

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>June 30, 2021</u>	<u>June 30, 2020*</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 28,209,507	\$ 46,641,593
Investments - short term	318,346,788	182,118,221
Accounts and claims receivable, net	6,629,034	7,226,621
Due from other funds - Note 9	2,048	388,773
Merchandise inventories, net	216,042,411	226,514,526
Operating supplies	470,245	757,605
Prepaid expenses	91,991	1,390,248
	569,792,024	465,037,587
Total current assets		
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable capital assets:		
Building	10,583,822	20,875,220
Leasehold improvements	209,134	197,771
Machinery and equipment	47,337,828	49,225,788
Intangible - internally generated software	22,330,818	23,373,809
Intangible - right to use leases - Note 10	322,265,989	330,901,015
	113,523,578	118,393,581
Less: accumulated depreciation	113,523,578	118,393,581
Net depreciable capital assets	289,204,013	306,180,022
Total non-current capital assets	289,526,986	306,502,995
	\$ 859,319,010	\$ 771,540,582
Total assets		
	\$ 859,319,010	\$ 771,540,582
Total deferred outflows of resources - Notes 5, 6	\$ 210,418,847	\$ 117,522,469
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 328,795,530	\$ 252,136,542
Other accounts payable	29,492,530	28,021,062
Accrued expenses	18,643,728	17,607,083
OPEB - Note 6	-	18,874,000
Self-insurance, workers' compensation - Note 7	6,298,715	5,595,210
Due to other funds - Note 9	8,503,838	6,350,515
Due to fiduciary funds - Note 9	2,776,737	2,625,436
Due to other governments - Note 9	787,416	731,390
Right to use liabilities - Note 10	52,835,345	49,279,874
Total current liabilities	448,133,839	381,221,112
Non-current liabilities:		
OPEB - Note 6	512,371,000	410,695,000
Self-insurance, workers' compensation - Note 7	58,900,983	47,995,269
Net pension liability - Note 5	462,618,628	458,686,120
Compensated absences - Note 1	25,995,401	24,809,043
Right to use liabilities - Note 10	216,838,680	232,341,267
Total non-current liabilities	1,276,724,692	1,174,526,699
	\$ 1,724,858,531	\$ 1,555,747,811
Total liabilities		
	\$ 1,724,858,531	\$ 1,555,747,811
Total deferred inflows of resources - Notes 5, 6	\$ 356,167,664	\$ 423,027,138
<u>NET POSITION</u>		
Net investment in capital assets	\$ 289,526,986	\$ 306,502,995
Deficit	(1,300,815,324)	(1,396,214,893)
Total net position - Note 12	\$ (1,011,288,338)	\$ (1,089,711,898)

*The fiscal year (FY) 2019-20 comparative information is adjusted to recognize the estimated impact of GASB Statement No. 87 which has been implemented for the FY 2020-21 reporting period. Under GASB 87, operating leases previously expensed based on payment schedules are reported as assets with associated liabilities for future lease payments. Additionally, certain FY 2019-20 operating expenses and miscellaneous revenues have been reclassified to Cost of Goods Sold and Sales respectively to provide comparability with the FY 2020-21 presentation.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending June 30, 2021 and June 30, 2020
(Unaudited)**

	<u>2020-21</u>	<u>2019-20*</u>
Sales net of taxes	\$ 192,233,631	\$ 167,034,469
Cost of goods sold	<u>(132,932,094)</u>	<u>(113,857,536)</u>
Gross profit from sales	59,301,537	53,176,933
Operating (expenses):		
Retail operations	(29,953,430)	(9,686,906)
Marketing & merchandising	(4,642,645)	(510,692)
Supply chain	(346,469)	(158,331)
Wholesale operations	(109,204)	107,768
Information technology services	(6,417,850)	(270,994)
Regulatory affairs	(1,025,290)	825,793
Administration	(676,534)	402,220
Finance	(167,729)	218,776
Board & secretary	(435,387)	766,434
Legal	(306,318)	(252,954)
Commonwealth provided services - Note 2	<u>(1,671,398)</u>	<u>(1,872,441)</u>
Total	<u>(45,752,254)</u>	<u>(10,431,327)</u>
Operating profit/(loss)	13,549,283	42,745,606
Other operating revenues (expenses):		
Enforcement fines	75,073	5,673
License fees	981,510	2,105,713
Miscellaneous income	232,915	59,088
Administrative law judge	<u>(229,390)</u>	<u>(252,852)</u>
Total	<u>1,060,108</u>	<u>1,917,622</u>
Total operating income/(loss)	14,609,391	44,663,228
Miscellaneous revenues (expenses):		
Interest income (expense)	(388,442)	(351,883)
Other	<u>(1,686,559)</u>	<u>-</u>
Total	<u>(2,075,001)</u>	<u>(351,883)</u>
Income/(Loss) before operating transfers	12,534,390	44,311,345
Operating transfers out:		
PSP enforcement - Note 3	(2,225,621)	(2,155,838)
Net Income/(Loss) from operations	10,308,769	42,155,507
Statutory Transfers:		
General fund - Note 4	(42,500,000)	-
Drug and alcohol programs - Note 4	(5,297,166)	(4,174,229)
Total	<u>(47,797,166)</u>	<u>(4,174,229)</u>
Change in net position	(37,488,397)	37,981,278
Total net position - beginning	<u>(973,799,941)</u>	<u>(1,127,693,176)</u>
Total net position - ending	<u>\$ (1,011,288,338)</u>	<u>\$ (1,089,711,898)</u>
Liquor tax	34,849,045	29,022,790
State Sales Tax	13,714,042	11,446,363
Local Tax	870,558	512,581
Taxes remitted to Dept.of Revenue PTD	<u>\$ 49,433,645</u>	<u>\$ 40,981,734</u>

*The fiscal year (FY) 2019-20 comparative information is adjusted to recognize the estimated impact of GASB Statement No. 87 which has been implemented for the FY 2020-21 reporting period. Under GASB 87, operating leases previously expensed based on payment schedules are reported as assets with associated liabilities for future lease payments. Additionally, certain FY 2019-20 operating expenses and miscellaneous revenues have been reclassified to Cost of Goods Sold and Sales respectively to provide comparability with the FY 2020-21 presentation.

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Twelve Months Ending June 30, 2021 and June 30, 2020
(Unaudited)**

	<u>2020-21</u>	<u>2019-20*</u>
Sales net of taxes	\$ 2,317,842,844	\$ 2,041,261,164
Cost of goods sold	<u>(1,574,366,426)</u>	<u>(1,388,761,355)</u>
Gross profit from sales	743,476,418	652,499,809
Operating (expenses):		
Retail operations	(361,343,135)	(351,098,343)
Marketing & merchandising	(15,324,884)	(11,540,064)
Supply chain	(7,047,839)	(7,327,063)
Wholesale operations	(1,520,220)	(1,452,891)
Information technology services	(31,422,993)	(27,435,591)
Regulatory affairs	(15,869,386)	(16,004,894)
Administration	(9,359,624)	(11,225,562)
Finance	(2,577,206)	(2,477,214)
Board & secretary	(3,821,345)	(2,669,937)
Legal	(3,524,128)	(3,522,199)
Commonwealth provided services - Note 2	<u>(14,932,983)</u>	<u>(16,353,515)</u>
Total	<u>(466,743,743)</u>	<u>(451,107,273)</u>
Operating profit/(loss)	276,732,675	201,392,536
Other operating revenues (expenses):		
Enforcement fines	987,585	1,409,664
License fees	21,889,007	32,906,072
Miscellaneous income	3,156,831	2,649,659
Administrative law judge	<u>(2,723,139)</u>	<u>(2,751,387)</u>
Total	<u>23,310,284</u>	<u>34,214,008</u>
Total operating income/(loss)	300,042,959	235,606,544
Miscellaneous revenues (expenses):		
Interest income (expense)	(4,277,530)	(82,836)
Other	<u>(1,671,143)</u>	<u>4,910</u>
Total	<u>(5,948,673)</u>	<u>(77,926)</u>
Income/(Loss) before operating transfers	294,094,286	235,528,618
Operating transfers out:		
PSP enforcement - Note 3	(29,236,001)	(30,779,591)
Net Income/(Loss) from operations	264,858,285	204,749,027
Statutory Transfers:		
General fund - Note 4	(185,100,000)	(185,100,000)
Drug and alcohol programs - Note 4	(5,297,166)	(4,174,229)
Total	<u>(190,397,166)</u>	<u>(189,274,229)</u>
Change in net position	74,461,119	15,474,798
Total net position - beginning - Note 12	<u>(1,085,749,457)</u>	<u>(1,105,186,696)</u>
Total net position - ending	<u>\$ (1,011,288,338)</u>	<u>\$ (1,089,711,898)</u>
Liquor tax	415,839,371	365,707,467
State Sales Tax	163,877,596	143,946,095
Local Tax	9,642,553	8,776,815
Taxes remitted to Dept.of Revenue YTD	<u>\$ 589,359,520</u>	<u>\$ 518,430,377</u>

*The fiscal year (FY) 2019-20 comparative information is adjusted to recognize the estimated impact of GASB Statement No. 87 which has been implemented for the FY 2020-21 reporting period. Under GASB 87, operating leases previously expensed based on payment schedules are reported as assets with associated liabilities for future lease payments. Additionally, certain FY 2019-20 operating expenses and miscellaneous revenues have been reclassified to Cost of Goods Sold and Sales respectively to provide comparability with the FY 2020-21 presentation.