

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, NOVEMBER 14, 2018
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Mike Negra, Board Member
Michael Newsome, Board Member
Charlie Mooney, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Selection](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Chairman Holden announced that Member Newsome would not be present at the meeting.

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag – Patrice Bratcher, Executive Secretary

OLD BUSINESS.....*Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the October 31, 2018 meeting.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to approve previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no public comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel*Rodrigo Diaz, Chief Counsel*

(1) **Ben’s Beer Emporium, LLC**
11187 Perry Highway
Meadville, Pennsylvania 16335-6557
Distributor License No. D-2849
LID 92984

Request to Rescind Conditional
Licensing Agreement

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Request to Rescind Conditional Licensing Agreement.

- (2) **Broad & Locust Events, LLC** Request to Rescind Conditional
227-31 South Broad Street Licensing Agreement
Philadelphia, Pennsylvania 19107
Restaurant Liquor License No. R-15564
LID 94731

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Request to Rescind Conditional Licensing Agreement upon Approval of Transfer.

- (3) **Como Enterprises, Inc.** Request to Rescind Conditional
468 Pottstown Avenue Licensing Agreement
Pennsburg, Pennsylvania 18073-1415
Restaurant Liquor License No. R-20848
LID 40135

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Request to Rescind Conditional Licensing Agreement.

- (4) **Steven L. Harris v. PLCB** Appeal to Commonwealth Court
State Civil Service Commission
Appeal No. 29698

Rodrigo Diaz, Chief Counsel, was asked to explain this proposed action.

Mr. Diaz explained that Retail Wine Specialist, Steven Harris (“Harris”), was issued a three-day Alternative Discipline in Lieu of Suspension (“ADLS”) for various workplace infractions he committed. Harris filed a timely appeal with the State Civil Service Commission (“SCSC”). The SCSC overruled the disciplinary action taken by the Board (“PLCB”) and directed the three-day ADLS be expunged from Harris’s record.

Chief Counsel’s office believes it will be unlikely to prevail on appeal even if we disagree with the SCSC decision.

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Therefore, it is the recommendation of the Office of Chief Counsel that no appeal be filed with the Commonwealth Court.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Not Appeal to Commonwealth Court.

- (5) **Wendell K. Booher, Jr. v. PLCB** Appeal to Commonwealth Court
 Unemployment Compensation Board of Review
 Appeal No. B-18-09-C-1465

Rodrigo Diaz, Chief Counsel, was again asked to explain this proposed action.

Mr. Diaz explained that Liquor Store Clerk, Wendell Booher, Jr. (“Booher”) was removed from his position due to various workplace infractions. Following his removal, Booher filed for unemployment compensation benefits. Initially, the Department of Labor and Industry (“Department”) denied these benefits. However, Booher filed an appeal and an evidentiary hearing was held before a Referee. The Referee issued a reversal of the Department’s decision. Thereafter, the PLCB filed an appeal with the Unemployment Compensation Board of Review (“UC Board”). The UC Board affirmed the Referee’s decision and granted benefits.

Chief Counsel’s office believes this was a credibility determination and as such, it will be unlikely to prevail on appeal.

Therefore, it is the recommendation of the Office of Chief Counsel that no appeal be filed with the Commonwealth Court.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Not Appeal to Commonwealth Court.

*From the Bureau of LicensingTisha Albert, Director of Regulatory Affairs
Barbara Peifer, Director, Bureau of Licensing*

- (1) **Jo Jo’s Pizza & Pasta Company** New – Economic Development
t/a Jo Jo’s Pizza & Pasta Eating Place Malt Beverage
 (LID No. 92149) Case No. 18-9074
 2210 Aspen Drive
 Upper Allen Township
 Mechanicsburg, Cumberland County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra

Chairman Holden asked if there was anyone present for the Licensee, but there was no response.

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Refuse Renewal New Economic Development Eating Place Malt Beverage License.

- (2) **Sheetz, Inc.**
t/a Sheetz #293
R-12864 (LID No. 91579) Case No. 18-9060
5515 Pottsville Pike
Ontelaunee Township
Leesport, Berks County

“Intermunicipal” Double
Transfer & Request for Interior
Connections with Another
Business - Restaurant

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Request for Interior Connections with Another Business.

- (3) **Smokin Joe’s Tobacco Shop, Inc.**
t/a Smokin Joe’s – Honesdale
R-2731 (LID No. 83724) Case No. 18-9078
263 Willow Avenue
Honesdale, Wayne County

Extension of License & Request
to
Conduct Another Business on the
Licensed Premises – Restaurant

HOLD – 10/31/18 SESSION

Motion Made: Board Member Negra

Chairman Holden asked if there was anyone present for the Licensee. There was no response.

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Refuse Extension and Request to Conduct Another Business on the Licensed Premises.

- (4) **Smokin Joe’s Tobacco Shop, Inc.**
t/a Smokin Joe’s
R-20530 (LID No. 88186) Case No. 18-9079
2447 Elmira Street
Athens Township
Sayre, Bradford County

Place-to-Place Transfer &
Request to Conduct Another
Business on the Licensed
Premises – Restaurant

HOLD – 10/31/18 SESSION

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra

Chairman Holden asked if there was anyone present for the Licensee. There was no response.

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Refuse Extension and Request to Conduct Another Business on the Licensed Premises.

- (5) **Valent Group** Place-to-Place Transfer –
t/a Pittsburgh Car Club Catering Club
CC-983 (LID No. 70213) Case No. 18-9042
206 Fernleaf Street
Pittsburgh, Allegheny County

Motion Made: Board Member Negra

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer.

- (6) **Blairsville V.F.W. Club** Conditional Licensing Agreement
CC-5042 (LID No. 2325) Case No. 2018-2325 Renewal – District 6
9626 Route 22 West, R.D. 4, P.O. Box 82
Derry Township
Blairsville, Westmoreland County **HOLD – 9/12/18 SESSION**

Motion Made: Board Member Negra

Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (7) **Indian Café, Inc.** Renewal – District 4
E-1614 (LID No. 71294) Case No. 2018-71294
549 North 7th Street
Allentown, Lehigh County **HOLD – 9/26/18 SESSION**

Motion Made: Board Member Negra made a motion to approve the renewal.

Seconded:

Chairman Holden did not second the motion made by Member Negra. He stated that no action will be taken and this will be addressed at the next Board meeting.

Board Decision: No action.

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(8) JJE Murphy, LLC Renewal – District 8
R-15110 (LID No. 57426) Case No. 2018-57426
347 Slocum Street
Swoyersville
Kingston, Luzerne County

Motion Made: Board Member Negra
Seconded:

Board Decision: Hold by Member Negra for a Conditional Licensing Agreement.

(9) KKAT Enterprises, LLC Renewal – District 6
t/a Whiskey Rhythm
R-13739 (LID No. 71004) Case No. 2018-71004
1198 Pennsylvania Avenue
Monaca, Beaver County

Motion Made: Board Member Negra
Seconded:

Board Decision: Hold by Board Member Negra for a Conditional Licensing Agreement.

(10) United Gas, Inc. Renewal – District 6
R-7223 (LID No. 86621) Case No. 2018-86621
326 Ridge Avenue
Washington, Washington County

Motion Made: Board Member Negra
Seconded:

Board Decision: Hold by Member Negra

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

There were 21 personnel actions presented for consideration.

- (1) Sarah Allen – Affirm Removal**
- (2) Susan Andrews - Removal**
- (3) Jarret Carl – Affirm Removal**
- (4) Michael Catagnano – Affirm Removal**
- (5) Syeeta Cooper - Removal**

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- (6) **Ravyn Curtis-Carroll - Affirm Removal**
- (7) **Eric Gerome – Removal**
- (8) **Jada Green – Removal**
- (9) **Tatiyanna Hall – Affirm Removal**
- (10) **Marc Keith Hargraves – Affirm Removal**
- (11) **Darnell Manning – Affirm Removal**
- (12) **Denaya Mears – Affirm Removal**
- (13) **Kenneth Norfleet – Affirm Removal**
- (14) **Keyanda Pierce – Affirm Removal**
- (15) **David Platt – Removal**
- (16) **Connor Reynolds – Affirm Removal**
- (17) **William Saulsgiver – Affirm Removal**
- (18) **Nicholas Sinkavich – Affirm Removal**
- (19) **Jeffrey Skipper – Affirm Removal**
- (20) **Shanay Waters – Affirm Removal**
- (21) **Jeffrey Wilson – Removal**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Personnel Actions.

*From the Bureau of Accounting & Purchasing Michael Demko, Director of Finance
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing
Mike Freeman, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **HP Standard ProBook 600 G4 Desktops with Monitors** – Provide 78 HP ProBook 600 G4 Small Form Factor PC units and monitors including a four-year warranty in accordance with eight-year replacement policy. This hardware refresh replaces the remaining systems beyond that time frame in various training centers throughout the state that need to be replaced due to performance issues and increased maintenance costs.

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Procured via DGS Contract #4400017908 – VENDOR: **HP Inc.** – \$ 788.00 per unit cost for a total **\$61,464.00 estimated cost.**

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Procurement Actions.

Inter-Agency Charges:

- (1) **Office of Information Technology Enterprise Data Center (OIT-EDC) Service Proposal (SERP 4065)** – This billing for \$54,075.43 is for the cost of annual support for various PLCB applications hosted on the Commonwealth’s data center servers. This includes costs for the PLCB’s internet portal, LDP, RAMP and PLCB+ sites.
- (2) **Department of Auditor General** – FY 2018-19 first quarter billing of \$718,734.63 from the Department of the Auditor General. The billing includes \$13,804.57 for the “true-up” of FY 2017-18 fourth quarter’s estimated billing for services.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Inter-Agency Charges.

From the Office of Retail Operations..... Carl Jolly, Director of Retail Operations

- 1. **#2804 – 9 South Main Street, Mercersburg Amendment**
- 2. **#5413 – 16 Tremont Road, Pine Grove Amendment**
- 3. **#37XX – Union Square, 2505-09 West State Street, New Castle Relocation / Consolidation (Consolidating #3706 & #3707)**
- 4. **#51XX – The Granary, 411 North 20th Street, Philadelphia New Store**
- 5. **#9717 – William Penn Social Association Lot, 1206 North 3rd Street, Harrisburg Parking Agreement**

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Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product SelectionDale Horst, Director of Marketing & Merchandising
Tom Bowman, Director, Bureau of Product Selection*

1. Regular New Items Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>Capital Wine and Spirits</u>	
Seagram’s Extra Smooth Vodka 375 ML	3
<u>North Wales Wines</u>	
Apothic Inferno 750 ML	3
E & J Apple Brandy 50 ML	3
E & J Peach Brandy 50 ML	3
E & J Vanilla Brandy 50 ML	3
New Amsterdam Apple Flavored Vodka 50 ML	3
New Amsterdam Peach Flavored Vodka 50 ML	3
New Amsterdam Pineapple Flavored Vodka 50 ML	3
Peter Vella Pink Moscato 5 L	3
<u>Palm Bay International</u>	
Bribon Tequila Reposado 750 ML	3
<u>Park Street Imports</u>	
Belle Isle 100 Proof Premium Moonshine Whiskey 750 ML	9
Belle Isle Cold Brew Coffee Premium Moonshine Whiskey 750 ML	9
Belle Isle Honey Habanero Premium Moonshine Whiskey 750 ML	9

RECOMMENDED ACTION: We recommend the Board approve this action .

2. Regular PA Spirits New Items

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>Root Crafted Cocktail Mixers</u>	
Root Crafted Cocktail Mixers Au Pear 473 ML	8
Root Crafted Cocktail Mixers Hibi-Hibi 473 ML	8
Root Crafted Cocktail Mixers The Granada 473 ML	8

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Root Crafted Cocktail Mixers The Hound 473 ML 8
Root Crafted Cocktail Mixers The Lemongrass 473 ML 8

RECOMMENDED ACTION: We recommend the Board approve this action

**New Items – Recommended Listings
Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/ flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only

3. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>Palm Bay International</u>	
Chamucos Tequila Blanco 80 Proof 750 ML	9498
Chamucos Tequila Reposado 80 Proof 750 ML	9499
<u>Paterno Imports LTD</u>	
Il Poggione Brancato Rosato di Toscana Rose Wine 750 ML	2497

EFFECTIVE DATE: The transference to closeout will become effective December 14, 2018

Motion Made: Board Member Negra
Seconded: Chairman Holden

Board Decision: Unanimously agreed (2-0 vote) to Approve all Bureau of Product Selection/
Marketing Actions.

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FINANCIAL REPORT *Michael J. Burns, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
 Pennsylvania Liquor Control Board
 State Stores Fund
 Comparative Statement of Net Position
 (Unaudited)**

	<u>September 30, 2018</u>	<u>September 30, 2017</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 55,606,355	\$ 54,900,142
Investments - short term	238,790,425	213,306,133
Accounts and claims receivable, net	894,104	1,403,145
Due from other funds - Note 8	-	2,143
Merchandise inventories, net	257,233,014	260,634,133
Operating supplies	582,769	239,459
Prepaid expenses	<u>1,546,843</u>	<u>3,778,581</u>
Total current assets	<u>554,653,510</u>	<u>534,263,736</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable capital assets:		
Building	20,873,018	19,816,479
Leasehold improvements	612,301	582,597
Machinery and equipment	48,678,806	47,723,304
Intangibles - internally generated software	<u>26,846,657</u>	<u>29,587,200</u>
Less: accumulated depreciation	<u>68,662,654</u>	<u>63,890,236</u>
Net depreciable capital assets	<u>28,348,128</u>	<u>33,819,344</u>
Total non-current capital assets	<u>28,671,101</u>	<u>34,142,317</u>
Total assets	<u>\$ 583,324,611</u>	<u>\$ 568,406,053</u>
Total deferred outflows of resources - Note 4	\$ 88,510,800	\$ 132,888,773
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 272,260,053	\$ 265,329,827
Other accounts payable	20,245,677	24,430,131
Accrued expenses	20,779,057	21,121,869
OPEB - Note 5	11,976,000	17,767,000
Self-insurance, workers' compensation - Note 6	9,137,029	8,239,857
Due to other funds - Note 8	3,885,446	3,781,535
Due to fiduciary funds - Note 8	3,014,488	2,922,326
Due to other governments - Note 8	782,838	757,741
Total current liabilities	<u>342,080,588</u>	<u>344,350,286</u>
Non-current liabilities:		
OPEB - Note 5	781,379,000	841,082,000
Self-insurance, workers' compensation - Note 6	47,949,448	42,256,546
Net pension liability - Note 4	448,657,473	484,943,490
Compensated absences - Note 1	20,809,984	18,904,788
Total non-current liabilities	<u>1,298,795,905</u>	<u>1,387,186,824</u>
Total liabilities	<u>\$ 1,640,876,493</u>	<u>\$ 1,731,537,110</u>
Total deferred inflows of resources - Note 4	\$ 103,108,959	\$ 20,177,976
<u>NET POSITION</u>		
Net investment in capital assets	\$ 28,671,101	\$ 34,142,317
Deficit	<u>(1,100,821,142)</u>	<u>(1,084,562,577)</u>
Total net position	<u>\$ (1,072,150,041)</u>	<u>\$ (1,050,420,260)</u>

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending September 30, 2018 and September 30, 2017
(Unaudited)**

	<u>2018-19</u>	<u>2017-18</u>
Sales net of taxes	\$ 161,629,550	\$ 164,673,198
Cost of goods sold	<u>(109,982,071)</u>	<u>(112,528,733)</u>
Gross profit from sales	51,647,479	52,144,465
Operating (expenses):		
Retail operations	(31,106,481)	(32,011,387)
Marketing & merchandising	(1,216,030)	(1,145,781)
Supply chain	(291,237)	(926,124)
Wholesale operations	(141,784)	(174,875)
Information technology services	(3,410,706)	(2,316,860)
Regulatory affairs	(1,619,813)	(1,538,379)
Administration	(1,183,160)	(1,290,562)
Finance	(273,583)	(303,223)
Board & secretary	(273,212)	(596,565)
Legal	(255,574)	(282,386)
Commonwealth provided services - Note 2	<u>(993,488)</u>	<u>(1,322,155)</u>
Total	<u>(40,765,068)</u>	<u>(41,908,297)</u>
Operating profit	10,882,411	10,236,168
Other operating revenues (expenses):		
Enforcement fines	80,050	183,261
License fees	2,742,796	4,242,931
Miscellaneous income	442,358	184,853
Administrative law judge	<u>(212,365)</u>	<u>(214,836)</u>
Total	<u>3,052,839</u>	<u>4,396,209</u>
Total operating income	13,935,250	14,632,377
Miscellaneous revenues (expenses):		
Interest income	462,895	269,211
Other	<u>-</u>	<u>-</u>
Total	<u>462,895</u>	<u>269,211</u>
Income before operating transfers	14,398,145	14,901,588
Operating transfers out:		
PSP enforcement - Note 3	<u>(2,283,081)</u>	<u>(2,329,849)</u>
Net Income from operations	12,115,064	12,571,739
Statutory Transfers:		
General fund - Note 3	-	-
Drug and alcohol programs - Note 3	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	12,115,064	12,571,739
Total net position - beginning	<u>(1,084,265,105)</u>	<u>(1,062,991,999)</u>
Total net position - ending	<u>\$ (1,072,150,041)</u>	<u>\$ (1,050,420,260)</u>
Liquor tax	29,127,578	29,542,518
State Sales Tax	11,450,332	11,619,192
Local Tax	727,078	732,214
Taxes remitted to Dept.of Revenue YTD	<u>\$ 41,304,988</u>	<u>\$ 41,893,924</u>

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Three Months Ending September 30, 2018 and September 30, 2017
(Unaudited)**

	<u>2018-19</u>	<u>2017-18</u>
Sales net of taxes	\$ 495,902,944	\$ 485,327,468
Cost of goods sold	(338,127,883)	(334,001,855)
Gross profit from sales	<u>157,775,061</u>	<u>151,325,613</u>
Operating (expenses):		
Retail operations	(97,176,807)	(98,127,286)
Marketing & merchandising	(4,170,922)	(3,759,348)
Supply chain	(1,491,706)	(2,708,845)
Wholesale operations	(439,937)	(405,940)
Information technology services	(8,582,487)	(7,499,780)
Regulatory affairs	(5,397,453)	(5,145,213)
Administration	(3,629,345)	(3,710,673)
Finance	(886,094)	(941,531)
Board & secretary	(977,455)	(1,600,587)
Legal	(936,075)	(900,441)
Commonwealth provided services - Note 2	<u>(3,145,823)</u>	<u>(3,393,037)</u>
Total	<u>(126,834,104)</u>	<u>(128,192,681)</u>
Operating profit	30,940,957	23,132,932
Other operating revenues (expenses):		
Enforcement fines	361,448	406,407
License fees	9,767,586	10,235,818
Miscellaneous income	832,679	573,221
Administrative law judge	<u>(707,729)</u>	<u>(681,615)</u>
Total	<u>10,253,984</u>	<u>10,533,831</u>
Total operating income	41,194,941	33,666,763
Miscellaneous revenues (expenses):		
Interest income	1,302,495	662,598
Other	<u>-</u>	<u>1,200</u>
Total	<u>1,302,495</u>	<u>663,798</u>
Income before operating transfers	42,497,436	34,330,561
Operating transfers out:		
PSP enforcement - Note 3	(7,340,578)	(6,795,934)
Net income from operations	<u>35,156,858</u>	<u>27,534,627</u>
Statutory Transfers:		
General fund - Note 3	-	-
Drug and alcohol programs - Note 3	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	35,156,858	27,534,627
Total net position - beginning	<u>(1,107,306,899)</u>	<u>(1,077,954,887)</u>
Total net position - ending	<u>\$ (1,072,150,041)</u>	<u>\$ (1,050,420,260)</u>
Liquor tax	89,015,916	87,490,803
State Sales Tax	35,017,333	34,416,976
Local Tax	2,220,057	2,171,823
Taxes remitted to Dept.of Revenue YTD	<u>\$ 126,253,306</u>	<u>\$ 124,079,602</u>

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Member Negra asked Michael Freeman, Director of Bureau of Financial Management and Analysis, for the September calendar shift and the effect on sales. Mr. Freeman reported the September calendar shift was a -5% drag on September sales. Mr. Freeman also noted that the November calendar shift will provide a +2.8% lift for November sales or +\$5 million in sales for November.

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, December 5, 2018, beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Member Negra, seconded by Chairman Holden, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary