

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, MAY 25, 2016

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Michael Negra, Board Member
Michael Newsome, Board Member
John Metzger, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Selection](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the May 11, 2016 meeting.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously approved (3-0 vote) previous Board Minutes

PUBLIC COMMENT ON AGENDA ITEMS

Chairman Holden noted that there were a significant number of people present in the audience who were likely interested in the matters up for consideration involving the licensing of premises located in close proximity to where sales of liquid fuels will be occurring, and he asked that any comments or questions regarding those matters be held until later.

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Rodrigo Diaz, Chief Counsel*

(1) **ROLO'S**
40-42 Overbrook Avenue
York, Pennsylvania 17404-3418
R-16937, LID 62801
Docket No. 2014-SU-00250604 (York County)

Proposed Conditional Licensing
Agreement to Allow for Renewal of
Liquor License

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

(2) **KENTUCKY DUO, LTD**
1259 11th Street
Eddystone, Pennsylvania 19022-1356
R-4834, LID 52380
Docket No. 2016-3127 (Delaware County)

Proposed Conditional Licensing Agreement to Allow for Renewal of Liquor License

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

(3) **RED'S RINGSIDE CAFÉ**
304 East Warrington Avenue
Pittsburgh, Pennsylvania 15210-1249
R-10390, 27493
Docket No. SA-15-898 (Allegheny County)

Proposed Conditional Licensing Agreement to Allow for Renewal of Liquor License

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

(4) **ANDREW ALLISON**
512 West Main Street
Sharpsville, Pennsylvania 16150-2056
R-10801, LID 63918
Docket No. 2014-1770 (Mercer County)

Proposed Conditional Licensing Agreement to Allow for Renewal of Liquor License

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal and Amusement Permit with Conditional Licensing Agreement.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (5) **ON THE LAKE ENTERPRISES, LLC** Request to Terminate Conditional
12241 Lake Street Licensing Agreement
Conneaut Lake, Pennsylvania 16316-2923
H-6522, LID 72884

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Terminate Conditional Licensing Agreement.

- (6) **Transferor: Robert J. Bilder Associates, LLC** Application for Conversion of
2019 East Carson Street Suspension to Fine
Pittsburgh, Pennsylvania 15203-1901
R-5133, LID 68518

Transferee: Wyoming Way, LLC
10 Virginia Avenue
Pittsburgh, Pennsylvania 15211-1627
R-5133, LID 72466

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Conversion of Suspension to a Fine of \$1,000.00.

- (7) **Borough of Ebensburg** Municipal Petition for Exemption from
Case No. 16-NE-08 the Statute Regarding Amplified Sound

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Noise Exemption for a Period Extending from May 25, 2016 to May 25, 2021.

Note: Board Minutes are not officially approved until all required signatures are affixed.

*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

(1) **Arch Six Packs To Go, LLC** “Intermunicipal” Double
R-17626 (LID No. 71776) Case No. 15-9148 Transfer & Request for Interior
220 East Eighth Street Connections with Another
Wyoming, Luzerne County Business – Restaurant

HOLD – 12/2/15 SESSION
NO ACTION – 12/16/15 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Request for Interior Connections with Another Business.

(2) **Fast Lane Six Packs To Go, LLC** Double Transfer & Request for
E-4478 (LID No. 71594) Case No. 15-9174 Interior Connections with Another
2345 Sans Souci Parkway Business – Eating Place Malt
Hanover Township Beverage
Wilkes Barre, Luzerne County

HOLD – 1/13/16 SESSION
NO ACTION – 1/27/16 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Request for Interior Connections with Another Business.

(3) **Freeport Road Hospitality, LLC** Request to Sell Other Items on the
t/a Harmarville Towneplace Suites Licensed Premises – Hotel
H-6524 (LID No. 72901)
2785 Freeport Road
Harmar Township
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Request to Sell Other Items on the Licensed Premises.

Note: Board Minutes are not officially approved until all required signatures are affixed.

- (4) **Ganpati Food, LLC** Extension of License & Request
R-2602 (LID No. 62276) for Interior Connections with
142 South Main Street Another Business – Restaurant
Pittston, Luzerne County

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License and Request for Interior Connections with Another Business.

- (5) **Lathia Investments, LLC** Double Transfer & Requests for an
D-3076 (LID No. 72313) Case No. 16-9020 Interior Connection with Another
404 West Pike Street Business & to be Engaged in
Canonsburg, Washington County Other Businesses - Distributor

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for an Interior Connection with Another Business and to be Engaged in Other Businesses.

- (6) **Ohio Springs, Inc.** “Intermunicipal” Double
t/a Sheetz Transfer & Requests for Interior
R-19982 (LID No. 72311) Connections with Another
9894 Shaner Boulevard, Unit 2 Business & to Conduct Another
Smithfield Township Business on the Licensed
Huntingdon, Huntingdon County Premises – Restaurant

HOLD – 1/27/16 SESSION
NO ACTION – 2/24/16 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

- (7) **Regal Investments of NEPA, LLC** “Intermunicipal” Double
t/a CFM Beer Stop Transfer & Requests for Interior
R-3712 (LID No. 72582) Connections with Another
69 South Main Street Business & to Conduct Another
Carbondale, Lackawanna County Business on the Licensed
Premises – Restaurant

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

(8) **SAI Hazleton, LLC**
R-6543 (LID No. 72467)
285 South Church Street
Hazleton, Luzerne County

“Intermunicipal” Double
Transfer & Request for Interior
Connections with Another
Business – Restaurant

HOLD – 3/9/16 SESSION
NO ACTION – 3/23/16 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Request for Interior Connections with Another Business.

(9) **SAI Hess Market, LLC**
R-18227 (LID No. 72428)
2344 State Route 487
Orange Township
Orangeville, Columbia County

“Intermunicipal” Double
Transfer & Requests for Interior
Connections with Another
Business & to Conduct Another
Business on the Licensed
Premises – Restaurant

HOLD – 3/9/16 SESSION
NO ACTION – 3/23/16 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

(10) **Save N Go Beer, LLC**
D-3865 (LID No. 71626)
5610 William Flynn Highway
Richland Township
Gibsonia, Allegheny County

“Intermunicipal” Double
Transfer & Requests for
Permission to Retain Other
Employment - Distributor

HOLD – 12/2/15 SESSION
NO ACTION – 12/16/15 SESSION

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests to Retain Other Employment.

(11) Shivashish, LLC
R-3352 (LID No. 72698)
1329 North River Street
Plains Township
Plains, Luzerne County

“Intermunicipal” Double Transfer
& Request for Interior Connections
with Another Business –
Restaurant

HOLD – 3/23/16 SESSION
NO ACTION – 4/6/16 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Request for Interior Connections with Another Business.

(12) VGV Beverages, LLC
t/a VGV Beverages
R-16264 (LID No. 71253)
1205 East Center Street
Mahanoy City, Schuylkill County

Double Transfer & Requests for
Interior Connections with Another
Business & to Conduct Another
Business on the Licensed
Premises – Restaurant

HOLD – 12/16/15 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer and Requests for Interior Connections with Another Business and to Conduct Another Business on the Licensed Premises.

(13) Wyoming Way, LLC
R-5133 (LID No. 72466) Case No. 16-9032
10 Virginia Avenue
Pittsburgh, Allegheny County

Double Transfer – Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer Subject to Approval of the Fine Conversion.

Board Member Negra, upon confirming with Jerry Waters, Sr., Director of Regulatory Affairs, noted that the fine conversion was approved earlier in the meeting.

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- (14) **Gambols Café, Inc.** Renewal – District 11
R-1826 (LID No. 10201) Case No. 16-9002
3722-24 Garrett Road
Upper Darby Township
Drexel Hill, Delaware County
- Motion Made:** Board Member Negra
Seconded:
- Board Decision:** Hold by Board Member Negra for Conditional Licensing Agreement.
- (15) **McFadden’s Pittsburgh, LLC** Conditional Licensing Agreement
t/a McFadden’s Renewal – District 5
R-12633 (LID No. 57758) Case No. 15-9087
211 North Shore Drive
Pittsburgh, Allegheny County **HOLD – 11/18/15 SESSION**
- Motion Made:** Board Member Negra
Seconded: Board Member Newsome
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.
- (16) **Mid-Atlantic Restaurant Group, LLC** Renewal – District 4
t/a Kelly’s Restaurant Taproom
R-1100 (LID No. 61319) Case No. 15-9143
1107 Lancaster Avenue
Lower Merion Township
Bryn Mawr, Montgomery County
- Motion Made:** Board Member Negra
Seconded:
- Board Decision:** Hold by Board Member Negra for Conditional Licensing Agreement.
- (17) **Molly’s Pub, Inc.** Conditional Licensing Agreement
t/a Molly’s Pub Renewal – District 2
R-8779 (LID No. 55152) Case No. 16-9031
253 East Chestnut Street
Lancaster, Lancaster County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

- (1) **Kerry Albright – Removal Action**
- (2) **Courtney Crowley – Removal Action**
- (3) **Benjamin Edwards – Affirm Removal**
- (4) **James Hatcher – Affirm Removal**
- (5) **Lenae Johnson – Removal Action**
- (6) **Juliann Kelly – Removal Action**
- (7) **Jeffrey Wright – Affirm Removal**
- (8) **Lashae Weeks – Affirm Removal**

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Personnel Actions.

*From the Bureau of Accounting & Purchasing Oren Bachman, Director of Finance
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing*

- (1) **Wine and Spirits Data and Information Service** – Provide a multi-tiered wine and spirits data and information service that includes extensive information on all PLCB’s products. This database ties into the PLCB’s website as well as the wine and spirits store locations to allow customers to research and locate detailed information on our products plus store employees are able to use the information to advertise our products.

Procured via Exercising Option Year Two against Purchase Order 63011078 – VENDOR: Grinsfelder Software Company – TERM: One (1) year – \$96,000.00 estimated cost.

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- (2) **Desktop Computers with Monitors** – Provide sixty (60) HP ProDesk 600 G2 mini business computers with monitors to be used for HR Training in stores.

Procured via Request for Quote #20160330 against DGS Statewide Contract #61000026342 – VENDOR: HP, Inc. – \$50,760.00 estimated cost. Two (2) quotes were received with HP’s quote selected by the evaluation committee using the Best Value Determination criteria set forth in the RFQ.

- (3) **Furniture for Store #2514** – New center table and wall units for Fine Wine & Good Spirits Store #2514 in Erie.

Procured via DGS Statewide Contract #4400013989 – VENDOR: TC Millwork – \$96,095.41 estimated cost. All costs are direct from line item pricing on the DGS Contract.

- (4) **Furniture for Store #6716** – New center table and wall units for Fine Wine & Good Spirits Store #6716 in York.

Procured via DGS Statewide Contract #4400013989 – VENDOR: TC Millwork – \$95,947.89 estimated cost. All costs are direct from line item pricing on the DGS Contract.

- (5) **Marketing Media Buys** – Media buys for fiscal year 16/17 for the Bureau of Marketing and Merchandising.

Procured via DGS Statewide Contract #4400011539 – VENDOR: Harmelin Media – TERM: One (1) year – \$5,567,540.83 estimated cost.

- (6) **Microsoft Premier Support** – The PLCB’s daily tasks rely heavily on Microsoft products such as Windows, Office, SharePoint, SQL databases, etc. Microsoft Premier Support is utilized to ensure continual access to resources to fix and rectify any technology issues encountered within the Microsoft suite of products.

Procured via DGS Statewide Contract #4400000452 – VENDOR: Microsoft Corp. – TERM: One (1) year – \$145,990.00 estimated cost.

- (7) **Oracle Software Maintenance** – Provide maintenance and support for the Oracle software used in the PLCB’s ERP system.

Procured via DGS Statewide Contract #4400004713 – VENDOR: DLT – TERM: One (1) year – \$2,610,117.68 estimated cost.

- (8) **Hearing Examiner Services** – Represent the Board in the capacity of a hearing examiner.

Procured via Sole Source – VENDOR: Jodi Isenberg – TERM: One (1) year – \$150,000.00 estimated cost.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Note: Board Minutes are not officially approved until all required signatures are affixed.

Board Decision: Chairman Holden asked if there were any questions regarding these proposed actions, but no questions were raised. Unanimously agreed (3-0 vote) to Approve all Purchasing and Contracting Actions.

From the Office of Retail Operations.....Charlie Mooney, Director of Retail Operations

1. #3918 – 3060 Center Valley Parkway, Center Valley Amendment
2. #36XX – 1581 Fruitville Pike, Suite A 1-4, Lancaster New Store (to replace #3614)
3. #46XX – 160 Market Street, #6, Collegeville New Store (to replace #4610)
4. #5154 – 1112-28 Market Street, Philadelphia Settlement Agreement (Conveyor System)

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Chairman Holden asked if there were any questions regarding these proposed actions, but no questions were raised. Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product SelectionDale Horst, Director of Marketing & Merchandising
 Joseph Puhalla, Director, Bureau of Product Selection*

1. Regular Cost and Retail Decrease

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Majestic Wine and Spirits USA</u>							
Hirsch Reserve Bourbon Kentucky Small	30657	\$144.24	\$24.04	\$38.99	\$136.80	\$22.80	\$36.99
Batch 750 ML							

EFFECTIVE DATES: The proposed cost will become effective May 29, 2016 and the proposed retail price will become effective when the current stock has been sold.

Note: Board Minutes are not officially approved until all required signatures are affixed.

RECOMMENDED ACTION: We recommend the Board approve this action

2. Regular Cost and Retail Increases July 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine and Spirits</u>							
Hess Select Cabernet Sauvignon 750 ML	6993	\$126.72	\$10.56	\$17.99	\$133.44	\$11.12	\$18.99
<u>Jim Beam Brands Co</u>							
Booker's Bourbon 6 Year Old 750 ML	6917	\$217.62	\$36.27	\$57.99	\$225.12	\$37.52	\$59.99
Hornitos Lime Shot Tequila 750 ML	6464	\$181.20	\$15.10	\$24.99	\$188.52	\$15.71	\$25.99
Hornitos Plata Tequila 750 ML	8496	\$181.20	\$15.10	\$24.99	\$188.52	\$15.71	\$25.99
<u>Klein Family Vintners</u>							
Rodney Strong Cabernet Sauvignon Alexander Valley Reserve 750 ML	7817	\$168.12	\$28.02	\$44.99	\$171.84	\$28.64	\$45.99
<u>Majestic Wine and Spirits USA</u>							
Joseph Carr Cabernet Sauvignon 750 ML	7645	\$157.44	\$13.12	\$21.99	\$178.92	\$14.91	\$24.99
<u>Pernod Ricard USA</u>							
Jameson Irish Whiskey 750 ML	7303	\$211.44	\$17.62	\$28.99	\$218.76	\$18.23	\$29.99
Redbreast Irish Whiskey Single Pot Still 15 Year Old 92 Proof 750 ML	30468	\$380.94	\$63.49	\$99.99	\$402.48	\$67.08	\$104.99
Redbreast Single Malt Irish Whiskey 750 ML	7151	\$226.02	\$37.67	\$59.99	\$233.58	\$38.93	\$61.99

EFFECTIVE DATES: The proposed cost will become effective June 26, 2016 and the proposed retail prices will become effective June 27, 2016

RECOMMENDED ACTION: We recommend the Board to approve this Action

3. Regular Cost and Retail Increase July 2016 Revision

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>

Cancellation of Price Increase

Note: Board Minutes are not officially approved until all required signatures are affixed.

Proximo Spirits Inc

Kraken Black Spiced Rum 1.75 L	6095	\$116.16	\$19.36	\$31.99	\$119.76	\$19.96	\$32.99
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EFFECTIVE DATES: The proposed cost will become effective June 26, 2016 and the proposed retail price will become effective June 27, 2016

RECOMMENDED ACTION: We recommend the Board to approve this Action

4. Regular Monthly Special Price Reductions September 2016 Revision

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>REGULAR RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Change In Discount				
Celtic Honey Liqueur Irish 750 ML	9489	\$19.99	\$17.99	\$2.00
Folonari Pinot Grigio 750 ML	5288	\$8.99	\$4.99	\$4.00
The Dalmore Scotch Whisky 12 Year Old 750 ML	3432	\$59.99	\$54.99	\$5.00

EFFECTIVE DATES: August 29, 2016 through October 2, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

5. Regular One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Jim Beam Brands Co</u>			
Pinnacle Summer Trial Pack 6 - 50 ML	\$45.60	\$3.04	\$5.99
<u>Majestic Wine and Spirits USA</u>			
Herb and Lou's Infused Cubes The Cecile 300 ML	\$46.74	\$7.79	\$14.99
Herb and Lou's Infused Cubes The Clyde 300 ML	\$46.74	\$7.79	\$14.99
Herb and Lou's Old Fashioned Infused Cubes The Cooper 300 ML	\$46.74	\$7.79	\$14.99
Josh Cellars Cabernet Sauvignon Paso Robles Collector's Edition 1.5 L	\$127.98	\$21.33	\$34.99
<u>Southern Wine and Spirits of Pa</u>			
Tippy Cow Orange Cream Liqueur 750 ML	\$63.72	\$10.62	\$17.99
Gnarly Head 1924 Double Black 750 ML	\$56.76	\$4.73	\$8.99
Mr & Mrs T's "Fiery Pepper" Bloody Mary Mix 5.5 OZ	\$5.52	\$2.23	\$4.49

Note: Board Minutes are not officially approved until all required signatures are affixed.

RECOMMENDED ACTION: We recommend the Board approve this action

6. Regular PA New Items Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Midnight Madness Distilling</u>				
Faber Chocolate Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Citrus Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Gin 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Orange Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Pomegranate Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Raspberry Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Rum 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Vanilla Flavored Vodka 750 ML	10	\$111.96	\$9.33	\$15.99
Faber Vodka 750 ML	10	\$96.48	\$8.04	\$13.99

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/ flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests

Note: Board Minutes are not officially approved until all required signatures are affixed.

7. Regular Recommended Delist Retail Reduction July 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Massimo Sauvignon Blanc 750 ML	7195	\$12.99	\$10.99	\$2.00

EFFECTIVE DATES: June 27, 2016 through August 28, 2016. The transference to closeout will become effective June 1, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

8. Regular Recommended Delist Retail Reduction September 2016

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT RETAIL</u>	<u>SPECIAL RETAIL</u>	<u>CUSTOMER SAVINGS</u>
Massimo Sauvignon Blanc 750 ML	7195	\$12.99	\$8.99	\$4.00

EFFECTIVE DATES: August 29, 2016 through October 31, 2016.

RECOMMENDED ACTION: We recommend the Board approve this action

9. Luxury Case Cost Adjustment No Retail Change

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PRESENT</u>			<u>PROPOSED</u>		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine and Spirits</u>							
Segura Viudas Cava Brut Reserva Heredad NV 750 ML	29707	\$182.40	\$15.20	\$24.99	\$180.96	\$15.08	\$24.99
<u>CBL Wine Co.</u>							
Darioush Signature Cabernet Sauvignon Napa Valley 2012 750 ML	74171	\$367.20	\$61.20	\$97.99	\$373.20	\$62.20	\$97.99
Darioush Signature Merlot Napa Valley 2012 750 ML	74133	\$216.18	\$36.03	\$58.99	\$222.18	\$37.03	\$58.99
Darioush Signature Shiraz 2013 750 ML	74130	\$293.64	\$48.94	\$78.99	\$299.64	\$49.94	\$78.99
<u>Pernod Ricard</u>							
Jameson Gold Reserve Irish Whiskey 750	4951	\$386.34	\$64.39	\$99.99	\$381.48	\$63.58	\$99.99

Note: Board Minutes are not officially approved until all required signatures are affixed.

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Regal Wine Imports

Christmas Asti Spumante NV 750 ML	43231	\$104.16	\$8.68	\$14.99	\$103.56	\$8.63	\$14.99
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EFFECTIVE DATE: May 30, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

10. Luxury One Time Buys

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Au Bon Climat Winery</u>			
Clendenen Family Vineyards Pip Chardonnay Santa Maria 2013 750 ML	\$157.80	\$13.15	\$21.99
<u>Bella Vita</u>			
Bella Vita Candy Cane Bottle Stopper Each	\$35.88	\$2.99	\$5.99
Bella Vita Frosty Bottle Stopper Each	\$35.88	\$2.99	\$5.99
Bella Vita Penguin Bottle Stopper Each	\$35.88	\$2.99	\$5.99
Vintner Wine Preserver Bottle Stopper 2 pack	\$71.88	\$5.99	\$11.99
<u>Capital Wine and Spirits</u>			
Castello Banfi Belnero 2012 750 ML	\$109.86	\$18.31	\$29.99
Centine Rose 2015 750 ML	\$88.08	\$7.34	\$12.99
Domaine de Corbillieres Touraine Rose 2015 750 ML	\$111.36	\$9.28	\$15.99
Domaine de Fondreche Cotes du Ventoux Rose 2015 750 ML	\$111.36	\$9.28	\$15.99
Domaine de la Petite Cassagne Rose 2015 750 ML	\$80.28	\$6.69	\$11.99
Domaine Saint Eugenie Corbieres Rose 2015 750 ML	\$88.08	\$7.34	\$12.99
Excelsus Red Blend 2010 750 ML	\$284.16	\$47.36	\$74.99
J Vineyards Pinot Gris 2015 750 ML	\$88.08	\$7.34	\$12.99
Livio Felluga Pinot Grigio 2012 750 ML	\$204.24	\$17.02	\$27.99
Monsanto Chianti Classico Riserva 2012 750 ML	\$180.96	\$15.08	\$24.99
Monsanto Chianti Classico Riserva Il Poggio DOCG 2009 750 ML	\$374.61	\$31.22	\$49.99
Pio Cesare Arneis 2014 750 ML	\$142.32	\$11.86	\$19.99
Pio Cesare Cortese Di Gavi 2015 750 ML	\$142.32	\$11.86	\$19.99
Pio Cesare Il Nebbio 2014 750 ML	\$142.32	\$11.86	\$19.99
Pio Cesare Langhe Nebbiolo 2011 750 ML	\$297.24	\$24.77	\$39.99
Pio Cesare Oltre 2012 750 ML	\$180.96	\$15.08	\$24.99
Pio Cesare Piodilei Chardonnay 2013 750 ML	\$148.62	\$24.77	\$39.99
Summus Red Blend 2011 750 ML	\$264.78	\$44.13	\$69.99
Tenuta dell Ornellaia 2013 750 ML	\$883.44	\$147.24	\$209.99
Villa Calcinaia Casarsa Rosso di Toscana 2009 750 ML	\$160.20	\$26.70	\$42.99
Villa Calcinaia Chianti Classico Riserva 2011 750 ML	\$148.62	\$24.77	\$39.99
Villa Calcinaia Chianti Classico 2012 750 ML	\$126.84	\$10.57	\$17.99

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Villa Calcinaia Comitale IGT 2015 750 ML	\$111.36	\$9.28	\$15.99
Villa Calcinaia Rosato IGT 2015 750 ML	\$103.56	\$8.63	\$14.99

Dalla Terra

Vietti Barbaresco Masseria DOCG 2012 750 ML	\$365.19	\$60.87	\$95.99
Vietti Barbera d'Alba Scarrone Vigna Veccia DOC 2012 1.5 L	\$122.83	\$122.83	\$178.49
Vietti Barbera d'Alba Scarrone Vigna Veccia DOC 2013 1.5 L	\$138.13	\$138.13	\$198.49
Vietti Barolo Brunate DOCG 2012 750 ML	\$608.13	\$101.36	\$149.99
Vietti Barolo Castiglione DOCG 2012 1.5 L	\$246.15	\$82.05	\$124.99
Vietti Barolo Castiglione DOCG 2012 3 L	\$252.71	\$252.71	\$349.49
Vietti Barolo Lazzarito DOCG 2012 3 L	\$717.74	\$717.74	\$958.99
Vietti Barolo Lazzarito DOCG 2012 5 L	\$1,328.72	\$1328.72	\$1759.99
Vietti Barolo Lazzarito DOCG 2012 750 ML	\$608.13	\$101.36	\$149.99
Vietti Nebbiolo Langhe Perbacco DOC 2012 12 L	\$501.08	\$501.08	\$674.99
Vietti Nebbiolo Langhe Perbacco DOC 2012 5 L	\$192.92	\$192.92	\$270.99

Deschere's Selected Wines and Sprits

Collavini Benedete Ribolla Gialla 2014 750 ML	\$80.28	\$6.69	\$11.99
Collavini Pinot Grigio 2014 750 ML	\$80.28	\$6.69	\$11.99
Collavini Pucino Refosco 2014 750 ML	\$80.28	\$6.69	\$11.99
Collavini T Friulano 2014 750 ML	\$80.28	\$6.69	\$11.99

Kalan

Kalan Cheers Bottle Gift Tags Each	\$20.40	\$0.85	\$1.99
Kalan Ginger House, Bell, Man and Snowman Glass Wine Charms 4 Pack	\$83.76	\$3.49	\$6.99
Kalan Happy Holidays Electroplated Shotglass Each	\$23.88	\$1.99	\$3.99
Kalan Let it Snow Electroplated Shotglass Each	\$23.88	\$1.99	\$3.99
Kalan Mittens, Holly, Mug and Lollipop Glass Wine Charms 4 Pack	\$83.76	\$3.49	\$6.99
Kalan Snowflake Bottle Topper Each	\$35.88	\$2.99	\$5.99
Kalan Snowflakes Glass Wine Charms 4 Pack	\$83.76	\$3.49	\$6.99
Kalan Tis the Season Electroplated Shotglass Each	\$23.88	\$1.99	\$3.99

Mazimum Wine Co.

Quinta de Curvos Superior 2015 750 ML	\$72.60	\$6.05	\$10.99
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Nawrocki Imports

Giannikos Roditus At Sea IGP Peloponnese 2015 750 ML	\$126.84	\$10.57	\$17.99
Paisejes de los Andes Plateau 700 2014 750 ML	\$219.84	\$18.32	\$29.99

Palateur Imports

Pedra Cancela Dao Red Winemaker's Select 2014 750 ML	\$64.76	\$5.40	\$9.99
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Palm Bay International

Recanti Yasmin Red Mevushal 2015 750 ML	\$80.28	\$6.69	\$11.99
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Regal Wine Imports

Christmas Red 2015 750 ML	\$64.80	\$5.40	\$9.99
Christmas White 2015 750 ML	\$64.80	\$5.40	\$9.99

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Southern Wine and Spirits of PA

Bodegas Nunez Andion Albarino 2015 750 ML	\$88.04	\$7.34	\$12.99
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TMD Holdings

Frosted White Plastic Flask 13.5 oz with Strap	\$31.80	\$2.65	\$5.99
Stainless Steel Shaker 20 oz	\$75.00	\$6.25	\$14.99
Whiskey Tasting Glass Set of Two 6 oz	\$33.00	\$2.75	\$9.99

Vintage Imports

Decoy Zinfandel Sonoma County 2014 750 ML	\$142.32	\$11.86	\$19.99
Duckhorn Goldeneye Pinot Noir Anderson Valley 2013 750 ML	\$206.70	\$34.45	\$54.99
Duckhorn Merlot Napa Valley 2013 750 ML	\$397.92	\$33.16	\$52.99

Weygandt Metzler Importing

Domaine Philipee Charlopin Gevrey-Chambertin La Justice 2013 750 ML	\$490.80	\$40.90	\$64.99
Holloran Chardonnay Le Pavillon 2014 750 ML	\$196.44	\$16.37	\$26.99
Holloran Riesling Le Pavillon 2014 750 ML	\$196.44	\$16.37	\$26.99

RECOMMENDED ACTION: We recommend the Board approve this action

11. Luxury Retail Decrease

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	PRESENT			PROPOSED		
		<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Fruits of the Vines Inc</u>							
Champagne Moutard Pere et Fils	48007	\$203.82	\$16.98	\$29.99	\$203.82	\$16.98	\$27.99
Rose de Cuvasion Brut NV 750 ML							

EFFECTIVE DATE: May 31, 2016

RECOMMENDED ACTION: We recommend the Board approve this action

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12. Luxury Vintage Changes

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>	<u>PREVIOUS VINTAGE</u>	<u>NEW VINTAGE</u>
<u>Bergevin Lane Vineyards</u>			
Bergevin Lane Calico Red 750 ML	49948	2012	2013
<u>Boundary Breaks</u>			
Boundary Breaks Riesling Ice Wine 750 ML	72873	2014	2016
<u>Capital Wine and Spirits</u>			
Buglioni Il Disperato Venetie IGT 750 ML	72842	2013	2014
Donnafugata Sicilia Anthilia 750 ML	73043	2014	2015
Schramsberg J Schram 750 ML	73085	2006	2007
Silverado Estate Cabernet Sauvignon Napa Valley 375 ML	49999	2012	2013
Sofia Red 750 ML	72819	2013	2014
<u>Georgian House of Greater Washington</u>			
Teliani Valley Saperavi Red Dry 750 ML	73002	2013	2014
<u>Majestic Wine and Spirits</u>			
Invisible Man Rioja 750 ML	72863	2012	2014
<u>Nawrocki Imports</u>			
Vigne E Vini Primitivo Di Manduria Papale Linea Oro 750 ML	72999	2012	2013
<u>Vintage Imports</u>			
Frog's Leap Sauvignon Blanc 750 ML	72965	2014	2015

RECOMMENDED ACTION: We recommend the Board approve this action

13. Chairman's Selection Recommended Approvals

<u>BRAND NAME AND VINTAGE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Capital Wine and Spirits</u>			
Blue Hall Camiana Cabernet Sauvignon 2011 750 ML	\$374.64	\$31.22	\$49.99
Broken Earth Pull Chardonnay 2012 750 ML	\$64.80	\$5.40	\$9.99
Cadaretta SBS Blend 2013 750 ML	\$80.28	\$6.69	\$11.99
D. E. Fleming Vision Chardonnay 2012 750 ML	\$142.32	\$11.86	\$19.99
Fathom Chardonnay 2013 750 ML	\$103.56	\$8.63	\$14.99

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Gigante de Atacama Cabernet Sauvignon 2015 750 ML	\$64.80	\$5.40	\$9.99
Gloria Ferrer Carneros Chardonnay 2014 750 ML	\$103.56	\$8.63	\$14.99
Gloria Ferrer Royal Cuvee 2007 750 ML	\$157.80	\$13.15	\$21.99
Greg Norman Estates Mendoza Malbec 2012 750 ML	\$64.80	\$5.40	\$9.99
Hugh Hamilton Black Ops Red Blend 2013 750 ML	\$88.09	\$7.34	\$12.99
Hugh Hamilton Jim Jim Shiraz 2014 750 ML	\$64.81	\$5.40	\$9.99
Kukkula Aatto Red Blend 2012 750 ML	\$180.96	\$15.08	\$24.99
Kukkula Vaalea White Blend 2012 750 ML	\$88.08	\$7.34	\$12.99
Paramus Verdejo 2014 750 ML	\$32.40	\$5.40	\$9.99
Respite Reichel Vineyard Cabernet Sauvignon 2011 750 ML	\$180.96	\$15.08	\$24.99
Rosehearty Red Blend 2013 750 ML	\$80.28	\$6.69	\$11.99
Shirvington Shiraz 2008 750 ML	\$148.62	\$24.77	\$39.99
Shirvington Shiraz 2010 750 ML	\$148.62	\$24.77	\$39.99
Vin du Lac of Chelan Les Amis Riesling 2013 750 ML	\$88.08	\$7.34	\$12.99
Willow Bridge Estate Dragonfly Shiraz 2017 750 ML	\$95.76	\$7.98	\$13.99

RECOMMENDED ACTION: We recommend the Board approve this action

14. E Commerce Exclusive Items

<u>BRAND NAME AND SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Moet Hennessy USA</u>			
Glenmorangie Pride 34 Year Old Single Malt Scotch 750 ML	\$4,200.00	\$4,200.00	\$5,799.00
<u>Sazerac North America</u>			
1792 Full Proof Bourbon 125 Proof 750 ML	\$168.30	\$28.05	\$44.99
1792 Single Barrel Bourbon 98.6 Proof 750 ML	\$148.92	\$24.82	\$39.99
Abraham Bowman Wheat Bourbon 94 Proof 750 ML	\$265.08	\$44.18	\$69.99
Abraham Bowman Wine Finish Whisky 100 Proof 750 ML	\$149.58	\$24.83	\$39.99
Buffalo Trace Experimental Collection Infrared Light Wave Barrels 90 Proof 750ML	\$364.80	\$30.40	\$48.49
<u>The Wine Merchant, LTD</u>			
Graham's Single Harvest Tawny Porto 1969 750ML	\$863.56	\$215.89	\$299.99

RECOMMENDED ACTION: We recommend the Board approve this action

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection / Marketing Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

FINANCIAL REPORT *Michael J. Burns, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
 Pennsylvania Liquor Control Board
 State Stores Fund
 Comparative Statement of Net Position
 (Unaudited)**

	<u>April 30, 2016</u>	<u>April 30, 2015</u> As Adjusted*
Assets:		
Current Assets:		
Cash	\$ 34,327,925	\$ 21,482,423
Investments-Short Term	269,881,842	227,652,249
Accounts and Claims Receivable (Net)	1,087,269	978,039
Inventory - Merchandise (Net)	238,046,325	222,678,500
Inventory - Operating Supplies	806,147	199,956
Prepaid Expenses	745,612	1,446,052
Total Current Assets	544,895,120	474,437,219
Fixed Assets:		
Land	322,973	322,973
Buildings	19,557,620	19,557,620
Leasehold Improvements	757,962	757,962
Machinery and Equipment	51,036,603	43,107,781
Computer Software - Internally Generated	23,250,632	27,836,875
Total Fixed Assets	94,925,790	91,583,211
Less: Accumulated Depreciation/Amortization	55,292,848	56,151,427
Net Fixed Assets	39,632,942	35,431,784
Total Assets	<u>\$ 584,528,062</u>	<u>\$ 509,869,003</u>
Total Deferred Outflows - Pension (Note 4)	84,438,538	39,020,114
<u>Liabilities and Net Position</u>		
Liabilities:		
Current Liabilities:		
Trade Accounts Payable	\$ 258,774,256	\$ 252,831,256
Other Accounts Payable	12,068,131	10,570,120
Accrued Payroll-Related Expenses	43,259,133	41,982,066
Workers' Compensation Liability (Note 6)	12,816,604	5,096,804
Due to Other Funds	6,227,516	3,618,495
Total Current Liabilities	333,145,640	314,098,741
Noncurrent Liabilities:		
Other Accounts Payable - OPEB (Note 5)	87,652,554	74,482,081
Workers' Compensation Liability (Note 6)	42,109,251	41,602,195
Net Pension Liability (Note 4)	437,085,050	365,562,570
Total Noncurrent Liabilities	566,846,855	481,646,846
Total Liabilities	899,992,495	795,745,587
Total Deferred Inflows - Pension (Note 4)	5,002,223	2,501,852
Net Position:		
Invested in Capital Assets, net of related debt	39,632,942	35,431,784
Unrestricted	(275,661,060)	(284,790,106)
Total Net Position	<u>\$ (236,028,118)</u>	<u>\$ (249,358,322)</u>

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position due to implementing GASB 68.

Note: Board Minutes are not officially approved until all required signatures are affixed.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Assets
For The Month Ending April 30, 2016 and April 30, 2015
(Unaudited)**

	April 2015-16	April 2014-15 (As Adjusted)*
Sales Net of Taxes	\$ 157,500,254	\$ 148,418,662
Cost of Goods Sold	108,210,143	102,137,940
Gross Revenue from Sales	49,290,111	46,280,722
Operating Expenses:		
Purchasing, Storage & Transportation	1,670,683	1,493,050
Stores' Operations & Supervision	38,892,101	29,872,994
Central Administrative Support	6,984,790	5,696,336
Comptroller Operations	486,349	392,487
Commonwealth-Provided Services (Note 2)	668,309	1,068,012
Total	48,702,232	38,522,879
Operating Income	587,879	7,757,843
Nonoperating Revenues (Expenses):		
Enforcement Fines	148,408	165,572
Interest Income	110,494	32,369
License Fees	947,963	1,177,417
Miscellaneous Income	395,718	220,763
Administrative Law Judge	(188,685)	(213,385)
Legal	(216,586)	(248,046)
Licensing & Investigations	(1,802,179)	(1,229,796)
Total	(604,867)	(95,106)
Income Before Operating Transfers	(16,988)	7,662,737
Operating Transfers Out:		
PSP Enforcement (Note 3)	1,989,681	2,067,703
Income After Enforcement/Before Other Transfers	(2,006,669)	5,595,034
Other Operating Transfers Out:		
Drug and Alcohol Programs (Note 3)	828,043	-
Total	828,043	-
Change in Net Position	(2,834,712)	5,595,034
Total Net Position - Beginning	(233,193,406)	(254,953,356)
Total Net Position - Ending	\$ (236,028,118)	\$ (249,358,322)
Liquor tax	28,228,236	26,555,326
State Sales Tax	10,988,380	10,338,964
Local Tax	726,307	695,355
Taxes remitted to Dept.of Revenue PTD	\$ 39,942,923	\$ 37,589,645

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position due to implementing GASB 68.

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Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For The Ten Months Ending April 30, 2016 and April 30, 2015
(Unaudited)

	<u>2015-16</u>	<u>2014-15 (As Adjusted*)</u>
Sales Net of Taxes	\$ 1,625,233,079	\$ 1,558,192,147
Cost of Goods Sold	<u>1,118,080,413</u>	<u>1,071,767,588</u>
Gross Revenue from Sales	507,152,666	486,424,559
Operating Expenses:		
Purchasing, Storage & Transportation	17,925,205	15,984,754
Stores' Operations & Supervision	314,632,459	303,863,236
Central Administrative Support	58,533,311	56,407,585
Comptroller Operations	4,087,267	3,903,226
Commonwealth-Provided		
Services (Note 2)	9,319,090	10,636,238
Total	<u>404,497,332</u>	<u>390,795,039</u>
Operating Income	102,655,334	95,629,520
Nonoperating Revenues (Expenses):		
Enforcement Fines	1,649,288	1,674,961
Interest Income	641,523	345,797
License Fees	10,881,158	10,361,028
Miscellaneous Income	2,513,639	2,213,150
Administrative Law Judge	(2,069,261)	(2,151,989)
Legal	(2,830,129)	(2,952,105)
Licensing & Investigations	(13,058,116)	(12,027,922)
Total	<u>(2,271,898)</u>	<u>(2,537,080)</u>
Income Before Operating Transfers	100,383,436	93,092,440
Operating Transfers Out:		
PSP Enforcement (Note 3)	<u>21,876,257</u>	<u>21,817,628</u>
Income After Enforcement/Before Other Transfers	78,507,179	71,274,812
Other Operating Transfers Out:		
General Fund Appropriations (Note 3)	75,000,000	80,000,000
Drug and Alcohol Programs (Note 3)	828,043	-
Total	<u>75,828,043</u>	<u>80,000,000</u>
Change in Net Position	2,679,136	(8,725,188)
Total Net Position - Beginning, 2014-15 Restated	<u>(238,707,254)</u>	<u>(240,633,134)</u>
Total Net Position - Ending	<u>\$ (236,028,118)</u>	<u>\$ (249,358,322)</u>
Liquor tax	291,983,308	279,799,277
State Sales Tax	113,749,960	108,949,881
Local Tax	7,286,919	7,097,455
Taxes remitted to Dept. of Revenue YTD	<u>\$ 413,020,187</u>	<u>\$ 395,846,613</u>

* Amounts reported in previously published interim statements adjusted to recognize retroactive monthly allocation of FY 2014-15 Pension, Workers' Compensation and OPEB year-end accounting valuation actual expenses and restatement of beginning net position due to implementing GASB 68.

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OTHER ISSUES

Transfer to General Fund Fiscal Year 2015-2016Secretary Stark

In accordance with Section 2113 of Act 10-A of 2015, the Office of Budget requests the transfer of twenty five million dollars (\$25,000,000) from the State Stores Fund to the General Fund. The funds will satisfy transfer requirements for the fiscal year quarter ending June 30, 2016 and will total one hundred million dollars (\$100,000,000) transferred in Fiscal Year 2015-2016.

The transfer of this prescribed amount of \$25,000,000 will be processed, as authorized in Expenditure Symbol Notification Number 15-082.

Motion Made: Board Member Negra
Seconded: Board Member Newsome

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer of \$25,000,000 from the State Stores Fund to the General Fund.

Recognition of Oren Bachman, Director of FinanceChairman Holden

Chairman Holden announced that Oren Bachman, Director of Finance, will soon be retiring, and he thanked Mr. Bachman for all of his hard work over the years. Chairman Holden noted that Mr. Bachman has done an excellent job managing the PLCB’s finances. Chairman Holden expressed that the PLCB is very fortunate to have employed Mr. Bachman and that he will be greatly missed. Chairman Holden also wished Mr. Bachman well in his retirement.

Employee Recognition for PLCB+ InitiativeExecutive Director Metzger

John Metzger, Executive Director, announced that the PLCB recently unveiled its new, \$5,000,000 licensing system, which is called “PLCB+.” He explained that, by developing and implementing this new system, the PLCB is investing in the future. Mr. Metzger indicated that this new system will replace the old paper processes and systems that have been utilized for more than 30 years. He emphasized that this project was undertaken with the main goal of better serving the PLCB’s customers in the regulated community by offering a one-stop experience for licensees and applicants with regard to licensing matters. Mr. Metzger also noted that the new system will connect multiple state agencies and provide them with access to timely information. He, along with Board Member Negra, further noted that this initiative will provide long-term cost savings for the agency.

Mr. Metzger indicated that the new licensing system would not have been possible without the direct involvement, hard work, and dedication of numerous PLCB employees whom he wished to recognize. Mr. Metzger expressed special thanks to Jerry Waters, Sr., Director of Regulatory Affairs, Tisha Albert, Director of Licensing, and Bobbi Peifer, Chief of the Licensing Systems and Program Management Division, for their leadership with regard to this initiative. In addition, he thanked the following employees from the Bureau of Licensing—Judy Gentry, Ryan Nason, Michael Gearhart, Becky

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Crimmins, and Andy Stuffick—and the following employees from the Office of Information Technology Services—Emily Biddle, Donna Feath, Thai Diep, Dave Loose, Gene Evans, and Brian Coons. All of these individuals were asked to stand to be recognized after their names were announced. Brian Coons was recognized, but was not present.

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, June 15, 2016 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Board Member Newsome, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary