

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

WEDNESDAY, JANUARY 27, 2016

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Michael Negra, Board Member
John Metzger, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Retail Operations](#)
[Bureau of Product Selection/Marketing](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the January 13, 2016 meeting.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously approved (2-0 vote) previous Board Minutes.

B. Announcement by the Chairman for ratification of a Board Action

The following Board Action approved on January 14, 2016 was decided by Notational Voting by Chairman Holden and Member Negra since the Board's last public meeting.

The Board agreed (2-0 vote) to approve the transfer of fifty million dollars (\$50,000,000) from the State Store Fund to the General Fund as mandated by the Budget that was recently signed by Governor Wolf. The funds will satisfy transfer requirements for Fiscal Year quarters ending September 2015 and December 2015.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

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NEW BUSINESS

From the Office of Chief CounselRodrigo Diaz, Executive Deputy Chief Counsel

(1) **THE GOLD ROOM, INC.** Appeal to Commonwealth Court
518-520 Edgemont Avenue
Chester, Pennsylvania 19013-4421
Restaurant Liquor License No. R-1908
LID 57221
Docket No. 14-3536 (Delaware County)

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) – Do Not Appeal to Commonwealth Court.

(2) **NOCHE, LLC** Proposed Conditional Licensing Agreement to Allow for the Renewal of the Liquor License
927-939 North Delaware Avenue
Philadelphia, Pennsylvania 19123-3110
Restaurant Liquor License No. R-15561
LID 66680
Docket No. 150400745 (Philadelphia County)

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

(3) **GREGORY LAUBACH** Petition for Review in Unemployment Compensation Claim
6 Cherokee Street
Emmaus, PA 18049
Decision No. B-15-09-B-7015

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) – Do Not File a Petition for Review.

*From the Bureau of LicensingJerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

(1) **614 North Taylor Avenue, LLC** Double Transfer & Request for Dual Employment – Restaurant
R-8823 (LID No. 71555) Case No. 15-9170
1200 Stayton Street
Pittsburgh, Allegheny County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Chairman Holden asked if there was anyone present for the Applicant, but there was no response. Unanimously agreed (2-0 vote) to Refuse Transfer.

- (2) **Fast Lane Six Packs To Go, LLC**
E-4478 (LID No. 71594) Case No. 15-9174
2345 Sans Souci Parkway
Hanover Township
Wilkes Barre, Luzerne County

Double Transfer & Request for Interior Connections with Another Business – Eating Place Malt Beverage

HOLD – 1/13/16 SESSION

Motion Made: Board Member Negra made a motion to Approve Transfer and Request for Interior Connections with Another Business.

Negative Vote: Chairman Holden voted “no” on the motion made by Board Member Negra.

Board Decision: No action taken.

- (3) **Los Tres Cubanos, Inc.**
R-14906 (LID No. 70409) Case No. 15-9176
540 Race Street
Harrisburg, Dauphin County

Extension of License – Restaurant

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Extension of License.

- (4) **McMurray Foods, Inc.**
t/a Heisler’s Market
R-1489 (LID No. 72533)
601 East McMurray Road
Peters Township
McMurray, Washington County

“Intermunicipal” Double Transfer & Requests for Interior Connections with Another Business & to Conduct Another Business on the Licensed Premises – Restaurant

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

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- (5) **Ohio Springs, Inc.** “Intermunicipal” Double
t/a Sheetz Transfer & Requests for Interior
R-19982 (LID No. 72311) Connections with Another
9894 Shaner Boulevard, Unit 2 Business & to Conduct Another
Smithfield Township Business on the Licensed
Huntingdon, Huntingdon County Premises – Restaurant

Motion Made: Board Member Negra made a motion to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

Seconded:

New Motion Made: Hold by Chairman Holden

Board Decision: Hold by Chairman Holden

- (6) **Weis Markets, Inc.** “Intermunicipal” Double
R-10689 (LID No. 72509) Transfer & Requests for Interior
801 Loyalsock Avenue Connections with Another
Montoursville, Lycoming County Business & to Conduct Another
Business on the Licensed
Premises – Restaurant

Motion Made: Board Member Negra

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

- (7) **19135 Vandike Enterprises, Inc.** Renewal – District 10
R-953 (LID No. 55418) Case No. 15-9155
7356-7358 Frankford Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Negra

Seconded:

Board Decision: Hold by Board Member Negra for a Conditional Licensing Agreement (Offer-in-Compromise Terms).

- (8) **Boonie’s Sports Bar, Inc.** Renewal – District 7
R-13906 (LID No. 50828) Case No. 15-9133
122 Diamond Street
Titusville, Crawford County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Existing Conditional Licensing Agreement.

- (9) **Bottles & Barrels, Inc.** Renewal – District 9
t/a Eagle Valley Beverage
D-3522 (LID No. 53204) Case No. 15-9168
706 Milford Road
East Stroudsburg, Monroe County

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal.

- (10) **CH & JI, Inc.** Conditional Licensing Agreement
R-873 (LID No. 53541) Case No. 15-9122 Renewal – District 10
6525 Rising Sun Avenue
Philadelphia, Philadelphia County **HOLD – 12/16/15 SESSION**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (11) **Jet-Set Restaurant, LLC** Conditional Licensing Agreement
R-9220 (LID No. 62336) Case No. 15-9064 Renewal – District 3
118 South 9th Street
Reading, Berks County **HOLD – 8/19/15 SESSION**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (12) **Laurel Beverage, Inc.** Renewal – District 9
t/a Laurel Beverage Co.
D-3931 (LID No. 8639) Case No. 15-9169
828 Rear and 830 Monroe Street
Stroudsburg, Monroe County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal.

(13) **Pitt’s Dogg’n It, LLC**
R-4845 (LID No. 64730) Case No. 15-9105
260 Atwood Street
Pittsburgh, Allegheny County

Renewal – District 5

HOLD – 10/14/15 SESSION

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Chairman Holden asked if there was anyone present for the Licensee, but there was no response. Unanimously agreed (2-0 vote) to Refuse Renewal.

(14) **Walt’s Circle Tavern, Inc.**
t/a Walt’s Circle Tavern
R-11243 (LID No. 14818)
5818 Castor Avenue
Philadelphia, Philadelphia County

Conditional Licensing Agreement
Renewal – District 10

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

- (1) **Romona Anthony – Removal Action**
- (2) **Mikell Collins – Removal Action**
- (3) **Angela D’Antonio – Affirm Removal**
- (4) **Alfred Ewing – Removal Action**
- (5) **Thomas Ferguson – Affirm Removal**
- (6) **Victoria Goodwin – Removal Action**
- (7) **Amber Green – Removal Action**

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- (8) Aaron Griffith – Removal Action**
- (9) Karen Harding - Removal Action**
- (10) Maxim Houston – Affirm Removal**
- (11) William Putt – Removal Action**
- (12) Monica Russell – Removal Action**
- (13) Mattan Uditsky - Removal Action**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Personnel Actions.

*From the Bureau of Purchasing and ContractingOren Bachman, Chief Financial Officer
 Melinda John, Director, Bureau of Purchasing & Contracting*

- (1) Dust Collection System** – Provide and install a dust collection system as per PLCB specifications along with the removal and disposal of the current dust collection system located in the PLCB’s Facilities Maintenance Wood Shop, Harrisburg, PA.

Procured via Invitation for Bid #260301 – VENDOR: Heisey Mechanical, Ltd. – \$161,900.00 estimated cost. Three (3) other bids were received: Dentech Inc. – \$162,974.00, Hermance and Strouse, Inc. - \$207,614.00, Sheet Metal Specialists, LLC. – \$242,400.00

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Chairman Holden asked whether there were any questions regarding these matters, but no questions were raised. Unanimously agreed (2-0 vote) to Approve all Purchasing and Contracting Actions.

From the Bureau of Retail OperationsCharlie Mooney, Director of Retail Operations

- 1. #3601 – 681 Main Street, New Holland Amendment**
- 2. #3609 – 921 East Main Street, Mount Joy Amendment**
- 3. #3921 – 1247 Airport Road, Allentown Amendment**

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**4. #4618 – 504 West Marshall Street, Norristown
Amendment**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Chairman Holden asked whether there were any questions regarding these matters, but no questions were raised. Unanimously agreed (2-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product Selection/MarketingDale Horst, Director of Marketing/Merchandising
Joseph Puhalla, Director of Product Selection*

1. Regular Cost and Retail Decreases January 2016

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>BROWN FORMAN CORP</u>					
4081	Canadian Mist Canadian Whisky Pet 1.75 L, 6 Units Per Case Velocity Code: B Cost Per Unit:	\$69.78 \$11.63	\$19.99	\$59.28 \$9.88	\$16.99
<u>PATERNO IMPORTS LTD</u>					
9051	Loveblock Sauvignon Blanc Marlborough 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$158.04 \$13.17	\$21.99	\$143.64 \$11.97	\$19.99
<u>SOUTHERN WINE SPIRITS PA</u>					
8569	Buena Vista The Count Red Blend Sonoma 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$165.84 \$13.82	\$22.99	\$144.12 \$12.01	\$19.99
8570	Buena Vista Chardonnay Sonoma County 750 ML, 12 Units Per Case Velocity Code: C Cost Per Unit:	\$127.08 \$10.59	\$17.99	\$120.00 \$10.00	\$16.99

EFFECTIVE DATES: The proposed cost will become effective January 31, 2016 and the proposed retail prices will become effective when the current stock has been sold.

RECOMMENDED ACTION: We recommend the Board to approve this Action.

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2. Regular Cost and Retail Increases February 2016

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT COST</u>	<u>RETAIL</u>	<u>PROPOSED COST</u>	<u>RETAIL</u>
<u>NORTH WALES WINES</u>					
3432	The Dalmore 12 Yr Scotch Whisky 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$187.26 \$31.21	\$49.99	\$224.76 \$37.46	\$59.99
6741	The Isle Of Jura Superstition Scotch 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$187.92 \$31.32	\$49.99	\$206.76 \$34.46	\$54.99
10878	The Isle Of Jura 10 Yr Scotch 750 ML, 6 Units Per Case Velocity Code: C Cost Per Unit:	\$149.10 \$24.85	\$39.99	\$167.76 \$27.96	\$44.99

EFFECTIVE DATES: The proposed cost will become effective January 31, 2016 and the proposed retail prices will become effective February 1, 2016.

RECOMMENDED ACTION: We recommend the Board approve this Action.

3. Regular Holiday Special Price Reductions February 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Koval Whiskey 3 200 ML Gift Pack	9716	\$64.99	\$51.99	\$13.00
Crystal Head Vodka Aurora 80 Proof 750 ML	9382	\$59.99	\$47.99	\$12.00
Don Q Anejo Rum 80 Proof with Tovolo Ice Mold 750 ML	9737	\$59.99	\$47.99	\$12.00
Glenfiddich Scotch 12Yr 15 Yr 18Yr 3 200 ML	9723	\$49.99	\$39.99	\$10.00
The Glenrothes 3 100 ML Gift Pack 300 ML	8119	\$39.99	\$31.99	\$8.00
Luxardo Sambuca 76 Proof Gift Pack 750 ML	9711	\$34.99	\$27.99	\$7.00
Parton XO Cafe and Silver Tequila with Glass 750 ML	9735	\$36.99	\$29.99	\$7.00
EFE Black Raki 45 Proof with 2 Glasses 750 ML	9344	\$29.99	\$23.99	\$6.00
Glenmorangie Single Malt Scotch Four Bottle Package 400 ML	34590	\$29.99	\$23.99	\$6.00
Lucid Absinthe 124 Proof Gift Pack 375 ML	1030	\$29.99	\$23.99	\$6.00
Luxardo Amaretto 54 Proof Gift Pack 750 ML	9798	\$29.99	\$23.99	\$6.00
Luxardo Limoncello 54 Proof Gift Pack 750 ML	9708	\$29.99	\$23.99	\$6.00
Stolichnaya Vodka and Chocolate Razberi Copack 2 L	8176	\$29.99	\$23.99	\$6.00
Bottega Gianduia Chocolate Flavored Liqueur 34 Proof 750 ML	9098	\$24.99	\$19.99	\$5.00
Carpineto Dogajolo Red Wine 1.5 L	8110	\$24.99	\$19.99	\$5.00
Kah Tequila Gift Pack 3 50 ML 750 ML	9803	\$27.99	\$22.99	\$5.00
Murai Family Sake Sampler Three 300 ML Bottles	5641	\$27.99	\$22.99	\$5.00
Pravda Polish Vodka With 4 Flavored Minis 750 ML	7302	\$24.99	\$19.99	\$5.00
Serata Amaretto Di Piemonte 48 Proof 750 ML	9866	\$24.99	\$19.99	\$5.00
Fratello Hazelnut Liqueur 40 Proof with Coffee Cup 750 ML	9865	\$23.99	\$19.99	\$4.00
Kahlua Peppermint Mocha Coffee Liqueur 750 ML	3591	\$22.99	\$18.99	\$4.00
Patron Tequila Holiday Sampler Pack 200 ML	9736	\$21.99	\$17.99	\$4.00

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Caravella Oranbecello Gift Set 750 ML	3627	\$19.99	\$15.99	\$4.00
HpnotiQ Sparkle Liqueur 25 Proof 750 ML	9832	\$19.99	\$15.99	\$4.00
Ole Smoky Tennessee Moonshine Shine Nog 35 Proof 750 ML	34414	\$19.99	\$15.99	\$4.00
Tomatin Scotch 12Yr 15Yr 18Yr 3 50 ML 150 ML	9851	\$19.99	\$15.99	\$4.00
Ty Ku Sake Sampler Three 300 ML	7368	\$19.99	\$15.99	\$4.00
99 Peppermint 750 ML	8149	\$14.99	\$11.99	\$3.00
Chronic Cellars Spritz and Giggles 750 ML	9398	\$14.99	\$11.99	\$3.00
Murphy Goode Operation Homefront Red Wine 750 ML	7336	\$14.99	\$11.99	\$3.00
Old New England Egg Nog 1.75 L	3552	\$14.99	\$11.99	\$3.00
Pinnacle Peachberry Cobbler Vodka 750 ML	7333	\$14.99	\$11.99	\$3.00
Pinnacle Pecan Pie Vodka 750 ML	7331	\$14.99	\$11.99	\$3.00
Pinnacle Peppermint Bark Vodka 750 ML	7327	\$14.99	\$11.99	\$3.00
Skinnygirl Prosecco 750 ML	7318	\$14.99	\$11.99	\$3.00
Smirnoff Peppermint Twist Vodka 750 ML	9764	\$15.99	\$12.99	\$3.00
Sofia Blanc de Blancs 4 187 ML 748 ML	5491	\$14.99	\$11.99	\$3.00
Wineheart Chocolate Strawberry 750 ML	8200	\$14.99	\$11.99	\$3.00
Wineheart Cinnamon Bun 750 ML	8202	\$14.99	\$11.99	\$3.00
Wineheart Mint Chocolate 750 ML	8204	\$14.99	\$11.99	\$3.00
Yellow Tail Winter Red Blend Wine 1.5 L	8178	\$14.99	\$11.99	\$3.00
Pennsylvania Dutch Egg Nog 1.75 L	3816	\$16.49	\$13.99	\$2.50
Pennsylvania Dutch Pumpkin Cream 1.75 L	7299	\$16.49	\$13.99	\$2.50
Baileys Irish Cream Liqueur 4 50 ML 200 ML	9871	\$9.99	\$7.99	\$2.00
Benchmark Egg Nog 750 ML	1043	\$11.99	\$9.99	\$2.00
Bird Dog Bourbon with Four 100 ML	8194	\$11.99	\$9.99	\$2.00
Bird Dog Whiskey Sampler Pack 8 50 ML	9726	\$12.99	\$10.99	\$2.00
Burnett's Candy Cane Vodka 750 ML	5558	\$9.99	\$7.99	\$2.00
Caldirola Sparkling Moscato Santa Claus 750 ML	9390	\$13.99	\$11.99	\$2.00
Chaddsford Holiday Spirit Spiced Concord Wine 750 ML	5508	\$10.99	\$8.99	\$2.00
Evan Williams Kentucky Cider 750 ML	5562	\$9.99	\$7.99	\$2.00
Hob Nob Wicked Red Wine Limited Edition 750 ML	8111	\$9.99	\$7.99	\$2.00
Jack Daniel's Winter Jack Apple 30 Proof 750 ML	7285	\$15.99	\$13.99	\$2.00
Jawbreaker Cabernet Sauvignon 750 ML	9378	\$12.99	\$10.99	\$2.00
Opici Twist Gift Bottle 750 ML	3919	\$13.99	\$11.99	\$2.00
Pearl Pumpkin Spice Flavored Vodka 70 Proof 750 ML	9383	\$10.99	\$8.99	\$2.00
South Shore Wine Company Cranberry Wine 750 ML	3532	\$9.99	\$7.99	\$2.00
St Brendan's Irish Cream Salted Caramel Liqueur 750 ML	9373	\$10.99	\$8.99	\$2.00
St Brendan's Peppermint Bark Liqueur 34 Proof 750 ML	9811	\$10.99	\$8.99	\$2.00
Zombie Zinfandel 750 ML	3018	\$12.99	\$10.99	\$2.00
Christian Brothers Egg Nog 750 ML	3685	\$8.49	\$6.99	\$1.50
Clover Hill Holiday Rose Wine 750 ML	3609	\$10.49	\$8.99	\$1.50
Evan Williams Egg Nog 750 ML	3853	\$8.49	\$6.99	\$1.50
I'm Bananas Over You Cocktail Gift Set 750 ML	5516	\$10.49	\$8.99	\$1.50
Mazza Vineyards Victorian Holiday Wine 750 ML	3776	\$9.49	\$7.99	\$1.50

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Brotherhood Holiday Spiced Wine 750 ML	6826	\$8.99	\$7.99	\$1.00
DeKuyper Candy Cane Schnapps Four 50 ML Bottles	5592	\$4.99	\$3.99	\$1.00
Hazlitt 1852 Vineyards Red Cat Halloween 750 ML	5648	\$8.99	\$7.99	\$1.00
Hazlitt 1852 Vineyards Red Cat Holiday 750 ML	3871	\$8.99	\$7.99	\$1.00
Hazlitt 1852 Vineyards White Cat Halloween 750 ML	5651	\$8.99	\$7.99	\$1.00
Hazlitt 1852 Vineyards White Cat Holiday 750 ML	3071	\$8.99	\$7.99	\$1.00
Jim Beam Whiskey Candy Cane 4 50 ML	9805	\$5.99	\$4.99	\$1.00
New Amsterdam Vodka Variety Pack 400 ML	9767	\$8.99	\$7.99	\$1.00
Old New England Chocolate Egg Nog 750 ML	3872	\$7.99	\$6.99	\$1.00
Old New England Egg Nog 750 ML	3074	\$7.99	\$6.99	\$1.00
Pennsylvania Dutch Egg Nog 750 ML	6663	\$8.99	\$7.99	\$1.00
Pinnacle Candy Cane Trial Pack 200 ML	8092	\$4.99	\$3.99	\$1.00
Pravda Vodka Counter Display Gift Box 200 ML	5536	\$5.99	\$4.99	\$1.00
Silver Bells Moscato 750 ML	8059	\$7.99	\$6.99	\$1.00
Silver Bells Red Wine 750 ML	8061	\$7.99	\$6.99	\$1.00
St Lorenz Christkindl Gluhwein 1 L	8086	\$7.99	\$6.99	\$1.00
Stolichnaya Mini Bar 5 50 ML	8171	\$7.99	\$6.99	\$1.00
Woodbridge Harvest Spiced Red Blend 750 ML	9379	\$7.99	\$6.99	\$1.00
Jacquin's Flavored Vodka Variety Six Pack 50 ML	5511	\$5.49	\$4.99	\$0.50
Pennsylvania Dutch Egg Nog 200 ML	3821	\$3.99	\$3.49	\$0.50
Pravda Vodka Tasting Kit 50 ML	3765	\$2.99	\$2.49	\$0.50

EFFECTIVE DATES: February 1, 2016 through May 1, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

4. Regular Holiday Special Price Reductions May 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Koval Whiskey 3 200 ML Gift Pack	9716	\$64.99	\$41.99	\$23.00
Crystal Head Vodka Aurora 80 Proof 750 ML	9382	\$59.99	\$38.99	\$21.00
Don Q Anejo Rum 80 Proof with Tovolo Ice Mold 750 ML	9737	\$59.99	\$38.99	\$21.00
Glenfiddich Scotch 12Yr 15 Yr 18Yr 3 200 ML	9723	\$49.99	\$31.99	\$18.00
Luxardo Sambuca 76 Proof Gift Pack 750 ML	9711	\$34.99	\$19.99	\$15.00
The Glenrothes 3 100 ML Gift Pack 300 ML	8119	\$39.99	\$25.99	\$14.00
Parton XO Cafe and Silver Tequila with Glass 750 ML	9735	\$36.99	\$23.99	\$13.00
EFE Black Raki 45 Proof with 2 Glasses 750 ML	9344	\$29.99	\$19.99	\$10.00
Glenmorangie Single Malt Scotch 86 Proof Four Bottle Package 400 ML	34590	\$29.99	\$19.99	\$10.00
Lucid Absinthe 124 Proof Gift Pack 375 ML	1030	\$29.99	\$19.99	\$10.00
Luxardo Amaretto 54 Proof Gift Pack 750 ML	9798	\$29.99	\$19.99	\$10.00
Luxardo Limoncello 54 Proof Gift Pack 750 ML	9708	\$29.99	\$19.99	\$10.00
Stolichnaya Vodka and Chocolate Razberi Copack 2 L	8176	\$29.99	\$19.99	\$10.00
Kah Tequila Gift Pack 3 50 ML 750 ML	9803	\$27.99	\$18.99	\$9.00
Murai Family Sake Sampler Three 300 ML Bottles	5641	\$27.99	\$18.99	\$9.00

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Bottega Gianduia Chocolate Flavored Liqueur 34 Proof 750 ML	9098	\$24.99	\$15.99	\$9.00
Carpineto Dogajolo Red Wine 1.5 L	8110	\$24.99	\$15.99	\$9.00
Pravda Polish Vodka With 4 Flavored Minis 750 ML	7302	\$24.99	\$15.99	\$9.00
Serata Amaretto Di Piemonte 48 Proof 750 ML	9866	\$24.99	\$15.99	\$9.00
Fratello Hazelnut Liqueur 40 Proof with Coffee Cup 750 ML	9865	\$23.99	\$15.99	\$8.00
Caravella Orangecello Gift Set 750 ML	3627	\$19.99	\$12.99	\$7.00
Hpnotiq Sparkle Liqueur 25 Proof 750 ML	9832	\$19.99	\$12.99	\$7.00
Kahlua Peppermint Mocha Coffee Liquor 750 ML	3591	\$22.99	\$15.99	\$7.00
Ole Smoky Tennessee Moonshine Shine Nog 35 Proof 750 ML	34414	\$19.99	\$12.99	\$7.00
Patron Tequila Holiday Sampler Pack 200 ML	9736	\$21.99	\$14.99	\$7.00
Tomatin Scotch 12Yr 15Yr 18Yr 3 50 ML 150 ML	9851	\$19.99	\$12.99	\$7.00
Ty Ku Sake Sampler Three 300 ML	7368	\$19.99	\$12.99	\$7.00
99 Peppermint 750 ML	8149	\$14.99	\$8.99	\$6.00
Chronic Cellars Spritz and Giggles 750 ML	9398	\$14.99	\$9.99	\$5.00
Murphy Goode Operation Homefront Red Wine 750 ML	7336	\$14.99	\$9.99	\$5.00
Old New England Egg Nog 1.75 L	3552	\$14.99	\$9.99	\$5.00
Pinnacle Peachberry Cobbler Vodka 750 ML	7333	\$14.99	\$9.99	\$5.00
Pinnacle Pecan Pie Vodka 750 ML	7331	\$14.99	\$9.99	\$5.00
Pinnacle Peppermint Bark Vodka 750 ML	7327	\$14.99	\$9.99	\$5.00
Skinnygirl Prosecco 750 ML	7318	\$14.99	\$9.99	\$5.00
Smirnoff Peppermint Twist Vodka 750 ML	9764	\$15.99	\$10.99	\$5.00
Sofia Blanc de Blancs 4 187 ML 748 ML	5491	\$14.99	\$9.99	\$5.00
Wineheart Chocolate Strawberry 750 ML	8200	\$14.99	\$9.99	\$5.00
Wineheart Cinnamon Bun 750 ML	8202	\$14.99	\$9.99	\$5.00
Wineheart Mint Chocolate 750 ML	8204	\$14.99	\$9.99	\$5.00
Yellow Tail Winter Red Blend Wine 1.5 L	8178	\$14.99	\$9.99	\$5.00
Pennsylvania Dutch Egg Nog 1.75 L	3816	\$16.49	\$11.99	\$4.50
Pennsylvania Dutch Pumpkin Cream 1.75 L	7299	\$16.49	\$11.99	\$4.50
Benchmark Egg Nog 750 ML	1043	\$11.99	\$7.99	\$4.00
Bird Dog Bourbon with Four 100 ML	8194	\$11.99	\$7.99	\$4.00
Bird Dog Whiskey Sampler Pack 8 50 ML	9726	\$12.99	\$8.99	\$4.00
Caldirola Sparkling Moscato Santa Claus Christmas Bottle 750 ML	9390	\$13.99	\$9.99	\$4.00
Jack Daniel's Winter Jack Apple 30 Proof 750 ML	7285	\$15.99	\$11.99	\$4.00
Jawbreaker Cabernet Sauvignon 750 ML	9378	\$12.99	\$8.99	\$4.00
Opici Twist Gift Bottle 750 ML	3919	\$13.99	\$9.99	\$4.00
Zombie Zinfandel 750 ML	3018	\$12.99	\$8.99	\$4.00
Baileys Irish Cream Liqueur 4 50 ML 200 ML	9871	\$9.99	\$6.99	\$3.00
Burnett's Candy Cane Vodka 750 ML	5558	\$9.99	\$6.99	\$3.00
Chaddsford Holiday Spirit Spiced Concord Wine 750 ML	5508	\$10.99	\$7.99	\$3.00
Evan Williams Kentucky Cider 750 ML	5562	\$9.99	\$6.99	\$3.00
Hob Nob Wicked Red Wine Limited Edition 750 ML	8111	\$9.99	\$6.99	\$3.00
Pearl Pumpkin Spice Flavored Vodka 70 Proof 750 ML	9383	\$10.99	\$7.99	\$3.00
South Shore Wine Company Cranberry Wine 750 ML	3532	\$9.99	\$6.99	\$3.00
St Brendan's Irish Cream Salted Caramel Liqueur 34 Proof 750 ML	9373	\$10.99	\$7.99	\$3.00
St Brendan's Peppermint Bark Liqueur 34 Proof 750 ML	9811	\$10.99	\$7.99	\$3.00
Christian Brothers Egg Nog 750 ML	3685	\$8.49	\$5.99	\$2.50
Clover Hill Holiday Rose Wine 750 ML	3609	\$10.49	\$7.99	\$2.50
Evan Williams Egg Nog 750 ML	3853	\$8.49	\$5.99	\$2.50
I'm Bananas Over You Cocktail Gift Set 750 ML	5516	\$10.49	\$7.99	\$2.50
Mazza Vineyards Victorian Holiday Wine 750 ML	3776	\$9.49	\$6.99	\$2.50
Brotherhood Holiday Spiced Wine 750 ML	6826	\$8.99	\$6.99	\$2.00
Hazlitt 1852 Vineyards Red Cat Halloween 750 ML	5648	\$8.99	\$6.99	\$2.00
Hazlitt 1852 Vineyards Red Cat Holiday 750 ML	3871	\$8.99	\$6.99	\$2.00
Hazlitt 1852 Vineyards White Cat Halloween 750 ML	5651	\$8.99	\$6.99	\$2.00

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Hazlitt 1852 Vineyards White Cat Holiday 750 ML	3071	\$8.99	\$6.99	\$2.00
Jim Beam Whiskey Candy Cane 4 50 ML 200 ML	9805	\$5.99	\$3.99	\$2.00
New Amsterdam Vodka Variety Pack 400 ML	9767	\$8.99	\$6.99	\$2.00
Old New England Chocolate Egg Nog 750 ML	3872	\$7.99	\$5.99	\$2.00
Old New England Egg Nog 750 ML	3074	\$7.99	\$5.99	\$2.00
Pennsylvania Dutch Egg Nog 750 ML	6663	\$8.99	\$6.99	\$2.00
Pravda Vodka Counter Display Gift Box 200 ML	5536	\$5.99	\$3.99	\$2.00
Silver Bells Moscato 750 ML	8059	\$7.99	\$5.99	\$2.00
Silver Bells Red Wine 750 ML	8061	\$7.99	\$5.99	\$2.00
St Lorenz Christkindl Gluhwein 1 L	8086	\$7.99	\$5.99	\$2.00
Stolichnaya Mini Bar 5 50ML	8171	\$7.99	\$5.99	\$2.00
Woodbridge Harvest Spiced Red Blend 750 ML	9379	\$7.99	\$5.99	\$2.00
DeKuyper Holiday Candy Cane Schnapps Four 50 ML Bottles	5592	\$4.99	\$3.49	\$1.50
Jacquin's Flavored Vodka Variety Six Pack 50 ML	5511	\$5.49	\$3.99	\$1.50
Pinnacle Candy Cane Trial Pack 200 ML	8092	\$4.99	\$3.49	\$1.50
Pravda Vodka Tasting Kit 50 ML	3765	\$2.99	\$1.99	\$1.00
Pennsylvania Dutch Egg Nog 200 ML	3821	\$3.99	\$2.99	\$1.00

EFFECTIVE DATES: May 2, 2016 through July 31, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

5. Regular Monthly Special Price Reductions April 2016 Revisions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
CANCELLATION OF SALE				
The Glenlivet Scotch 12 Year Old 1.75 L	5283	\$89.99	\$84.99	\$5.00
Paul Jaboulet Parallel 45 Rhone 750 ML	6270	\$15.99	\$11.99	\$4.00
Prichard's Whiskey Tennessee 80 Proof 750 ML	30765	\$39.99	\$35.99	\$4.00
Fris Vodka 750 ML	5554	\$11.99	\$9.99	\$2.00
Canadian Gold Canadian Whisky 3 Year Old 750 ML	5063	\$8.99	\$7.99	\$1.00
Concha y Toro Xplorador Cabernet Sauvignon 750 ML	8444	\$9.99	\$8.99	\$1.00
Concha y Toro Xplorador Malbec 750 ML	5995	\$9.99	\$8.99	\$1.00

EFFECTIVE DATES: March 28, 2016 through May 1, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

Note: Board Minutes are not officially approved until all required signatures are affixed.

6. Regular Monthly Special Price Reductions May 2016 Revisions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
CHANGE IN DISCOUNT				
Buena Vista Pinot Noir Carneros 750 ML	8067	\$23.99	\$19.99	\$4.00
NEW ADDITIONS TO SALES PERIOD				
Grey Goose Vodka 1.75 L	5664	\$59.99	\$49.99	\$10.00
Dewar's White Label Scotch 1.75 L	4238	\$42.99	\$35.99	\$7.00
Bacardi 8 Rum 8 Year Old 750 ML	4691	\$24.99	\$19.99	\$5.00
Bacardi Black Razz Rum 1.75 L	5661	\$26.99	\$21.99	\$5.00
Bacardi Gold Rum 1.75 L	6136	\$26.99	\$21.99	\$5.00
Bacardi Limon Rum 1.75 L	8085	\$26.99	\$21.99	\$5.00
Bacardi Oakheart Spiced Rum 1.75 L	4352	\$26.99	\$21.99	\$5.00
Bacardi Superior Rum 1.75 L	5412	\$26.99	\$21.99	\$5.00
Balvenie Doublewood Scotch 17 Year Old 750 ML	7259	\$149.99	\$144.99	\$5.00
Bombay Sapphire Gin 1.75 L	8206	\$46.99	\$41.99	\$5.00
Dewar's Scotch 12 Year Old 750 ML	7971	\$34.99	\$29.99	\$5.00
Dusse Cognac 750 ML	30999	\$51.99	\$46.99	\$5.00
Hudson Baby Bourbon 375 ML	6744	\$39.99	\$34.99	\$5.00
Masi Costasera Amarone 750 ML	7901	\$54.99	\$49.99	\$5.00
Milagro Silver Tequila Select Barrel Reserve 750 ML	30982	\$54.99	\$49.99	\$5.00
Monkey Shoulder Blended Scotch Whisky 750 ML	34173	\$34.99	\$29.99	\$5.00
Tullamore Dew Irish Whiskey 1.75 L	4002	\$54.99	\$49.99	\$5.00
Tullamore Dew Irish Whiskey 12 Year Old 750 ML	4430	\$44.99	\$39.99	\$5.00
Beringer Cabernet Sauvignon 1.5 L	9611	\$13.99	\$9.99	\$4.00
Beringer Chardonnay 1.5 L	9615	\$13.99	\$9.99	\$4.00
Beringer Founders' Estate Cabernet Sauvignon 1.5 L	5970	\$21.99	\$17.99	\$4.00
Beringer Founders' Estate Chardonnay 1.5 L	5972	\$21.99	\$17.99	\$4.00
Beringer Founders' Estate Merlot 1.5 L	5974	\$21.99	\$17.99	\$4.00
Beringer Red Crush 1.5 L	9613	\$13.99	\$9.99	\$4.00
Beringer White Zinfandel 1.5 L	5876	\$13.99	\$9.99	\$4.00
Calypso Spiced Rum 1.75 L	3986	\$18.99	\$14.99	\$4.00
DaVinci Chianti DOCG 750 ML	9380	\$14.99	\$10.99	\$4.00
Domaine Carneros Pinot Noir Carneros 750 ML	3238	\$29.99	\$25.99	\$4.00
Fonseca Bin No 27 Port 750 ML	8689	\$21.99	\$17.99	\$4.00
MacMurray Estate Pinot Noir Sonoma County Russian River Valley 750 ML	6548	\$24.99	\$20.99	\$4.00
Milagro Reposado Tequila 750 ML	9780	\$29.99	\$25.99	\$4.00
New Amsterdam Citron Flavored Vodka 1.75 L	7692	\$23.99	\$19.99	\$4.00
New Amsterdam Gin 1.75 L	5188	\$23.99	\$19.99	\$4.00
Sailor Jerry Spiced Rum 1.75 L	4660	\$33.99	\$29.99	\$4.00
Starborough Sauvignon Blanc 750 ML	5189	\$14.99	\$10.99	\$4.00
Wild Horse Pinot Noir 750 ML	7215	\$ 19.99	\$15.99	\$4.00
99 Apples Schnapps 750 ML	7015	\$14.99	\$11.99	\$3.00
99 Bananas Schnapps 750 ML	8420	\$14.99	\$11.99	\$3.00
99 Peaches Schnapps 750 ML	7599	\$14.99	\$11.99	\$3.00
Alamos Seleccion Malbec 750 ML	5058	\$17.99	\$14.99	\$3.00

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Alize Gold Passion 750 ML	5282	\$19.99	\$16.99	\$3.00
Barefoot Bubbly Peach Fusion 750 ML	8467	\$12.99	\$9.99	\$3.00
Bolla Amarone della Valpolicella 750 ML	4196	\$40.99	\$37.99	\$3.00
Bombay Dry Gin 750 ML	5394	\$21.99	\$18.99	\$3.00
Bombay Sapphire East Flavored Gin 750 ML	6300	\$28.99	\$25.99	\$3.00
Captain Morgan Black Spiced Rum 750 ML	4868	\$21.99	\$18.99	\$3.00
Carnivor Cabernet Sauvignon 750 ML	7114	\$12.99	\$9.99	\$3.00
Castello Banfi Rosa Regale Sparkling Red Wine 750 ML	6239	\$21.99	\$18.99	\$3.00
Cazadores Blanco Tequila 750 ML	3163	\$19.99	\$16.99	\$3.00
Cazadores Reposado Tequila 750 ML	5801	\$24.99	\$21.99	\$3.00
Centine Sangiovese Cabernet Sauvignon Merlot 750 ML	4347	\$11.99	\$8.99	\$3.00
Concha y Toro Carmenere Gran Reserva 750 ML	4665	\$16.99	\$13.99	\$3.00
Ecco Domani Merlot 750 ML	8657	\$12.99	\$9.99	\$3.00
Ecco Domani Prosecco 750 ML	6546	\$12.99	\$9.99	\$3.00
Ghost Pines Chardonnay 750 ML	3957	\$17.99	\$14.99	\$3.00
Ghost Pines Merlot 750 ML	5108	\$17.99	\$14.99	\$3.00
Ghost Pines Zinfandel 750 ML	5125	\$17.99	\$14.99	\$3.00
Grant's Scotch 1.75 L	7847	\$28.99	\$25.99	\$3.00
Greg Norman Estates Cabernet Sauvignon Merlot 750 ML	8521	\$15.99	\$12.99	\$3.00
Greg Norman Estates Shiraz 750 ML	7273	\$15.99	\$12.99	\$3.00
Hendrick's Gin 1.75 L	8645	\$72.99	\$69.99	\$3.00
J Lohr Los Osos Merlot Paso Robles 750 ML	7338	\$15.99	\$12.99	\$3.00
Little Black Dress Cabernet Sauvignon 750 ML	3490	\$11.99	\$8.99	\$3.00
Little Black Dress Chardonnay 750 ML	5930	\$11.99	\$8.99	\$3.00
Little Black Dress Merlot 750 ML	5931	\$11.99	\$8.99	\$3.00
Little Black Dress Pinot Grigio 750 ML	3170	\$11.99	\$8.99	\$3.00
Louis M Martini Cabernet Sauvignon Sonoma 750 ML	9078	\$18.99	\$15.99	\$3.00
Martin Codax Albarino 750 ML	5170	\$15.99	\$12.99	\$3.00
Martini and Rossi Asti Spumante 1.5 L	4686	\$24.99	\$21.99	\$3.00
Maschio Sparkling Brut Prosecco 750 ML	3332	\$13.99	\$10.99	\$3.00
Matua Valley Sauvignon Blanc 750 ML	9333	\$13.99	\$10.99	\$3.00
Meridian Chardonnay 1.5 L	8229	\$16.99	\$13.99	\$3.00
Natura Cabernet Sauvignon Organic 750 ML	6657	\$11.99	\$8.99	\$3.00
Natura Carmenere Organic 750 ML	6660	\$11.99	\$8.99	\$3.00
Natura Chardonnay Organic 750 ML	6652	\$11.99	\$8.99	\$3.00
Natura Merlot Organic 750 ML	6020	\$11.99	\$8.99	\$3.00
Natura Sauvignon Blanc Organic 750 ML	6025	\$11.99	\$8.99	\$3.00
New Amsterdam Coconut Vodka 750 ML	7123	\$13.99	\$10.99	\$3.00
New Amsterdam Mango Flavored Vodka 750 ML	9038	\$13.99	\$10.99	\$3.00
New Amsterdam Orange Vodka 750 ML	7697	\$13.99	\$10.99	\$3.00
New Amsterdam Peach Vodka 750 ML	6230	\$13.99	\$10.99	\$3.00
New Amsterdam Pineapple Vodka 750 ML	7704	\$13.99	\$10.99	\$3.00
New Amsterdam Red Berry Vodka 750 ML	6232	\$13.99	\$10.99	\$3.00
New Amsterdam Vodka 750 ML	4428	\$13.99	\$10.99	\$3.00
Shellback Spiced Rum 750 ML	6007	\$14.99	\$11.99	\$3.00
Stone Cellars Cabernet Sauvignon 1.5 L	5132	\$14.99	\$11.99	\$3.00
The Balvenie Doublewood Scotch 12 Year Old 750 ML	7693	\$59.99	\$56.99	\$3.00
Turning Leaf Cabernet Sauvignon 1.5 L	4148	\$14.99	\$11.99	\$3.00
Turning Leaf Chardonnay 1.5 L	4158	\$14.99	\$11.99	\$3.00
Turning Leaf Merlot 1.5 L	4168	\$14.99	\$11.99	\$3.00
Turning Leaf Pinot Grigio 1.5 L	5674	\$14.99	\$11.99	\$3.00
Turning Leaf Pinot Noir 1.5 L	8367	\$14.99	\$11.99	\$3.00
Vin Vault Cabernet Sauvignon 3 L	8796	\$21.99	\$18.99	\$3.00
Vin Vault Chardonnay 3 L	8792	\$21.99	\$18.99	\$3.00

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Vin Vault Merlot 3 L	8764	\$21.99	\$18.99	\$3.00
Vin Vault Pinot Noir 3 L	8763	\$21.99	\$18.99	\$3.00
William Hill Cabernet Sauvignon North Coast 750 ML	7717	\$15.99	\$12.99	\$3.00
William Hill Chardonnay North Coast 750 ML	7716	\$15.99	\$12.99	\$3.00
William Hill Merlot Central Coast 750 ML	7729	\$15.99	\$12.99	\$3.00
William Hill Pinot Noir Central Coast 750 ML	9495	\$15.99	\$12.99	\$3.00
William Hill Sauvignon Blanc North Coast 750 ML	8501	\$15.99	\$12.99	\$3.00
Beringer Chenin Blanc 1.5 L	9918	\$13.99	\$11.49	\$2.50
Beringer Moscato 1.5 L	3102	\$13.99	\$11.49	\$2.50
Beringer Pinot Grigio PVS 1.5 L	9200	\$13.99	\$11.49	\$2.50
Beringer White Merlot 1.5 L	7170	\$13.99	\$11.49	\$2.50
Beringer White Zinfandel Moscato 1.5 L	6159	\$13.99	\$11.49	\$2.50
J Lohr Falcon's Perch Pinot Noir Monterey County 750 ML	7548	\$16.99	\$14.49	\$2.50
J Lohr Seven Oaks Cabernet Sauvignon Paso Robles 750 ML	8785	\$16.99	\$14.49	\$2.50
19 Crimes Cabernet Sauvignon 750 ML	9165	\$12.99	\$10.99	\$2.00
19 Crimes Red Blend South Eastern Australia 750 ML	7882	\$12.99	\$10.99	\$2.00
Alize Red Passion 750 ML	4147	\$19.99	\$17.99	\$2.00
Apothic White 750 ML	5061	\$11.99	\$9.99	\$2.00
Bacardi Dragon Berry Rum 750 ML	4108	\$14.99	\$12.99	\$2.00
Bacardi Mango Fusion Rum 750 ML	7439	\$14.99	\$12.99	\$2.00
Bacardi Pineapple Fusion Rum 750 ML	6296	\$14.99	\$12.99	\$2.00
Bacardi Tangerine Rum 70 Proof 750 ML	9410	\$14.99	\$12.99	\$2.00
Bacardi Torched Cherry Rum 750 ML	3160	\$14.99	\$12.99	\$2.00
Bartons Peach Schnapps 1.75 L	6580	\$13.99	\$11.99	\$2.00
Be Riesling 750 ML	5369	\$9.99	\$7.99	\$2.00
Bella Sera Pinot Grigio 1.5 L	5230	\$13.99	\$11.99	\$2.00
Bella Sera Pinot Noir 1.5 L	9557	\$13.99	\$11.99	\$2.00
Bolla Chianti 750 ML	9861	\$9.99	\$7.99	\$2.00
Bridlewood Estate Winery Pinot Noir 750 ML	3624	\$14.99	\$12.99	\$2.00
Castello Banfi Chianti Superiore 750 ML	4633	\$11.99	\$9.99	\$2.00
Castello Banfi Classico Riserva Chianti 750 ML	4594	\$17.99	\$15.99	\$2.00
Cavit Roscato Rose 750 ML	9071	\$ 9.99	\$7.99	\$2.00
Chi's Mango Margarita Prepared Cocktail 1.75 L	6997	\$11.99	\$9.99	\$2.00
Chi's Margarita Prepared Cocktail 1.75 L	6453	\$11.99	\$9.99	\$2.00
Colores del Sol Malbec 750 ML	3103	\$9.99	\$7.99	\$2.00
Dark Horse Big Red Blend 750 ML	8480	\$9.99	\$7.99	\$2.00
Dark Horse Cabernet Sauvignon 750 ML	7466	\$9.99	\$7.99	\$2.00
Dark Horse Chardonnay 750 ML	7690	\$9.99	\$7.99	\$2.00
Dark Horse Merlot 750 ML	8479	\$9.99	\$7.99	\$2.00
Dark Horse Pinot Noir 750 ML	9488	\$9.99	\$7.99	\$2.00
Dark Horse Sauvignon Blanc 750 ML	9021	\$9.99	\$7.99	\$2.00
Di Amore Amaretto 750 ML	5236	\$11.99	\$9.99	\$2.00
Di Amore Sambuca 750 ML	8571	\$11.99	\$9.99	\$2.00
Drambuie Liqueur 750 ML	4204	\$34.99	\$32.99	\$2.00
E and J Apple Brandy 750 ML	1039	\$ 12.99	\$10.99	\$2.00
E and J Brandy VSOP 1.75 L	8493	\$23.99	\$21.99	\$2.00
E and J Brandy XO 1.75 L	3955	\$24.99	\$22.99	\$2.00
Fonseca Siroco Dry White Porto 750 ML	10467	\$19.99	\$17.99	\$2.00
Gabbiano Chianti Classico 750 ML	4440	\$13.99	\$11.99	\$2.00
Ghost Pines Cabernet Sauvignon 750 ML	5162	\$19.99	\$17.99	\$2.00
Ghost Pines Pinot Noir 750 ML	9490	\$19.99	\$17.99	\$2.00
Ghost Pines Red Blend 750 ML	7468	\$19.99	\$17.99	\$2.00
Glenfiddich Scotch 12 Year Old 375 ML	7916	\$22.99	\$20.99	\$2.00
Inver House Scotch 1.75 L	5256	\$18.99	\$16.99	\$2.00

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Jean Luc Colombo Les Abeilles White Wine Rhone 750 ML	5166	\$11.99	\$9.99	\$2.00
La Marca Prosecco 750 ML	3636	\$15.99	\$13.99	\$2.00
Las Rocas Garnacha 750 ML	3404	\$11.99	\$9.99	\$2.00
Las Rocas Red Wine Blend 750 ML	6003	\$11.99	\$9.99	\$2.00
Louis Jadot Beaujolais Villages 750 ML	7208	\$13.99	\$11.99	\$2.00
Louis Jadot White Burgundy 750 ML	6406	\$17.99	\$15.99	\$2.00
Louis Jadot White Wine Macon Villages 750 ML	7206	\$14.99	\$12.99	\$2.00
Martin Codax Ergo Tempranillo 750 ML	9147	\$11.99	\$9.99	\$2.00
Monte Alban Mezcal 750 ML	7653	\$19.99	\$17.99	\$2.00
Naked Grape Cabernet Sauvignon 3 L	7125	\$19.99	\$17.99	\$2.00
Naked Grape Chardonnay 3 L	7657	\$19.99	\$17.99	\$2.00
Naked Grape Harvest Red Blend 3 L	7483	\$19.99	\$17.99	\$2.00
Naked Grape Merlot 3 L	9493	\$19.99	\$17.99	\$2.00
Naked Grape Moscato 3 L	8499	\$19.99	\$17.99	\$2.00
Naked Grape Pinot Grigio 3 L	7126	\$19.99	\$17.99	\$2.00
Naked Grape Pinot Noir 3 L	7131	\$19.99	\$17.99	\$2.00
Penfolds Shiraz Cabernet Sauvignon Koonunga Hill 750 ML	8643	\$13.99	\$11.99	\$2.00
Red Rock Winemakers Malbec Reserve 750 ML	3406	\$10.99	\$8.99	\$2.00
Red Rock Winemakers Merlot Reserve 750 ML	3650	\$10.99	\$8.99	\$2.00
Red Rock Winemakers Pinot Noir Reserve 750 ML	6549	\$10.99	\$8.99	\$2.00
Redwood Creek Cabernet Sauvignon 1.5 L	6635	\$11.99	\$9.99	\$2.00
Redwood Creek Chardonnay 1.5 L	6637	\$11.99	\$9.99	\$2.00
Redwood Creek Malbec 1.5 L	3407	\$11.99	\$9.99	\$2.00
Redwood Creek Pinot Noir 1.5 L	9232	\$11.99	\$9.99	\$2.00
Riunite Bianco 1.5 L	5810	\$11.49	\$9.49	\$2.00
Riunite Blackberry Merlot 1.5 L	5392	\$11.99	\$9.99	\$2.00
Riunite Lambrusco 1.5 L	6615	\$11.99	\$9.99	\$2.00
Riunite Lambrusco 4 187 mL 748 ML	8597	\$8.99	\$6.99	\$2.00
Riunite Lambrusco Rose 1.5 L	4252	\$11.99	\$9.99	\$2.00
Riunite Peach Moscato 1.5 L	7449	\$11.99	\$9.99	\$2.00
Riunite Trebbiano Moscato 1.5 L	3758	\$11.99	\$9.99	\$2.00
Rosemount Diamond Shiraz 750 ML	5935	\$9.99	\$7.99	\$2.00
Taittinger Domaine Carneros 750 ML	4578	\$28.99	\$26.99	\$2.00
Taylor Fladgate Late Bottled Vintage Port 750 ML	7175	\$21.99	\$19.99	\$2.00
Ten High Bourbon 4 Year Old 1.75 L	5244	\$15.99	\$13.99	\$2.00
Tito's Vodka 750 ML	9359	\$19.99	\$17.99	\$2.00
Trivento Malbec Reserve 750 ML	4369	\$11.99	\$9.99	\$2.00
Trivento Torrontes Reserve 750 ML	4382	\$11.99	\$9.99	\$2.00
Viniq Liqueur 750 ML	7951	\$19.99	\$17.99	\$2.00
Viniq Ruby Liqueur 40 Proof 750 ML	9048	\$19.99	\$17.99	\$2.00
Walnut Crest Cabernet Sauvignon 1.5 L	5965	\$11.99	\$9.99	\$2.00
Walnut Crest Chardonnay 1.5 L	4798	\$11.99	\$9.99	\$2.00
Walnut Crest Malbec 1.5 L	3759	\$11.99	\$9.99	\$2.00
Walnut Crest Merlot 1.5 L	4797	\$11.99	\$9.99	\$2.00
Walnut Crest Pinot Grigio 1.5 L	6323	\$11.99	\$9.99	\$2.00
Wave Blue Raspberry Vodka 1.75 L	9332	\$16.99	\$14.99	\$2.00
Clan Macgregor Scotch 750 ML	8686	\$10.49	\$8.99	\$1.50
Barefoot Cabernet Sauvignon 750 ML	9442	\$7.99	\$6.99	\$1.00
Barefoot Chardonnay 750 ML	9445	\$7.99	\$6.99	\$1.00
Barefoot Merlot 750 ML	5160	\$7.99	\$6.99	\$1.00
Barefoot Moscato 750 ML	3061	\$7.99	\$6.99	\$1.00
Barefoot Pink Moscato 750 ML	8475	\$7.99	\$6.99	\$1.00
Barefoot Pinot Grigio 750 ML	9916	\$7.99	\$6.99	\$1.00
Barefoot Pinot Noir 750 ML	6385	\$7.99	\$6.99	\$1.00

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Barefoot Red Moscato 750 ML	5075	\$7.99	\$6.99	\$1.00
Barefoot Refresh Crisp White Spritz 750 ML	7688	\$7.99	\$6.99	\$1.00
Barefoot Refresh Perfectly Pink Spritz 750 ML	6535	\$7.99	\$6.99	\$1.00
Barefoot Refresh Summer Red Spritz 750 ML	6539	\$7.99	\$6.99	\$1.00
Barefoot Refresh Sweet White Spritz 750 ML	6541	\$7.99	\$6.99	\$1.00
Barefoot Riesling 750 ML	3142	\$7.99	\$6.99	\$1.00
Barefoot Rosa Red Blend 750 ML	9006	\$7.99	\$6.99	\$1.00
Barefoot Sauvignon Blanc 750 ML	9457	\$7.99	\$6.99	\$1.00
Barefoot Sweet Red 750 ML	3571	\$7.99	\$6.99	\$1.00
Barefoot Zinfandel 750 ML	6770	\$7.99	\$6.99	\$1.00
Beringer White Zinfandel 4 187 mL 748 ML	9941	\$7.99	\$6.99	\$1.00
Bodegas Fontana Candida Frascati Superiore 750 ML	8850	\$8.99	\$7.99	\$1.00
Bolla Cabernet Sauvignon 750 ML	8472	\$9.99	\$8.99	\$1.00
Bolla Chardonnay 750 ML	7583	\$9.99	\$8.99	\$1.00
Bolla Merlot 750 ML	7596	\$9.99	\$8.99	\$1.00
Bolla Pinot Grigio 750 ML	8426	\$9.99	\$8.99	\$1.00
Bolla Pinot Noir 750 ML	5917	\$9.99	\$8.99	\$1.00
Bolla Sangiovese 750 ML	8425	\$9.99	\$8.99	\$1.00
Bolla Valpolicella 750 ML	5531	\$9.99	\$8.99	\$1.00
Camarena Reposado Tequila 750 ML	3579	\$19.99	\$18.99	\$1.00
Camarena Silver Tequila 750 ML	3581	\$19.99	\$18.99	\$1.00
Col Di Sasso Sangiovese Cabernet Sauvignon 750 ML	4127	\$9.99	\$8.99	\$1.00
Concha y Toro Frontera Cabernet Sauvignon 750 ML	3331	\$7.99	\$6.99	\$1.00
Concha y Toro Frontera Cabernet Sauvignon Merlot 750 ML	6278	\$7.99	\$6.99	\$1.00
Concha y Toro Frontera Chardonnay 750 ML	6962	\$7.99	\$6.99	\$1.00
Concha y Toro Frontera Malbec 750 ML	3148	\$7.99	\$6.99	\$1.00
Concha y Toro Xplorador Cabernet Sauvignon 750 ML	8444	\$9.99	\$8.99	\$1.00
Concha y Toro Xplorador Malbec 750 ML	5995	\$9.99	\$8.99	\$1.00
E and J Brandy 750 ML	8123	\$11.99	\$10.99	\$1.00
Liberty Creek Cabernet Sauvignon 1.5 L	6386	\$9.99	\$8.99	\$1.00
Liberty Creek Chardonnay 1.5 L	6387	\$9.99	\$8.99	\$1.00
Liberty Creek Merlot 1.5 L	6728	\$9.99	\$8.99	\$1.00
Liberty Creek Sweet Red 1.5 L	3405	\$9.99	\$8.99	\$1.00
Lindemans Bin 45 Cabernet Sauvignon 750 ML	7572	\$6.99	\$5.99	\$1.00
Lindemans Bin 65 Chardonnay 750 ML	7573	\$6.99	\$5.99	\$1.00
Madria Moscato Sangria 1.5 L	7119	\$8.99	\$7.99	\$1.00
Madria Sangria 1.5 L	8993	\$8.99	\$7.99	\$1.00
Martini and Rossi Extra Dry Vermouth 1.5 L	6551	\$11.99	\$10.99	\$1.00
Martini and Rossi Sweet Vermouth 1.5 L	6552	\$11.99	\$10.99	\$1.00
Montezuma Gold Tequila 1 L	5530	\$12.99	\$11.99	\$1.00
Montezuma Tequila 1 L	8950	\$12.99	\$11.99	\$1.00
Peter Vella Chablis 5 L	8274	\$17.99	\$16.99	\$1.00
Peter Vella Chardonnay 5 L	4260	\$18.99	\$17.99	\$1.00
Peter Vella Merlot 5 L	5145	\$18.99	\$17.99	\$1.00
Peter Vella White Zinfandel 5 L	4268	\$17.99	\$16.99	\$1.00
Tisdale Pinot Noir 750 ML	3410	\$6.99	\$5.99	\$1.00
Wave Baja Tropical Vodka 1 L	6125	\$9.99	\$8.99	\$1.00

EFFECTIVE DATES: May 2, 2016 through May 29, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

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7. Regular Monthly Special Price Reductions June 2016 Revisions

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
CANCELLATION OF SALE				
Wild Horse Pinot Noir 750 ML	9935	\$24.99	\$20.99	\$4.00
CHANGE IN DISCOUNT				
Bonterra Cabernet Sauvignon 750 mL	8064	\$16.99	\$12.99	\$4.00
Bonterra Chardonnay 750 mL	7395	\$14.99	\$11.99	\$4.00
Bonterra Merlot 750 mL	7463	\$16.99	\$12.99	\$4.00
Bonterra Riesling 750 mL	3334	\$13.99	\$9.99	\$4.00
Bonterra Sauvignon Blanc 750 mL	4145	\$13.99	\$9.99	\$4.00
Bonterra Zinfandel 750 mL	7464	\$16.99	\$12.99	\$4.00
Menage a Trois Midnight 750 ML	8616	\$14.99	\$11.99	\$3.00
NEW ADDITIONS TO SALES PERIOD				
Glenfiddich Scotch 18 Year Old 750 ML	8760	\$109.99	\$99.99	\$10.00
The Balvenie Portwood Scotch 21 Year Old 750 ML	9481	\$229.99	\$219.99	\$10.00
Chateau Mont Redon Chateaneuf du Pape 750 ML	7278	\$41.99	\$36.99	\$5.00
Bacardi Rum Maestro Gran Reserva 750 ML	8835	\$24.99	\$19.99	\$5.00
Balvenie Scotch Caribbean Cask 14 Year Old 750 ML	30354	\$74.99	\$69.99	\$5.00
Glenfiddich Scotch 14 Years Old 86 Proof 750 ML	9625	\$54.99	\$49.99	\$5.00
Glenfiddich Scotch 15 Year Old 750 ML	4562	\$59.99	\$54.99	\$5.00
Milagro Reposado Tequila Select Barrel Reserve 750 ML	9437	\$59.99	\$54.99	\$5.00
Piper Heidsieck Brut Champagne Cuvee 750 ML	8668	\$44.99	\$39.99	\$5.00
Piper Heidsieck Extra Dry Champagne 750 ML	4930	\$44.99	\$39.99	\$5.00
Solerno Blood Orange Liqueur 750 ML	30450	\$34.99	\$29.99	\$5.00
Spellbound Petite Sirah 750 ML	8576	\$14.99	\$9.99	\$5.00
St Germain Elderflower Liqueur 750 ML	6293	\$34.99	\$29.99	\$5.00
Tullamore Dew Phoenix Whisky Irish 110 Proof 750 ML	34174	\$54.99	\$49.99	\$5.00
Barefoot Cabernet Sauvignon 1.5 L	4501	\$14.99	\$10.99	\$4.00
Barefoot Chardonnay 1.5 L	8783	\$14.99	\$10.99	\$4.00
Barefoot Malbec 1.5 L	7109	\$14.99	\$10.99	\$4.00
Barefoot Merlot 1.5 L	4505	\$14.99	\$10.99	\$4.00
Barefoot Moscato 1.5 L	6759	\$14.99	\$10.99	\$4.00
Barefoot Pink Moscato 1.5 L	5984	\$14.99	\$10.99	\$4.00
Barefoot Pinot Grigio 1.5 L	9910	\$14.99	\$10.99	\$4.00
Barefoot Pinot Noir 1.5 L	3200	\$14.99	\$10.99	\$4.00
Barefoot Red Moscato 1.5 L	5990	\$14.99	\$10.99	\$4.00
Barefoot Rich Red Blend 1.5 L	6528	\$14.99	\$10.99	\$4.00
Barefoot Riesling 1.5 L	3401	\$14.99	\$10.99	\$4.00
Barefoot Sauvignon Blanc 1.5 L	4508	\$14.99	\$10.99	\$4.00
Barefoot Shiraz 1.5 L	9360	\$14.99	\$10.99	\$4.00
Barefoot Sweet Red 1.5 L	3951	\$14.99	\$10.99	\$4.00
Barefoot Zinfandel 1.5 L	8782	\$14.99	\$10.99	\$4.00
Bolla Pinot Grigio 1.5 L	7136	\$16.99	\$12.99	\$4.00

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Bombay Dry Gin 1.75 L	8516	\$39.99	\$35.99	\$4.00
Cecchi Chianti Classico 750 ML	4132	\$14.99	\$10.99	\$4.00
Columbia Winery Cabernet Sauvignon Columbia Valley 750 ML	9010	\$15.99	\$11.99	\$4.00
Columbia Winery Merlot Columbia Valley 750 ML	8478	\$15.99	\$11.99	\$4.00
DaVinci Pinot Grigio 750 ML	8966	\$14.99	\$10.99	\$4.00
Dewar's White Label Scotch 750 ML	4207	\$25.99	\$21.99	\$4.00
Don Miguel Gascon Colosal Red Blend 750 ML	6544	\$14.99	\$10.99	\$4.00
Don Miguel Gascon Malbec 750 ML	4827	\$14.99	\$10.99	\$4.00
Frei Brothers Cabernet Sauvignon Reserve Alexander Valley 750 ML	8097	\$24.99	\$20.99	\$4.00
Frei Brothers Pinot Noir Reserve Russian River Valley 750 ML	8141	\$24.99	\$20.99	\$4.00
Grey Goose Cherry Noir Vodka 750 ML	4629	\$32.99	\$28.99	\$4.00
Grey Goose Le Citron Vodka 750 ML	7076	\$32.99	\$28.99	\$4.00
Grey Goose Le Melon Vodka 750 ML	7443	\$32.99	\$28.99	\$4.00
Grey Goose L'Orange Vodka 750 ML	8023	\$32.99	\$28.99	\$4.00
Grey Goose Vodka 750 ML	8963	\$32.99	\$28.99	\$4.00
Milagro Silver Tequila 750 ML	9784	\$28.99	\$24.99	\$4.00
New Amsterdam Coconut Flavored Vodka 1.75 L	7695	\$23.99	\$19.99	\$4.00
New Amsterdam Mango Flavored Vodka 70 Proof 1.75 L	9480	\$23.99	\$19.99	\$4.00
New Amsterdam Peach Vodka 1.75 L	7702	\$23.99	\$19.99	\$4.00
New Amsterdam Pineapple Flavored Vodka 1.75 L	8497	\$23.99	\$19.99	\$4.00
New Amsterdam Red Berry Vodka 1.75 L	7713	\$23.99	\$19.99	\$4.00
New Amsterdam Vodka 1.75 L	4424	\$23.99	\$19.99	\$4.00
Taittinger Brut Champagne 750 ML	4001	\$49.99	\$45.99	\$4.00
William Hill Chardonnay Napa Valley 750 ML	3652	\$23.99	\$19.99	\$4.00
Barefoot Bubbly Berry Fusion 750 ML	7416	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Brut 750 ML	6753	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Extra Dry 750 ML	6486	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Moscato Spumante 750 ML	3198	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Pink Moscato 750 ML	4513	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Pinot Grigio 750 ML	8125	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Prosecco 750 ML	7687	\$12.99	\$9.99	\$3.00
Barefoot Bubbly Tropical Fusion 750 ML	7415	\$12.99	\$9.99	\$3.00
Barefoot White Zinfandel 1.5 L	4784	\$12.99	\$9.99	\$3.00
Bolla Bardolino 1.5 L	8351	\$16.99	\$13.99	\$3.00
Bolla Cabernet Sauvignon 1.5 L	4538	\$16.99	\$13.99	\$3.00
Bolla Chardonnay 1.5 L	4587	\$16.99	\$13.99	\$3.00
Bolla Chianti 1.5 L	9335	\$16.99	\$13.99	\$3.00
Bolla Merlot 1.5 L	6764	\$16.99	\$13.99	\$3.00
Bolla Pinot Noir 1.5 L	9011	\$16.99	\$13.99	\$3.00
Bolla Prosecco 750 ML	7444	\$13.99	\$10.99	\$3.00
Bolla Sangiovese 1.5 L	7135	\$16.99	\$13.99	\$3.00
Bolla Soave 1.5 L	7505	\$16.99	\$13.99	\$3.00
Bolla Valpolicella 1.5 L	5535	\$16.99	\$13.99	\$3.00
Bombay Sapphire Gin 750 ML	7497	\$28.99	\$25.99	\$3.00
Brancaia Tre Red Wine Blend 750 ML	7111	\$19.99	\$16.99	\$3.00
Canadian Ltd Canadian Whisky 3 Year Old 1.75 L	6781	\$15.99	\$12.99	\$3.00
Castello Banfi Brunello di Montalcino 750 ML	9266	\$63.99	\$60.99	\$3.00
Castello Banfi Rosso di Montalcino 750 ML	8239	\$23.99	\$20.99	\$3.00
Clan Macgregor Scotch 1.75 L	8687	\$19.99	\$16.99	\$3.00
Columbia Winery Chardonnay Columbia Valley 750 ML	8477	\$13.99	\$10.99	\$3.00
Columbia Winery Composition Red Blend Columbia Valley 750 ML	9015	\$13.99	\$10.99	\$3.00
Craggy Range Sauvignon Blanc Te Muna Road Vineyard 750 ML	8392	\$21.99	\$18.99	\$3.00
Ecco Domani Pinot Grigio 750 ML	8658	\$12.99	\$9.99	\$3.00
Edna Valley Cabernet Sauvignon 750 ML	5084	\$14.99	\$11.99	\$3.00

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Edna Valley Chardonnay 750 ML	16215	\$12.99	\$9.99	\$3.00
Edna Valley Merlot 750 ML	6547	\$12.99	\$9.99	\$3.00
Edna Valley Pinot Noir 750 ML	8481	\$14.99	\$11.99	\$3.00
Edna Valley Sauvignon Blanc 750 ML	6074	\$12.99	\$9.99	\$3.00
Glenfiddich Scotch 12 Year Old 750 ML	6068	\$46.99	\$43.99	\$3.00
Hendrick's Gin 750 ML	8165	\$34.99	\$31.99	\$3.00
Imperial Blended Whiskey 1.75 L	5046	\$15.99	\$12.99	\$3.00
J Lohr Riverstone Chardonnay Arroyo Seco 750 ML	5539	\$14.99	\$11.99	\$3.00
Louis Jadot Pouilly Fuisse 750 ML	6411	\$25.99	\$22.99	\$3.00
Louis M Martini Cabernet Sauvignon Napa Valley 750 ML	9077	\$34.99	\$31.99	\$3.00
Loveblock Sauvignon Blanc Marlborough 750 ML	9051	\$21.99	\$18.99	\$3.00
MacMurray Estate Vineyards Chardonnay Russian River Valley 750 ML	9035	\$18.99	\$15.99	\$3.00
MacMurray Estate Vineyards Pinot Noir Central Coast 750 ML	8264	\$18.99	\$15.99	\$3.00
Mia Dolcea Moscato d'Asti 750 ML	7121	\$12.99	\$9.99	\$3.00
Mirassou Cabernet Sauvignon 750 ML	7756	\$12.99	\$9.99	\$3.00
Mirassou Chardonnay 750 ML	7782	\$12.99	\$9.99	\$3.00
Mirassou Merlot 750 ML	7780	\$12.99	\$9.99	\$3.00
Mirassou Moscato 750 ML	6005	\$12.99	\$9.99	\$3.00
Mirassou Pinot Grigio 750 ML	6771	\$12.99	\$9.99	\$3.00
Mirassou Pinot Noir 750 ML	9079	\$12.99	\$9.99	\$3.00
New Amsterdam Citron Vodka 750 ML	7122	\$13.99	\$10.99	\$3.00
New Amsterdam Gin 750 ML	6782	\$13.99	\$10.99	\$3.00
Principessa Gavia Gavi 750 ML	7358	\$15.99	\$12.99	\$3.00
Rancho Zabaco SHV Zinfandel 750 ML	8316	\$14.99	\$11.99	\$3.00
Riunite Bianco 3 L	8863	\$16.99	\$13.99	\$3.00
Riunite Blackberry Merlot 3 L	8336	\$16.99	\$13.99	\$3.00
Riunite Lambrusco 3 L	8862	\$16.99	\$13.99	\$3.00
Riunite Raspberry 3 L	5401	\$16.99	\$13.99	\$3.00
Riunite Trebbiano Moscato 3 L	4757	\$16.99	\$13.99	\$3.00
Sailor Jerry Spiced Rum 750 ML	9091	\$19.99	\$16.99	\$3.00
San Angelo Pinot Grigio 750 ML	4139	\$17.99	\$14.99	\$3.00
Talbott Kali Hart Chardonnay 750 ML	6697	\$19.99	\$16.99	\$3.00
Taylor Fladgate 10 Year Tawny Port 750 ML	4865	\$29.99	\$26.99	\$3.00
Three Olives Peach Vodka 750 ML	9509	\$16.99	\$13.99	\$3.00
Three Olives Pineapple Vodka 750 ML	9511	\$16.99	\$13.99	\$3.00
Tito's Vodka 1.75 L	6152	\$33.99	\$30.99	\$3.00
Trivento Amado Sur Malbec 750 ML	4687	\$14.99	\$11.99	\$3.00
Tullamore Dew Irish Whiskey 750 ML	7722	\$27.99	\$24.99	\$3.00
Whitehaven Sauvignon Blanc 750 ML	3597	\$17.99	\$14.99	\$3.00
William Hill Cabernet Sauvignon Napa Valley California 750 ML	5650	\$39.99	\$36.99	\$3.00
Alamos Cabernet Sauvignon 750 ML	8461	\$10.99	\$8.99	\$2.00
Alamos Chardonnay 750 ML	5983	\$10.99	\$8.99	\$2.00
Alamos Malbec 750 ML	3027	\$10.99	\$8.99	\$2.00
Alamos Red Wine Blend 750 ML	5056	\$10.99	\$8.99	\$2.00
Alamos Torrontes 750 ML	9713	\$10.99	\$8.99	\$2.00
Apothic Red 750 ML	3400	\$11.99	\$9.99	\$2.00
Bacardi Bahama Mama Prepared Cocktail 1.75 L	6027	\$16.99	\$14.99	\$2.00
Bacardi Big Apple Rum 750 ML	9774	\$14.99	\$12.99	\$2.00
Bacardi Black Razz Rum 750 ML	5667	\$14.99	\$12.99	\$2.00
Bacardi Black Rum 750 ML	6440	\$14.99	\$12.99	\$2.00
Bacardi Gold Rum 750 ML	5417	\$14.99	\$12.99	\$2.00
Bacardi Grand Melon Rum 750 ML	4854	\$14.99	\$12.99	\$2.00
Bacardi Hurricane Prepared Cocktail 1.75 L	6033	\$16.99	\$14.99	\$2.00
Bacardi Limon Rum 750 ML	7676	\$14.99	\$12.99	\$2.00

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Bacardi Mojito Prepared Cocktail 1.75 L	5200	\$19.99	\$17.99	\$2.00
Bacardi Oakheart Spiced Rum 750 ML	3749	\$14.99	\$12.99	\$2.00
Bacardi Peach Red Rum 750 ML	8997	\$14.99	\$12.99	\$2.00
Bacardi Rum Long Island Iced Tea Prepared Cocktail 1.75 L	6039	\$16.99	\$14.99	\$2.00
Bacardi Superior Rum 750 ML	5409	\$14.99	\$12.99	\$2.00
Bacardi Superior Rum PET 750 ML	7970	\$14.99	\$12.99	\$2.00
Bacardi Zombie Prepared Cocktail 1.75 L	5748	\$16.99	\$14.99	\$2.00
Bodegas Fontana Candida Frascati Superiore 1.5 L	8851	\$14.99	\$12.99	\$2.00
Caravella Limoncello 750 ML	6331	\$19.99	\$17.99	\$2.00
Casillero del Diablo Pinot Noir 750 ML	8838	\$10.99	\$8.99	\$2.00
Castello Banfi Chianti Classico 750 ML	9915	\$14.99	\$12.99	\$2.00
Chi Chi's Long Island Iced Tea Prepared Cocktail 1.75 L	3660	\$11.99	\$9.99	\$2.00
Concha y Toro Casillero del Diablo Cabernet Sauv 750 ML	8440	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Carmenere 750 ML	4051	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Chardonnay 750 ML	6634	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Malbec 750 ML	3753	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Merlot 750 ML	8441	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Pinot Grigio 750 ML	5676	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Red Wine Blend 750 ML	6767	\$10.99	\$8.99	\$2.00
Concha y Toro Casillero del Diablo Sauvignon Blanc 750 ML	9983	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Cabernet Sauvignon 1.5 L	6648	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Cabernet Sauvignon Merlot 1.5 L	6277	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Carmenere 1.5 L	9060	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Chardonnay 1.5 L	6987	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Malbec 1.5 L	3147	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Merlot 1.5 L	7856	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Pinot Grigio 1.5 L	3757	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Sauvignon Blanc 1.5 L	4549	\$10.99	\$8.99	\$2.00
Concha y Toro Frontera Shiraz 1.5 L	4887	\$10.99	\$8.99	\$2.00
Dancing Bull Sauvignon Blanc 750 ML	9967	\$10.99	\$8.99	\$2.00
Dewars White Label Scratch Cask 80 Proof 750 ML	8836	\$28.99	\$26.99	\$2.00
Di Amore Amaretto Liqueur PET 1.75 L	8033	\$19.99	\$17.99	\$2.00
Dom Benedictine B and B Liqueur 750 ML	5529	\$34.99	\$32.99	\$2.00
Dom Benedictine Liqueur 750 ML	5501	\$34.99	\$32.99	\$2.00
E and J Peach Brandy 60 Proof 750 ML	9029	\$12.99	\$10.99	\$2.00
Fleischmann's Dry Gin 1.75 L	4318	\$15.99	\$13.99	\$2.00
Fleishmann's Blended Whiskey 1.75 L	5999	\$14.99	\$12.99	\$2.00
Frei Brothers Chardonnay Reserve Russian River Valley 750 ML	8104	\$17.99	\$15.99	\$2.00
Frei Brothers Merlot Dry Creek Valley 750 ML	9032	\$19.99	\$17.99	\$2.00
Frei Brothers Sauvignon Blanc Russian River Valley 750 ML	7118	\$15.99	\$13.99	\$2.00
Gallo Family Vineyards Cabernet Sauvignon 1.5 L	4842	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Cafe Zinfandel 1.5 L	8338	\$10.99	\$8.99	\$2.00
Gallo Family Vineyards Chardonnay 1.5 L	4845	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Hearty Burgundy 1.5 L	6876	\$10.99	\$8.99	\$2.00
Gallo Family Vineyards Merlot 1.5 L	4392	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Moscato 1.5 L	4831	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Pink Moscato 1.5 L	6002	\$10.99	\$8.99	\$2.00
Gallo Family Vineyards Pinot Grigio 1.5 L	8213	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Pinot Noir 1.5 L	8212	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Sauvignon Blanc 1.5 L	5096	\$11.49	\$9.49	\$2.00
Gallo Family Vineyards Sweet Red 1.5 L	3582	\$10.99	\$8.99	\$2.00
Gallo Family Vineyards White Zinfandel 1.5 L	4675	\$10.99	\$8.99	\$2.00
Grant's Scotch 750 ML	4210	\$15.99	\$13.99	\$2.00
Louis Jadot Beaujolais 1.5 L	7209	\$24.99	\$22.99	\$2.00

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Martini and Rossi Asti Spumante 750 ML	5927	\$14.99	\$12.99	\$2.00
Martini and Rossi Prosecco 750 ML	9324	\$14.99	\$12.99	\$2.00
Martini and Rossi Sparkling Rose Wine 750 ML	4111	\$14.99	\$12.99	\$2.00
Masi Campofiorin 750 ML	6188	\$18.99	\$16.99	\$2.00
Masi Masianco 750 ML	3257	\$15.99	\$13.99	\$2.00
Naked Grape Cabernet Sauvignon 750 ML	3583	\$8.99	\$6.99	\$2.00
Naked Grape Pinot Grigio 750 ML	3594	\$8.99	\$6.99	\$2.00
Naked Grape Pinot Noir 750 ML	5133	\$8.99	\$6.99	\$2.00
Placido Chianti 1.5 L	6699	\$13.99	\$11.99	\$2.00
Placido Pinot Grigio 1.5 L	8112	\$13.99	\$11.99	\$2.00
Riunite Lambrusco 750 ML	5663	\$8.99	\$6.99	\$2.00
Stateside Urbancraft Vodka 750 ML	9963	\$27.99	\$25.99	\$2.00 .00
St Francis Old Vine Zinfandel 750 ML	7232	\$19.99	\$17.99	\$2.00
Viniq Liqueur 40 Proof 375 ML	9047	\$11.99	\$9.99	\$2.00
Wigle's Ginever Dry Gin 84 Proof 750 ML	31653	\$34.99	\$32.99	\$2.00
William Lawson Spiced Whiskey 750 ML	8230	\$17.99	\$15.99	\$2.00
Ballatore Gran Spumante 750 ML	4682	\$9.99	\$8.99	\$1.00
Barefoot Bubbly Brut 4 187 mL 748 ML	7686	\$12.99	\$11.99	\$1.00
Barefoot Bubbly Pink Moscato 4 187 mL 748 ML	7685	\$12.99	\$11.99	\$1.00
Bartons Peach Schnapps 750 ML	5807	\$7.99	\$6.99	\$1.00
Bella Sera Pinot Grigio 750 ML	5233	\$8.99	\$7.99	\$1.00
Bell'Agio Chianti 1 L	4632	\$14.99	\$13.99	\$1.00
Carlo Rossi Cabernet Sauvignon 5 L	4795	\$18.99	\$17.99	\$1.00
Carlo Rossi Chardonnay 5 L	4826	\$18.99	\$17.99	\$1.00
Dancing Bull Zinfandel 750 ML	6632	\$11.99	\$10.99	\$1.00
E and J Brandy 1.75 L	8872	\$21.99	\$20.99	\$1.00
E and J Brandy VSOP 750 ML	8034	\$12.99	\$11.99	\$1.00
E and J Brandy XO 750 ML	9824	\$13.99	\$12.99	\$1.00
Louis Jadot Beaujolais Villages 375 ML	9905	\$7.99	\$6.99	\$1.00
New Amsterdam Coconut Vodka 375 ML	8491	\$6.99	\$5.99	\$1.00
New Amsterdam Peach Vodka 375 ML	7124	\$6.99	\$5.99	\$1.00
New Amsterdam Pineapple Flavored Vodka 70 Proof 375 ML	9044	\$6.99	\$5.99	\$1.00
New Amsterdam Red Berry Vodka 375 ML	8498	\$6.99	\$5.99	\$1.00
New Amsterdam Vodka 375 ML	8488	\$6.99	\$5.99	\$1.00
Peter Vella Delicious Blush 5 L	8272	\$15.99	\$14.99	\$1.00
Peter Vella Delicious Red 5 L	8549	\$15.99	\$14.99	\$1.00
Peter Vella Delicious White 5 L	8273	\$15.99	\$14.99	\$1.00
Turning Leaf Cabernet Sauvignon 750 ML	8517	\$7.99	\$6.99	\$1.00
Turning Leaf Chardonnay 750 ML	7937	\$7.99	\$6.99	\$1.00
Turning Leaf Merlot 750 ML	8518	\$7.99	\$6.99	\$1.00
Turning Leaf Pinot Grigio 750 ML	4226	\$7.99	\$6.99	\$1.00
Turning Leaf Pinot Noir 750 ML	7235	\$7.99	\$6.99	\$1.00
Wave Baja Vodka 60 Proof 750 ML	9477	\$8.99	\$7.99	\$1.00
Wave Blue Raspberry Vodka 750 ML9508	9508	\$8.99	\$7.99	\$1.00
Wave Cherry Vodka 60 Proof 750 ML	9541	\$8.99	\$7.99	\$1.00
Wave Grape Vodka 60 Proof 750 ML	9542	\$8.99	\$7.99	\$1.00
Wild Vines Blackberry Merlot 1.5 L	5880	\$9.99	\$8.99	\$1.00
Barefoot Cabernet Sauvignon 4 187 mL 748 ML	8469	\$6.99	\$6.49	\$0.50
Barefoot Chardonnay 4 187 mL 748 ML	5066	\$6.99	\$6.49	\$0.50
Barefoot Merlot 4 187 mL 748 ML	8927	\$6.99	\$6.49	\$0.50
Barefoot Moscato 4 187 mL 748 ML	3292	\$6.99	\$6.49	\$0.50
Barefoot Pink Moscato 4 187 mL 748 ML	8476	\$6.99	\$6.49	\$0.50
Barefoot Pinot Grigio 4 187 mL 748 ML	8955	\$6.99	\$6.49	\$0.50
Barefoot Pinot Noir 4 187 mL 748 ML	5985	\$6.99	\$6.49	\$0.50

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Carlo Rossi White Zinfandel 5 L	4796	\$17.99	\$17.49	\$0.50
Florio Dry Marsala 750 ML	6900	\$12.99	\$12.49	\$0.50
Florio Sweet Marsala 750 ML	4635	\$12.99	\$12.49	\$0.50

EFFECTIVE DATES: May 30, 2016 through June 26, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

8. Regular One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
North Wales Wines			
Barefoot Refresh Crisp White Spritzer Cans 4-250 ML	\$24.48	\$4.08	\$7.99
Barefoot Refresh Summer Red Spritzer Cans 4-250 ML	\$24.48	\$4.08	\$7.99

RECOMMENDED ACTION: We recommend the Board approve these items for one time buys

9. Regular Recommended Delist Retail Reductions February 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
TableLeaf Cabernet Sauvignon 1.5 L	3118	\$14.99	\$8.99	\$6.00
TableLeaf Chardonnay 1.5 L	3125	\$14.99	\$8.99	\$6.00
TableLeaf Merlot 1.5 L	3134	\$14.99	\$8.99	\$6.00
TableLeaf Pinot Grigio 1.5 L	3937	\$14.99	\$8.99	\$6.00
TableLeaf Sweet Red 1.5 L	4407	\$12.99	\$7.99	\$5.00
TableLeaf White Zinfandel 1.5 L	3939	\$12.99	\$7.99	\$5.00
TableLeaf Chardonnay 750 ML	3128	\$7.99	\$4.99	\$3.00
TableLeaf Merlot 750 ML	3168	\$7.99	\$4.99	\$3.00
TableLeaf Moscato 750 ML	4393	\$7.99	\$4.99	\$3.00
TableLeaf Pinot Grigio 750 ML	3938	\$7.99	\$4.99	\$3.00
TableLeaf Sweet Red 750 ML	4402	\$6.99	\$4.99	\$2.00
TableLeaf White Zinfandel 750 ML	3940	\$6.99	\$4.99	\$2.00

EFFECTIVE DATES: February 1, 2016 through May 1, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for special price reductions

Note: Board Minutes are not officially approved until all required signatures are affixed.

10. Regular Recommended Delist Retail Reduction March 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Viva Diva Sparkling Strawberry Moscato	7010	\$12.99	\$10.99	\$2.00

EFFECTIVE DATES: February 29, 2016 through May 1, 2016. The transference to closeout will become effective February 1, 2016

RECOMMENDED ACTION: We recommend the Board approve this item for retail price reduction

11. Regular Recommended Delist Retail Reduction May 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Viva Diva Sparkling Strawberry Moscato	7010	\$12.99	\$8.99	\$4.00

EFFECTIVE DATES: May 2, 2016 through June 26, 2016

RECOMMENDED ACTION: We recommend the Board approve this item for retail price reduction

12. Luxury One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine & Spirits</u>			
Beringer Luminous Chardonnay Oak Knoll District 2014 750 ML	\$129.24	\$21.54	\$34.99
Garnacha by Artazu Rose 2015 750 ML	\$142.32	\$11.86	\$19.99
Hartford Court Russian River Valley Zinfandel 2013 750 ML	\$281.64	\$23.47	\$37.99
J Vineyards Pinot Gris 2015 750 ML	\$88.08	\$7.34	\$12.99
Kathryn Hall Cabernet Sauvignon Napa Valley 2012 750 ML	\$563.10	\$93.85	\$139.99
Pio Cesare Barbaresco Il Bricco 2010 750 ML	\$425.76	\$70.96	\$109.99
Pitagora Red Blend Sonoma County 2012 750 ML	\$204.24	\$17.02	\$27.99
B.R. Cohn Sangiacomo Chardonnay Carneros 2014 750 ML	\$109.86	\$18.31	\$29.99
Joel Gott Alakai Red Blend 2013 750 ML	\$142.32	\$11.86	\$19.99
M by Michael Mondavi Cabernet Sauvignon Napa Valley 2012 750 ML	\$418.83	\$139.61	\$199.99
Emblem Cabernet Sauvignon Napa Valley 2013 750 ML	\$258.48	\$21.54	\$34.99
Ramey Hyde Vineyard Chardonnay 2013 750 ML	\$490.80	\$40.90	\$64.99
Talbott Sleepy Hallow Vineyard Pinot Noir 2014 750 ML	\$250.68	\$20.89	\$33.99

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Dreadnought Wines

Alessandro Rivetto Barolo di Serraulnga 2010 750 ML	\$514.08	\$42.84	\$67.99
Alessandro Rivetto Docetto d'Alba 2013 750 ML	\$142.32	\$11.86	\$19.99
Alessandro Rivetto Barbaresco 2012 750 ML	\$148.56	\$24.76	\$39.99
Allessandro Rivetto Barbaresco 2011 750 ML	\$136.98	\$22.83	\$36.99
Alessandro Rivetto Langhe Rosso 2014 750 ML	\$111.36	\$9.28	\$15.99

Grapes and Barlev, LLC

Force of Nature Red Blend Paso Robles 2013 750 ML	\$141.84	\$11.82	\$19.99
The Possessor Red Paso Robles 2013 750 ML	\$219.12	\$18.26	\$29.99

International Trade & Marketing

642 Maremma Toscana Rosso Il Canapone 2013 750 ML	\$142.32	\$11.86	\$19.99
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Kobrand Coproration

Craggy Range Red Blend Sophia Gimblett Gravels 2013 750 ML	\$226.02	\$37.67	\$59.99
Masi Brolo di Campofiorin Oro Veronese IGT 2010 750 ML	\$105.96	\$17.66	\$28.99

Krasi LLC

Karamoor Meritage Estate Pennsylvania 2013 750 ML	\$258.48	\$21.54	\$34.99
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Majestic Wine & Spirits

Cesari Corvina Jema 2011 750 ML	\$136.98	\$22.83	\$36.99
Jermann Vinnaioli Pinot Grigio Venezia Giulia IGT 2014 750 ML	\$219.72	\$18.31	\$29.99
Joseph Carr Cabernet Sauvignon Rutherford 2012 750 ML	\$297.24	\$24.77	\$39.99
Alchemist Pinot Noir Willamette Valley 2014 750 ML	\$219.72	\$18.31	\$29.99
Penner Ash Viognier 2014 750 ML	\$180.96	\$15.08	\$24.99
Starmont Pinot Noir Rose Carneros 2015 750 ML	\$119.04	\$9.92	\$16.99
Underwood Rose in a Can NV 375 ML	\$87.48	\$3.65	\$6.99
Merryvale Forward Kidd Napa Valley 2012 750 ML	\$297.84	\$24.82	\$39.99
Bodegas El Nido Clio 2013 750 ML	\$148.62	\$24.77	\$39.99
Bodegas Shaya Verdejo Rueda 2014 750 ML	\$119.04	\$9.92	\$16.99

Marietta

Marietta Cellars Old Vine Red Lot 63 NV 750 ML	\$84.36	\$7.03	\$12.99
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Monsieur Touton Selections

Le Rose de Chevalier 2015 750 ML	\$134.52	\$11.21	\$18.99
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Niche Import Co.

Affentaler Valley of the Monkey Riesling Baden 2014 750 ML	\$105.84	\$8.82	\$15.49
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Palm Bay International

Planeta Santa Cecilia 2010 750 ML	\$129.24	\$21.54	\$34.99
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P. R. Grisley Company

Aster Ribera del Duero Crianza 2012 750 ML	\$142.32	\$11.86	\$19.99
Lagar de Cervera Rias Baixas 2014 750 ML	\$142.32	\$11.86	\$19.99

Robert Mazza Inc.

Mazza Vineyards Ice Wine of Vidal Blanc Lake Erie 2013 375 ML	\$336.36	\$28.03	\$44.99
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Southern Wine & Spirits

Ca'Marcanda Gaja Magari 2013 750 ML	\$226.02	\$37.67	\$59.99
Charles Krug Family Reserve Generations Napa Valley 2012 750 ML	\$226.02	\$37.67	\$59.99
Chateau Ste. Michelle Artist Series Meritage 2012 750 ML	\$206.70	\$34.45	\$54.99
Far Niente Chardonnay Napa Valley Estate 2014 750 ML	\$421.08	\$35.09	\$55.99
Ferrari Carano Cabernet Sauvignon Sonoma County Reserve Mountain Estate 2012 750 ML	\$374.76	\$31.23	\$49.99
La Mozza Maremma Toscana Aragone 2009 750 ML	\$129.24	\$21.54	\$34.99
Marchese Antinori Tentue Tignanello Chianti Classico Riserva DOCG 2012 750 ML	\$164.04	\$27.34	\$43.99
Marchesi di Barolo Barolo Cannubi DOCG 2011 750 ML	\$361.56	\$60.26	\$94.99
Pian delle Vigne Brunello di Montalcino DOCG 2010 750 ML	\$280.20	\$46.70	\$73.99
Benton Lane Estate Pinot Noir Willamette Valley 2013 750 ML	\$180.96	\$15.08	\$24.99
Rodney Strong Meritage Symmetry Alexander Valley 2012 750 ML	\$206.70	\$34.45	\$54.99
Spring Valley Vineyards Nina Lee Syrah 2012 750 ML	\$187.32	\$32.22	\$49.99
Torres Mas La Plana 2010 750 ML	\$264.72	\$44.12	\$69.99

Skurnik Wines

Petit Chapeau Bordeaux Blanc 2014 750 ML	\$100.20	\$8.35	\$14.99
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The Wine Merchant LTD

David Arthur Cabernet Sauvignon Elevation 1147 Napa Valley 2013 750 ML	\$837.60	\$139.60	\$199.99
David Arthur Cabernet Sauvignon Three Acre Napa Valley 2013 750 ML	\$517.32	\$86.22	\$129.99
David Arthur Chardonnay Napa Valley 2014 750 ML	\$366.84	\$30.57	\$48.99
David Arthur Meritaggio 2013 750 ML	\$397.92	\$33.16	\$52.99
Diamond Creek Cabernet Sauvignon Gravelly Meadow Napa Valley 2013 750 ML	\$814.80	\$135.80	\$194.99
Diamond Creek Cabernet Sauvignon Red Rock Terrace Napa Valley 2013 750 ML	\$814.80	\$135.80	\$194.99
Diamond Creek Cabernet Sauvignon Volcanic Hill Napa Valley 2013 750 ML	\$814.80	\$135.80	\$194.99

Vine Street Imports

Mouton Noir Pinot Noir O P P Willamette Valley 2014 750 ML	\$140.04	\$11.67	\$19.99
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Vintage Imports Inc.

Cune Reserva Tempranillo 2011 750 ML	\$188.72	\$15.73	\$25.99
Illahe Rose of Tempranillo Willamette Valley 2015 750 ML	\$142.32	\$11.86	\$19.99
Trefthen Estate Merlot Napa Valley 2012 750 ML	\$219.72	\$18.31	\$29.99
Morgan Highland Estate Chardonnay SLH 2013 750 ML	\$204.24	\$17.02	\$27.99
Ponzi Pinot Noir Rose Willamette Valley 2015 750 ML	\$165.48	\$13.79	\$22.99

Winebow Inc.

Graham Beck Blanc de Blancs Chardonnay Western Cape 2010 750 ML	\$94.38	\$15.73	\$25.99
Patrick Bottex Vin de Bugey Cerdon Rose 2012 750 ML	\$180.96	\$15.08	\$24.99
Ravines Riesling New York Dry 2014 750 ML	\$134.52	\$11.21	\$18.99
Seghesio Sangiovese Sonoma County 2011 750 ML	\$243.00	\$20.25	\$32.99
Seghesio Zinfandel Sonoma County 2014 750 ML	\$157.80	\$13.15	\$21.99
Yalumba The Signature Shiraz Cabernet Sauvignon Barossa 2012 750 ML	\$206.70	\$34.45	\$54.99

RECOMMENDED ACTION: We recommend the Board approve these items for one time buy

13. Luxury One Time Buys Cost and Retail Decreases

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	PRESENT			PROPOSED		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Josh Given Wines</u>							
Adesso Cagnina di Romagna 2015 750 ML	44334	\$80.28	\$6.69	\$11.99	\$64.88	\$5.41	\$9.99
<u>Kermit Lynch Wine Merchant</u>							
Tenuta La Pergola Monferrato Rosso Kermit Lynch 2014 750 ML	44333	\$84.91	\$7.08	\$12.99	\$83.96	\$7.00	\$12.49

EFFECTIVE DATE: JANUARY 28, 2016

RECOMMENDED ACTION: We recommend the Board approve these items for cost and retail decrease

Note: Board Minutes are not officially approved until all required signatures are affixed.

14. Luxury Vintage Changes

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PREVIOUS VINTAGE</u>	<u>NEW VINTAGE</u>
<u>Capital Wine & Spirits</u>			
Gallo Signature Series Cabernet Sauvignon Napa Valley 750 ML	42620	2012	2013
<u>Southern Wine & Spirits</u>			
Lamole di Lamole Chianti Classico Gran Selezione Vigneto di Campolungo 750 ML	44330	2010	2011
<u>Winebow Inc.</u>			
Brunier Le Pigeoulet Rouge 750 ML	49747	2014	2013
Gaia Agiorgitiko 750 ML	49770	2013	2014

RECOMMENDED ACTION: We recommend the Board approve these items for vintage changes

15. Chairman's Selection Recommended Approvals

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>CAPITAL WINE & SPIRITS DBA BREAKTHRU BEVERAGE GROUP PA</u>			
Bodegas Briego Ankal Tempranillo Reserva Ribera del Duero 2009 750 ML	\$142.32	\$11.86	\$19.99
Castelli del Grevepesa Clemente VII Toscana IGT 2010 750 ML	\$142.32	\$11.86	\$19.99
Dal Forno Romano Valpolicella Superiore 2008 750 ML	\$226.02	\$37.67	\$59.99
Emblem Cabernet Sauvignon Oso Vineyard Napa Valley 2011 750 ML	\$102.12	\$17.02	\$27.99
Tenor 1:1 Red Columbia Valley 2011 750 ML	\$374.64	\$31.22	\$49.99
Tenor 2:2 Red Columbia Valley 2011 750 ML	\$219.72	\$18.31	\$29.99
Vall Llach Priorat 2009 750 ML	\$218.28	\$36.38	\$57.99
<u>FLAVOR SEEKERS</u>			
Yao Ming Cabernet Sauvignon Napa Valley 2012 750 ML	\$506.60	\$42.22	\$69.99
<u>FRUIT OF THE VINE</u>			
Chateau Le Noble Bordeaux 2010 750 ML	\$95.10	\$7.93	\$13.99
Domaine Arnoux Chorey-les-Beaune Les Beaumonts Pinot Noir 2013 750 ML	\$142.26	\$11.86	\$19.99
Domaine Courtois Vinsobres La Grange 2012 750 ML	\$79.74	\$6.65	\$11.99
Pierre Amadiou Domaine Grand Romane Gigondas 2013 750 ML	\$142.26	\$11.86	\$19.99

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MAJESTIC WINE & SPIRITS USA

Castelvecchio Cabernet Sauvignon Carso 2014 750 ML	\$88.04	\$7.34	\$12.99
Ciu Ciu Gotico Rosso Piceno Superiore 2013 750 ML	\$95.84	\$7.99	\$13.99
Ciu Ciu Oppidum Montepulciano Marche Rosso 2011 750 ML	\$119.00	\$9.92	\$16.99
Conceito Contraste Red Douro 2012 750 ML	\$88.08	\$7.34	\$12.99
Lang & Reed Wine Company Two Fourteen Cabernet Franc Napa Valley 2012 750 ML	\$219.72	\$18.31	\$29.99
Merryvale Cabernet Sauvignon Napa Valley 2011 750 ML	\$297.24	\$24.77	\$29.99
Opalia Tintilia del Molise 2011 750 ML	\$95.84	\$7.99	\$13.99
Saintsbury Pinot Noir Stanly Ranch Carneros 2010 750 ML	\$109.86	\$18.31	\$29.99
Sonoma Coast Vineyards Pinot Noir 2011 750 ML	\$82.74	\$13.79	\$22.99
Starmont Merlot Carneros 2013 750 ML	\$126.84	\$10.57	\$17.99
Tudurnum Montefalco Sagrantino 2008 750 ML	\$119.00	\$9.92	\$16.99

SOUTHERN WINE AND SPIRITS OF PA

Bernardus Pinot Noir Gary's Vineyard 2012 750 ML	\$148.56	\$24.76	\$39.99
Domaine Louis Latour Corton 'Clos du Roi' Grand Cru 2011 750 ML	\$606.96	\$50.58	\$79.99
Offley 30 Year Old Tawny Port 750 ML	\$264.78	\$44.13	\$69.99
Vine Cliff Cabernet Sauvignon Napa Valley 2010 750 ML	\$144.72	\$24.12	\$39.99

THE WINE MERCHANT, LTD

Elias Mora Descarte Toro 2012 750 ML	\$129.24	\$21.54	\$34.99
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RECOMMENDED ACTION: We recommend the Board approve these items

16. E Commerce Cost Adjustment No Retail Change

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	PRESENT			PROPOSED		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Majestic Wine & Spirits, USA</u>							
Zuccardi Zeta 2011 750 ML	34749	\$251.88	\$20.99	\$34.99	\$122.58	\$20.43	\$34.99

EFFECTIVE DATE: January 28, 2016

RECOMMENDED ACTION: We recommend the Board approve this item for cost change

Note: Board Minutes are not officially approved until all required signatures are affixed.

17. E Commerce Exclusive Items

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>CBL Wine Company, LLC</u>			
Don Ciccio and Figli 5 Cinque Aperitivo 750 ML	\$141.36	\$23.56	\$37.99
Don Ciccio and Figli Concerto 750 ML	\$141.36	\$23.56	\$37.99
Don Ciccio and Figli Amaro delle Sirene 750 ML	\$180.06	\$30.01	\$47.99
Don Ciccio and Figli Amaro delle Sirene Special Edition 750 ML	\$216.84	\$36.14	\$57.49
Don Ciccio and Figli Fico d'India 750 ML	\$127.80	\$21.30	\$34.49
Don Ciccio and Figli Finochetto 750 ML	\$127.80	\$21.30	\$34.49
Don Ciccio and Figli Limoncello 750 ML	\$120.06	\$20.01	\$32.49
Don Ciccio and Figli Luna Amaro 750 ML	\$141.36	\$23.40	\$37.99
Don Ciccio and Figli Mandarinetto 750 ML	\$120.06	\$20.01	\$32.49
<u>The Wine Merchant, LTD</u>			
Blandy's Bual Colheita Madeira 2002 750 ML	\$366.84	\$30.57	\$48.99
Quinta do Vesuvio Vintage Port 2013 750 ML	\$241.56	\$40.26	\$63.99

RECOMMENDED ACTION: We recommend the Board approve these items

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Bureau of Product Selection / Marketing Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

FINANCIAL REPORT *Anna Maria Kiehl, Comptroller Operations, Office of Budget*

The Financial Report was presented by Mike Burns from the Office of Budget.

**Commonwealth of Pennsylvania
 Pennsylvania Liquor Control Board
 State Stores Fund
 Comparative Statement of Net Position
 (Unaudited)**

	<u>December 31, 2015</u>	<u>December 31, 2014</u> As Adjusted*
Assets:		
Current Assets:		
Cash	\$ 52,895,130	\$ 48,689,640
Investments-Short Term	332,252,871	279,764,075
Accounts and Claims Receivable (Net)	2,235,088	1,647,522
Inventory - Merchandise (Net)	231,100,608	225,298,711
Inventory - Operating Supplies	527,225	177,900
Prepaid Expenses	<u>1,713,701</u>	<u>2,781,091</u>
Total Current Assets	<u>620,724,623</u>	<u>558,358,939</u>
Fixed Assets:		
Land	322,973	322,973
Buildings	19,557,620	19,557,620
Leasehold Improvements	757,962	2,478,307
Machinery and Equipment	47,723,056	40,234,280
Computer Software - Internally Generated	<u>24,389,185</u>	<u>27,365,865</u>
Total Fixed Assets	92,750,796	89,959,045
Less: Accumulated Depreciation/Amortization	<u>55,229,534</u>	<u>55,251,629</u>
Net Fixed Assets	<u>37,521,262</u>	<u>34,707,416</u>
Total Assets	<u>\$ 658,245,885</u>	<u>\$ 593,066,355</u>
Total Deferred Outflows - Pension (Note 4)	42,438,538	28,673,935
<u>Liabilities and Net Position</u>		
Liabilities:		
Current Liabilities:		
Trade Accounts Payable	\$ 287,496,810	\$ 277,312,031
Other Accounts Payable	16,290,777	9,657,451
Accrued Payroll-Related Expenses	37,195,762	45,500,915
Workers' Compensation Liability (Note 6)	10,816,604	4,896,804
Due to Other Funds	<u>5,744,498</u>	<u>4,750,494</u>
Total Current Liabilities	<u>357,544,451</u>	<u>342,117,695</u>
Noncurrent Liabilities:		
Other Accounts Payable - OPEB (Note 5)	83,252,554	70,141,135
Workers' Compensation Liability (Note 6)	42,109,251	35,348,479
Net Pension Liability (Note 4)	<u>380,085,050</u>	<u>353,408,276</u>
Total Noncurrent Liabilities	505,446,855	458,897,890
Total Liabilities	<u>862,991,306</u>	<u>801,015,585</u>
Total Deferred Inflows - Pension (Note 4)	4,202,223	1,501,111
Net Position:		
Invested in Capital Assets, net of related debt	37,521,262	34,707,416
Unrestricted	<u>(204,030,368)</u>	<u>(215,483,822)</u>
Total Net Position	<u>\$ (166,509,106)</u>	<u>\$ (180,776,406)</u>

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position as a result of implementing GASB 68.

Note: Board Minutes are not officially approved until all required signatures are affixed.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending December 31, 2015 and December 31, 2014
(Unaudited)**

	December 2015-16	December 2014-15 (As Adjusted)*
Sales Net of Taxes	\$ 247,984,832	\$ 235,564,898
Cost of Goods Sold	166,952,190	158,500,544
Gross Revenue from Sales	81,032,642	77,064,354
Operating Expenses:		
Purchasing, Storage & Transportation	1,358,165	1,398,009
Stores' Operations & Supervision	31,997,331	32,850,905
Central Administrative Support	6,355,351	5,741,472
Comptroller Operations	377,801	337,010
Commonwealth-Provided Services (Note 2)	968,390	1,077,530
Total	41,057,038	41,404,926
Operating Income	39,975,604	35,659,428
Nonoperating Revenues (Expenses):		
Enforcement Fines	140,103	167,751
Interest Income	49,551	39,043
License Fees	1,202,541	1,270,031
Miscellaneous Income	553,022	289,527
Administrative Law Judge	(221,386)	(233,542)
Legal	(272,785)	(353,111)
Licensing & Investigations	(1,312,640)	(1,230,550)
Total	138,406	(50,851)
Income Before Operating Transfers	40,114,010	35,608,577
Operating Transfers Out:		
PSP Enforcement (Note 3)	2,895,481	1,903,230
Income After Enforcement/Before Other Transfers	37,218,529	33,705,347
Change in Net Position	37,218,529	33,705,347
Total Net Position - Beginning	(203,727,635)	(214,481,753)
Total Net Position - Ending	\$ (166,509,106)	\$ (180,776,406)
Liquor tax	44,086,595	41,945,971
State Sales Tax	17,174,514	16,349,673
Local Tax	1,015,045	967,552
Taxes remitted to Dept.of Revenue PTD	\$ 62,276,154	\$ 59,263,196

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position as a result of implementing GASB 68.

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For The Six Months Ending December 31, 2015 and December 31, 2014
(Unaudited)**

	2015-16	2014-15 (As Adjusted*)
Sales Net of Taxes	\$ 1,030,236,578	\$ 993,083,804
Cost of Goods Sold	705,309,646	679,911,866
Gross Revenue from Sales	324,926,932	313,171,938
Operating Expenses:		
Purchasing, Storage & Transportation	10,771,693	9,348,291
Stores' Operations & Supervision	183,545,412	184,873,035
Central Administrative Support	35,517,306	35,197,301
Comptroller Operations	2,468,024	2,401,717
Commonwealth-Provided Services (Note 2)	5,961,195	6,498,855
Total	238,263,630	238,319,199
Operating Income	86,663,302	74,852,739
Nonoperating Revenues (Expenses):		
Enforcement Fines	993,192	1,022,267
Interest Income	263,231	189,320
License Fees	6,256,043	5,935,461
Miscellaneous Income	1,645,893	1,325,060
Administrative Law Judge	(1,292,047)	(1,262,903)
Legal	(1,725,413)	(1,866,807)
Licensing & Investigations	(7,440,885)	(7,229,792)
Total	(1,299,986)	(1,887,394)
Income Before Operating Transfers	85,363,316	72,965,345
Operating Transfers Out:		
PSP Enforcement (Note 3)	13,165,168	13,108,617
Income After Enforcement/Before Other Transfers	72,198,148	59,856,728
Change in Net Position	72,198,148	59,856,728
Total Net Position - Beginning, 2014-15 Restated	(238,707,254)	(240,633,134)
Total Net Position - Ending	\$ (166,509,106)	\$ (180,776,406)
Liquor tax	184,732,846	177,931,407
State Sales Tax	71,931,677	69,275,099
Local Tax	4,528,659	4,409,591
Taxes remitted to Dept. of Revenue YTD	\$ 261,193,182	\$ 251,616,097

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position as a result of implementing GASB 68.

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Following the presentation made by Mr. Burns, Board Member Negra noted that a net income increase of 20% is incredible. Board Member Negra expressed his feelings that this is a great testament to the hard work and dedication of the Executive Team and everyone at the PLCB. He offered congratulations for a job well done and encouraged everyone to keep up the good work. Chairman Holden noted his agreement with Board Member Negra's comments.

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, February 10, 2016 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Chairman Holden, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary