agreement - Limited Winery
LK-276 (LID No. 61220)
1024 Wheatland Drive
Newlin Township
Coatesville, Chester County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Conditional Licensing Agreement.

- (8) **Laura L. Conklin** Renewal – District 9
R-13619 (LID No. 63664) Case No. 13-9210
548 Main Street
Honesdale, Wayne County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

- (9) **The Gold Room, Inc.** Renewal – District 11
R-1908 (LID No. 57221) Case No. 13-9206
518-520 Edgemont Avenue
Chester, Delaware County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

- (10) **Greater Pittsburgh Social Club** Renewal – District 5
CC-1978 (LID No. 60850) Case No. 13-9099
6525 Hamilton Avenue
Pittsburgh, Allegheny County **HOLD – 10/15/13 SESSION**

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

- (11) **Mad River Philly, LLC** Renewal & Amusement Permit –
R-16306 (LID No. 53531) Case No. 14-9001 District 10
126 Chestnut Street
Philadelphia, Philadelphia County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for an amended Conditional Licensing Agreement.

- (12) **Uncle Toad’s Tavern, Inc.** Conditional Licensing Agreement
t/a Drinks Renewal – District 5
R-16385 (LID No. 29724) Case No. 13-9118
346-348 Center Avenue
West View, Allegheny County **HOLD – 11/6/13 SESSION**

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (13) **Commix Hotel, Inc.** New Tavern Gaming License
t/a Commix Hotel
H-1949 (LID No. 6402)
3245 West Emmaus Avenue
Salisbury Township
Allentown, Lehigh County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

- (14) **Forsteph, LLC** New Tavern Gaming License
t/a Fatboy’s Saloon
R-18207 (LID No. 58239)
12714 Dicksonburg Road
Summerhill Township
Conneautville, Crawford County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

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(15) Franklin House Tavern, Inc.
t/a Franklin House
R-17989 (LID No. 24412)
300-302 North Franklin Street
Hanover, York County

New Tavern Gaming License

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License. Mrs. Zeigler spoke on behalf of the licensee. She thanked the Board for her second license and she noted that it has been going well and encouraged more applicants to apply in order to increase tax revenue. Chairman Brion noted that the application is from the PA Gaming Control Board and that the information is what they are looking for. Mrs. Zeigler said links to the information would make the process easier.

From the Bureau of Human Resources Jennifer Haas, Director of Human Resources

- (1) Kristyn Bramble – Affirm Removal Action**
- (2) Ian Conway – Removal Action**
- (3) Patricia Crump – Affirm Removal Action**
- (4) Margherita Kerns – Affirm Removal Action**
- (5) Tonya Harrison – Affirm Removal Action**
- (6) Michael Valik – Removal Action**

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Personnel Actions.

*From the Bureau of Purchasing and Contracting August Hehemann, Chief Financial Officer
Melinda John, Director, Bureau of Purchasing & Contracting*

- (1) Oracle ERP System Update and Support – Change Order 4 to Contract 20101019 – VENDOR: Deloitte Consulting, Inc. – TERM: Twelve (12) months – The purpose of the change order is to extend production support and project management services to maintain the Oracle ERP applications for the period of July 16, 2014 through July 15, 2015 – \$4,427,721.75 estimated cost.**

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- (2) **HVAC System Maintenance** – Exercise Option Two – VENDOR: Core Mechanical – TERM: One (1) year – Provide preventative maintenance and repair service on the HVAC system at the Philadelphia Distribution Center – \$25,000.00 estimated cost.
- (3) **Legal Services** – PO 63006127 Amendment – VENDOR: Rhoads & Sinon – Funding adjustment to PO 63006127 for continued professional and specialized legal services for representation of the PLCB in litigation in the Dauphin County Court of Common Pleas relating to recouping losses incurred by the PLCB as a result of the default by World Transportation, Inc. (WTI) of Contract 980801, and in matters before the Board of Claims. Rhoads & Sinon is counsel of record in the litigation for the PLCB – \$200,000.00 estimated cost.
- (4) **Wine & Spirits Store Sign** – Competitive bids not required for leasehold improvements under \$15,000.00 – VENDOR: Center Point Place Associates, LP – Provide and install a new Fine Wine & Good Spirits sign on store 0938 in Warminster – \$14,465.34 estimated cost.
- (5) **Steel Shelving** – DGS Statewide Contract – VENDOR: Kent Fixture Corp. – Steel shelving for the standard branding of store 4804 in Bethlehem – \$29,399.76 estimated cost.
- (6) **Steel Shelving** – DGS Statewide Contract – VENDOR: Kent Fixture Corp. – Steel shelving for the standard branding of store 0290 in Pittsburgh – \$26,758.11 estimated cost.
- (7) **Quality Assurance Software Support** – DGS Statewide Contract – VENDOR: Dell Marketing – TERM: One (1) year – Provide software support for automated testing of the IBMS Oracle applications – \$14,616.24 estimated cost.
- (8) **PCI Compliance Software License and Support** – DGS Statewide Contract – VENDOR: IBM – TERM: One (1) year – The PLCB is required to track and monitor all access to network resources and cardholder data to comply with Payment Card Industry Data Security Standards (PCI DSS). Since the current log management appliance no longer meets the needs of the PLCB, the OITS security team has conducted research on the latest log management technology. Based on these evaluations and comparisons, the security team recommends the IBM QRadar virtual server solution and has negotiated the cost downward from approximately \$144,000.00 to \$64,000.00 – \$63,790.80 estimated cost.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Purchasing & Contracting matters.

From the Bureau of Retail Operations Dale Horst, Director of Retail Operations

- (1) **#6717 – 2547 East Market Street, York Relocation**
- (2) **#4303 – 100 Hadley Road #7, Greenville Exercise Option**

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- (3) #2515 – Commodore Perry Plaza, 2208 Broad Street, Erie
Amendment
- (4) #3502 – 1512 Scranton-Carbondale Highway, Dickson City
Amendment
- (5) #6002 – 30 East Chestnut Street, Mifflinburg
Amendment
- (6) #6707 – 2414 Eastern Boulevard, York
Amendment
- (7) #9111 – Roosevelt Plaza, 6577 Roosevelt Boulevard, Philadelphia
Amendment

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product Selection/Marketing Dale Horst, Interim Director of Marketing/Merchandising
Pam Bernd, Chief of Product/Category Management*

1. New Items - Recommended Listings

<u>BRAND DESCRIPTION</u>	<u>REASON</u>	<u>SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>D'ANDREA W L IMPORTS</u>					
Stella Rosa Moscato d'Asti		750 ML	\$90.12	\$7.51	\$13.99
Stella Rosa Peach		750 ML	\$90.12	\$7.51	\$13.99
Stella Rosa Rosso		750 ML	\$90.12	\$7.51	\$13.99
<u>MAJESTIC W S USA, INC.</u>					
Agave Underground Blanco Tequila		750 ML	\$143.22	\$23.87	\$39.99
Agave Underground Reposado Tequila		750 ML	\$162.54	\$27.09	\$44.99
Agave Underground Anejo Tequila		750 ML	\$220.62	\$36.77	\$59.99

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2. One Time Buy - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>BROWN FORMAN CORP</u>				
Jack Daniel's 2 Yr Rested Tennessee Rye	750 ml	\$187.92	\$31.32	\$49.99
<u>DIAGEO AMERICAS INC</u>				
Crown Royal 75th Anniversary	750 mL	\$284.76	\$47.46	\$74.99

3. Monthly Special Price Reduction - May 2014 Revision

<u>Code</u>	<u>Regular Retail</u>	<u>Special Retail</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Brand Description</u>
3925	11.99	8.99	3.00	750 mL	Dialed in Red

4. Recommended Deslistings - Retail Price Reductions

<u>Code</u>	<u>Brand Name</u>	<u>Size</u>	<u>Present Retail</u>	<u>Proposed Retail Effective 07/01/14</u>	<u>Proposed Retail Effective 09/01/14</u>
3316	Diseno Torrontes Salta	750 ML	\$ 10.99	\$ 8.99	\$ 7.99
3353	Simply Naked Merlot	750 ML	\$ 10.99	\$ 8.99	\$ 7.99
3978	Bearboat Russian River Valley Chardonnay	750 ML	\$ 16.99	\$ 13.99	\$ 11.99
6732	Chaddsford Merican Red	750 ML	\$ 29.09	\$ 23.99	\$ 19.99

5. Luxury One Time Buy Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>VINTAGE</u>	<u>SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>ANDREW WILL CELLARS</u>					
Andrew Will Champoux Red Wine	current	750ML	\$405.60	\$67.60	\$105.99
Andrew Will Sorella Red Wine	current	750ML	\$456.60	\$76.10	\$116.99
<u>BOUTIQUE WINE COLLECTION</u>					
Love Over Money Picpoul de Pinet Languedoc	current	750ML	\$73.20	\$6.10	\$10.99
Namorio Albarino	current	750ML	\$104.16	\$8.68	\$14.99
Paul Clouet Grand Cru Champagne Brut NV	N/A	750ML	\$220.32	\$18.36	\$29.99

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Rolly Gassmann Riesling Alsace	current	750ML	\$197.16	\$16.43	\$26.99
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CAPITAL WINE & SPIRITS

Artadi Vinas de Gain	current	750ML	\$110.16	\$18.36	\$29.99
Castello di Monsanto Chianti Classico Riserva Il Poggio	2007	750ML	\$375.24	\$31.27	\$49.99
Centine Rose	current	750ML	\$81.00	\$6.75	\$11.99
La Crema Chardonnay Carneros	current	750ML	\$110.16	\$18.36	\$29.99
Mantanzas Creek Sauvignon Blanc Sonoma County Bennet Valley	current	750ML	\$110.16	\$18.36	\$29.99
Wild Ridge Pinot Noir Annapolis Vineyard	current	750ML	\$148.92	\$24.82	\$39.99

CBL WINE CO.

PZ Putnikovici Lirica Plavac Mali Croatia	current	750ML	\$111.84	\$9.32	\$15.99
Viticcio Doce Arianna Vinsanto del Chianti Classico	2006	375ML	\$175.56	\$14.63	\$23.99

CLASSIC WINES

Al Gairen Tempranillo	2007	750ML	\$36.60	\$6.10	\$10.99
Urbion Rioja Crianza	2008	750ML	\$119.40	\$9.95	\$16.99

D'ANDREA WINE & LIQUOR IMPORTS, INC.

Line 39 Sauvignon Blanc Lake County	current	750ML	\$88.68	\$7.39	\$12.99
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DESCHERE'S SELECTED WINES & SPIRITS

Taron Cepas Centenarias	current	750ML	\$94.68	\$15.78	\$25.99
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F MAGNOTTA LLC

La Spinetta d'Alba Gallina	current	750ML	\$167.04	\$13.92	\$61.99
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FRONTIER WINE IMPORTS

Abad dom Bueno Mencia	current	750ML	\$101.04	\$8.42	\$13.99
Arca Nova Vinho Verde 2013	current	750ML	\$57.72	\$4.81	\$8.99
Tinto Lena	current	1L	\$65.40	\$5.45	\$9.99

GATEWAY WINE & SPIRITS, INC.

Domaine Jean Louis Chave Hermitage Blanc	current	750ML	\$1,007.40	\$167.90	\$236.99
Domaine Jean Louis Chave Hermitage Rouge	current	750ML	\$1,007.40	\$167.90	\$236.99
Domaine Jean Louis Chave Saint Joseph Rouge	current	750ML	\$530.16	\$44.18	\$69.99

GEANDRE IMPORTS, INC.

Coto De Hayas Garnacha Centenaria	current	750ML	\$127.20	\$10.60	\$17.99
Quinta Do Casal Monteiro Forma De Artre reserva	current	750ML	\$111.72	\$9.31	\$15.99

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HAND PICKED SELECTIONS

Terra do Castelo Godello	current	750ML	\$101.04	\$8.42	\$14.99
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JAO WINE IMPORTS

Armillia Brunello di Montalcino	current	750ML	\$398.40	\$33.20	\$52.99
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KERMIT LYNCH WINE MERCHANT

Azienda Agricola Tintero Elvio Asti Grangia Rosato NV	N/A	750ML	\$73.27	\$6.11	\$10.99
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MARIETTA CELLARS

Marietta Cellars Old Vine Red Lot 60	current	750ML	\$84.60	\$7.05	\$12.99
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MAJESTIC WINE & SPIRITS USA

Bodegas Ramon Bilbao Rioja Limited Edition	current	750ML	\$127.44	\$10.62	\$17.99
Cartlidge and Browne Cabernet Sauvignon Alexander Valley Reserve	current	750ML	\$127.44	\$10.62	\$17.99
Dominio Dostares Estay	current	750ML	\$96.48	\$8.04	\$13.99
Quinta da Romaneira Douro Sino da Romaneira	current	750ML	\$106.32	\$17.72	\$28.99
Round Pond Estate Cabernet Sauvignon Napa Valley	current	750ML	\$204.84	\$17.07	\$27.99
Terrabianca Campaccio Toscana IGT	current	750ML	\$220.32	\$18.36	\$29.99
Vivanco Rioja Crianza	current	750ML	\$119.64	\$9.97	\$16.99

MAXIMUM WINE CO

Domaine Grand Arc Tour de Fabienne Rose	current	750ML	\$104.16	\$8.68	\$14.99
Camara Alta Graciano	current	750ML	\$104.16	\$8.68	\$14.99
Domaine Guidon Gamay Coteaux des Ancenis	current	750ML	\$81.00	\$6.75	\$11.99
Domaine La Blaque Rose	current	750ML	\$119.64	\$9.97	\$16.99
Falco da Raza Arinto Vinho Verde	current	750ML	\$111.96	\$9.33	\$15.99
Roucas Toumba Rose	current	750ML	\$137.88	\$11.49	\$19.49

MONSIEUR TOUTON SELECTIONS LTD

Alonso del Yerro Ribera del Duero	current	750ML	\$189.12	\$15.76	\$25.99
Cellers Unio Clos Dalian Garnacha Red	current	750ML	\$84.96	\$7.08	\$12.99
Chateau de Castelneau	current	750ML	\$111.96	\$9.33	\$15.99
Fleur des Templiers	current	750ML	\$84.96	\$7.08	\$12.99
Guy Mothe Domaine du Colombier Petit Chablis	current	750ML	\$139.92	\$11.66	\$19.99
Le Chapeau Vin de Pays de L'ile Beaute	current	750ML	\$84.96	\$7.08	\$12.99
Leon Vatan Sauvignon Blanc	current	750ML	\$111.96	\$9.33	\$15.99
Santiago Ruiz Albarino Rias Baixas	current	750ML	\$158.16	\$13.18	\$21.99
Torre de Gazate	current	750ML	\$79.92	\$6.66	\$11.99
Ugarte Rioja Crianza	current	750ML	\$111.96	\$9.33	\$15.99
Ugarte Rioja Reserva	current	750ML	\$155.04	\$12.92	\$21.99

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MS WALKER INC

Bodegas Ateca Ateca Calatayud	current	750ML	\$119.64	\$9.97	\$16.99
Bodegas Avanthia Cuvee de O Godello	current	750ML	\$127.44	\$10.62	\$17.99
Bodegas Borsao Garnacha Campo de Borja Tres Picos	current	750ML	\$120.72	\$10.06	\$17.99
Venta La Ossa	current	750ML	\$127.44	\$10.62	\$17.99

PALM BAY INTERNATIONAL

Faustino Rioja Gran Reserva I	2001	750ML	\$235.92	\$19.66	\$31.99
Feudi di San Gregorio Irpinia Ros'aura	current	750ML	\$44.34	\$7.39	\$12.99
Periquita Red	current	750ML	\$65.52	\$5.46	\$9.99
Periquita Rose	current	750ML	\$65.52	\$5.46	\$9.99
Periquita White	current	750ML	\$65.52	\$5.46	\$9.99
Planeta Rose	current	750ML	\$52.08	\$8.68	\$14.99

PR GRISLEY COMPANY

Flower and the Bee Blanco	current	750ML	\$104.16	\$8.68	\$14.99
Col d'Orcia Brunello Poggio al Vento	2006	750ML	\$526.86	\$87.81	\$131.99
La Rioja Alta Gran Reserva 904	2001	750ML	\$414.00	\$34.50	\$54.99
la Rioja Alta Vina Alberdi Reserva	2007	750ML	\$142.92	\$11.91	\$19.99
La Vida al Camp Rose Cava NV	N/A	750ML	\$142.92	\$11.91	\$19.99
Quinta de Gomariz Loureiro	current	750ML	\$81.00	\$6.75	\$11.99

REGAL WINE IMPORTS

Chateau Caronne Set Gemme Haut Medoc	current	750ML	\$270.96	\$22.58	\$36.99
Mattieu Barret Petit Ours Brun Cotes du Rhone	current	750ML	\$161.04	\$13.42	\$22.99
Nicodemi Trebbiano	current	750ML	\$96.00	\$8.00	\$13.99
Poderi Foglia Aglianico	current	750ML	\$132.00	\$11.00	\$18.99

SOUTHERN WINE SPIRITS PA

Churchills Estates Douro Red	current	750ML	\$55.98	\$9.33	\$15.99
Tenuta di Arceno Il Fauno di Arcanum	2007	750ML	\$204.84	\$17.07	\$27.99
Tenuta di Arceno Valdorna	2008	750ML	\$284.46	47.41`	\$74.99
Tenuta di Arengo Arcanum	2008	750ML	\$381.24	\$63.54	\$99.99
Van Duzer Vineyards Estate Pinot Gris	current	750ML	\$111.96	\$9.33	\$15.99
Van Duzer Vineyards Estate Pinot Noir Rose	current	750ML	\$111.96	\$9.33	\$15.99

T. ELETENY HOLDINGS LLC

Vigne di Alice "Ose" Vino Spumante Rose Brut NV	N/A	750ML	\$127.44	\$10.62	\$17.99
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USA WINE WEST

Altovinum Evodia	current	750ML	\$64.63	\$5.39	\$9.99
Bodegas Rafael Palacios Godello Valdeorras Louro do Bolo	current	750ML	\$95.83	\$7.99	\$13.99

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Burgans Albarino Rias Baixas	current	750ML	\$103.63	\$8.64	\$14.99
Cottanera Barbazzale Rosato	current	750ML	\$100.87	\$8.41	\$14.99
Cyatho Verdejo Rueda	current	750ML	\$95.04	\$7.92	\$14.99
Sierra Salinas Puerto Salinas	current	750ML	\$95.64	\$7.97	\$13.99

VINE STREET IMPORTS

Orin Swift Locations I2 NV	N/A	750ML	\$140.04	\$11.67	\$19.99
R Lopez de Heredia Rioja Blanco Crianza Vina Gravonia	2004	750ML	\$220.20	\$18.35	\$29.99
R Lopez de Heredia Rioja Crianza Vina Cubillo	2006	750ML	\$220.20	\$18.35	\$29.99

VINO BLISS

Chateau de Ligre Red Chinon	current	750ML	\$111.96	\$9.33	\$15.99
Jean Marie Berthier Pouilly Fume Blanc	current	750ML	\$180.00	\$15.00	\$24.99
Pierru Sard Touraine Noble Joue	current	750ML	\$111.96	\$9.33	\$15.99

VINTAGE IMPORTS INC

Alain Graillot Crozes Hermitage Rouge	current	750ML	\$258.77	\$21.56	\$34.99
Alain Graillot Cuvee Speciale la Guiraud Crozes Hermitage	current	750ML	\$452.33	\$37.69	\$59.99
Kellerei St. Pauls Lagrein Rosato	current	750ML	\$96.43	\$8.04	\$13.99
Maxime Graillot Domaine des Lises Crozes Hermitage	current	750ML	\$220.01	\$18.33	\$29.99
Maxime Graillot Equinoxe Crozes Hermitage	current	750ML	\$181.25	\$15.10	\$24.99
Maxime Graillot Equis Saint Joseph	current	750ML	\$258.77	\$21.56	\$34.99

VIVINO SELECTIONS

Carmin Reguengos Monsaraz	current	750ML	\$65.16	\$5.43	\$9.99
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WINEBOW, INC.

Chateau Julien Royalty Red	current	750ML	\$88.68	\$7.39	\$12.99
Falesco Vitiano Rose	current	750ML	\$81.00	\$6.75	\$11.99
Quinta de Foz de Arouce Tinto	current	750ML	\$119.64	\$9.97	\$16.99
Tons de Duorum Red	current	750ML	\$88.68	\$7.39	\$12.99

THE WINE MERCHANT, LTD.

Biutiful Cava Brut Rose NV	N/A	750ML	\$81.00	\$6.75	\$11.99
Bodegas Luna Beberide Finca la Cuesta Bierzo	current	750ML	\$142.92	\$11.91	\$19.99
Bodegas Pedro Escudero Fuente Elvira Verdejo Rueda	current	750ML	\$104.16	\$8.68	\$14.99
Bodegas Vinicola Real Cueva de Monge Blanco	current	750ML	\$106.32	\$17.72	\$28.99
Bodegas Vinicola Real Vina los Valles Crianza	current	750ML	\$127.44	\$10.62	\$17.99
Broadbent Vinho Verde Rose NV	N/A	750ML	\$73.20	\$6.10	\$10.99
Chateau la Caminade La Commandery Cahors	current	750ML	\$181.69	\$15.14	\$24.99
Domain des Miquettes Saint Joseph Rouge	current	750ML	\$251.40	\$20.95	\$33.99
Domaine du Pas St Martin Jurrasic	current	750ML	\$173.88	\$14.49	\$23.99
Doniene Tzakolina	current	750ML	\$173.88	\$14.49	\$23.99
Elk Cove Vineyards Willamette Valley Pinot Noir	current	750ML	\$189.36	\$15.78	\$25.99

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Isaac Ferandez Selection Rios de Tinta Ribera del Duero	current	750ML	\$96.48	\$8.04	\$13.99
Isaac Fernandez Seleccion Bovale	current	750ML	\$96.48	\$8.04	\$13.99
Isaac Fernandez Seleccion Finca la Mata	current	750ML	\$127.44	\$10.62	\$17.99
La Muria Mencia Castilla y Leon	current	750ML	\$104.16	\$8.68	\$14.99
Post Scriptum de Chryseia	current	750ML	\$94.68	\$15.78	\$25.99
Quinta do Crasto Douro Red	current	750ML	\$127.44	\$10.62	\$17.99
Remelluri Rioja Reserva	current	750ML	\$282.36	\$23.53	\$37.99
Renacer Enamore	current	750ML	\$173.88	\$14.49	\$23.99
Vina Sastre Flavus Blanco Ribera del Duero	current	750ML	\$135.12	\$11.26	\$18.99
Vina Sastre Tinto Ribera del Duero	current	750ML	\$135.12	\$11.26	\$18.99

6. Luxury Special Price Reductions - May 2014

Code	Regular Retail	Special Retail	Customer Savings	Size	Brand Description
10895	\$9.99	\$5.99	\$4.00	750 mL	Marc Mir Xarello Chardonnay Penedes Joven 2008
10898	\$12.99	\$7.99	\$5.00	750 mL	Can Guineu Cabernet Sauvignon Merlot Penedes 2006
11026	\$99.99	\$63.99	\$36.00	750 mL	Whitehall Lane Leonardini Vineyard Cabernet Sauvignon Napa 2005
11054	\$59.99	\$38.99	\$21.00	750 mL	Whitehall Lane St Helena Cabernet Sauvignon Napa 2005
11170	\$87.99	\$55.99	\$32.00	750 mL	Erna Schein Meritage Napa Valley Front Man 2005
11298	\$42.99	\$25.99	\$17.00	750 mL	Sterling Vineyards SVR Bordeaux Blend 2004
11394	\$55.99	\$35.99	\$20.00	750 mL	Regusci Estate Cabernet Sauvignon 2006
11643	\$71.99	\$44.99	\$27.00	750 mL	Paras Vineyard Cabernet Sauvignon Mt. Veeder 2005
11926	\$43.99	\$26.99	\$17.00	750 mL	Thomas Fogarty Meritage Lexington 2003
11943	\$99.99	\$63.99	\$36.00	750 mL	KRUPP BROTHERS CABERNET SAUVIGNON 04
12003	\$199.99	\$137.99	\$62.00	750 mL	M BY MICHAEL MONDAVI CABERNET SAUVIGNON 2005
12005	\$21.99	\$12.99	\$9.00	750 mL	Weingut Liebfrauenstift Estate Riesling Trocken 2009
12192	\$42.49	\$26.99	\$15.50	750 mL	Frog's Leap Winery Merlot 2006
12310	\$41.99	\$27.99	\$14.00	750 mL	Paras Vineyard Merlot Mt Veeder 2005
12311	\$41.99	\$27.99	\$14.00	750 mL	Miner Family Winery Merlot Stagecoach Vineyard 2005
12359	\$36.99	\$22.99	\$14.00	750 mL	Northstar Merlot Columbia Valley Washington 2005
12411	\$177.49	\$121.99	\$55.50	750 mL	Pavillion Blanc du Chateau Margaux 2007
12414	\$44.99	\$26.99	\$18.00	750 mL	Pfeffingen Grosses Herrenberg "M" Mardelskopf Riesling 2008
12447	\$49.99	\$31.99	\$18.00	750 mL	Rochioli Estate Chardonnay Russian River Valley Sonoma 2008
12455	\$144.99	\$95.99	\$49.00	750 mL	Chateau Cos D Estournel 2008
12511	\$38.99	\$23.99	\$15.00	750 mL	Panther Creek Pinot Noir Temperance Hill 2006
12566	\$36.99	\$22.99	\$14.00	750 mL	Turnbull Merlot Napa Valley 2006
12626	\$34.99	\$21.99	\$13.00	750 mL	Chateau Le Boscq Bordeaux 2006
12717	\$14.99	\$8.99	\$6.00	750 mL	Raymond Vineyards Sauvignon Blanc Reserve Napa Valley 2008
12986	\$41.99	\$25.99	\$16.00	750 mL	LAROCHELLE PINOT NOIR CLASSIC CLONES 2006
13142	\$67.99	\$42.99	\$25.00	750 mL	Silver Pines Pinot Noir Sonoma 2005
13229	\$42.99	\$25.99	\$17.00	750 mL	Saintsbury Pinot Noir Lee Vineyard 2006

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13369	\$66.99	\$41.99	\$25.00	750 mL	Clos Pepe Pinot Noir Santa Rita Hills 2005	
13448	\$40.99	\$25.99	\$15.00	750 mL	Loring Wine Company Pinot Noir Garys Vineyard 2006	
13790	\$57.99	\$36.99	\$21.00	750 mL	ROSENBLUM ZINFANDEL ST PETERS CHURCH 2005	
13921	\$19.99	\$11.99	\$8.00	750 mL	Sofia Riesling California 2009	
13962	\$27.99	\$16.99	\$11.00	750 mL	Schug Chardonnay Carneros 2007	
13994	\$19.99	\$11.99	\$8.00	750 mL	Cline Cellars Zinfandel Sonoma County 2007	
14016	\$20.99	\$12.99	\$8.00	750 mL	Robledo Family Winery Pinot Blanc 2006	
14031	\$32.99	\$19.99	\$13.00	750 mL	Eyrie Pinot Noir Estate Dundee Hills 2007	
14046	\$12.99	\$6.99	\$6.00	750 mL	Washington Hills Cabernet Sauvignon Summit Reserve Columbia 2007	
14067	\$149.99	\$100.99	\$49.00	750 mL	Ramey Cabernet Sauvignon Pedregal Vineyard Oakville 2007	
14264	\$15.99	\$8.99	\$7.00	750 mL	Mohua Riesling Central Otaga New Zealand 2007	
14408	\$39.99	\$24.99	\$15.00	750 mL	Levendi Red Hen Chardonnay 2007	
14481	\$39.99	\$23.99	\$16.00	750 mL	Le Dix de Los Vascos 2008	
14560	\$51.99	\$32.99	\$19.00	750 mL	Quevedo Vintage Port 2007	
14578	\$59.99	\$37.99	\$22.00	750 mL	Martinelli Syrah Terra Felice 2005	
14733	\$89.99	\$57.99	\$32.00	750 mL	Pax Alder Springs Syrah Mendocino 2006	
14753	\$69.99	\$44.99	\$25.00	750 mL	Pax Cuvee Christine Syrah Sonoma 2006	
14865	\$35.99	\$22.99	\$13.00	750 mL	Croft Vintage Port 2007	
14940	\$47.99	\$29.99	\$18.00	750 mL	ROSENBLUM KICK RES. SYRAH	05
14957	\$19.99	\$11.99	\$8.00	750 mL	Shannon Ridge Roussanne Lake County 2007	
15016	\$339.99	\$245.99	\$94.00	750 mL	COLGIN IX EST SYRAH	04
15025	\$25.99	\$15.99	\$10.00	750 mL	Fonseca Quinta do Panascal 2008	
15210	\$54.99	\$34.99	\$20.00	750 mL	Shafer Winery Merlot Napa Valley 2007	
15369	\$84.99	\$52.99	\$32.00	750 mL	Chateau Suduiraut Pauillac Bordeaux 2008	
15374	\$43.99	\$26.99	\$17.00	750 mL	Siduri Sapphire Hill Vineyard Pinot Noir 2006	
15392	\$64.49	\$39.99	\$24.50	750 mL	Chateau Guiraud Sauternes 2008	
15421	\$59.99	\$37.99	\$22.00	750 mL	Anderson Conn Valley Pinot Noir 2006	
15485	\$21.99	\$12.99	\$9.00	750 mL	Recanati Merlot Reserve 2005	
15515	\$54.99	\$34.99	\$20.00	750 mL	Shafer Merlot Napa Valley 2006	
15541	\$44.99	\$27.99	\$17.00	750 mL	Walter Hansel Chardonnay Estate Sonoma 2007	
15551	\$17.99	\$10.99	\$7.00	750 mL	Eagle Eye Muscat Canelli Napa Mendocino 2008	
15552	\$33.49	\$20.99	\$12.50	750 mL	Coniglio Cabernet Franc Atlas Peak Napa 2005	
15553	\$47.99	\$30.99	\$17.00	750 mL	Coniglio Cabernet Sauvignon Spring Mt. Napa 2005	
15554	\$47.99	\$30.99	\$17.00	750 mL	Coniglio Cabernet Sauvignon Oakville Napa 2005	
15559	\$99.99	\$63.99	\$36.00	750 mL	Martinelli Syrah Hop Camp 2006	
15560	\$99.99	\$63.99	\$36.00	750 mL	Martinelli Syrah Lolita Ranch 2006	
15564	\$52.99	\$32.99	\$20.00	750 mL	Martinelli Chardonnay Martiinelli Road 2006	
15637	\$28.99	\$17.99	\$11.00	750 mL	Hunnicut Zinfandel Napa Valley 2005	
15639	\$18.99	\$10.99	\$8.00	750 mL	Edward Sellers Cuvee des Cinq Paso Robles 2005	
15691	\$27.99	\$16.99	\$11.00	750 mL	LaRoche Pinot Noir Santa Lucia Highlands 2007	
15735	\$44.99	\$27.99	\$17.00	750 mL	Robert Mueller Cellars Pinot Noir Emilys Cuvee Russian River 2007	
15746	\$52.99	\$33.99	\$19.00	750 mL	Calera Reed Pinot Noir Mt Harlan 2006	
15798	\$22.99	\$13.99	\$9.00	750 mL	Terre Rouge White Blend Enigma Sierra Foothills 2007	

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15818	\$49.99	\$30.99	\$19.00	750 mL	Rubicon Blancaneaux White Blend 2007	
15853	\$224.99	\$156.99	\$68.00	750 mL	Merryvale Profile Cabernet Sauvignon Blend Napa 2006	
15975	\$239.99	\$168.99	\$71.00	750 mL	J L Chave Hermitage Blanc 2007	
16287	\$39.99	\$24.99	\$15.00	750 mL	Andre Lurton Ch La Louviere Pessac Leognan Blanc 2009	
16325	\$84.99	\$52.99	\$32.00	750 mL	Vermeil Wines Cab Sauv Jean Louis Vermeil Frediani Vyd Napa Valley 2007	
16503	\$178.49	\$122.99	\$55.50	750 mL	Bodegas Teso la Monja Alabaster Toro 2007	
16624	\$56.99	\$35.99	\$21.00	750 mL	Produttori del Barbaresco Riserva Paje 2005	
16737	\$44.99	\$27.99	\$17.00	750 mL	THOMAS FOGARTY ALBUTOM VYD. CHARDONNAY	04
16952	\$15.99	\$8.99	\$7.00	750 mL	Bodegas Lurton Malbec Reserva Mendoza 2008	
17433	\$29.99	\$18.99	\$11.00	750 mL	MARTINELLI SAUVIGNON BLANC TESSA LEE 2006	
17444	\$24.99	\$14.99	\$10.00	750 mL	DAVID ARTHUR SAUVIGNON BLANC 2007	
17553	\$18.99	\$10.99	\$8.00	750 mL	Patianna Estate Sauvignon Blanc Mendocino 2007	
17819	\$51.99	\$31.99	\$20.00	750 mL	Quinta de Roriz Port 2007	
17871	\$48.99	\$29.99	\$19.00	750 mL	Black Bart's Bride White Stagecoach Vineyard 2006	
17880	\$18.49	\$10.99	\$7.50	750 mL	Torii Mor Pinot Blanc Oregon 2007	
18103	\$16.99	\$9.99	\$7.00	750 mL	Foris Gewurtraminer 2006	
18156	\$40.99	\$25.99	\$15.00	750 mL	Socre Barbaresco RBR Roncaglie 2007	
18184	\$38.99	\$22.99	\$16.00	750 mL	Radio Coteau Las Colinas Syrah 2007	
18273	\$22.99	\$13.99	\$9.00	750 mL	Vina Alicia Morena Mendoza 2006	
18277	\$77.99	\$48.99	\$29.00	750 mL	Chateau de Beaucastel Chateauneuf du Pape Estate 2008	
18288	\$19.99	\$11.99	\$8.00	750 mL	Mongeard Mugneret Bourgogne Rouge Haut Cotes de Nuits Estate 2008	
18347	\$35.99	\$21.99	\$14.00	750 mL	Louis Jadot Beaune 1er Cru Pertuisots 2007	
18350	\$48.99	\$29.99	\$19.00	750 mL	Chateau D'Aiguilhes Cabernet Merlot Cotes de Castillon AOC 2006	
18352	\$34.99	\$20.99	\$14.00	750 mL	Chateau Lilian Ladouys Cabernet Merlot Saint Estephe AOC 2008	
18400	\$13.99	\$8.99	\$5.00	750 mL	Villa Schinosa Greco di Puglia 2010	
18511	\$11.99	\$6.99	\$5.00	750 mL	Quinta do Alqueve Frenao Pires Ribatejo 2009	
18523	\$84.99	\$53.99	\$31.00	750 mL	Vall Llach Priorat 2006	
18613	\$23.99	\$13.99	\$10.00	750 mL	Mas Lavail Maury Rouge 2009	
18657	\$61.99	\$37.99	\$24.00	750 mL	Chateau Bonalque Pomerol 2009	
18658	\$25.99	\$14.99	\$11.00	750 mL	Chateau La Fleur de Jaugue St Emilion Grand Cru 2008	
18825	\$45.49	\$28.99	\$16.50	750 mL	Louis Jadot Beaune Boucherottes 2007	
18834	\$699.99	\$520.99	\$179.00	750 mL	DOM. DUJAC ECHEZEAUX 2005	05
18867	\$626.99	\$465.99	\$161.00	750 mL	Dom Follin Arbelet Romanee St Vivant 2005	
18879	\$131.49	\$89.99	\$41.50	750 mL	ECHEZEAUX GRAND CRU DOMAINE DU CLOS FRANTIN PN	05
18981	\$107.99	\$69.99	\$38.00	750 mL	DOMAINE MONGEARD-MUGNERET VOUGEOT 1ST CRE LES CRAS05	
18988	\$25.99	\$15.99	\$10.00	750 mL	Cristia Collection Gigondas 2006	
18991	\$107.99	\$69.99	\$38.00	750 mL	DOM MONG-MUGNERET VOSNE ROMANE 1ST CRU LES ORVEAUX05	
19122	\$214.49	\$150.99	\$63.50	750 mL	Domaine Robert Groffier Chambolle Musigny Les Amoureuses 2006	
19192	\$24.99	\$15.99	\$9.00	750 mL	Domaine Jacques Cacheux and Fils Bourgogne Les Champs d'Argent 2006	
19194	\$35.99	\$21.99	\$14.00	750 mL	Du Grand Tinel Chateauneuf du Pape 2005	
19205	\$141.99	\$95.99	\$46.00	750 mL	Domaine Robert Groffier Chambolle Musigny Les Hauts Doix 2006	
19214	\$33.99	\$20.99	\$13.00	750 mL	Louis Jadot Santenay Clos de Malte Rouge 2007	
19238	\$23.99	\$14.99	\$9.00	750 mL	JOSEPH DROUPHIN COTE DE NUITS VILLAGES	06

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19255	\$46.99	\$29.99	\$17.00	750 mL	Joseph Drouhin Volnay 2006	
19263	\$160.49	\$108.99	\$51.50	750 mL	JOSEPH DROUHIN CLOS DE VOUGEOT GRAND CRU	06
19278	\$28.99	\$17.99	\$11.00	750 mL	Domaine de l'Edre Carrement Cotes du Roussillon Rouge 2006	
19324	\$38.99	\$24.99	\$14.00	750 mL	Domaine de l'Edre l'Edre Cotes du Roussillon Villages 2006	
19332	\$62.49	\$38.99	\$23.50	750 mL	CHATEAU GUIRAUD SAUTERNES	06
19347	\$1,001.99	\$750.99	\$251.00	750 mL	Chateau Cheval Blanc St Emilion 2006	
19359	\$667.49	\$495.99	\$171.50	750 mL	Chateau Margaux 2006	
19365	\$673.99	\$501.99	\$172.00	750 mL	CHATEAU DYQUEM SAUTERNES	06
19372	\$93.99	\$59.99	\$34.00	750 mL	CH.SUDUIRAUT SAUTERNES	05
19400	\$142.99	\$95.99	\$47.00	750 mL	Louis Jadot Clos Vougeot 2007	
19425	\$105.49	\$66.99	\$38.50	750 mL	Louis Jadot Clos Vougeot 2006	
19432	\$667.49	\$495.99	\$171.50	750 mL	Chateau La Mission Haut Brion Pessac Leognan 2006	
19486	\$216.49	\$151.99	\$64.50	750 mL	M Chapoutier Ermitage Le Meal 2006	
19910	\$805.49	\$601.99	\$203.50	750 mL	Chateau Mouton Rothschild 2005	
19919	\$43.99	\$26.99	\$17.00	750 mL	Louis Jadot Vosne Romanee 2006	
19924	\$34.99	\$21.99	\$13.00	750 mL	Louis Jadot Beaune Les Chouacheaux 2006	
19927	\$126.49	\$82.99	\$43.50	750 mL	Louis Jadot Echezeaux 2006	
19984	\$73.99	\$46.99	\$27.00	750 mL	Roger Sabon Chateauneuf du Pape Prestige 2006	
20089	\$99.99	\$63.99	\$36.00	750 mL	Rivetto Barolo Riserva Piedmont 2004	
20162	\$45.99	\$18.99	\$27.00	750 mL	DOMAINE DE MONPERTUIS CHATEAUNEUF-DU-PAPE	07
20176	\$109.49	\$71.99	\$37.50	750 mL	Domaine Louis Latour Corton Charlemagne Grand Cru 2009	
20253	\$13.99	\$7.99	\$6.00	750 mL	Michel Fonne Grains de Genie 2008	
20374	\$239.99	\$171.99	\$68.00	750 mL	Jean Louis Chave Hermitage 2006	
20434	\$44.99	\$28.99	\$16.00	750 mL	Domaine Jean Jacques Confuron Cotes de Nuits Les Vignottes 2006	
20442	\$214.49	\$151.99	\$62.50	750 mL	Domaine Joseph Roty Griottes Chambertin 2006	
20443	\$182.99	\$126.99	\$56.00	750 mL	Domaine Joseph Roty Mazis Chambertin 2006	
20445	\$180.99	\$124.99	\$56.00	750 mL	Domaine Joseph Roty Charmes Chambertin 2006	
20450	\$64.99	\$41.99	\$23.00	750 mL	Domaine Harmand Geoffroy Gevrey Chambertin La Bossiere Monopole 2006	
20452	\$29.99	\$18.99	\$11.00	750 mL	Domaine Mongeard Mugneret Hautes Cotes de Nuits La Croix 2006	
20454	\$29.99	\$18.99	\$11.00	750 mL	Domaine Michel Sarrazin Givry Les Grands Pretants 2006	
20481	\$84.99	\$53.99	\$31.00	750 mL	Domaine Oliver Hillaire Chateauneuf du Pape Les Petits Pieds d'Armand 2007	
20509	\$243.99	\$172.99	\$71.00	750 mL	Lucien Le Moine Bonnes Mares Grand Cru 2006	
20510	\$184.99	\$129.99	\$55.00	750 mL	Lucien Le Moine Echezeaux Grand Cru 2006	
20512	\$171.99	\$85.99	\$86.00	750 mL	Lucien Le Moine Chambolle Musigny Les Hauts Doix 2006	
20515	\$127.99	\$84.99	\$43.00	750 mL	Lucien Le Moine Vosne Romanee Les Suchots 2006	
20523	\$93.99	\$58.99	\$35.00	750 mL	E Guigal Saint Joseph Vignes de l'Hospice 2006	
20524	\$149.99	\$101.99	\$48.00	750 mL	E Guigal Cote Rotie Chateau d'Ampuis 2005	
20525	\$325.99	\$235.99	\$90.00	750 mL	E Guigal Cote Rotie La Landonne 2004	
20527	\$325.99	\$235.99	\$90.00	750 mL	E Guigal Cote Rotie La Mouline 2004	
20529	\$325.99	\$235.99	\$90.00	750 mL	E Guigal Cote Rotie La Turquie 2004	
20559	\$42.99	\$26.99	\$16.00	750 mL	Domaine Roger Sabon Chateauneuf du Pape Les Olivets 2007	
20568	\$109.99	\$71.99	\$38.00	750 mL	Domaine Follin Arbelet Corton Charlemagne 2006	

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20569	\$179.49	\$125.99	\$53.50	750 mL	Domaine Fontaine Gagnard Batard Montrachet 2006	
20619	\$109.99	\$69.99	\$40.00	750 mL	Domaine Louis Latour Corton Grand Cru Grancey 2009	
20621	\$27.99	\$15.99	\$12.00	750 mL	Maison Louis Latour Chardonnay Beaune A C France 2009	
20663	\$41.99	\$24.99	\$17.00	750 mL	Nickel and Nickel Chardonnay Truchard Vineyards Carneros Napa Valley 2008	
20672	\$65.99	\$41.99	\$24.00	750 mL	Louis Jadot Puligny Montrachet 2007	
20673	\$90.99	\$57.99	\$33.00	750 mL	Louis Jadot Puligny Montrachet Clos de la Garenne 2007	
20676	\$85.99	\$54.99	\$31.00	750 mL	Louis Jadot Meursault Les Charmes 2007	
20677	\$198.99	\$138.99	\$60.00	750 mL	Louis Jadot Mazis Chambertin 2007	
20679	\$259.99	\$184.99	\$75.00	750 mL	Louis Jadot Chambertin Clos de Beze 2007	
20680	\$84.99	\$54.99	\$30.00	750 mL	Louis Jadot Chassagne Montrachet Clos de Chapelle Blanc 2007	
20725	\$85.99	\$54.99	\$31.00	750 mL	Silvio Nardi Brunello di Montalcino Manachiara 2004	
20781	\$19.99	\$11.99	\$8.00	750 mL	Valfieri Barbaresco Bric Mentina 2004	
20895	\$30.49	\$18.99	\$11.50	750 mL	Yorkville Cellars Richard the Lion Heart Red Blend Yorkville Highlands 2007	
20902	\$24.99	\$14.99	\$10.00	750 mL	Tablas Creek Cotes de Tablas Blanc Paso Robles 2009	
20942	\$25.99	\$15.99	\$10.00	750 mL	Trisaetum Riesling Willamette Valley Oregon 2009	
20951	\$27.99	\$16.99	\$11.00	750 mL	B R Cohn Zinfandel Sonoma Valley 2008	
20981	\$25.99	\$15.99	\$10.00	750 mL	Melville Estate Chardonnay Santa Rita Hills 2009	
21047	\$51.99	\$31.99	\$20.00	750 mL	Domaine Mongeard Mugneret Savigny Les Beaune Narbantons 2005	
21050	\$75.99	\$47.99	\$28.00	750 mL	Domaine Follin Arbelet Corton Bressandes Grand Cru 2004	
21053	\$40.99	\$25.99	\$15.00	750 mL	DOM BALLOT-MILLOT MEURSAULT RED	05
21087	\$16.99	\$9.99	\$7.00	750 mL	Eagle Eye Infatuation Napa Valley 2006	
21111	\$28.99	\$17.99	\$11.00	750 mL	JL Chave 'Silene' Rouge Crozes Hermitage 2009	
21234	\$74.99	\$47.99	\$27.00	750 mL	Didier Dagueneau Fume de Pouilly 2006	
21237	\$478.99	\$351.99	\$127.00	750 mL	DROUHIN MONTRACHET 2005, MARQUIS DE LAGUICHE	05
21272	\$122.99	\$80.99	\$42.00	750 mL	Domaine Didier Dagueneau Pouilly Fume Silex 2006	
21351	\$194.49	\$135.99	\$58.50	750 mL	Domaine Fontaine Gagnard Criots Batard Montrachet 2006	
21370	\$146.49	\$98.99	\$47.50	750 mL	Chateau Rayas Chateauneuf du Pape Blanc 2005	
21562	\$48.99	\$38.99	\$10.00	750 mL	FONTAINE-GAGNARD C-M.LES CAILLERETS	03
21654	\$32.99	\$19.99	\$13.00	750 mL	JEAN SAINT HONORE MEURSAULT	05
21663	\$48.99	\$30.99	\$18.00	750 mL	Joseph Drouhin Meursault 2006	
21694	\$273.99	\$195.99	\$78.00	750 mL	Louis Jadot Batard Montrachet 2007	
21865	\$238.99	\$169.99	\$69.00	750 mL	CHAVE HERMITAGE BLANC	05
22095	\$197.99	\$137.99	\$60.00	750 mL	Louis Jadot Batard Montrachet 2006	
22120	\$32.49	\$19.99	\$12.50	750 mL	Louis Jadot Savigny Les Beaune Clos de Guettes 2006	
22136	\$470.99	\$345.99	\$125.00	750 mL	Louis Jadot Le Montrachet 2007	
22245	\$37.99	\$23.99	\$14.00	750 mL	ZIND HUMBRECHT MUSCAT HERRENWEG	05
22319	\$91.99	\$58.99	\$33.00	750 mL	Clos des Papes Chateauneuf du Pape Blanc 2007	
22333	\$470.99	\$345.99	\$125.00	750 mL	Lucien Le Moine Chevalier Montrachet Grand Cru 2006	
22334	\$389.49	\$283.99	\$105.50	750 mL	Lucien Le Moine Batard Montrachet Grand Cru 2006	
22335	\$143.99	\$96.99	\$47.00	750 mL	Lucien Le Moine Corton Blanc Grand Cru 2006	
22336	\$173.99	\$118.99	\$55.00	750 mL	Lucien Le Moine Corton Charlemagne Grand Cru 2006	
22420	\$129.49	\$85.99	\$43.50	750 mL	Torbreck Mataro The Pict 2006	
22421	\$147.99	\$99.99	\$48.00	750 mL	Torbreck Grenache Les Amis 2006	

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22427	\$19.99	\$11.99	\$8.00	750 mL	Torbreck Cuvee Juveniles 2008	
22431	\$94.99	\$59.99	\$35.00	750 mL	Torbreck Shiraz The Factor 2006	
22433	\$94.99	\$59.99	\$35.00	750 mL	Torbreck Shiraz Viognier The Descendant 2006	
22732	\$29.99	\$17.99	\$12.00	750 mL	Signorello Seta Napa California 2009	
22762	\$64.99	\$40.99	\$24.00	750 mL	Trivento Eolo Mendoza 2005	
22798	\$53.99	\$32.99	\$21.00	750 mL	Smith Woodhouse Vintage Port 2007	
22868	\$17.99	\$10.99	\$7.00	750 mL	Wirra Wirra Church Block Cabernet Shiraz Merlot 2006	
22910	\$11.99	\$5.99	\$6.00	750 mL	Devils Lair Fifth Leg Red 2006	
23009	\$43.99	\$26.99	\$17.00	750 mL	Johns Blend Margarettes No 9 Shiraz 2003	
23027	\$21.39	\$12.99	\$8.40	750 mL	Kawarau Chardonnay Reserve Central Otago 2007	
23038	\$17.99	\$10.99	\$7.00	750 mL	Glatzer Blaufrankisch Carnuntum 2006	
23394	\$49.99	\$30.99	\$19.00	750 mL	Prunotto Barbaresco 2004	
23473	\$75.99	\$47.99	\$28.00	750 mL	Patz Hall Pinot Noir Santa Lucia Highlands California Pisoni Vineyard 2008	
23475	\$33.99	\$20.99	\$13.00	750 mL	CECCHI SPARGOLO SANGIOVESE	04
23519	\$39.99	\$24.99	\$15.00	750 mL	Panther Creek Pinot Noir Dundee Hills Willamette Oregon Vista Hills Vyd 2008	
23540	\$66.49	\$41.99	\$24.50	750 mL	VILLA CAFAGGIO SAN MARTINO	01
23611	\$25.99	\$15.99	\$10.00	750 mL	Fritz Chardonnay Russian River California 2009	
23915	\$44.99	\$27.99	\$17.00	750 mL	TENUTA DI GHIZZANO NAMBROT	04
24300	\$39.99	\$24.99	\$15.00	750 mL	San Fabiano Chianti Classico Riserva Cellole 2004	
24340	\$22.99	\$13.99	\$9.00	750 mL	Ca'Viola Dolcetto d'Alba Vilot 2006	
24623	\$56.99	\$35.99	\$21.00	750 mL	Cascina Saria Barbaresco 2003	
24649	\$30.99	\$18.99	\$12.00	750 mL	San Patignano Noi 2005	
24681	\$146.49	\$98.99	\$47.50	750 mL	Piero Busso Barbaresco Gallina 2003	
24761	\$38.99	\$23.99	\$15.00	750 mL	Podere le Boncie Chianti Classico Le Trame 2005	
24862	\$43.99	\$26.99	\$17.00	750 mL	Punica Barrua 2005	
25010	\$59.99	\$37.99	\$22.00	750 mL	Pio Cesare Barbaresco Piemonte 2007	
25419	\$49.99	\$31.99	\$18.00	750 mL	Domaine Roger Sabon Chateauneuf du Pape Blanc Renaissance 2008	
25420	\$39.99	\$24.99	\$15.00	750 mL	Joh Jos Prum Riesling Graacher Himmelreich Spatlese 2008	
25456	\$31.99	\$18.99	\$13.00	750 mL	Langwerth Von Simmern Rauenthaler Baiken Riesling Spatlese Trocken 2008	
25917	\$120.99	\$79.99	\$41.00	750 mL	Mas Doix VV Priorat 2006	
25937	\$141.99	\$95.99	\$46.00	750 mL	VEGA SICILIA VALBUENA	02
26039	\$29.99	\$18.99	\$11.00	750 mL	Conreria Scala Dei Les Brugueres Blanco Priorat 2007	
26120	\$134.99	\$91.99	\$43.00	750 mL	Mas Alta La Creu Alta Priorat 2006	
26156	\$89.99	\$57.99	\$32.00	750 mL	Mas Alta La Basseta Priorat 2006	
26354	\$305.99	\$219.99	\$86.00	750 mL	Benjamin Romeo Contador Rioja 2005	
26632	\$94.99	\$59.99	\$35.00	750 mL	Louis Jadot Chambolle Musigny Les Fuees 2010	
26692	\$33.99	\$20.99	\$13.00	750 mL	Kerpen Wehlener Sonnenuhr Spatlese Artist Label 2007	
26733	\$22.99	\$13.99	\$9.00	750 mL	Brack Mountain L'Oliveto Chardonnay Sonoma 2009	
26851	\$28.99	\$17.99	\$11.00	750 mL	Von Othegraven Kanzemer Altenberg Kabinett 2007	
27234	\$130.99	\$85.99	\$45.00	750 mL	Standish Shiraz Barossa Valley 2005	
27246	\$130.99	\$85.99	\$45.00	750 mL	Standish Shiraz Viognier The Relic Barossa Valley 2006	
27483	\$28.99	\$16.99	\$12.00	750 mL	Te Kairanga Casarina Chardonnay New Zealand 2005	
27535	\$99.99	\$62.99	\$37.00	750 mL	Two Hands Shiraz Barneys Block Barossa Valley 2007	

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28784	\$44.99	\$27.99	\$17.00	750 mL	Joseph Drouhin Pinot Noir Volnay France 2009
28825	\$54.99	\$34.99	\$20.00	750 mL	Joseph Drouhin Chardonnay Chassagne Montrachet AOC France 2009
29000	\$35.99	\$21.99	\$14.00	750 mL	Santa Rita Floresta Syrah Chile 2004
29314	\$39.99	\$24.99	\$15.00	750 mL	Celani Family Chardonnay Napa Valley 2008
29353	\$41.99	\$24.99	\$17.00	750 mL	Chateau Vanniers Bandol 2007
29476	\$21.99	\$12.99	\$9.00	750 mL	Joseph Drouhin Cote de Nuits Villages 2009
29478	\$33.99	\$20.99	\$13.00	750 mL	Joseph Drouhin Cote de Beaune 2009
29568	\$259.49	\$185.99	\$73.50	750 mL	Taittinger Rauscheberg Collection 2000
29671	\$99.49	\$63.99	\$35.50	750 mL	Champagne Mailly l'Intemporelle Grand Cru 2003
29776	\$27.99	\$16.99	\$11.00	750 mL	Michel Sarrazin Maranges Cote de Beaune 2008
29778	\$39.99	\$24.99	\$15.00	750 mL	Marie Paule Dumazet Cuvee Charlemagne Cornas 2007
29781	\$34.99	\$21.99	\$13.00	750 mL	Fougeray de Beauclair Savigny Les Golardes 1st Cru 2008
29783	\$29.99	\$18.99	\$11.00	750 mL	Michel Sarrazin Mercurey La Perriere Village 2009
29806	\$47.99	\$29.99	\$18.00	750 mL	Dominio de Tares Bembibre Bierzo 2004
29828	\$27.99	\$16.99	\$11.00	750 mL	Vina Sila Naia Des Rueda 2006
31156	\$24.99	\$14.99	\$10.00	750 mL	Iron Horse Vineyards Unoaked Chardonnay Green Valley 2010
31177	\$79.99	\$50.99	\$29.00	750 mL	Pierre Matrot Meursault 1er Cru Perrieres 2010
31489	\$36.99	\$22.99	\$14.00	750 mL	Domaine Tollot Beaut Chorey Les Beaune 2010
31568	\$79.99	\$49.99	\$30.00	750 mL	Louis Jadot Gevrey Chambertin 1er Cru Les Cazetiers 2010
31574	\$94.99	\$59.99	\$35.00	750 mL	Louis Jadot Nuits St Georges Les Boudots 1er Cru Domaine Andre Gagey 2010
31576	\$74.99	\$46.99	\$28.00	750 mL	Louis Jadot Pommard Les Rugiens 2010

7. Luxury One Time Buy Case Cost Adjustment/No Retail Change

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>VINTAGE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
			<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>FRONTIER WINE IMPORTS</u>						
45619	Lorca Monastrell Bullas 2009	2009	\$57.96	\$9.99	\$64.92	\$9.99
	750 ML, 12 Units Per Case		\$4.83		\$5.41	
	Cost Per Unit:					
<u>LUREL IMPORTERS LLC</u>						
38324	Cape Roca Fisherman Vinho Verde DOC NV	N/A	\$67.80	\$9.99	\$65.04	9.99
	750 ML, 12 Units Per Case		\$5.65		\$5.42	
	Cost Per Unit:					

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8. Chairman's Selection Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Nordby Vineyards, LLC</u>				
Nordby Vineyards II Re Reserve Cabernet Sauvignon 2007	750ML	\$104.16	\$8.68	\$14.99
<u>Milbrandt Vineyards</u>				
Milbrandt Vineyards 'Vineyard Series' Mosiac Reserve 2010	750ML	\$111.96	\$9.33	\$15.99
Milbrandt Vineyards 'Vineyard Series' Grenache Reserve 2010	750ML	\$111.96	\$9.33	\$15.99
<u>Housley's Century Oak</u>				
Housley's Century Oak Winery Cabernet Sauvignon 2012	750ML	\$104.16	\$8.68	\$14.99
Housley's Century Oak Winery Chardonnay 2013	750ML	\$81.00	\$6.75	\$11.99
<u>Capital Wine & Spirits</u>				
Clarendon Hills Romas Grenache 2008	750ML	\$110.16	\$18.36	\$29.99
Dancing Bull Cabernet Sauvignon 2012	750ML	\$42.24	\$3.52	\$6.99
<u>Winebow, Inc.</u>				
Rocca di Sanniti Fiano di Avellino 2013	750ML	\$88.75	\$7.40	\$12.99
Nieto Senetiner Don Nicanor Malbec 2011	750ML	\$104.16	\$8.68	\$14.99
Tiefenbrunner Pinot Grigio 2013	750ML	\$73.20	\$6.10	\$10.99

9. Chairman's Selection Items - Temporary Price Reducitons

<u>BRAND DESCRIPTION</u>	<u>CODE</u>	<u>SIZE</u>	<u>PRESENT RETAIL</u>	<u>PROPOSED RETAIL EFFECTIVE 5/9/14-5/10/14</u>
Peter Weber Cremant d'Alsace Brut NV	33208	750ML	\$12.99	\$9.99
Coppo Moscato d Asti Moncaliva 2011	33285	750ML	\$9.99	\$7.99
Saintsbury Vin Gris of Pinot Noir Rose 2012	33280	750ML	\$10.49	\$7.99

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10. Online Exclusive Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Weygandt Metzler Importing</u>				
Domaine Marc Cameron Epineuil Bourgogne Rouge 2012	750 ML	\$192.00	\$16.00	\$26.99
<u>Capital Wine & Spirits</u>				
Bootlegger 21 Vodka New York	750 ML	\$100.98	\$16.83	\$28.99
<u>Southern Wine & Spirits</u>				
Redbreast Cask Irish Whiskey 21 Year Old	750 ML	\$528.57	\$176.19	\$249.99
Serralles Don Q Puerto Rican Rum Gran Anejo	750 ML	\$253.68	\$42.28	\$66.99
<u>JAO Wine Imports</u>				
Domaine de la Couterie Calvados 15 Year Old	750 ML	\$739.32	\$61.61	\$96.99
Domaine de la Couterie Calvados 8 Year Old	750 ML	\$483.72	\$40.31	\$63.99
Vallet Freres Charnes Chambertin 2011	750 ML	\$1,255.08	\$104.59	\$153.99
Vallet Freres Corton Charlemagne 2009	750 ML	\$1,401.48	\$116.79	\$169.99
Vallet Freres Chambertin Grand Cru 2011	750 ML	\$1,959.84	\$163.32	\$230.99
Jacques Cacheux Chambolle Musigny Les Plantes 2011	750 ML	\$852.36	\$71.03	\$109.99
Jacques Cacheux Vosne Romanee La Croix Rameau 2011	750 ML	\$1,181.88	\$98.49	\$145.99
Jacques Cacheux Echezeaux Grand Cru 2011	750 ML	\$1,007.88	\$83.99	\$126.99
Quivy Chapelle Chambertin Grand Cru 2011	750 ML	\$1,987.32	\$165.61	\$233.99
Quivy Gevrey Chambertin Les Corbeaux 2011	750 ML	\$779.04	\$64.92	\$101.99

11. Online Sale Price Reductions - May 2014

Code	Regular Retail	Special Retail	Customer Savings	Size	Brand Description
3605	49.99	44.99	5.00	750 mL	Los Amantes Joven
34053	59.99	54.99	5.00	750 mL	Los Amantes Reposado
31463	149.99	129.99	20.00	750 mL	Gran Duque Oro

12. Online Special Price Reductions - May 2014

Code	Regular Retail	Special Retail	Customer Savings	Size	Brand Description
30258	\$112.99	\$73.99	\$39.00	750 mL	Taupenot Merme Mazoyeres Chambertin Grand Cru 2007
30303	\$97.99	\$61.99	\$36.00	750 mL	Christophe Pichon Cote Rotie Comtesse en Cote Blonde 2009
30312	\$304.99	\$219.99	\$85.00	750 mL	Jean Jacques Confuron Romanee St Vivant Grand Cru 2009
30313	\$124.99	\$82.99	\$42.00	750 mL	Jean Jacques Confuron Nuits St Georges Les Chaboeufs 1er Cru 2009

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30314	\$97.99	\$62.99	\$35.00	750 mL	Quivy Gevrey Chambertin Les Corbeaux 1er Cru 2009
30315	\$124.99	\$82.99	\$42.00	750 mL	Jean Jacques Confuron Chambolle Musigny 1er Cru 2009
30317	\$224.99	\$158.99	\$66.00	750 mL	Vallet Freres Chambertin Grand Cru 2009
30318	\$169.99	\$116.99	\$53.00	750 mL	Jean Jacques Confuron Clos Vougeot Grand Cru 2009
30324	\$164.99	\$112.99	\$52.00	750 mL	Fougeray de Beauclair Bonnes Mares Grand Cru 2009
30325	\$129.99	\$86.99	\$43.00	750 mL	Fougeray de Beauclair Corton Charlemagne Grand Cru 2009
30346	\$48.99	\$24.99	\$24.00	750 mL	Palazzo Cuvee Blanc Napa Valley 2010
30378	\$85.99	\$54.99	\$31.00	750 mL	Domaine des Remizieres Cuvee Emilie Hermitage 2009
30379	\$94.99	\$59.99	\$35.00	750 mL	Domaine Christophe Bonnefond Cote Rozier Cote Rotie 2009
30383	\$65.99	\$41.99	\$24.00	750 mL	Domaine Christophe Bonnefond Colline de Couzou Cote Rotie 2009
30395	\$89.99	\$56.99	\$33.00	750 mL	Whitehall Lane St Helena Cabernet Sauvignon Napa 2005
30400	\$219.99	\$154.99	\$65.00	750 mL	Robert Groffier Bonnes Mares Grand Cru 2009
30416	\$74.99	\$47.99	\$27.00	750 mL	Taupenot Merme Chambolle Musigny 1er Cru Combe d'Orveaux 2007
30420	\$138.99	\$93.99	\$45.00	750 mL	Robert Groffier Chambolle Musigny Les Hauts Doix 1er Cru 2009
30430	\$74.99	\$47.99	\$27.00	750 mL	Robert Groffier Gevrey Chambertin 2009
30456	\$174.99	\$120.99	\$54.00	750 mL	Taupenot Merme Clos des Lambrays Grand Cru Burgundy 2007
30500	\$199.99	\$139.99	\$60.00	750 mL	Robert Groffier Chambolle Musigny Les Amoureuses 1er Cru 2009
30510	\$254.99	\$181.99	\$73.00	750 mL	Robert Groffier Chambertin Clos de Beze Grand Cru 2009
30523	\$29.99	\$18.99	\$11.00	750 mL	Falset Laurona Monsant Spain 2004
30555	\$23.99	\$14.99	\$9.00	750 mL	Schloss Johannisberg Riesling Spatlese Rheingau 2005
30582	\$54.99	\$33.99	\$21.00	750 mL	Shea Wine Cellars Pommard Clone Pinot Noir Willamette Valley Oregon 2007
30583	\$54.99	\$33.99	\$21.00	750 mL	Shea Wine Cellars East Hill Pinot Noir Willamette Valley Oregon 2007
30620	\$626.99	\$465.99	\$161.00	750 mL	Follin Arbelet Romanee St Vivant Grand Cru 2005
30621	\$390.99	\$285.99	\$105.00	750 mL	Michel Ganoux Pommard Rugiens Premiere Cru 1988
30627	\$777.49	\$580.99	\$196.50	750 mL	Domaine Mongeard Mugneret Richebourg Grand Cru 2006
30629	\$607.49	\$450.99	\$156.50	750 mL	Prieure Roch Clos de Beze Grand Cru 2006
30630	\$255.99	\$182.99	\$73.00	750 mL	Marc Sorrel Hermitage Le Greal Reserve 2004
30631	\$255.99	\$182.99	\$73.00	750 mL	Marc Sorrel Hermitage Le Greal Reserve 2006
30633	\$225.99	\$159.99	\$66.00	750 mL	Marc Sorrel Hermitage Les Rocoules Blanc Reserve 2004
30637	\$231.99	\$163.99	\$68.00	750 mL	Marc Sorrel Hermitage Les Rocoules Reserve Blanc 2005
30638	\$255.49	\$181.99	\$73.50	750 mL	Marc Sorrel Hermitage Les Rocoules Reserve Blanc 2006
30639	\$133.49	\$88.99	\$44.50	750 mL	Pierro Busso Barbaresco Gallina 2003
30644	\$109.99	\$71.99	\$38.00	750 mL	Jean Jacques Confuron Nuits St George Les Chaboeufs Premiere Cru 2008
30649	\$178.49	\$123.99	\$54.50	750 mL	Robert Groffier Clos de Beze Grand Cru 2007
30650	\$144.49	\$97.99	\$46.50	750 mL	Fougeray de Beauclair Bonnes Mares Grand Cru 2006
30655	\$34.99	\$21.99	\$13.00	750 mL	It's 5 O'Clock Somewhere Grappa Washington 87 Proof
30678	\$469.99	\$344.99	\$125.00	750 mL	Biondi Santi Tenuta Il Greppo Brunello di Montalcino Riserva 2004
30706	\$59.99	\$37.99	\$22.00	750 mL	E Guigal Saint Joseph Lieu Dit Rouge 2008
30707	\$105.99	\$67.99	\$38.00	750 mL	E Guigal Saint Joseph Vignes de L'Hospice 2008
30708	\$105.99	\$67.99	\$38.00	750 mL	E Guigal Cotes Rotie La Mouline 2007
30709	\$365.99	\$266.99	\$99.00	750 mL	E Guigal Cote Rotie La Landonne 2007
30710	\$365.99	\$266.99	\$99.00	750 mL	E Guigal Cote Rotie La Turquie 2007
30711	\$365.99	\$266.99	\$99.00	750 mL	E Guigal Hermitage Ex Voto Rouge 2007

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30712	\$198.99	\$138.99	\$60.00	750 mL	E Guigal Ermitage Ex Voto Blanc 2007
30713	\$156.99	\$106.99	\$50.00	750 mL	E Guigal Cote Rotie Chateau D'Ampuis 2007
30726	\$198.99	\$137.99	\$61.00	750 mL	E Guigal Ermitage Ex Voto Blanc 2009
30727	\$288.99	\$206.99	\$82.00	750 mL	E Guigal Cote Rotie La Turque 2008
30729	\$288.99	\$206.99	\$82.00	750 mL	E Guigal Cote Rotie La Landonne 2008
30731	\$288.99	\$206.99	\$82.00	750 mL	E Guigal Cote Rotie La Mouline 2008
30732	\$134.99	\$88.99	\$46.00	750 mL	E Guigal Cote Rotie Chateau d'Ampuis 2008
30733	\$62.99	\$38.99	\$24.00	750 mL	E Guigal Saint Joseph Lieu dit Blanc 2010
30734	\$62.99	\$38.99	\$24.00	750 mL	E Guigal Saint Joseph Lieu dit Rouge 2009
30736	\$116.99	\$75.99	\$41.00	750 mL	E Guigal Saint Joseph Vignes de L'Hospices 2009
30774	\$61.99	\$39.99	\$22.00	750 mL	Mas Martinet Clos Martinet Priorat 2006
30798	\$84.99	\$53.99	\$31.00	750 mL	Peach Street Distillers Oak Aged Pear in the Bottle Brandy 80 Proof
30800	\$38.99	\$24.99	\$14.00	750 mL	Peach Street Distillers Muscat Grappa 80 Proof
30805	\$41.99	\$25.99	\$16.00	750 mL	Virna Borgogno Barolo Classico 2006
30820	\$68.99	\$42.99	\$26.00	750 mL	Virna Borgogno Barolo Preda Sarmassa 2006
30824	\$72.49	\$45.99	\$26.50	750 mL	Palazzo Cabernet Franc Napa Valley 2007
30903	\$54.99	\$34.99	\$20.00	750 mL	Pure Cos Napa Red 2006
30910	\$65.99	\$41.99	\$24.00	750 mL	Rockwell Brown Red Blend 2006
31212	\$56.99	\$35.99	\$21.00	750 mL	Ryan Van der Kamp Pinot Noir Sonoma Mountain 2010
31219	\$52.99	\$33.99	\$19.00	750 mL	Armorik Breton Single Malt Whisky France 92 Proof
31224	\$37.99	\$23.99	\$14.00	750 mL	Raymond Usseglio Chateauneuf du Pape Cuvee Girard Non Filtre 2009
31301	\$66.99	\$41.99	\$25.00	750 mL	Domaine des Remizieres Cuvee Emilie Blanc Hermitage 2008
31340	\$40.99	\$24.99	\$16.00	750 mL	Domaine Jean Pierre Charton Mercurey Vieilles Vignes 2009
31341	\$180.99	\$124.99	\$56.00	750 mL	Domaine des Remizieres Autrement Hermitage 2007
31343	\$65.99	\$41.99	\$24.00	750 mL	Domaine des Remizieres Autrement Crozes Hermitage 2007
31356	\$22.49	\$13.99	\$8.50	750 mL	Peter Franus Sauvignon Blanc Napa 2011
31458	\$25.49	\$14.99	\$10.50	750 mL	Weinhof Herrenberg Loch Riesling Mosel Saar 2011
31561	\$225.99	\$158.99	\$67.00	750 mL	Louis Jadot Clos St Denis Domaine Andre Gagey 2010
31629	\$99.49	\$62.99	\$36.50	750 mL	Van Zellers Curriculum Vitae Douro 2009
31631	\$69.49	\$43.99	\$25.50	750 mL	FX Pichler Riesling Loibenberg Smaragd 2010
31640	\$199.99	\$139.99	\$60.00	750 mL	Bruno Giacosa Barolo Falletto Piedmont 2008
31641	\$379.99	\$271.99	\$108.00	750 mL	Tenuta dell Ornellaia Ornellaia Magnum 2009
31642	\$169.99	\$116.99	\$53.00	750 mL	Bruno Giacosa Barbaresco Asili Piedmont 2009
31647	\$61.99	\$38.99	\$23.00	750 mL	Robert Keenan Merlot Reserve Mailbox Vineyard 2009
31677	\$183.99	\$127.99	\$56.00	750 mL	Fontaine Gagnard Criots Batard Montrachet Grand Cru 2010
31682	\$94.99	\$59.99	\$35.00	750 mL	Keenan Mernet Reserve Spring Mountain District Napa Valley 2009
31687	\$98.99	\$62.99	\$36.00	750 mL	Philippe LeClerc Gevrey Chambertin Champoux 1er Cru France 2005
31689	\$109.99	\$70.99	\$39.00	750 mL	Philippe LeClerc Gevrey Chambertin Les Cazetiers 1er Cru France 2005
31710	\$89.49	\$56.99	\$32.50	750 mL	Christophe Pichon Cote Rotie Comtesse en Cote Blonde 2009
31792	\$94.99	\$59.99	\$35.00	750 mL	Robert Keenan Winery Rsv Cabernet Sauvignon Spring Mountain District 2009
31813	\$109.99	\$70.99	\$39.00	750 mL	Blackbird Vineyards Paramour Napa Valley 2009
31818	\$94.99	\$59.99	\$35.00	750 mL	Quivy Gevrey Chambertin Les Corbeaux 1er Cru 2010
31819	\$140.99	\$94.99	\$46.00	750 mL	Marc Sorrel Hermitage La Greal 2010

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31820	\$139.99	\$93.99	\$46.00	750 mL	Vallet Freres Charmes Chambertin Grand Cru 2010
31821	\$210.99	\$147.99	\$63.00	750 mL	Vallet Freres Chambertin Grand Cru 2010
31822	\$117.99	\$76.99	\$41.00	750 mL	Jean Jacques Confuron Nuits St George Les Chaboeufs 1er Cru 2010
31823	\$157.99	\$107.99	\$50.00	750 mL	Jean Jacques Confuron Clos Vougeot Grand Cru 2010
31825	\$130.99	\$86.99	\$44.00	750 mL	Jacques Cacheux Vosne Romanee La Croix Rameau 2010
31826	\$113.99	\$73.99	\$40.00	750 mL	Jacques Cacheux Echezeaux Grand Cru 2010
31827	\$145.99	\$98.99	\$47.00	750 mL	Robert Groffier Chambolle Musigny Les Senetiers 1er Cru 2010
31828	\$131.99	\$87.99	\$44.00	750 mL	Robert Groffier Chambolle Musigny Les Hauts Doix 1er Cru 2010
31829	\$205.99	\$143.99	\$62.00	750 mL	Robert Groffier Bonnes Mares Grand Cru 2010
31847	\$30.49	\$18.99	\$11.50	750 mL	Koval Ginger Liqueur Chicago 40 Proof
31859	\$64.99	\$40.99	\$24.00	750 mL	Oberto Barolo Rocche Piedmont 2006
31863	\$299.99	\$215.99	\$84.00	750 mL	Poderi Aldo Conterno Gran Bussia Barolo Riserva 2005
31864	\$134.99	\$89.99	\$45.00	750 mL	Bibi Graetz Testamatta Tuscany 2009
31865	\$78.99	\$49.99	\$29.00	750 mL	Philippe LeClerc Gevrey Chambertin Les Champeaux 1er Cru 2010
31871	\$187.99	\$129.99	\$58.00	750 mL	Paolo Scavino Barolo Riserva Rocche dell'Annunziata 2005
31902	\$89.99	\$56.99	\$33.00	750 mL	Philippe LeClerc Gevrey Chambertin les Cazetiers 1er Cru 2010
31903	\$95.99	\$60.99	\$35.00	750 mL	Philippe LeClerc Gevrey Chambertin La Combe Aux Moines 1er Cru 2010
31905	\$47.99	\$29.99	\$18.00	750 mL	Philippe LeClerc Gevrey Chambertin Les Platieres 2010
31912	\$49.99	\$31.99	\$18.00	750 mL	Conn Creek Winery Anthology Napa Valley 2009

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection/Marketing Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

FINANCIAL REPORT *Anna Maria Kiehl, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Assets
(Unaudited)**

	<u>March 31, 2014</u>	<u>March 31, 2013</u>
Assets:		
Current Assets:		
Cash	\$ 30,367,794	\$ 36,664,853
Investments-Short Term	151,596,913	184,062,558
Accounts and Claims Receivable (Net)	1,027,752	635,556
Inventory - Merchandise	189,590,215	167,566,107
Inventory - Operating Supplies	704,072	516,490
Prepaid Expenses	1,660,239	1,327,202
Total Current Assets	374,946,985	390,772,766
Fixed Assets:		
Land	322,973	322,973
Buildings	19,620,370	19,620,370
Leasehold Improvements	2,911,837	2,911,837
Machinery and Equipment	38,068,210	35,882,072
Computer Software - Internally Generated	52,707,059	59,945,246
Total Fixed Assets	113,630,449	118,682,498
Less: Accumulated Depreciation/Amortization	76,663,258	73,374,507
Net Fixed Assets	36,967,191	45,307,991
Total Assets	\$ 411,914,176	\$ 436,080,757
<u>Liabilities and Fund Equity</u>		
Liabilities:		
Trade Accounts Payable	\$ 219,075,843	\$ 208,195,665
Other Accounts Payable	9,748,070	12,155,480
Other Accounts Payable - OPEB (Note 4)	64,102,885	53,796,688
Accrued Payroll-Related Expenses	37,124,725	36,697,209
Workers' Compensation Liability (Note 5)	31,368,369	30,967,411
Due to Other Funds	1,705,547	2,440,312
Total Liabilities	363,125,439	344,252,765
Net Assets:		
Invested in Capital Assets, net of related debt	36,967,191	45,307,991
Unrestricted	11,821,546	46,520,001
Total Net Assets	\$ 48,788,737	\$ 91,827,992

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Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending March 31, 2014 and March 31, 2013
(Unaudited)

	March 2013-14	March 2012-13
Sales Net of Taxes	\$ 140,093,163	\$ 146,388,535
Cost of Goods Sold	96,744,955	101,387,412
Gross Revenue from Sales	43,348,208	45,001,123
Operating Expenses:		
Purchasing, Storage & Transportation	1,797,558	1,197,737
Stores' Operations & Supervision	25,895,026	23,805,311
Central Administrative Support	4,862,050	5,114,292
Comptroller Operations	363,204	368,996
Commonwealth-Provided Services (Note 2)	949,898	967,290
Total	33,867,736	31,453,626
Operating Income	9,480,472	13,547,497
Nonoperating Revenues (Expenses):		
Enforcement Fines	163,264	60,111
Interest Income	123,295	31,653
License Fees	1,111,791	1,336,036
Miscellaneous Income	230,806	254,713
Administrative Law Judge	(194,969)	(142,897)
Legal	(335,180)	(199,654)
Licensing & Investigations	(917,509)	(859,105)
Total	181,498	480,857
Income Before Operating Transfers	9,661,970	14,028,354
Operating Transfers Out:		
PSP Enforcement (Note 3)	1,935,099	2,780,556
Income After Enforcement/Before Other Transfers	7,726,871	11,247,798
Other Operating Transfers Out:		
General Fund Appropriations (Note 3)	80,000,000	-
Total	80,000,000	-
Change in Net Assets	(72,273,129)	11,247,798
Total Net Assets - Beginning	121,061,866	80,580,194
Total Net Assets - Ending	\$ 48,788,737	\$ 91,827,992
Liquor tax	25,482,040	26,343,874
State Sales Tax	9,917,531	10,255,258
Local Tax	680,434	727,455
Taxes remitted to Dept.of Revenue PTD	\$ 36,080,005	\$ 37,326,587

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Nine Months Ending March 31, 2014 and March 31, 2013
(Unaudited)**

	2013-14	2012-13
Sales Net of Taxes	\$ 1,349,969,902	\$ 1,310,874,165
Cost of Goods Sold	931,658,228	902,791,284
Gross Revenue from Sales	418,311,674	408,082,881
Operating Expenses:		
Purchasing, Storage & Transportation	13,009,143	13,004,834
Stores' Operations & Supervision	235,394,867	211,803,625
Central Administrative Support	46,234,679	51,246,155
Comptroller Operations	3,545,165	3,617,462
Commonwealth-Provided Services (Note 2)	8,775,112	8,665,984
Total	306,958,966	288,338,060
Operating Income	111,352,708	119,744,821
Nonoperating Revenues (Expenses):		
Enforcement Fines	1,190,100	942,138
Interest Income	343,402	398,718
License Fees	8,957,990	8,819,661
Miscellaneous Income	2,342,700	1,480,951
Administrative Law Judge	(1,717,998)	(1,604,057)
Legal	(2,450,088)	(2,005,832)
Licensing & Investigations	(8,341,065)	(7,989,550)
Total	325,041	42,029
Income Before Operating Transfers	111,677,749	119,786,850
Operating Transfers Out:		
PSP Enforcement (Note 3)	18,869,125	18,140,333
Income After Enforcement/Before Other Transfers	92,808,624	101,646,517
Other Operating Transfers Out:		
General Fund Appropriations (Note 3)	80,000,000	-
Total	80,000,000	-
Change in Net Assets	12,808,624	101,646,517
Total Net Assets - Beginning	35,980,113	(9,818,525)
Total Net Assets - Ending	\$ 48,788,737	\$ 91,827,992
Liquor tax	242,552,352	235,752,140
State Sales Tax	94,396,429	91,760,392
Local Tax	6,265,328	6,133,643
Taxes remitted to Dept. of Revenue YTD	\$ 343,214,109	\$ 333,646,175

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OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, April 30, 2014 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Board Member Holden, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary