

**Commonwealth of Pennsylvania**  
**Pennsylvania Liquor Control Board**  
**State Stores Fund**  
**Comparative Statement of Net Position**  
**(Unaudited)**

	<u>June 30, 2017</u>	<u>June 30, 2016</u>
<b><u>ASSETS</u></b>		
Current assets:		
Cash	\$ 40,011,403	\$ 19,962,868
Investments - short term	189,402,604	275,395,461
Accounts and claims receivable, net	2,136,850	1,567,938
Due from other funds - Note 8	-	-
Merchandise inventories, net	254,916,713	244,158,953
Operating supplies	358,595	491,962
Prepaid expenses	3,082,918	-
Total current assets	489,909,083	541,577,182
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable capital assets:		
Building	19,816,479	19,557,620
Leasehold improvements	582,597	757,962
Machinery and equipment	47,112,135	51,584,832
Intangibles - internally generated software	29,508,013	20,559,499
Less: accumulated depreciation	61,236,089	53,564,994
Net depreciable capital assets	35,783,135	38,894,919
Total non-current capital assets	36,106,108	39,217,892
Total assets	\$ 526,015,191	\$ 580,795,074
Total deferred outflows of resources - Note 4	\$ 105,861,773	\$ 93,191,449
<b><u>LIABILITIES</u></b>		
Current liabilities:		
Trade accounts payable	\$ 269,948,690	\$ 256,513,494
Other accounts payable	19,279,117	13,003,109
Accrued expenses	14,695,432	22,413,212
Self-insurance, workers' compensation - Note 6	6,739,857	7,771,965
Due to other funds - Note 8	5,933,219	4,842,657
Due to fiduciary funds - Note 8	1,628,252	2,947,966
Due to other governments - Note 8	492,484	888,403
Total current liabilities	318,717,051	308,380,806
Non-current liabilities:		
OPEB - Note 5	107,216,012	90,178,113
Self-insurance, workers' compensation - Note 6	42,256,546	39,287,287
Net pension liability - Note 4	477,443,490	449,175,699
Compensated absences - Note 1	18,904,788	19,506,861
Total non-current liabilities	645,820,836	598,147,960
Total liabilities	\$ 964,537,887	\$ 906,528,766
Total deferred inflows of resources - Note 4	\$ 19,817,976	\$ 5,636,121
<b><u>NET POSITION</u></b>		
Net investment in capital assets	\$ 36,106,108	\$ 39,217,892
Deficit	(388,585,007)	(277,396,256)
Total net position	\$ (352,478,899)	\$ (238,178,364)

**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For The Month Ending June 30, 2017 and June 30, 2016  
(Unaudited)**

	<u>June 2016-17</u>	<u>June 2015-16</u>
Sales net of taxes	\$ 167,000,860	\$ 154,668,262
Cost of goods sold	<u>(117,966,982)</u>	<u>(106,344,011)</u>
Gross profit from sales	49,033,878	48,324,251
Operating (expenses):		
Retail operations	(34,201,432)	(24,326,561)
Marketing & merchandising	(838,447)	(397,506)
Supply chain	(1,196,590)	(767,506)
Wholesale operations	(124,910)	-
Information technology services	(1,362,868)	(2,488,309)
Regulatory affairs	(1,561,924)	(1,122,429)
Administration	(1,258,545)	(668,091)
Finance	(294,887)	(162,486)
Board & secretary	(449,262)	(10,120)
Legal	(264,461)	(316,792)
Commonwealth provided services - Note 2	<u>(1,111,059)</u>	<u>(975,685)</u>
Total	<u>(42,664,385)</u>	<u>(31,235,483)</u>
Operating profit	6,369,493	17,088,768
Other operating revenues (expenses):		
Enforcement fines	139,491	135,446
License fees	3,521,151	1,117,687
Miscellaneous	193,148	650,347
Administrative law judge	<u>(220,814)</u>	<u>(219,755)</u>
Total	<u>3,632,976</u>	<u>1,683,725</u>
Total operating income	10,002,469	18,772,492
Non-operating revenues (expenses):		
Interest income	191,158	133,852
Other	<u>(4,297)</u>	<u>218,277</u>
Total	<u>186,861</u>	<u>352,129</u>
Income before operating transfers	10,189,330	19,124,621
Operating transfers out:		
PSP enforcement - Note 3	(2,971,608)	(2,007,773)
Income after enforcement/before other transfers	<u>7,217,722</u>	<u>17,116,848</u>
Other operating transfers out:		
General fund - Note 3	(25,000,000)	(25,000,000)
Drug and alcohol programs - Note 3	(2,500,000)	(2,500,000)
Total	<u>(27,500,000)</u>	<u>(27,500,000)</u>
Change in net position	(20,282,278)	(10,383,152)
Total net position - beginning	<u>(332,196,621)</u>	<u>(227,795,212)</u>
Total net position - ending	<u>\$ (352,478,899)</u>	<u>\$ (238,178,364)</u>
Liquor tax	29,698,438	27,827,869
State Sales Tax	11,670,070	10,843,891
Local Tax	745,146	687,257
Taxes remitted to Dept.of Revenue PTD	<u>\$ 42,113,654</u>	<u>\$ 39,359,017</u>

**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For The Twelve Months Ending June 30, 2017 and June 30, 2016  
(Unaudited)**

	<u>2016-17</u>	<u>2015-16</u>
Sales net of taxes	\$ 2,012,789,087	\$ 1,937,884,590
Cost of goods sold	<u>(1,390,882,364)</u>	<u>(1,332,285,510)</u>
Gross profit from sales	621,906,723	605,599,080
Operating (expenses):		
Retail operations	(400,020,196)	(375,905,446)
Marketing & merchandising	(14,792,217)	(12,549,629)
Supply chain	(10,418,668)	(8,236,744)
Wholesale operations	(1,193,681)	-
Information technology services	(33,086,472)	(32,521,478)
Regulatory affairs	(22,280,153)	(20,516,378)
Administration	(14,430,335)	(13,234,066)
Finance	(3,716,756)	(5,392,976)
Board & secretary	(6,144,528)	(5,049,620)
Legal	(3,066,932)	(3,358,611)
Commonwealth provided services - Note 2	<u>(13,436,645)</u>	<u>(15,532,205)</u>
Total	<u>(522,586,582)</u>	<u>(492,297,153)</u>
Operating profit	99,320,141	113,301,927
Other operating revenues (expenses):		
Enforcement fines	1,352,931	1,892,032
License fees	30,812,542	12,884,473
Miscellaneous income	2,020,451	3,595,285
Administrative law judge	<u>(2,622,807)</u>	<u>(2,490,903)</u>
Total	<u>31,563,117</u>	<u>15,880,887</u>
Total operating income	130,883,257	129,182,814
Non-operating revenues (expenses):		
Interest income	2,225,054	892,769
Other	<u>(106,249)</u>	<u>(127,528)</u>
Total	<u>2,118,805</u>	<u>765,241</u>
Income before operating transfers	133,002,062	129,948,055
Operating transfers out:		
PSP enforcement - Note 3	(28,106,852)	(26,091,122)
Income after enforcement/before other transfers	<u>104,895,210</u>	<u>103,856,933</u>
Other operating transfers out:		
General fund - Note 3	(216,695,746)	(100,000,000)
Drug and alcohol programs - Note 3	(2,500,000)	(3,328,043)
Total	<u>(219,195,746)</u>	<u>(103,328,043)</u>
Change in net position	(114,300,535)	528,890
Total net position - beginning	<u>(238,178,364)</u>	<u>(238,707,254)</u>
Total net position - ending	<u>\$ (352,478,899)</u>	<u>\$ (238,178,364)</u>
Liquor tax	361,856,317	348,055,772
State Sales Tax	142,005,398	135,581,351
Local Tax	9,060,399	8,687,993
Taxes remitted to Dept.of Revenue YTD	<u>\$ 512,922,114</u>	<u>\$ 492,325,116</u>