

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, APRIL 6, 2016

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Michael Negra, Board Member
John Metzger, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Selection](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag

OLD BUSINESS.....*Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the March 23, 2016 meeting.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously approved (2-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel*Rodrigo Diaz, Chief Counsel*

(1) **B1 Holdings, LLC**
767 South 9th Street
Philadelphia, Pennsylvania 19147-2838
R-3184, LID 72799

Request to Suspend
Conditional Licensing
Agreement

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Suspend Conditional Licensing Agreement.

- (2) **PLCB Regulation # 54-85 (IRRC #3117)** Limited Wineries –
Comments

Rod Diaz, Chief Counsel, explained that this regulatory change was previously before the Board in its initial form. He indicated that the proposed regulation would amend the Board’s regulations regarding limited wineries in order to be consistent with certain changes that the Legislature made to the Liquor Code, such as increasing the number of items that limited wineries are permitted to sell. Mr. Diaz noted that there were no public comments received relative to this regulation, but that the Independent Regulatory Review Commission (“IRRC”) had suggested making several modifications to help clarify the regulation. Mr. Diaz indicated that the regulation has been modified in accordance with the IRRC’s suggestions, and the regulation is now ready to proceed in its final form through the regulatory review process.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Continue with the Regulatory Review Process for this Regulation in its Final Form.

*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

- (1) **Shivashish, LLC** “Intermunicipal” Double Transfer
R-3352 (LID No. 72698) & Request for Interior Connections
1329 North River Street with Another Business –
Plains Township Restaurant
Plains, Luzerne County

HOLD – 3/23/16 SESSION

Motion Made: Board Member Negra made a motion to Approve Transfer and Request for Interior Connections with Another Business.

Negative Vote: Chairman Holden voted “no” on the motion made by Board Member Negra.

Board Decision: No action taken.

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- (2) **Yuengling Beer Co., Inc.** Request to Conduct Other
GS-346 (LID No. 73072) Businesses on the Licensed
310 Mill Creek Avenue Premises – Manufacturer’s
Pottsville, Schuylkill County Storage

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Request to Conduct Other Businesses on the Licensed Premises.

- (3) **1234 UDS, Inc.** Conditional Licensing Agreement
t/a Ugly Dog Saloon Renewal – District 5
R-2050 (LID No. 56125) Case No. 15-9109
2351 Noblestown Road
Green Tree
Pittsburgh, Allegheny County **HOLD – 11/18/15 & 2/10/16
SESSIONS**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with New Conditional Licensing Agreement.

- (4) **5708 K & T, Inc.** Conditional Licensing Agreement
R-1492 (LID No. 45584) Case No. 15-9146 Renewal – District 10
5708 Germantown Avenue
Philadelphia, Philadelphia County **HOLD – 1/13/16 SESSION**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Chairman Holden asked if there was anyone present who wished to comment on this matter.

Liana Walters, Legislative Director for Senator Art Haywood, indicated that Senator Haywood is in favor of the Conditional Licensing Agreement because he believes it will help to resolve many of the problems occurring at this location, and he wished to thank the Board for its assistance.

Chairman Holden asked Ms. Walters to convey to Senator Haywood that the Board appreciates his input.

Unanimously agreed (2-0 vote) to Approve Renewal with New Conditional Licensing Agreement.

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(5) **Kentucky Duo, Ltd.** Renewal – District 11
R-4834 (LID No. 52380) Case No. 15-9195
1259 11th Street
Eddystone, Delaware County

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Board Member Negra asked Tisha Albert, Director of Licensing, whether the problems in this matter were attributable to the location of the licensed premises or the current management.

Ms. Albert indicated that the evidence presented at the hearing established that the problems are attributable to both the location and the current licensee.

Chairman Holden asked if there was anyone present for the Licensee, but there was no response.

Unanimously agreed (2-0 vote) to Refuse Renewal.

(6) **LaRussa's Italian Café, LLC** Renewal – District 9
t/a LaRussa's Italian Café
R-15389 (LID No. 58059) Case No. 15-9192
590 Burke Bypass
Olyphant, Lackawanna County

Motion Made: Board Member Negra made a motion to Refuse Renewal.
Seconded:

New Motion Made: Hold by Chairman Holden

Board Decision: Hold by Chairman Holden

After the initial motion was made by Board Member Negra to Refuse Renewal, Chairman Holden asked if there was anyone present who wished to comment on this matter.

Francis X. O'Brien indicated that he represented the licensee at the hearing that was held in this matter. Mr. O'Brien explained that for the reasons laid out at the hearing, he believes that this license should be renewed. Mr. O'Brien also noted that the individual whose actions gave rise to the Bureau of Licensing's objections is no longer involved with the operation of the licensed business. He further indicated that an Application for Approval of Appointment of Manager is still pending with the Bureau of Licensing, and that, if this application were granted, he believes the business could operate responsibly under the new manager.

Chairman Holden indicated that he would place a hold on this matter so that the Board could give it further consideration.

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- (7) **Maloney Brothers’ Pub, LLC** Conditional Licensing Agreement
 R-11913 (LID No. 50143) Case No. 15-9172 Renewal – District 4
 1009 Lancaster Avenue
 Lower Merion Township
 Bryn Mawr, Montgomery County **HOLD – 2/24/16 SESSION**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (8) **The New Midway Inn, LLC** New Tavern Gaming License
 R-10486 (LID No. 61527)
 558 West Mahoning Street
 Punxsutawney, Jefferson County

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve New Tavern Gaming License.

Following the vote on this matter, Board Member Negra asked Tisha Albert, Director of Licensing, for an update on the total number of Tavern Gaming Licenses that have been approved by the Board. Ms. Albert indicated that, with the license that was just approved, a total of 52 Tavern Gaming Licenses have now been approved.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

- (1) **Brandy Broadus – Removal Action**
- (2) **Angelique Coles – Affirm Removal**
- (3) **Taylor Foust – Affirm Removal**
- (4) **Ian Kay – Removal Action**
- (5) **Valeria Strait – Affirm Removal**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Personnel Action Numbers 1, 2, 3, and 5. Personnel Action Number 4 was held for further discussion.

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*From the Bureau of Accounting & Purchasing Oren Bachman, Director of Finance
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing*

None

From the Office of Retail Operations Charlie Mooney, Director of Retail Operations

- 1. #1002 – 9 Northgate Plaza, Unit 5, Harmony Amendment**
- 2. #5803 – 191 Erie Boulevard, Suite A, Susquehanna Amendment**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product Selection Dale Horst, Director of Marketing/Merchandising
Joseph Puhalla, Director, Bureau of Product Selection*

1. Regular Monthly Special Price Reductions July 2016 Revisions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Change In Discount				
Stolichnaya Ohranj Vodka 1.75 L	6906	\$36.99	\$31.99	\$5.00
Stolichnaya Vodka 1.75 L	6321	\$36.99	\$31.99	\$5.00
Castello Banfi Rosa Regale Sparkling Red Wine 750 ML	6239	\$21.99	\$17.99	\$4.00
Bodegas Fontana Candida Frascati Superiore 1.5 L	8851	\$14.99	\$11.99	\$3.00
Casillero del Diablo Pinot Noir 750 ML	8838	\$10.99	\$7.99	\$3.00
Concha y Toro Casillero del Diablo Merlot 750 ML	8441	\$10.99	\$7.99	\$3.00
Little Black Dress Cabernet Sauvignon 750 ML	3490	\$11.99	\$8.99	\$3.00
Little Black Dress Chardonnay 750 ML	5930	\$11.99	\$8.99	\$3.00
Little Black Dress Merlot 750 ML	5931	\$11.99	\$8.99	\$3.00
Little Black Dress Pinot Grigio 750 ML	3170	\$11.99	\$8.99	\$3.00
McManis Family Vineyards Chardonnay 750 ML	8647	\$10.99	\$7.99	\$3.00
Col Di Sasso Sangiovese Cabernet Sauvignon 750 ML	4127	\$9.99	\$7.99	\$2.00
New Additions To Sales Period				
RumChata Cream Liqueur 750 ML	30327	\$23.99	\$21.49	\$2.50

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Charles Smith Kung Fu Girl Riesling Columbia Valley 750 ML	7465	\$13.99	\$11.99	\$2.00
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EFFECTIVE DATES: June 27, 2016 through July 31, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

2. Regular Monthly Special Price Reductions August 2016 Revisions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Change In Discount				
Schmitt Sohne QbA Riesling 1.5 L	6292	\$18.99	\$14.99	\$4.00
Mazzei Badiola 750 ML	8526	\$13.99	\$10.99	\$3.00
Placido Chianti 1.5 L	6699	\$13.99	\$10.99	\$3.00
Placido Pinot Grigio 1.5 L	8112	\$13.99	\$10.99	\$3.00
Bodegas Fontana Candida Frascati Superiore 750 ML	8850	\$8.99	\$6.99	\$2.00
Bolla Cabernet Sauvignon 750 ML	8472	\$9.99	\$7.99	\$2.00
Bolla Chardonnay 750 ML	7583	\$9.99	\$7.99	\$2.00
Bolla Merlot 750 ML	7596	\$9.99	\$7.99	\$2.00
Bolla Pinot Grigio 750 ML	8426	\$9.99	\$7.99	\$2.00
Bolla Pinot Noir 750 ML	5917	\$9.99	\$7.99	\$2.00
Bolla Sangiovese 750 ML	8425	\$9.99	\$7.99	\$2.00
Bolla Valpolicella 750 ML	5531	\$9.99	\$7.99	\$2.00
Stolichnaya Vodka 375 ML	6545	\$11.99	\$9.99	\$2.00

EFFECTIVE DATES: August 1, 2016 through August 28, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

3. Regular New Items Accepted Revision

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
New Item Addition				
<u>Constellation Brands Inc</u>				
The Dreaming Tree Sauvignon Blanc 750 ML	10	\$118.68	\$9.89	\$16.99

RECOMMENDED ACTION: We recommend the Board approve this action

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**New Items – Recommended Listings
Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests

4. Regular One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine and Spirits Inc</u>			
New Age White 750 ML	\$64.44	\$5.37	\$9.99
<u>Diageo North America</u>			
Captain Morgan Original Spiced Rum PET 1.75 L	\$88.98	\$14.83	\$24.99
Crown Royal Whiskey NBA Pack 750 ML	\$102.48	\$17.08	\$27.99
Smirnoff Red Vodka Pet 1.75 L	\$70.02	\$11.67	\$19.99
Smirnoff Red, White & Berry Vodka 750 ML	\$111.96	\$9.33	\$15.99
<u>Sidney Frank Importing Co Inc</u>			
Jagermeister Herbal Liqueur Glass Set 750 ML	\$143.40	\$11.95	\$19.99
<u>The Wine Group</u>			
Flip Flop Fizzy Moscato 4 Cans 250 ML	\$16.74	\$2.79	\$5.99
Flip Flop Fizzy Sangria 4 Cans 250 ML	\$17.10	\$2.85	\$5.99

RECOMMENDED ACTION: We recommend the Board approve this action

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5. Regular Recommended Delist Retail Reductions July 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
The Dreaming Tree Everyday White Central Coast 750 ML	6395	\$16.99	\$13.99	\$3.00

EFFECTIVE DATES: June 27, 2016 through August 28, 2016. The transference to closeout will become effective June 1, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

6. Regular Recommended Delist Retail Reductions September 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
The Dreaming Tree Everyday White Central Coast 750 ML	6395	\$16.99	\$11.99	\$5.00

EFFECTIVE DATES: August 29, 2016 through October 31, 2016.

RECOMMENDED ACTION: We recommend the Board approve this action

7. Luxury Case Cost Adjustment No Retail Change

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Monsieur Touton Selections Ltd</u>							
Chateau Malmaison de Rothschild Moulis En Medoc 2009 750 ML	45864	\$202.08	\$16.84	\$26.99	\$196.56	\$16.38	\$26.99
<u>Southern Wine and Spirits of PA</u>							
Lapostolle Cuvee Alexandre Carmenere 2013 750 ML	72795	\$158.40	\$13.20	\$21.99	\$157.80	\$13.15	\$21.99

EFFECTIVE DATE: April 11, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

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8. Luxury One Time Buy Cost and Retail Decreases

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Majestic Wine and Spirits USA</u>							
Koval Four Grain Whiskey 750 ML	31842	\$226.56	\$37.76	\$57.99	\$199.44	\$33.24	\$52.99

EFFECTIVE DATE: April 11, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

9. Luxury One Time Buy Cost and Retail Increases

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Fruit of the Vines Inc.</u>							
Champagne Billecart-Salmon Extra Brut NV 750 ML	39715	\$380.16	\$31.68	\$53.99	\$410.22	\$34.18	\$54.99
Champagne Billecart-Salmon Brut Rose NV 750 ML	39713	\$559.20	\$46.60	\$74.99	\$604.26	\$50.35	\$79.99
Champagne Billecart-Salmon Brut Reserve NV 750 ML	39718	\$344.16	\$28.68	\$46.99	\$374.22	\$31.18	\$49.99
Champagne Billecart-Salmon Brut Reserve NV 1.5L	48158	\$182.22	\$60.74	\$99.99	\$214.23	\$71.41	\$110.99

EFFECTIVE DATE: April 11, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

10. Luxury One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>American Estates Wines</u>			
Daniel Gehrs Cabenet Sauvignon 2013 750 ML	\$103.56	\$8.63	\$14.99
Deux Amis Zinfandel Shaddick Vineyard 2013 750 ML	\$212.04	\$17.67	\$28.99
Forman Estate Cabernet Sauvignon 2012 750 ML	\$645.36	\$53.78	\$84.99
Foxen Chardonnay Bien Nacido Block UU 2014 750 ML	\$235.20	\$19.60	\$31.99
Foxen Pinot Noir John Sebastiano Vineyard 2013 750 ML	\$297.24	\$24.77	\$39.99
<u>Aventine Imports LLC</u>			
Talamonti Montepulciano d'Abruzzo Moda 2014 750 ML	\$64.88	\$5.41	\$9.99

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Baron Francois LTD

Chateau De Montgueret Rose D’Anjou 2015 750 ML	\$85.04	\$7.09	\$12.99
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Barsotti Wines

Casalini Prosecco Treviso Brut NV 750 ML	\$103.44	\$8.62	\$14.99
Lagar de Bezana Rosado 2015 750 ML	\$87.60	\$7.30	\$12.99
Peachy Canyon Chillhouse Cabernet Sauvignon 2012 750 ML	\$141.60	\$11.80	\$19.99
Peachy Canyon Chillhouse Zinfandel 2012 750 ML	\$141.60	\$11.80	\$19.99
R and B Cellars Chardonnay "Sarabande" 2013 750 ML	\$216.60	\$18.05	\$29.99

Bergevin Lane Vineyards

Bergevin Lane Calico Red 2012 750 ML	\$107.52	\$8.96	\$15.49
Bergevin Lane WildChild Merlot 2011 750 ML	\$188.76	\$15.73	\$26.99

Boordy Vineyards Inc

Sweetland Cellars Jazz Berry NV 750 ML	\$80.04	\$6.67	\$11.99
Sweetland Cellars Spiced Wassail NV 750 ML	\$80.04	\$6.67	\$11.99
Sweetland Cellars Tango Peach NV 750 ML	\$80.04	\$6.67	\$11.99
Sweetland Cellars Viva Sangria NV 750 ML	\$80.04	\$6.67	\$11.99
Sweetland Cellars White Sangria NV 750 ML	\$80.04	\$6.67	\$11.99
Sweetland Cellars Zinberry NV 750 ML	\$80.04	\$6.67	\$11.99

Boundary Breaks LLC

Boundary Breaks Riesling Dry #239 2014 750 ML	\$126.60	\$10.55	\$17.99
Boundary Breaks Riesling Ice Wine 2014 375 ML	\$187.02	\$31.17	\$49.99

Capital Wine and Spirits

Hyde Vineyard Hyde de Villaine Chardonnay 2012 750 ML	\$514.08	\$42.84	\$67.99
Allegrini Palazzo Della Torre Veronese IGT Red Blend 2012 750 ML	\$142.32	\$11.86	\$19.99
1000 Stories Bourbon Barrel-Aged Zinfandel 2014 750 ML	\$142.32	\$11.86	\$19.99
NXNW Rose Columbia Valley 2015 750 ML	\$103.56	\$8.63	\$14.99
Alexander Valley Vineyards Cabernet Sauvignon 2012 1.5 L	\$170.76	\$28.46	\$45.99
Alexander Valley Vineyards Chardonnay 2014 750 ML	\$126.84	\$10.57	\$17.99
Alexander Valley Vineyards Gewurz 2015 750 ML	\$64.80	\$5.40	\$9.99
Anselmi San Vincenzo Veneto IGT 2014 750 ML	\$126.84	\$10.57	\$17.99
Artadi Tempranillo by Artadi 2014 750 ML	\$142.32	\$11.86	\$19.99
Azienda Agricola Cos Sicilia Nero di Lupo 2014 750 ML	\$219.72	\$18.31	\$29.99
Bacio Davino Pazzo Red Blend 2013 750 ML	\$219.72	\$18.31	\$29.99
Banzai Yuzu Sparkling Sake NV 300 ML	\$90.24	\$7.52	\$12.99
Beringer Private Reserve Chardonnay 2013 750 ML	\$335.88	\$27.99	\$44.99
Bodegas Valdemar Rioja Conde de Valdemar Rosado 2015 750 ML	\$80.28	\$6.69	\$11.99
BR Cohn Silver Label Chardonnay 2014 750 ML	\$165.48	\$13.79	\$22.99
Buglioni il Disperato Venezie IGT 2013 750 ML	\$142.32	\$11.86	\$19.99
Buried Cane Chardonnay 2014 750 ML	\$103.56	\$8.63	\$14.99
Carmen Gran Reserva Carmenere 2014 750 ML	\$103.56	\$8.63	\$14.99
Carmen Gran Reserva Petite Sirah 2012 750 ML	\$103.56	\$8.63	\$14.99
Cecchi Sangiovese Toscana IGT 2013 750 ML	\$80.28	\$6.69	\$11.99
Cline Ancient Vines Mourvedre Rose 2015 750 ML	\$88.08	\$7.34	\$12.99

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Coppo La Rocca Gavi Piedmont 2014 750 ML	\$119.04	\$9.92	\$16.99
Crios by Susana Balbo Torrontes 2014 750 ML	\$88.08	\$7.34	\$12.99
Dona Paula Estate Black Edition Red Blend 2013 750 ML	\$103.56	\$8.63	\$14.99
Donnafugata Sicilia Anthilia 2014 750 ML	\$95.76	\$7.98	\$13.99
Dutton-Goldfield Dutton Ranch Chardonnay 2014 750 ML	\$281.64	\$23.47	\$37.99
Earthquake Cabernet Sauvignon 2013 750 ML	\$180.96	\$15.08	\$24.99
Echo Bay Sauvignon Blanc 2015 750 ML	\$103.56	\$8.63	\$14.99
Eleanor 2012 750 ML	\$366.84	\$30.57	\$48.99
Eve Chardonnay 2014 750 ML	\$88.08	\$7.34	\$12.99
Fantinel Brut Rose IGT 2014 750 ML	\$142.32	\$11.86	\$19.99
Gia Langhe Rosso 2014 1L	\$51.78	\$8.63	\$14.99
Grieve Family Winery Sauvignon Blanc 2013 750 ML	\$109.86	\$18.31	\$29.99
Groth Cabernet Sauvignon "Oakville" 2012 750 ML	\$452.04	\$37.67	\$59.99
Groth Chardonnay "Hillview Vineyard" 2014 750 ML	\$219.72	\$18.31	\$29.99
Groth Sauvignon Blanc 2014 750 ML	\$142.32	\$11.86	\$19.99
Jokigen Junmai Ginjo NV 720 ML	\$253.44	\$21.12	\$34.99
Natura Syrah Cabernet Rose Organic 2015 750 ML	\$80.28	\$6.69	\$11.99
PEJU Chardonnay 2015 750 ML	\$219.72	\$18.31	\$29.99
PEJU Merlot 2013 750 ML	\$281.64	\$23.47	\$37.99
PEJU Rose 2015 750 ML	\$219.72	\$18.31	\$29.99
Pieropan Soave Classico DOC 2014 750 ML	\$142.32	\$11.86	\$19.99
Santa Ema Reserve Merlot 2013 750 ML	\$103.56	\$8.63	\$14.99
Santa Vittoria Gavi Piedmont 2014 750 ML	\$142.32	\$11.86	\$19.99
Sant'Helena Collio Pinot Grigio 2014 750 ML	\$157.80	\$13.15	\$21.99
SCHRAMSBERG J. Schram 2006 750 ML	\$471.54	\$78.59	\$119.99
SCHRAMSBERG Mirabelle Brut NV 750 ML	\$204.24	\$17.02	\$27.99
Silverado Estate Cabernet Sauvignon, Napa Valley 2012 375 ML	\$206.40	\$17.20	\$27.99
Sofia Red 2013 750 ML	\$134.52	\$11.21	\$18.99
Stags' Leap Merlot 2013 750 ML	\$297.24	\$24.77	\$39.99
Terrunyo Cabernet Sauvignon 2013 750 ML	\$136.98	\$22.83	\$36.99
Trivento Amado Sur Torrontes 2014 750 ML	\$47.88	\$7.98	\$13.99
Venge Scout's Honor 2013 750 ML	\$281.64	\$23.47	\$37.99
Vinha das Margaridas Vinho Verde NV 750 ML	\$64.80	\$5.40	\$9.99
Walt Bluejay Pinot Noir 2014 750 ML	\$297.24	\$24.77	\$39.99
Walt La Brisa Chardonnay 2014 750 ML	\$258.48	\$21.54	\$34.99
Walt La Brisa Pinot Noir 2014 750 ML	\$297.24	\$24.77	\$39.99

CBL Wine Company LLC

Chronic Cellars Pink Pedals Paso Robles California 2015 750 ML	\$103.56	\$8.63	\$14.99
Distillery Lane Ciderworks Celebration Off Dry Sparkling Hard Apple Cider NV 750 ML	\$150.00	\$12.50	\$20.99
Distillery Lane Ciderworks Scrumpy Authentic European Style Hard Apple Cider NV 750 ML	\$165.48	\$13.79	\$22.99
Distillery Lane Ciderworks Spring Blossom Sparkling Apple Cherry Wine NV 750 ML	\$150.00	\$12.50	\$20.99
Distillery Lane Ciderworks Woodberry Apple Aronia Berry Wine NV 750 ML	\$150.00	\$12.50	\$20.99
La Rocca Cabernet Sauvignon Organic No Sulfites Sierra Foothills 2013 750 ML	\$119.04	\$9.92	\$16.99
La Rocca Chardonnay Organic No Sulfites Sierra Foothills 2012 750 ML	\$119.04	\$9.92	\$16.99
Liquid Farm White Hill Chardonnay Sta Rita Hills 2014 750 ML	\$304.92	\$25.41	\$40.99
Marimar Estate Acero Chardonnay Unoaked Don Miguel Russian River Valley 2015 750 ML	\$227.52	\$18.96	\$30.99
Marimar Estate La Masia Chardonnay Don Miguel Russian River Valley 2014 750 ML	\$273.96	\$22.83	\$36.99

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Our Daily Chardonnay Organic Sulfite Free 2015 750 ML	\$80.28	\$6.69	\$11.99
Our Daily Zinfandel Organic Sulfite Free 2014 750 ML	\$80.28	\$6.69	\$11.99
Rocca Family Vineyards Cabernet Sauvignon Grigsby Vineyard Yountville 2012 750 ML	\$645.72	\$53.81	\$84.99
Rocca Family Vineyards Merlot Grigsby Vineyard Yountville Napa Valley 2012 750 ML	\$335.88	\$27.99	\$44.99
Valdez Zinfandel Botticelli Rockpile 2011 750 ML	\$328.20	\$27.35	\$43.99
Valdez Zinfandel Sonoma County 2013 750 ML	\$157.80	\$13.15	\$21.99

D'Andrea W L Imports

Elizabeth Rose Chardonnay Napa 2014 750 ML	\$134.52	\$11.21	\$18.99
Elizabeth Rose Rose Yountville Napa 2015 750 ML	\$134.52	\$11.21	\$18.99
Krone Night Nectar 2014 750 ML	\$71.16	\$11.86	\$19.99
Moss Roxx Zinfandel 2012 750 ML	\$78.90	\$13.15	\$21.99
Oakville Winery Estate Cabernet Sauvignon Oakville 2012 750 ML	\$171.84	\$28.64	\$45.99
OZV Rose 2014 750 ML	\$95.76	\$7.98	\$13.99
Rustenberg Established Red Blend 2013 750 ML	\$88.08	\$7.34	\$12.99
Rustenberg John X Merriman Blend 2012 750 ML	\$219.72	\$18.31	\$29.99

David Bowler Wine

Chateau Coustaut Graves Blanc 2013 750 ML	\$141.12	\$11.76	\$19.99
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Deschere's Selected Wines and Spirits

Vikre Distillery Boreal Cedar Gin 750 ML	\$129.72	\$21.62	\$34.99
Vikre Distillery Ovreann Aquavit 750 ML	\$129.72	\$21.62	\$34.99
Taron Reserva Tempranillo 2006 750 ML	\$55.68	\$9.28	\$15.99
Taron Cepas Centanarias Tempranillo 2011 750 ML	\$94.38	\$15.73	\$25.99
Taron 4M Tempranillo 2012 750 ML	\$80.28	\$6.69	\$11.99
A Mano Primitivo Puglia IGT 2013 750 ML	\$64.88	\$5.41	\$9.99
Balancing Act Cabernet Sauvignon 2013 750 ML	\$134.52	\$11.21	\$18.99
Bridge Lane Rosé 2015 750 ML	\$103.56	\$8.63	\$14.99
Buoncristiani Triad Blanc 2014 750 ML	\$219.72	\$18.31	\$29.99
Cor Alba 2014 750 ML	\$134.52	\$11.21	\$18.99
Cor Momentum 2013 750 ML	\$134.52	\$11.21	\$18.99
Covington Ode 2013 750 ML	\$273.96	\$22.83	\$36.99
Fox Run Ruby Vixen NV 750 ML	\$64.80	\$5.40	\$9.99
Gilbert Columbia Valley Chardonnay 2013 750 ML	\$173.28	\$14.44	\$23.99
Gilbert Gewurztraminer 2014 750 ML	\$126.84	\$10.57	\$17.99
Gilbert Unoaked Chardonnay 2015 750 ML	\$142.32	\$11.86	\$19.99
Guardian Angel 2014 750 ML	\$142.32	\$11.86	\$19.99
Guardian Confidential Source 2013 750 ML	\$204.24	\$17.02	\$27.99
Osso Anna Chardonnay 2013 750 ML	\$126.84	\$10.57	\$17.99
Sparkman Pearl Sauvignon Blanc 2014 750 ML	\$134.52	\$11.21	\$18.99
Tamarack Merlot 2013 750 ML	\$180.96	\$15.08	\$24.99

Dreadnought Imports

Chehalem Inox Chardonnay 2014 750 ML	\$142.32	\$11.86	\$19.99
Elderton Estate Cabernet Sauvignon 2012 750 ML	\$180.96	\$15.08	\$24.99
Elderton Estate Shiraz 2012 750 ML	\$180.96	\$15.08	\$24.99

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Fruit of the Vines

Domaine Montrose Rose 2015 750 ML	\$67.86	\$5.65	\$10.49
Stoncrop Pinot Noir Rose Single Vineyard 2015 750 ML	\$95.76	\$7.98	\$13.99
Stoncrop Sauvignon Blanc Single Vineyard 2014 750 ML	\$95.76	\$7.98	\$13.99

Gateway W S Inc.

Alendra Red from Esporao 2014 750 ML	\$49.32	\$4.11	\$7.99
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Geandre Imports Inc

Two Mountain Rose 2015 750 ML	\$104.76	\$8.73	\$15.99
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Georgian House Of Greater Washington LLC

Teliani Valley Saperavi Red Dry 2014 750 ML	\$81.00	\$6.75	\$11.99
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Grapes and Barlev LLC

Castra Rubra Pendar Kosher 2010 750 ML	\$66.00	\$11.00	\$19.99
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Hand Picked Selections

Alfredo Roca "Dedicación Personal" Sauvignon Blanc 2015 750 ML	\$103.56	\$8.63	\$14.99
Alfredo Roca "Fincas" Chardonnay 2015 750 ML	\$80.28	\$6.69	\$11.99
Alfredo Roca "Fincas" Chenin Blanc 2015 750 ML	\$80.28	\$6.69	\$11.99
Alfredo Roca "Fincas" Torrontés 2015 750 ML	\$80.28	\$6.69	\$11.99
Alfredo Roca Chenin Blanc-Chardonnay 2015 750 ML	\$64.80	\$5.40	\$9.99

Iatesta Imports

Castrum Vinum Pecorino 2015 3L	\$53.80	\$13.45	\$22.99
Tenuta Rovaglia Lugana Vigne di Catullo 2012 750 ML	\$126.84	\$10.57	\$17.99

Kermit Lynch Wine Merchant

Tintero Langhe Arneis 2015 750 ML	\$64.88	\$5.41	\$9.99
Quintarelli Rosso Ca Del Merlo 2007 750 ML	\$564.48	\$47.04	\$74.99
Quintarelli Valpolicella Classico Superiore 2007 750 ML	\$564.48	\$47.04	\$74.99
Quintarelli Primofiore 2012 750 ML	\$370.92	\$30.91	\$49.99

Kobrand Corp

Alta Vista Rose 2015 750 ML	\$80.28	\$6.69	\$11.99
Craggy Range Pinot Noir, Te Muna Road Vineyard 2013 750 ML	\$289.44	\$24.12	\$38.99
Craggy Range Syrah Le Sol, Gimblett Gravels, Hawkes Bay 2011 750 ML	\$322.86	\$53.81	\$59.99
Craggy Range Te Kahu, Red Blend Gimblett Gravels 2011 750 ML	\$142.32	\$11.86	\$19.99
Cakebread Pinot Noir Two Creek 2014 750 ML	\$328.08	\$27.34	\$43.99
Cakebread Napa Cabernet Sauvignon 2013 750 ML	\$498.60	\$41.55	\$65.99
Cakebread Napa Merlot 2013 750 ML	\$413.28	\$34.44	\$54.99

Kysela Pere Et Fils LTD

La Petite Frog Picpoul De Pinet Blanc 2015 3 L	\$66.00	\$16.50	\$28.49
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Laurel Importers LLC

Casca Bote White 2014 750 ML	\$32.04	\$5.34	\$9.99
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Luxco

Yellowstone Select 750 ML	\$187.80	\$31.30	\$49.99
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Majestic Wine and Spirits USA

Left Coast Cellars White Pinot Noir 2015 750 ML	\$135.72	\$11.31	\$19.99
Arnoux & Fils P'tit Voilier IGP Mediterranee Rose 2015 3 L	\$86.58	\$14.43	\$24.99
Don Cheyo Extra Anejo 100% Agave Tequila 750 ML	\$261.42	\$43.57	\$68.99
Jav's Rum 12 Year Old 750 ML	\$145.20	\$24.20	\$38.99
Apaltagua Rosé 2015 750 ML	\$72.60	\$6.05	\$10.99
Argento Rose 2015 750 ML	\$88.04	\$7.34	\$12.99
Broadside Cabernet Sauvignon Paso Pobles 2014 750 ML	\$103.56	\$8.63	\$14.99
Calcu Rosé 2015 750 ML	\$80.28	\$6.69	\$11.99
Cesari Lugana Cento Filari 2015 750 ML	\$71.16	\$11.86	\$19.99
Corte Giara by Allegrini Pinot Grigio 2014 750 ML	\$103.56	\$8.63	\$13.99
Cycle Gladiator Central Coast Cabernet Sauvignon 2014 750 ML	\$72.60	\$6.05	\$10.99
Cycle Gladiator Central Coast Chardonnay 2014 750 ML	\$72.60	\$6.05	\$10.99
Cycle Gladiator Central Coast Pinot Noir 2014 750 ML	\$72.60	\$6.05	\$10.99
Elena Walch Pinot Grigio 2014 750 ML	\$119.04	\$9.92	\$16.99
Fess Parker Ashleys Vineyard Chardonnay 2014 750 ML	\$109.86	\$18.31	\$29.99
Firesteed Pinot Noir Rose Willamette Valley 2015 750 ML	\$111.36	\$9.28	\$15.99
Girard Artistry 2011 750 ML	\$160.20	\$26.70	\$42.99
Girard Cabernet 2013 750 ML	\$204.24	\$17.02	\$27.99
Invisible Man Rioja 2012 750 ML	\$119.04	\$9.92	\$16.99
Jarhead Red Blend 2011 750 ML	\$111.36	\$9.28	\$15.99
Kings Ridge Pinot Noir Willamette Valley 2014 750 ML	\$134.52	\$11.21	\$18.99
Kunde Estate Cabernet Sauvignon 2013 750 ML	\$142.32	\$11.86	\$19.99
Kunde Estate Zinfandel 2013 750 ML	\$119.04	\$9.92	\$16.99
Kunde Magnolia Lane Sauvignon Blanc 2014 750 ML	\$105.12	\$8.76	\$14.99
Merryvale Chardonnay Carneros 2014 750 ML	\$219.72	\$18.31	\$29.99
Niner Red Blend 2013 750 ML	\$142.32	\$11.86	\$19.99
Niner Sauvignon Blanc 2014 750 ML	\$142.32	\$11.86	\$19.99
Pali Pinot Noir "Summit" 2012 750 ML	\$173.28	\$14.44	\$23.99
Quinta De La Rosa Dourosa Red 2013 750 ML	\$95.76	\$7.98	\$13.99
Round Pond Estate Rutherford Cabernet Sauvignon 2013 750 ML	\$413.40	\$34.45	\$54.99
Round Pond Estate Rutherford Sauvignon Blanc 2015 750 ML	\$165.48	\$13.79	\$22.99
Ruca Malen Yaquen Torrontes 2015 750 ML	\$88.08	\$7.34	\$12.99
Tower 15 Swell "Red Bordeaux Blend" 2012 750 ML	\$142.32	\$11.86	\$19.99
Twelfth Night Riesling 2014 750 ML	\$103.56	\$8.63	\$14.99
Twelfth Night Sauvignon Blanc 2015 750 ML	\$88.08	\$7.34	\$12.99
Underwood Pinot Noir 2014 750 ML	\$88.08	\$7.34	\$12.99
Underwood Rose 2015 750 ML	\$88.08	\$7.34	\$12.99
Zuccardi Serie A Torrontes 2014 750 ML	\$95.76	\$7.98	\$13.99

Maximum Wine Co.

Les Fontanelles Vin De Pays d'Oc Pinot Noir 2014 750 ML	\$88.08	\$7.34	\$12.99
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Perusini Pinot Grigio 2015 750 ML	\$157.80	\$13.15	\$21.99
Thomas Henry Pinot Noir 2014 750 ML	\$119.04	\$9.92	\$16.99

Melville Winery

Melville Chardonnay - Sta. Rita Hills 2013 750 ML	\$162.60	\$13.55	\$22.99
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MHW LTD / Laurent Miquel

Laurent Miquel Nord Sud Languedoc Viognier 2013 750 ML	\$100.44	\$8.37	\$14.99
Laurent Miquel Pere Et Fils Languedoc Cinsault Syrah 2015 750 ML	\$68.16	\$5.68	\$10.49
Perlita Chardonnay 2014 750 ML	\$77.04	\$6.42	\$11.99

Michael Skurnik Wines

Bollic'ino Spumante Extra Dry NV 750 ML	\$72.60	\$6.05	\$10.99
The Chard Project Chardonnay 2014 750 ML	\$88.08	\$7.34	\$12.99
The Pinot Project Pinot Noir 2014 750 ML	\$88.08	\$7.34	\$12.99
Vera Vino Verde Rose 2015 750 ML	\$72.24	\$6.02	\$10.99
Schlossgut Gobelsburg Schlosskellerei Gobelsburg Rose 2015 750 ML	\$103.08	\$8.59	\$14.99

Moet Hennessy USA Inc

Cape Mentelle Sauvignon Blanc 2015 750 ML	\$55.68	\$9.28	\$15.99
Terrazas Cabernet Sauvignon Reserve 2013 750 ML	\$142.32	\$11.86	\$19.99
Terrazas Cabernet Sauvignon Single Vineyard 2012 750 ML	\$187.32	\$31.22	\$49.99
Terrazas Malbec Single Vineyard 2011 750 ML	\$187.32	\$31.22	\$49.99
Terrazas Torrontes Reserve 2015 750 ML	\$111.36	\$9.28	\$15.99

Monsieur Touton Selections LTD

Chateau Les Charmes Godard Cotes De Francs Bordeaux 2014 750 ML	\$180.96	\$15.08	\$24.99
Cantina Gabriele Sangiovese Italy 2014 750 ML	\$88.08	\$7.34	\$12.99
Chateau Camplay Bordeaux Superieur 2014 750 ML	\$111.36	\$9.28	\$15.99
Donati Sorelle Chardonnay 2014 750 ML	\$111.36	\$9.28	\$15.99
Ein Karen Red Blend Israel 2013 750 ML	\$80.28	\$6.69	\$11.99
ER by Ella Valley Cabernet Sauvignon Israel 2012 750 ML	\$134.52	\$11.21	\$18.99
ER by Eilla Valley Ever Red Blend 2013 750 ML	\$134.52	\$11.21	\$18.99
Foncastel Cabernet Sauvignon Languedoc Roussillon 2014 750 ML	\$72.60	\$6.05	\$10.99
Foncastel Chardonnay Languedoc Roussillon 2014 750 ML	\$72.60	\$6.05	\$10.99
Louis Blanc Cotes de Brouilly 2012 750 ML	\$157.68	\$13.14	\$21.99
Louis Blanc Cotes du Rhone 2012 750 ML	\$119.04	\$9.92	\$16.99
Ryzin Central Coast Zinfandel 2014 750 ML	\$111.36	\$9.28	\$15.99

M S Walker Inc

Bodegas Borsao Garnacha Campo de Borja Tres Picos 2014 750 ML	\$119.04	\$9.92	\$16.99
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Nawrocki Imports

Vigne e Vini Primitivo di Manduria Papale Linea Oro 2012 750 ML	\$187.14	\$31.19	\$49.99
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Northstar Foods Inc

Rutini Chardonnay 2015 750 ML	\$134.40	\$11.20	\$18.99
Rutini Sauvignon Blanc 2015 750 ML	\$134.40	\$11.20	\$18.99

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Trumpeter Chardonnay 2015 750 ML	\$80.16	\$6.68	\$11.99
Trumpeter Sauvignon Blanc 2015 750 ML	\$80.16	\$6.68	\$11.99
Trumpeter Torrontes 2015 750 ML	\$80.16	\$6.68	\$11.99

Palateur Imports LLC

Ransom Jigsaw Pinot Noir Willamette Valley 2014 750 ML	\$134.40	\$11.20	\$18.99
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Palmateer Consulting LLC

Frisson "Dutton Ranch" Chardonnay 2012 750 ML	\$249.60	\$20.80	\$33.99
Frisson Sauvignon Blanc 2014 750 ML	\$177.60	\$14.80	\$24.99
Lobo Cabernet Sauvignon 2012 750 ML	\$372.60	\$31.05	\$49.99

Palm Bay International

Chateau Rollan De By Medoc 2010 750 ML	\$212.04	\$17.67	\$28.99
The Spice King 8 Year Old Blended Malt Scotch Whisky 750 ML	\$142.98	\$23.83	\$38.99
Peat Chimney 8 Year Old Blended Malt Scotch Whisky 750 ML	\$142.98	\$23.83	\$38.99
Chase Smoke Vodka 750 ML	\$124.32	\$20.72	\$33.99
The Hive 8 Year Blended Malt Scotch Whisky 750 ML	\$142.98	\$23.83	\$38.99
Au Contraire Chardonnay 2014 750 ML	\$119.04	\$9.92	\$16.99
Au Contraire Pinot Noir 2014 750 ML	\$166.48	\$13.87	\$22.99
Domini Douro Red 2013 750 ML	\$88.08	\$7.34	\$12.99
Heritage Cabernet Sauvignon 2012 750 ML	\$188.76	\$15.73	\$25.99
Heritage Sauvignon Blanc 2014 750 ML	\$88.08	\$7.34	\$12.99
Killka, Malbec 2013 750 ML	\$80.28	\$6.69	\$11.99
Montgras, Reserve, Cab Sauv 2013 750 ML	\$88.08	\$7.34	\$12.99
Recanati Diamond Series Sauvignon Blanc Galilee 2014 750 ML	\$88.08	\$7.34	\$12.99
Recanati Diamond Series Shiraz Galilee 2014 750 ML	\$103.56	\$8.63	\$14.99
Recanati Reserve Petit Sirah 2013 750 ML	\$94.38	\$15.73	\$25.99
Recanati Yasmin Red Mevushal 2014 750 ML	\$80.40	\$6.70	\$11.99

P R Grisley Company

Borgo Reale Kosher Rosato IGT 2015 750 ML	\$111.36	\$9.28	\$15.99
Quevedo Oscar's Douro White 2015 750 ML	\$72.60	\$6.05	\$10.99
Quinta de Ortigao Espumante Rose Bruto 2014 750 ML	\$51.78	\$8.63	\$14.99

Radio Coteau Wine Cellars LLC

Radio Coteau Chardonnay Savoy Anderson Valley 2013 750 ML	\$459.84	\$38.32	\$60.99
Radio Coteau Dierke Pinot Noir Sonoma Coast 2012 750 ML	\$498.60	\$41.55	\$65.99

Regal Wine Imports Inc

Annabella Cabernet Sauvignon 2014 750 ML	\$134.52	\$11.21	\$18.99
Annabella Merlot 2013 750 ML	\$125.04	\$10.42	\$17.99
Annabella Red Blend 2013 750 ML	\$140.04	\$11.67	\$19.99
Carol Shelton Wild Thing Chardonnay 2014 750 ML	\$110.04	\$9.17	\$15.99
Carol Shelton Wild Thing Zinfandel 2013 750 ML	\$149.04	\$12.42	\$20.99
Dunham Chardonnay Shirley May Vineyard 2013 750 ML	\$194.04	\$16.17	\$26.99
Robert Stemmler Estate Chardonnay Carneros 2013 750 ML	\$194.04	\$16.17	\$26.99

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Shiffrin Selections Inc

Biale Black Chicken Zinfandel Napa 2014 750 ML	\$360.96	\$30.08	\$48.49
White Oak Chardonnay Russian River 2014 750 ML	\$171.24	\$14.27	\$23.99
White Oak Mighty Oak Red Napa 2012 750 ML	\$179.16	\$14.93	\$24.99
White Rock Chardonnay Napa 2013 750 ML	\$252.72	\$21.06	\$34.49
White Rock Claret Napa 2012 750 ML	\$314.52	\$26.21	\$42.49

Skurnik Wines

Von Winning "Winnings" Riesling 2014 750 ML	\$119.04	\$9.92	\$16.99
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Southern Starz

Tait Basket Pressed Shiraz 2010 750 ML	\$139.80	\$23.30	\$37.99
Tait The Ball Buster 2012 750 ML	\$111.36	\$9.28	\$15.99

Southern Wine and Spirits of PA

Alma Negra M Blend 2012 750 ML	\$142.32	\$11.86	\$19.99
Alma Negra Sparkling Brut NV 750 ML	\$142.32	\$11.86	\$19.99
Amapola Creek Chardonnay Jos. Belli Vineyard Russian River 2014 750 ML	\$125.40	\$20.90	\$33.99
Amapola Creek Estate Cabernet Sauvignon 2012 750 ML	\$226.02	\$37.67	\$59.99
Amapola Creek Zinfandel Monte Rosso Vineyard 2012 750 ML	\$125.40	\$20.90	\$33.99
Anew Pinot Grigio 2014 750 ML	\$64.80	\$5.40	\$9.99
Balletto Vineyards & Winery Pinot Noir 2013 750 ML	\$181.08	\$15.09	\$24.99
Baron Herzog Chenin Blanc 2015 750 ML	\$64.80	\$5.40	\$9.99
Barons Edmond Et Benjamin De Rothschild Haut Medoc 2013 750 ML	\$220.32	\$18.36	\$29.99
Bastianich Colli Orientali Del Friuli Friulano Adriatico 2013 750 ML	\$111.36	\$9.28	\$15.99
Bastianich Refosco Rosato Venezia Giulia Igt 2015 750 ML	\$103.56	\$8.63	\$14.99
Bodegas Ontanon Rioja Crianza 2012 750 ML	\$88.08	\$7.34	\$12.99
Chamonix Chardonnay 2014 750 ML	\$102.12	\$17.02	\$27.99
Chamonix Chardonnay Unoaked 2015 750 ML	\$71.16	\$11.86	\$19.99
Chamonix Pinot Noir Feldspar 2014 750 ML	\$102.12	\$17.02	\$27.99
Chateau Le Petit Chaban Bordeaux 2014 750 ML	\$135.12	\$11.26	\$18.99
Chateau Ste Michelle Cold Creek Chardonnay 2014 750 ML	\$102.12	\$17.02	\$27.99
Chateau Ste Michelle Horse Heaven Sauvignon Blanc 2014 750 ML	\$55.62	\$9.27	\$15.99
Columbia Crest H3 Chardonnay 2014 750 ML	\$103.56	\$8.63	\$14.99
Constancia Glen Five 2010 750 ML	\$136.98	\$22.83	\$36.99
Constancia Glen Sauvignon Blanc 2015 750 ML	\$55.62	\$9.27	\$15.99
Constancia Glen Three 2011 750 ML	\$102.12	\$17.02	\$27.99
Constancia Glen Two 2014 750 ML	\$105.96	\$17.66	\$28.99
Divining Rod Cabernet Sauvignon 2013 750 ML	\$126.72	\$10.56	\$17.99
Educated Guess Pinot Noir 2013 750 ML	\$165.60	\$13.80	\$22.99
Entwine Cabernet Sauvignon 2014 750 ML	\$64.80	\$5.40	\$9.99
Ernesto Catena, Padrillos Torrontes 2014 750 ML	\$80.28	\$6.69	\$11.99
Ferrari Carano Anderson Valley Pinot Noir 2013 750 ML	\$219.72	\$18.31	\$29.99
G3 Red Blend 2013 750 ML	\$111.36	\$9.28	\$15.99
Hamilton Russell Ashbourne Sauvignon Blanc Chardonnay 2015 750 ML	\$59.52	\$9.92	\$16.99
Joseph Phelps Cabernet Sauvignon 2014 750 ML	\$284.16	\$47.36	\$74.99
La Scolca Gavi Black Label 2013 750 ML	\$273.96	\$22.83	\$36.99

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Lemelson Six Vineyards Pinot Noir 2013 750 ML	\$142.32	\$11.86	\$19.99
Leviathan Red Blend 2012 750 ML	\$297.12	\$24.76	\$39.99
Long Shadows Julia's Dazzle Rose 2015 750 ML	\$119.04	\$9.92	\$16.99
Maal "Biutiful" Malbec 2014 750 ML	\$88.08	\$7.34	\$12.99
Maison L'envoye Two Messengers 2014 750 ML	\$181.08	\$15.09	\$24.99
Mayacamas Cabernet Sauvignon 2010 750 ML	\$645.72	\$53.81	\$84.99
Miguel Torres Ribera Del Duero Celeste 2012 750 ML	\$82.74	\$13.79	\$22.99
Sandhi Santa Rita Pinot Noir 2013 750 ML	\$219.72	\$18.31	\$29.99
Spring Valley Vineyards Frederick 2012 750 ML	\$187.32	\$31.22	\$49.99
Starke Conde, Stellenbosch Syrah 2013 750 ML	\$67.26	\$11.21	\$18.99
Three Bridges Cabernet Sauvignon 2013 750 ML	\$71.16	\$11.86	\$19.99
Three Bridges Durif (Peite Syrah) 2013 750 ML	\$71.16	\$11.86	\$19.99
Three Bridges Shiraz 2013 750 ML	\$71.16	\$11.86	\$19.99
Vina Santa Santa Carolina Cabernet Sauvignon Reserva De Familia 2013 750 ML	\$90.48	\$15.08	\$24.99
Whitehall Lane Napa Cabernet Saugivnon 2013 750 ML	\$297.12	\$24.76	\$39.99
Casa Noble Single Barrel Ultra Anejo Tequila Fine Wine & Good Spirits Edition No. 1 Barrel #447 750 ML	\$472.14	\$78.69	\$119.99
Casa Noble Single Barrel Reposado Tequila Fine Wine & Good Spirits Edition No. 1 Barrel #519 750 ML	\$234.30	\$39.05	\$61.99
La Pinta Pomegranate Tequila 750 ML	\$129.72	\$21.62	\$34.99
Wyoming Whiskey Small Batch Bourbon Whiskey 750 ML	\$148.98	\$24.83	\$39.99
Petrus Merlot Pomerol 2012 750 ML	\$10,446.66	\$1,741.11	\$2,299.99
Kings County Distillery Bourbon 375 ML	\$299.40	\$24.95	\$39.99

Stoli Group USA

Bayou Select Gold Rum 750 ML	\$110.40	\$18.40	\$29.99
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T Elentev Holdings LLC

Broc Cellars Central Coast "Sogi" 2013 750 ML	\$204.24	\$17.02	\$27.99
Broc Cellars Solano County Green Valley Valdiguié 2014 750 ML	\$204.24	\$17.02	\$27.99
Cardedu Cannonau di Sardegna Caladu 2012 750 ML	\$119.04	\$9.92	\$16.99
Farmstrong California "Field Red" 2014 750 ML	\$219.72	\$18.31	\$29.99
Fuso21 Verdicchio di Matelica Le Salse 2014 750 ML	\$95.76	\$7.98	\$13.99
Le Vigne di Alice Prosecco di Treviso Extra Dry 2014 750 ML	\$142.32	\$11.86	\$19.99

The Wine Merchant

3 Brooms Sauvignon Blanc Single Vineyard 2015 750 ML	\$103.56	\$8.63	\$14.99
B Side Napa Valley Cabernet Sauvignon 2014 750 ML	\$180.96	\$15.08	\$24.99
Cannonball Sauvignon Blanc Sonoma County, CA 2014 750 ML	\$103.56	\$8.63	\$14.99
Cantele Salice Salentino Riserva 2012 750 ML	\$95.76	\$7.98	\$13.99
Capostrano Verdicchio di Matelica 2014 750 ML	\$88.08	\$7.34	\$12.99
Castelvero Piemonte Cortese 2014 750 ML	\$80.28	\$6.69	\$11.99
DeForville Langhe Arneis 2013 750 ML	\$111.36	\$9.28	\$15.99
Easton Zinfandel 2013 750 ML	\$134.52	\$11.21	\$18.99
Elizabeth Spencer Cabernet Sauvignon 2013 750 ML	\$235.20	\$19.60	\$31.99
Elk Cove Ultima Dessert Wine 2014 375 ML	\$237.48	\$19.79	\$31.99
Hasod Chardonnay 2013 750 ML	\$80.28	\$6.69	\$11.99
Hasod Merlot-Carmanere 2013 750 ML	\$80.28	\$6.69	\$11.99

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Hasod Rose' 2013 750 ML	\$80.28	\$6.69	\$11.99
Hasod Sauvignon Blanc 2013 750 ML	\$80.28	\$6.69	\$11.99
Hasod Shiraz 2013 750 ML	\$80.28	\$6.69	\$11.99
Hermon Indigo 2014 750 ML	\$103.56	\$8.63	\$14.99
Hermon red 2014 750 ML	\$103.56	\$8.63	\$14.99
Honig Napa Valley Cabernet Sauvignon 2013 750 ML	\$289.44	\$24.12	\$38.99
Keenan Chardonnay Spring Mountain District 2013 750 ML	\$204.24	\$17.02	\$27.99
Keenan Zinfandel Napa Valley 2012 750 ML	\$281.64	\$23.47	\$37.99
La Flor Malbec Rose 2015 750 ML	\$103.56	\$8.63	\$14.99
La Follette Manchester Ridge Chardonnay 2012 750 ML	\$212.04	\$17.67	\$28.99
Mayu Pedro Ximenez 2015 750 ML	\$88.08	\$7.34	\$12.99
McManis Family Vineyards Zinfandel 2014 750 ML	\$72.60	\$6.05	\$10.99
Neyers Vineyards Neyers Ranch - Conn Valley Cabernet Sauvignon 2013 750 ML	\$436.56	\$36.38	\$57.99
Neyers Vineyards Carneros District Chardonnay 2013 750 ML	\$219.72	\$18.31	\$29.99
Neyers Vineyards Sage Canyon Red 2014 750 ML	\$180.96	\$15.08	\$24.99
Planet Oregon Pinot Noir 2014 750 ML	\$142.32	\$11.86	\$19.99
Poseidon Vineyard Estate Chardonnay Napa/Carneros 2014 750 ML	\$180.96	\$15.08	\$24.99
Pulenta Chardonnay Estate 2014 750 ML	\$119.04	\$9.92	\$16.99
Quivira Dry Creek Sauvignon Blanc 2014 750 ML	\$111.36	\$9.28	\$15.99
Quivira Dry Creek Zinfandel 2012 750 ML	\$157.80	\$13.15	\$21.99
Stephen Vincent Sonoma County Chardonnay 2013 750 ML	\$88.08	\$7.34	\$12.99
Stephen Vincent Sonoma County Pinot Noir 2013 750 ML	\$88.08	\$7.34	\$12.99
Textbook Napa Valley Cabernet Sauvignon 2014 750 ML	\$212.04	\$17.67	\$28.99
Textbook Napa Valley Chardonnay 2014 750 ML	\$180.96	\$15.08	\$24.99
Vermeil "1908" Luvisi Zinfandel 2012 750 ML	\$250.68	\$20.89	\$33.99
Vermeil Dutton Ranch Chardonnay 2014 750 ML	\$289.44	\$24.12	\$38.99
Domaine De Bel Air Pouilly Fume Sauvignon Blanc 2014 750 ML	\$157.80	\$13.15	\$21.99
R Wines Lab Rup Escombro 2012 750 ML	\$761.88	\$63.49	\$99.99
Produttori Del Barbaresco "Rio Sordo" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco "Ovello" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco "Montefico" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco "Rabaja" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco Riserva Pora Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco "Muncagota" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
Produttori Del Barbaresco "Montestefano" Nebbiolo 2011 750 ML	\$390.12	\$32.51	\$51.99
<u>USA Wine West</u>			
Altovinum Evodia Garnacha 2014 750 ML	\$63.68	\$5.31	\$9.99
Burgans Albarino Riax Baixas 2015 750 ML	\$102.68	\$8.56	\$14.99
Aubichon Chardonnay - W. V. 2014 750 ML	\$219.72	\$18.31	\$29.99
Aubichon Vin Rose 2015 750 ML	\$142.20	\$11.85	\$19.99
Jolete Cabernet Sauvignon Dry Creek 2013 750 ML	\$180.96	\$15.08	\$24.99
<u>Uve Enterprises Inc</u>			
Tenuta Sant'Antonio Scaia 2014 750 ML	\$80.36	\$6.70	\$11.99
<u>Vine St. Imports</u>			
Abbazia Di Novacella Riesling 2015 750 ML	\$140.04	\$11.67	\$19.99

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Abbazia Di Novacella Gruner Veltliner 2015 750 ML	\$140.04	\$11.67	\$19.99
Le Vigne Di Zamo “Zamo” Bianco 2014 750 ML	\$100.80	\$8.40	\$14.99
Tenuta Sant’ Anna Pinot Grigio “Goccia” 2014 750 ML	\$103.56	\$8.63	\$14.99
Tenuta Sant’ Anna Rose Spumante Brut NV 750 ML	\$103.56	\$8.63	\$14.99
Garnier & Fils Chablis 2014 750 ML	\$218.04	\$18.17	\$29.99

Vintage Imports

Plumpjack Merlot 2014 750 ML	\$529.56	\$44.13	\$69.99
Plumpjack Syrah 2014 750 ML	\$490.80	\$40.90	\$64.99
Cielo Vento Rosato 2015 750 ML	\$57.12	\$4.76	\$8.99
Adelsheim Chardonnay 2014 750 ML	\$173.28	\$14.44	\$23.99
Davis Estate Cabernet Sauvignon 2012 750 ML	\$452.04	\$37.67	\$59.99
Davis Estate Chardonnay 2013 750 ML	\$297.24	\$24.77	\$39.99
De Loach Russian River Chardonnay 2014 750 ML	\$157.80	\$13.15	\$21.99
Duckhorn Sauvignon Blanc 2014 375 ML	\$105.72	\$8.81	\$14.99
Escudo Real Vinho Verde 2015 750 ML	\$64.80	\$5.40	\$9.99
Escudo Real Vinho Verde Rose 2015 750 ML	\$64.80	\$5.40	\$9.99
Frog’e Leap Sauvignon Blanc 2014 750 ML	\$173.28	\$14.44	\$23.99
Mason Cellars 60 North Merlot 2013 750 ML	\$80.28	\$6.69	\$11.99
Mason Cellars Three Pears Pinot Gris 2014 750 ML	\$80.28	\$6.69	\$11.99
Morgan Double L Vineyards Riesling 2014 750 ML	\$180.96	\$15.08	\$24.99
Morgan Highland Estate Chardonnay 2013 750 ML	\$204.24	\$17.02	\$27.99
PINO Pinot Gris 2014 750 ML	\$126.84	\$10.57	\$17.99
PINO Pinot Noir 2013 750 ML	\$126.84	\$10.57	\$17.99
PINO Rose of Pinot Noir 2015 750 ML	\$126.84	\$10.57	\$17.99
Sette Vigne Rosso 2011 750 ML	\$111.36	\$9.28	\$15.99
Terre Stregate Aurora Greco Sannio 2014 750 ML	\$55.64	\$9.27	\$15.99
Terre Stregate Genius Loci Fiano Sannio 2014 750 ML	\$55.64	\$9.27	\$15.99
Trefethen Double T Red 2012 750 ML	\$180.96	\$15.08	\$24.99

Vivino Selections

Ciconia Reserva Alentejo Tinto 2013 750 ML	\$111.36	\$9.28	\$15.99
Jones of Washington Rose of Syrah 2015 750 ML	\$95.76	\$7.98	\$13.99
Mussel Bay Sauvignon Blanc 2015 750 ML	\$103.44	\$8.62	\$14.99
Seven Hills Cabernet Sauvignon Columbia Valley 2013 750 ML	\$188.76	\$15.73	\$25.99
Seven Hills Cabernet Sauvignon Walla Walla 2013 750 ML	\$294.48	\$24.54	\$39.99
Seven Hills Ciel du Cheval 2013 750 ML	\$343.20	\$28.60	\$45.99
Seven Hills Merlot 2013 750 ML	\$264.84	\$22.07	\$35.99
Seven Hills Rose Walla Walla 2015 750 ML	\$119.04	\$9.92	\$16.99
Sextant Chardonnay Central Coast 2013 750 ML	\$119.04	\$9.92	\$16.99
Sextant Zinfandel Central Coast 2014 750 ML	\$119.04	\$9.92	\$16.99

Weygandt Metzler Importing

Domaine De Ferrand Cotes Du Rhone Classique Mistral 2014 750 ML	\$111.24	\$9.27	\$15.99
Domaine De La Chapelle Pouilly-Fuisse Grand Climats 2014 750 ML	\$211.92	\$17.66	\$28.99

Winebow

Il Palagio When We Dance 2013 750 ML	\$78.90	\$13.15	\$21.99
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Failla Chardonnay Sonoma Coast 2013 750 ML	\$266.16	\$22.18	\$35.99
Failla Pinot Noir Sonoma Coast 2013 750 ML	\$258.48	\$21.54	\$34.99
Falesco Vitiano Rosato IGP 2015 750 ML	\$80.28	\$6.69	\$11.99
Joao Portugal Ramos Aragones Vila Santa 2014 750 ML	\$57.12	\$4.76	\$8.99
Mercer Sharp Sisters Red Blend 2012 750 ML	\$142.32	\$11.86	\$19.99
Mercer Wine Estates Cabernet Sauvignon 2013 750 ML	\$142.32	\$11.86	\$19.99

RECOMMENDED ACTION: We recommend the Board approve this action

11. Luxury Vintage Changes

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PREVIOUS VINTAGE</u>	<u>NEW VINTAGE</u>
<u>Capital Wine and Spirits</u>			
Artazu Garnacha Rose 750 ML	44351	2015	2014
<u>Grapes and Barley LLC</u>			
Force of Nature Red Blend 750 ML	20636	2013	2014
<u>Vintage Imports Inc</u>			
Ca'Momi Pinot Noir 750 ML	49559	2013	2014
Tuchard Roussane 750 ML	49828	2013	2014
Trisaetum Pinot Noir 750 ML	49809	2013	2014

RECOMMENDED ACTION: We recommend the Board approve this action

12. Chairman's Advantage Price Reductions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>PROPOSED RETAIL EFFECTIVE 04/11/16</u>
Entwine Merlot California 2012 750 ML	35006	\$7.99	\$4.99
Leaping Horse Chardonnay California 2013 750 ML	35007	\$6.99	\$4.99
Castillo de Tomas Tempranillo Vino de la Tierra de Castilla Castilla Spain 2013 750 ML	35008	\$7.99	\$4.99
Botter Vineyards Bellissima Via Veneto Garganega Pinot Grigio Veneto 2013 750 ML	35009	\$7.49	\$4.99
Healdsburg Ranches Trading Co Merlot California 2013 750 ML	35010	\$8.99	\$4.99
Place in the Sun Sauvignon Blanc South Africa 2014 750 ML	35011	\$6.99	\$4.99
Santa Julia Plus Cabernet Sauvignon Mendoza 2013 750 ML	35014	\$6.99	\$4.99
X Winery Chardonnay California 2013 750 ML	35015	\$7.99	\$4.99

RECOMMENDED ACTION: We recommend the Board approve this action

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13. Chairman’s Advantage Recommended Approvals

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Vino Del Sol</u> Gen5 Merlot Clarksburg 2013 750 ML	\$49.32	\$4.11	\$7.99

RECOMMENDED ACTION: We recommend the Board approve this action

14. Chairman’s Selection Recommended Approval

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine and Spirits</u> Pillar Box Red Padthaway 2012 1.5L	\$50.71	\$8.45	\$14.99
<u>Hook or Crook Cellars</u> Thomas Allen Selections Chardonnay Monterey County 2014 750 ML	\$62.60	\$5.22	\$9.99
<u>Majestic Wine and Spirits USA</u> Von Strasser Winery Rudy Sauvignon Blanc 2014 750 ML	\$88.08	\$7.34	\$12.99
<u>The Wine Merchant LTD</u> Steven Kent Chardonnay 2014 750 ML	\$111.36	\$9.28	\$15.99

RECOMMENDED ACTION: We recommend the Board approve this action

15. Chairman’s Selection Revisions

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
Vintage Correction			
<u>8 Vini Inc</u> Poggio del' Otto Brunello di Montalcino 2008 750 ML	\$169.56	\$14.13	\$24.99
Case Cost & Retail Correction			
<u>Grand Cru Inc</u> Martinelli Winery and Vineyards Zinfandel Vellutini Ranch 2013 750 ML	\$328.20	\$27.35	\$44.99

Vintage Correction

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Jean Claud Boisset

Antonin Rodet Chateau de Rully Rully Blanc 2012 750 ML	\$119.10	\$9.93	\$16.99
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Name Correction

T. Elenteny Imports/T. Elenteny Holdings LLC

Domaine des Remizieres Hermitage Cuvee Emilie 2013 750 ML	\$436.62	\$36.39	\$57.99
Chateau Moulin de Clotte Castillon Cotes de Bordeaux 2014 750 ML	\$88.02	\$7.34	\$12.99

RECOMMENDED ACTION: We recommend the Board approve this action

16. E Commerce Exclusive Items

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Deschere's Selected Wines and Spirits</u>			
BroVo Spirits Amaro 750 ML	\$259.44	\$21.62	\$34.99
BroVo Spirits Boomerang Cordial 750 ML	\$110.40	\$18.40	\$29.99
BroVo Spirits Jammy Sweet Vermouth 750 ML	\$63.72	\$10.62	\$17.99
BroVo Spirits Lucky Falernum 750 ML	\$110.40	\$18.40	\$29.99
BroVo Spirits Witty Dry Vermouth 750 ML	\$63.72	\$10.62	\$17.99
Vikre Distillery Boreal Junniper Gin 750 ML	\$129.72	\$21.62	\$34.99
Vikre Distillery Boreal Spruce Gin 750 ML	\$129.72	\$21.62	\$34.99
<u>Majestic Wine and Spirits USA</u>			
Don Cheyo Tequila Silver 750 ML	\$110.40	\$18.40	\$29.99
Don Cheyo Tequila Anejo 750 ML	\$160.74	\$26.79	\$42.99
Don Cheyo Tequila Reposado 750 ML	\$125.88	\$20.98	\$33.99
Jav's Rum Mexico 4 Year Old 750 ML	\$79.38	\$13.23	\$21.99
Jav's Rum Mexico 7 Year Old 750 ML	\$102.60	\$17.10	\$27.99
<u>Palm Bay International</u>			
Dos Maderas Luxus Rum 750 ML	\$294.72	\$98.24	\$149.99
Wemyss Blended Scotch Kiln Embers 750 ML	\$225.36	\$37.56	\$59.99
<u>Southern Wine and Spirits of PA</u>			
Jefferson's Bourbon Wood Experiment Collection 7.5 Year Old 5 bottle Set 1 L	\$381.30	\$63.55	\$99.99
Tequila Clase Azul Mezcal Joven 750 ML	\$533.40	\$177.80	\$249.99

RECOMMENDED ACTION: We recommend the Board approve this action

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Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Bureau of Product Selection / Marketing Actions.

FINANCIAL REPORT *Anna Maria Kiehl, Comptroller Operations, Office of Budget*

None

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, April 27, 2016 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Chairman Holden, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary